

DEPARTMENT OF SOCIAL AND ECONOMIC MOBILITY'S ANNUAL REPORT FOR THE OFFICE OF SMALL, MINORITY & WOMEN BUSINESS AFFAIRS

Fiscal Year

20
25



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About the Department of Social and Economic Mobility

Mission: To advance social and economic mobility for all Marylanders by removing barriers, investing in inclusive opportunities, and aligning state resources to support historically underserved communities and businesses.

Vision: A Maryland where every resident—regardless of race, geography, or background—can access the tools, networks, and systems needed to thrive and contribute to a more equitable and prosperous state.



Wes Moore
Governor



Aruna Miller
Lt. Governor



Walter L. Simmons
Acting Secretary

The Maryland Department of Social and Economic Mobility was established on October 1, 2025 under House Bill 1253 to lead, integrate, and elevate efforts across agencies to deliver inclusive economic growth, data-driven accountability and community-driven solutions.

DoSEM's mission is to enhance social and economic mobility for all Marylanders by removing barriers, investing in inclusive opportunities, and aligning state resources to support historically underserved residents, communities, and businesses.

DoSEM aims to ensure that every Maryland resident, regardless of race, geography, or background, has access to the tools, networks, and systems needed for equitable opportunities in work, wages, and wealth. Unlike a traditional service agency, DoSEM serves as a catalyst for systemic change, designed to identify and dismantle structural barriers that hinder individuals and communities from achieving upward mobility. It provides a comprehensive perspective across state agencies and proposes statewide recommendations to best serve the people of Maryland.

DoSEM focuses on outcomes such as equitable access to business opportunities, wealth-building opportunities, and policy reforms that help businesses, communities and residents move from economic instability to stability, with the ultimate goal of achieving long-term prosperity. DoSEM will benchmark best practices and leverage them as foundational tools across state programs while advising agencies and independently assessing performance to drive better data-informed results across government.

About the Office of Small, Minority & Women Business Affairs

Mission: The Office of Small, Minority & Women Business Affairs connects the small business community to greater economic opportunities in both the public and private sectors, while implementing and monitoring small, minority, women, and veteran preference procurement programs across 70+ state agencies.

Vision: To create an open and accessible culture where Maryland is open for all small businesses, including those owned by minorities, women, and veterans.



Wes Moore
Governor



Aruna Miller
Lt. Governor



Walter L. Simmons
Acting Secretary



Y. Maria Martinez
Special Secretary

The Office of Small, Minority & Women Business Affairs (OSBA) oversees socioeconomic procurement programs across 70+ state agencies, ensuring inclusive access to economic opportunities.

Maryland's VSBE, SBR and MBE programs are governed by evolving statutes and regulations in the Code of Maryland Regulations (CoMAR). OSBA monitors and evaluates the performance of the state's socioeconomic procurement programs, offering training to program liaisons and procurement officers on reporting guidelines, and compiling and publishing annual reports on program outcomes. The office's MBE Ombudsman Unit advocates for MBE businesses, further strengthening its efforts to support inclusive procurement in Maryland.

To support businesses, OSBA provides free training and networking opportunities, including the T.I.P.S. Webinar Series and Ready, Set, GROW! Procurement Connections workshops. The office also participates in conferences and resource fairs across the state to promote Maryland's socioeconomic programs and provide businesses with expert guidance.

"[OSBA] provides invaluable workshops ... recently, the Women's Small Business Event with thought leaders, full of inspiring resources and guidance. So much so, that I leveraged that presentation with my own team!" Veronica Cool, Owner of Cool & Associates



A Message From Governor Wes Moore

Dear Fellow Marylanders,

As your Governor, my commitment is simple and steadfast: to ensure that Maryland is the best place in the nation to start, grow, and sustain a business. Our economy is strongest when opportunity is shared, when innovation is encouraged, and when our government works as a true partner to the people it serves. The Fiscal Year 2025 Annual Report from the Office of Small, Minority & Women Business Affairs captures a year defined not only by growth, but by action—by our determination to modernize systems, remove barriers, and build an economy that works for everyone.

This year, Maryland reached a historic milestone. The State paid \$2.2 billion to Minority Business Enterprises, the highest level of MBE payments in our state's history. At the same time, \$1.1 billion was awarded to certified small businesses. These investments represent more than numbers—they represent jobs created, families supported, and communities strengthened across every region of our state.

We also took decisive steps to modernize Maryland's procurement system and advance socioeconomic equity. With the Executive Order 01.01.2024.38 (EO): advancing reforms to improve coordination, accountability, and efficiency across state agencies. Together, these efforts laid the foundation for a more modern procurement framework—one that reflects today's economy and tomorrow's opportunities. In the EO, I also established a Subcabinet on Socioeconomic Procurement Attainment, bringing together state leadership to align strategy, track progress, and ensure that our procurement goals translate into results. That work was further strengthened through the passage of the Procurement Reform Act (HB 500), making procurement more efficient, more transparent, and more equitable for small, minority-, women-, and veteran-owned businesses. This legislation reflects a broader effort to ensure that opportunity is not limited by outdated systems or unnecessary complexity.

Finally, we continued to advance our broader vision for economic mobility by establishing the Department of Social and Economic Mobility (DoSEM) through HB1253, a first in the nation cabinet level department comprised of the Office of Small, Minority and Women Owned Businesses, the Office of Minority Business Enterprise, and the Office of Social Equity. DoSEM represents a commitment to breaking down silos and ensuring that Maryland's economic policies are centered on opportunity, equity, and long-term growth. I am confident in the momentum we have built. Together, we will continue to modernize, expand opportunity, and ensure that Maryland remains a national leader in economic inclusion, innovation, and shared prosperity.

Sincerely,

Wes Moore
Governor





A Message From Acting Secretary Walter L. Simmons

Dear Marylanders,

The Maryland Department of Social and Economic Mobility (DoSEM), established under House Bill 1253 of 2025, is a new principal department of State government and the nation's first cabinet-level agency dedicated to removing structural barriers to social and economic mobility. Effective October 1, 2025, three existing State offices with complementary, equity-focused missions were consolidated into a single, integrated department: the Office of Minority Business Enterprise; the Office of Small, Minority, and Women Business Affairs; and the Office of Social Equity. This consolidation strengthens Maryland's ability to coordinate economic mobility efforts across government, increase operational efficiency, and expand economic opportunity for all Marylanders.

By July 1, 2026, DoSEM will submit a report to the Governor and the General Assembly identifying relevant State programs and units dedicated to social equity, or those that include a social equity component. The report will also recommend how these efforts can be better aligned, coordinated, and structured to achieve stronger outcomes.

As we build this new Department, we are focusing our initial efforts across five priority areas: establishing an organizational infrastructure; building an operational infrastructure; implementing DoSEM-wide Key Performance Indicators (KPIs); strengthening internal and external stakeholder engagement; and advancing a coordinated economic mobility ecosystem

As we align and integrate these offices, we are also advancing toward a supply-and-demand model that places measurable value for businesses at the center of how certifications are implemented, while maintaining a strong focus on equity, accountability, and access to opportunity.

I am honored to serve as DoSEM's first Acting Secretary. Our mission is ambitious: to support Maryland businesses, communities, and residents as they move from economic instability, to economic stability, and ultimately toward long-term prosperity.

This annual report reflects the work and results of the Office of Small, Minority, and Women Business Affairs. It documents historic levels of investment in minority businesses across Maryland and will serve as DoSEM's baseline for growth. We will build on this progress, strengthen accountability through performance measurement, and continue partnering across State government to advance equitable economic growth statewide.

I look forward to sharing our progress and working together to build a more equitable and prosperous Maryland for all.

Sincerely,

Walter L. Simmons
Acting Secretary
Maryland Department of Social and Economic Mobility



A Message From Special Secretary Martinez

Dear Marylanders,

I am proud to share this year's annual report of the Office of Small, Minority, and Women Business Affairs, which reflects the Moore-Miller Administration's vision for a procurement system that drives economic growth, fosters innovation, and expands opportunity for businesses across Maryland. This report highlights statewide progress as we continue advancing the Governor's belief that government should serve as a catalyst for opportunity and that economic growth must be inclusive, intentional, and measurable.

Procurement plays a significant role in Maryland's economy. According to Drexel University's Procurement Economy Playbook, commissioned by the Comptroller of Maryland, approximately 17.5 percent of the state's GDP is generated through federal, state, and local procurement. When procurement is aligned with values and data, it fuels Maryland's economy, reinforcing Governor Moore's conviction that it can be one of the state's most effective tools for job creation, economic mobility, and community investment. This work is personal to me. As a former MBE business owner, I understand firsthand the challenges small businesses face and the importance of a procurement system that is accessible, transparent, and fair. That lived experience informs how I support and help carry forward the Governor's vision in this role.

Over the past year, OSBA was entrusted with executing a bold socioeconomic and procurement agenda set by Governor Moore. Our team worked diligently to implement initiatives under Executive Order 01.01.2024.38 and to advance reforms established by the Performance Reform Act of 2025. In addition, OSBA collaborated with partner agencies to move the MBE disparity study forward and to navigate our transition into a new department. While the scope of work was significant, our small but mighty team of 15 subject matter experts remained steadfast in executing the Governor's priorities with professionalism, integrity, and care.

This annual report reflects a year of focused effort and shared responsibility across state agencies and provides a clear path forward to build on the success of 2025. As the Department of Social and Economic Mobility continues to take shape, our work remains focused on ensuring Maryland's procurement system creates real opportunity for businesses and communities.

Maryland is making real progress in supporting small, minority, women and veteran-owned businesses. With the leadership of Governor Moore and Lieutenant Governor Miller, and the support of legislators, stakeholders, and the business community, we are strengthening an economy that is both inclusive and competitive.

Having experienced firsthand the challenges small businesses face, I am honored to serve alongside public servants who believe that government should be accessible, fair, and responsive. Guided by the Governor's vision, we are committed to building a Maryland where opportunity is within reach for every community and shared prosperity is a reality, not a promise.

Sincerely,

Maria Martinez

Y. Maria Martinez, Special Secretary



Executive Summary

In Fiscal Year 2025, the Office of Small, Minority & Women Business Affairs successfully continued overseeing the state's key socioeconomic procurement programs: the Small Business Reserve (SBR) Program, the Minority Business Enterprise (MBE) Program, and the Veteran-Owned Small Business Enterprise (VSBE) Program. Working with more state agencies and industry stakeholders, DoSEM worked to expand access to contracting opportunities for small, minority, women, and veteran-owned businesses.

KEY ACHIEVEMENTS INCLUDE:

- **\$2.2 billion dollars paid to MBE's - a record breaking investment in Maryland's History**
- **222% increase in VSBE payments from \$23.1 million dollars to \$73.6 million dollars**
- **\$1.9 million dollars recaptured by the MBE Ombudsman Unit**
- **62% increase in training and business events hosted**
- **22,954 businesses engaged and served**
- **Establishment of the Governor's Subcabinet on Socioeconomic Procurement Attainment**
- **Transition of Governor's Office of Small, Minority & Women Business Affairs to the Department of Social and Economic Mobility (DoSEM)**
- **Transition of the Employment Works program, a program of the Preferred Providers Program, to DoSEM**

In Fiscal Year 2025, payments made through the VSBE program increased by 222%, reaching a total of \$74M, while the MBE program participants secured a total of \$2.2B, breaking the record of dollars invested in MBEs in Maryland's history. The SBR program experienced a slight decrease from the previous year, but still recorded \$465M in payments, demonstrating the State's commitment to ensuring inclusion and growth across Maryland state procurement.

Each of the businesses impacted represents a story of resilience, and the relentless pursuit of dreams as well as job creation, and economic growth. Together, we are not just building a stronger economy; we are fostering a community where every entrepreneur has the opportunity to succeed.

The Moore- Miller Administration Key Priorities

The Moore- Miller Administration developed a State Plan to lay out an implementation roadmap of the mission to “Leave No One Behind” in Maryland. This plan centers around ten key priorities, each composed of three elements: the articulation of the priority area, the flagship objectives that are aimed to be achieved within each priority, and the key performance indicators that are used to measure success.



Among these priorities include creating an equitable and competitive economy in Maryland, with a strong focus on supporting small, minority-owned, women-owned, and veteran-owned businesses. Since taking office, the administration has made significant strides in improving the state's economic standing, achieving the lowest unemployment rate in the nation and improving Maryland's economic momentum. A key part of this success is strengthening and expanding opportunities for diverse businesses across the state.

The administration's economic strategy emphasizes the importance of supporting small and minority-owned businesses by promoting equitable access to capital, simplifying business licensing processes, and providing technical assistance. These efforts are aimed at making it easier for these businesses to start, grow, and thrive. Furthermore, the state is committed to fair and inclusive procurement processes, ensuring greater participation from minority, women, veteran, and small businesses in state contracts.

Key initiatives include the administration's focus on expanding the Minority Business Enterprise (MBE) program, which supports minority-owned businesses, and improving participation in other socioeconomic procurement programs such as the Veteran-Owned Small Business Enterprise (VSBE) and Small Business Reserve (SBR) programs. The goal is to increase diversity in Maryland's business landscape and provide underrepresented groups with greater access to economic opportunities.

By fostering a more inclusive business environment, the Moore-Miller Administration aims to reduce wealth disparities, while creating jobs, increasing wages, and building generational wealth for all Marylanders. These efforts will be measured through indicators such as the number of certified businesses in the MBE, VSBE, and SBR programs, and the overall increase in economic participation from diverse groups

In summary, the Moore-Miller Administration's strategy to build a competitive economy is rooted in expanding opportunities for small, minority, women, and veteran-owned businesses, ensuring that economic growth benefits all Marylanders



“Building new pathways to work, wages, and wealth for all requires more than paving over the cracks of what’s broken—we need to reform entire systems. By transforming how our state awards government contracts, we are paving the way for an economy that is both growing and inclusive. This is what it looks like to leave no one behind.”

*Governor
Wes Moore*

Prioritizing Equity in Maryland's Procurement System: Governor Moore's Key Actions

Since taking office, Governor Wes Moore has demonstrated a strong commitment to supporting minority, women, veteran, and small businesses within Maryland by prioritizing inclusive economic growth through strategic procurement policies. From the very beginning of his tenure, Governor Moore has worked to create a more inclusive, equitable, and competitive environment for businesses of all sizes and backgrounds in Maryland. He is ensuring that businesses have the tools, resources, and opportunities they need to grow and thrive in Maryland.



Following are 4 key actions taken by the Governor in the past fiscal year to prioritize socioeconomic procurement and ensure that small, minority, women, and veteran-owned businesses in Maryland have increased access to opportunities, resources, and support to grow and succeed in the state's business landscape. These actions are not only the result of careful planning, but also of actively listening to the needs and challenges of the business community, and taking decisive action to address those needs.

1. Laying the Foundation: Executive Order 01.01.2024.38

In line with his commitment to an inclusive economy, Governor Moore is advancing key measures to expand opportunities for small, minority, and socially disadvantaged businesses in Maryland's state procurement system through Executive Order 0101.2024.38. These initiatives include enhancing contract management and technology to improve transparency and efficiency as well as increasing participation from diverse businesses in procurement processes. The state is also strengthening compliance with contractual goals for Minority Business Enterprises (MBEs) and Veteran-Owned Small Businesses (VSBEs), while holding prime contractors accountable for failing to meet socioeconomic targets. Additionally, the Department of Social and Economic Mobility's Office of Small, Minority, and Women Business Affairs is authorized to set agency-specific procurement goals, and a newly established subcabinet on socioeconomic procurement



2. Rebuilding the Framework

The Governor's Subcabinet on Socioeconomic Procurement Participation was established to ensure fair and equitable opportunities for minority-owned, veteran-owned, and small businesses to compete for state contracts. The Subcabinet oversees Maryland's socioeconomic procurement program attainment, studies best practices from other states, and develops accountability measures for procurement forecasts, strategic plans, and liaison officers. Governor Wes Moore entrusted the subcabinet with building a procurement system that drives equity, efficiency, and economic opportunity for all Marylanders and appointed Special Secretary Y. Maria Martinez as Chair of the Subcabinet



3. 2025 HB500: Procurement Reform Act

This landmark legislation championed by Governor Wes Moore modernized Maryland’s procurement system—officially taking effect on October 1, 2025. Representing the most significant overhaul of the state’s procurement processes in decades, the Act enhances efficiency, expanded access for small businesses, and creates a more agile, responsive system for both contractors and state agencies.



4. Establishing the Department of Social and Economic Mobility

The Department of Social and Economic Mobility consolidates various state programs into a new principal department, including the Office of Social Equity, the Governor’s Office of Small, Minority, Women Business Affairs, and the Office of Minority Business Enterprise within the Department of Transportation. The department will be tasked with becoming a single point of entry for Marylanders seeking Maryland’s economic mobility programs.



OSBA Leadership in Action



Under the dynamic leadership of Secretary Martinez, the Office of Small, Minority & Women Business Affairs (OSBA) has made significant strides in expanding socioeconomic procurement opportunities for Maryland's diverse business community.

A key priority for Secretary Martinez was ensuring that MBEs are paid the amount awarded to them, reflected in record breaking payments this year to MBEs.

As a trusted advisor to the Governor, Secretary Martinez has been deeply involved in advocating for policy changes that address socioeconomic disparities in procurement, economic mobility, and minority and immigrant affairs. As chair of the Socioeconomic Procurement Attainment Subcabinet, she established a strategic plan built on three core pillars

1. **Equity-Driven Procurement:** Focused on targeting high-impact industries and regions to dismantle barriers for MBE/CSB/VSBE firms.
2. **Modernized Systems:** Focused on streamlining processes through technology and cross-agency collaboration.
3. **Accountability & Impact:** Focused on transparently measuring progress and linking procurement to community outcomes.

This year marked a foundational year, of implementing executive orders and legislation, while simultaneously leading innovative approaches to socioeconomic procurement, making strides in outreach across the state, and building the path for the transition of three offices into a new Department



Governor’s Subcabinet on Socioeconomic Procurement Attainment

Throughout the year, the Governor’s Subcabinet on Socioeconomic Procurement Attainment convened regularly to advance its mission of fostering equitable access to state contracts. The subcabinet focused on implementing new procurement strategies designed to reduce barriers for small and minority-owned businesses.

The subcabinet’s mission is crucial because it directly addresses the significant economic disparities within Maryland:

- 28% of Maryland’s population lives in underserved communities that rely on equitable procurement for economic mobility.
- \$2.2 billion in annual socioeconomic state contract payments represents a significant opportunity to catalyze small business growth and job creation. By reforming the procurement system, the subcabinet unlocks this potential to build wealth and opportunity across the State.

Under Governor Moore’s mandate, the subcabinet launched ambitious initiatives to close racial wealth gaps, modernize procurement processes, and hold agencies accountable for inclusive results through five workgroups.

1. Racial Wealth Gap Workgroup

The Racial Wealth Gap Workgroup addresses severe racial inequities in Maryland caused by discriminatory policies, leading to significant wealth disparities, with White households holding 5 to 8 times more wealth than Black and Latino/a households. The workgroup focuses on four areas: income growth, asset accumulation, debt reduction, and wealth transfer, with an emphasis on asset accumulation initiatives. It aims to leverage procurement to address the racial wealth gap, delivering an equity-zone procurement map, conducting a qualitative barrier analysis, and promoting geographic equity and community wealth-building.

Agency Membership:

- Co-Chairs: Maryland Department of Health and Department of Social and Economic Mobility
- Members: Department of Commerce, Department of Housing and Community Development, Governor’s Office of Children, Department of Human Services

Understanding the Culture Segment

Each subcabinet meeting included a segment to promote equitable access and inclusion in state procurement, focusing on small, minority, women, and veteran-owned businesses. This initiative allowed business leaders to share their successes and challenges with state leadership. The goal was to identify obstacles, foster accountability, and ensure policies were informed by participants’ experiences.

2. Policy & Legislative Advocacy Workgroup

The Policy & Legislative Advocacy Workgroup was established to proactively advance Maryland’s socioeconomic procurement goals through policy, regulatory, and legislative development, aligning with the Executive Order’s mandates for economic goal alignment, enhanced reporting and accountability, and process modernization. The work plan focused on three main areas: research, legislative reform, and process modernization. Agency Membership Included: Department of Social and Economic Mobility, Department of General Services, Department of Budget & Management, Maryland Department of Health and Maryland Department of Transportation.

3. Accountability & Impact Workgroup

The Accountability & Impact Workgroup dedicated 2025 to exploring how to modernize and strengthen goal achievement and compliance for the state's socioeconomic procurement programs (SBR, MBE, VSBE). The group initially established two primary priorities: development of a socioeconomic procurement program dashboard and guiding OSBA's implementation of unit-level socioeconomic procurement program goal setting. By thoroughly reviewing current systems, comparing state and county procurement unit processes, leveraging data, and refining internal methodologies, the group aims to move away from manual compliance monitoring and reporting and create tools that provide real-time visibility into the state's socioeconomic procurement climate.

Agency Membership: co-chaired by Department of Human Services (DHS) leadership and comprised of members from the Office of State Procurement (OSP), Department of General Services (DGS), Interagency Commission on Public School Construction (IAC), Montgomery County Office of Procurement, and Office of Small, Minority and Women Business Affairs (OSBA) of the Department of Social and Economic Mobility (DoSEM).

4. Procurement Modernization Workgroup

The PMW operates under the subcabinet. The workgroup directly aligns with Executive Order (EO) Alignment: §4(b)(2) (modernize processes), focusing on streamlining and enhancing the state's procurement ecosystem to foster socioeconomic inclusion. Key deliverables include establishing improved Agency Performance tracking, advancing the digital certification process for small and minority businesses, and integrating socioeconomic procurement goals into broader state frameworks. The workgroup is exploring ways to build foundational systems to support a more efficient and equitable business environment for all state partners.

The Procurement Modernization Workgroup established three primary areas of focus for FY2025 each designed to modernize core procurement processes and drive greater socioeconomic participation: 1. Enhancing Agency Performance Tracking and Process Improvement; 2. Digital Transformation of Business Certification; and 3. Integrating Socioeconomic Procurement into State Frameworks.

Agency Membership includes: Office of State Procurement (OSP), the Department of Information Technology (DOIT), Department of General Services (DGS), and the Maryland Department of Transportation (MDOT).

5. Engagement & Outreach Workgroup

The subcabinet's key priorities for the year were strategically focused on enhancing procurement attainment through stakeholder engagement, mentorship, technological innovation, and establishing robust feedback mechanisms. Critical initiatives included hosting five regional roundtables across the State to gather direct input from businesses, nonprofits, and local governments. These efforts culminated in a presentation to inform subcabinet members of feedback. Underlying all these efforts was the continuous priority of creating a sustainable feedback loop between government and stakeholders while fostering private-sector accountability. The regions that were engaged include:

- Southern Maryland (Charles County, St Mary's County, Calvert County)
- Baltimore City
- Eastern Maryland (Wicomico, Dorchester, Kent, Queen Anne's, Somerset, Talbot, Worcester)
- Central Maryland (Montgomery County, Prince George's County)
- Western Maryland (Allegany County, Garrett County, Washington County)



Each of the five workgroups delivered concrete accomplishments: the Racial Wealth Gap Workgroup piloted new outreach models (including stakeholder roundtables and a “Meet the Primes” matchmaking event) and laid the groundwork for an equity zone procurement map to direct resources to underserved communities; the Policy & Legislative Workgroup researched national best practices and proposed legislative reforms to strengthen Maryland’s socioeconomic programs; the Procurement Modernization Workgroup drove process improvements, from recommending streamlined certification procedures to successfully inaugurating the IT Vendor Day that connected small businesses with agency buyers; the Accountability & Impact Workgroup designed a forthcoming dashboard to transparently track progress and drafted regulatory changes (such as mandatory contract kick-off meetings) to ensure prompt payments and agency compliance; and the Engagement & Outreach Workgroup forged stronger feedback loops with the business community, gathering dozens of recommendations through regional roundtables and expanding mentorship and training opportunities for small, minority, women, and veteran-owned businesses.

These efforts have begun to fundamentally reshape Maryland’s procurement landscape. Not only did the subcabinet meet the immediate directives of Executive Order 0101.2024.38, it often exceeded them – proactively identifying areas for improvement and innovation. Over the year, the subcabinet compiled a comprehensive list of 83 recommendations spanning policy, operations, and technology. Common themes emerged: the need for enhanced program governance and legal resilience, greater automation and user-friendly tools, streamlined certification and compliance procedures, more robust accountability mechanisms, and sustained capacity-building for entrepreneurs. The repetition of these themes from diverse stakeholders underscores a broad consensus that Maryland must move from a reactive posture to a proactive, data-driven procurement system that actively promotes equity and opportunity.



Key Performance Indicators:

Celebrating Breakthroughs, Inspiring Progress



↑ **7%**

Percent Increase in
Certified Vendors

↑ **\$74M**
Payments

1.1%
Goal Attainment

↑ **127**
Vendors Participating

\$102M
Awards



↑ **12%**

Percent Increase in
Certified Vendors

↑ **\$465M**
Payments

↑ **15%**
Set Aside Attainment

↑ **2,257**
Vendors Participating

\$1.1B
Awards



↑ **4%**

Percent Increase in
Certified Vendors

↑ **\$2.2B**
Payments

17%
Goal Attainment

↑ **1793**
Vendors Participating

\$1.9B
Awards

Policy in Action

In FY2025, the Office of Small, Minority & Women Business Affairs (OSBA) played a pivotal role in advancing legislation aimed at strengthening Maryland's small business landscape. Through collaboration with the Legislative Black Caucus, government agencies, and other key stakeholders, we were able to secure significant wins for small, minority, women, and veteran-owned businesses, reinforcing our commitment to fostering a more inclusive and transparent procurement environment.

One of the key priorities of the Moore-Miller Administration includes Governor Moore's Executive Order 01.01.2024.38 "Delivering A More Efficient, Equitable, and Competitive Procurement System for Maryland." The Executive Order aimed to modernize the state's purchasing processes by increasing transparency, reducing bureaucracy, and expanding opportunities for small, minority, veteran and women-owned businesses.



Additionally, our office supported House Bill 500: The Procurement Reform Act of 2025, proposed by the Moore-Miller Administration in the 2025 Maryland General Assembly legislative session. The legislation, which served as a companion bill to the Governor's Executive Order, modernized Maryland's procurement processes by ensuring fair access and incorporating good labor practices and apprenticeships within the state's contracting arena.

Lastly, House Bill 1253: Department of Social and Economic Mobility (DoSEM), proposed by the former Speaker of the House of Delegates, Adrienne Jones, established the Department of Social and Economic Mobility. DoSEM became Maryland's newest principal department under the Executive Branch of State Government. The Department brings together the Office of Minority Business Enterprise (OMBE) from the Maryland Department of Transportation (MDOT), the Office of Small, Minority & Women Business Affairs (formerly OSBA), and the Office of Social Equity (OSE) supported by the Maryland Cannabis Administration (MCA). DoSEM's mission is to advance social and economic mobility for all Marylanders by removing barriers, investing in inclusive opportunities, and aligning state resources to support historically underserved communities and businesses.

Looking ahead, OSBA remains committed to the continued advancement of small, minority, women, and veteran-owned businesses under DoSEM and actively works with stakeholders to develop a comprehensive package of proposals to build upon these successes and continue to create an inclusive, dynamic, and transparent business environment in Maryland.

Outreach Achievement Through the Numbers

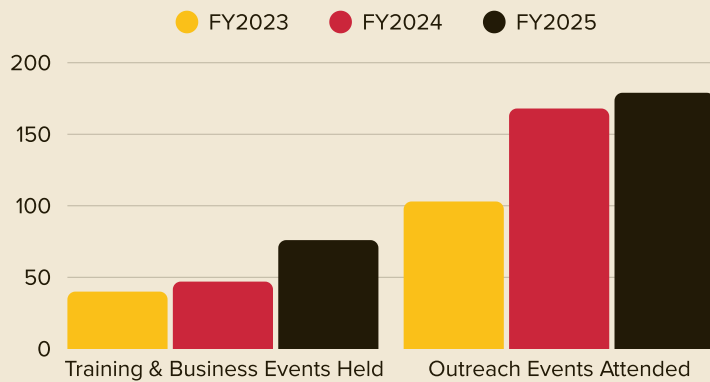


76 Training & Business Development Events Hosted. By prioritizing these objectives, we strategically curated learning opportunities that contribute to the success of our business community. Our commitment to expanding skill sets and fostering professional networking among businesses has not only strengthened OSBA’s mission, but has also continued to play a vital role in enhancing the economic landscape of Maryland.



179 Outreach Events. Participating in outreach events has strengthened our connection with constituents, enabling us to broaden our reach and expand the State’s opportunities. This engagement has played a pivotal role in enhancing skill sets and reinforcing programs like MBE, VSBE, and SBR. Through these initiatives, we’ve cultivated a stronger and more inclusive network within our community.

Figure 1: Outreach events hosted and attended comparison between FY23 and FY24



In Fiscal Year 2025, the OSBA team significantly increased their participation in external events and activities. Training & Business Events Held saw a 61.7% increase, while Outreach Events Attended grew by 6.5% from Fiscal Year 2024 (See Figure 1). These efforts reflect the team's commitment to enhancing engagement and fostering stronger connections with stakeholders.



22,954 Businesses Served. OSBA excels in providing extensive support services to businesses, offering invaluable guidance through resources We do this by:

- Providing a proactive approach through investigating and resolving departmental issues
- Serving as advocates and championing essential policy initiatives
- Connecting with legislators, fostering economic growth opportunities and contributing to the development of a robust and dynamic business ecosystem in the State of Maryland
- There was an increase of 28.8% in businesses served in FY2025 from FY2024

Veteran-Owned Small Business Enterprise



Veteran-Owned Small Business Enterprise



Program Overview

The Maryland Veteran-Owned Small Business Enterprise (VSBE) Program, established in 2010, is Maryland’s primary procurement program focused on expanding contracting opportunities for veteran-owned small businesses in State procurement. The Program provides certification at no cost to eligible firms that meet applicable U.S. Small Business Administration (SBA) size standards and are at least 51 percent owned and controlled by one or more veterans. Certification is administered through the State’s eMaryland Marketplace Advantage (eMMA) system, and participating units report annual VSBE contracting activity to the Department of Social and Economic Mobility through the Office of Small, Minority & Women Business Affairs (OSBA) to support statewide monitoring, performance accountability, and continuous improvement.

In FY2025, under Governor Wes Moore’s Administration, Maryland strengthened statewide expectations for veteran-owned business participation by increasing the VSBE participation goal from 1 percent to 3 percent of total procurement contract value. This policy shift reflects a clear statewide commitment to expanding opportunity for veteran entrepreneurs and required agencies to more intentionally plan, track, and execute procurement activity that includes certified VSBE firms. Because VSBE goals are set on a contract-by-contract basis, only work performed by certified VSBEs may be credited toward goal attainment, further reinforcing the importance of certification access, vendor readiness, and consistent agency engagement.

Furthermore, the validity of VSBE certifications was extended from one year to three years before expiration, decreasing administrative burden for businesses.



Veteran-Owned Small Business Enterprise



Vendor Profile Overview

Top Industries Identified in VSBE profiles:

The greatest concentration of VSBEs lies within four industry commodities: Information Technology Service Delivery, Cleaning and Janitorial Services, Business Administration Services, and Computer Services. It aligns with trends in outreach for VSBEs, which identifies that IT Services, Maintenance and Professional Services are the top three industries units are performing outreach for (see exhibit D).

Top VSBE Certified Industries:

- Information Technology Service Delivery
- Cleaning and Janitorial Services
- Business Administration Services
- Computer Services

Geographic Profile:

Mirroring the general certification trends, the distribution of VSBEs within Maryland is highly concentrated (Figure 2) A small number of counties account for a disproportionately large share of certified vendors, suggesting that procurement outreach and support efforts may be most effective when targeted at these specific areas (See Figure 3).

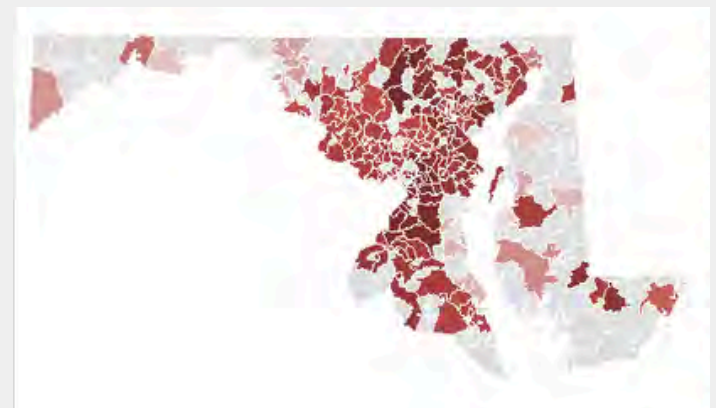
- Top Counties: It is highly likely that the top counties for general certified businesses—Montgomery, Prince George's, and Baltimore—will also be the dominant locations for VSBEs. This overlap is typically driven by factors like population density, economic activity, and proximity to major government and commercial centers.

Implications for Outreach: A significant portion of the VSBE vendor pool can be engaged by focusing resources on these major metropolitan and suburban areas. Conversely, efforts may be needed to encourage VSBE certification and participation in less densely populated counties to ensure a more equitable statewide distribution of procurement opportunities.

Figure 2: Geographic Distribution of Maryland Certified VSBEs across US



Figure 3: Geographic Distribution of Maryland-based VSBEs



Veteran-Owned Small Business Enterprise



Highlights

FY2025 was a year of strengthened statewide alignment, expanded vendor engagement, and improved performance visibility for the VSBE Program. Building on the momentum of FY2024, OSBA processed 645 VSBE certifications during the fiscal year, including new certifications and returning certifications for firms renewing participation after expiration.

This certification volume reflects sustained staff capacity and program responsiveness, ensuring veteran-owned businesses can access the benefits of certification and remain eligible for contracting opportunities as the State moves toward higher participation expectations.

FY2025 also reflected measurable progress in utilization across participating units. The number of units reporting zero VSBE awards declined from 19 in FY2024 to 13 in FY2025, demonstrating increased unit-level commitment to identifying and engaging certified veteran-owned vendors.

At the same time, the number of certified VSBE vendors receiving awards increased from 104 in FY2024 to 127 in FY2025, reflecting broader diversification in vendor utilization and expanding the number of veteran-owned firms benefiting from State contracting opportunities.

FY2025 reflected a strengthened statewide commitment to expanding procurement opportunities for Maryland's veteran-owned small businesses. With the statewide VSBE participation goal increased from 1 percent to 3 percent, OSBA staff implemented enhanced performance monitoring and expanded outreach efforts to support participating units in aligning procurement practices with updated expectations.

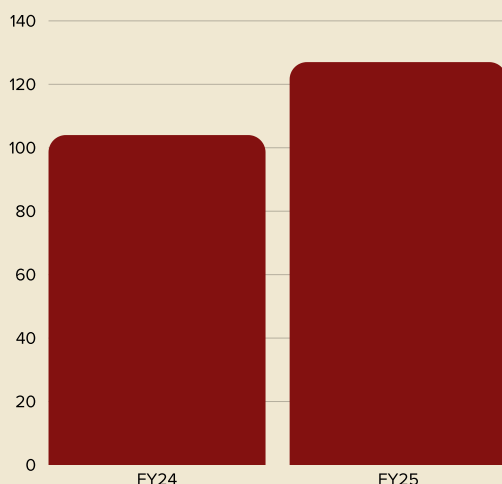
These efforts contributed to measurable progress in statewide engagement, including a reduction in the number of units reporting zero VSBE awards, increased utilization across a broader pool of certified VSBE vendors, growth in subcontracting awards, and a significant increase in payments made to certified veteran-owned firms. Collectively, these outcomes demonstrate the impact of coordinated leadership, improved accountability practices, and sustained program administration in strengthening VSBE participation statewide.

The program saw substantial growth in several key performance areas

- **Statewide Goal Increase:** Governor Moore increased the VSBE statewide participation goal from 1% to 3%, strengthening statewide expectations and agency accountability for veteran-owned small business utilization.
- **Reduced Zero-Award Reporting:** Only 13 participating units reported \$0 awards to VSBEs in FY2025, down from 19 units in FY2024. This improvement demonstrates increased statewide engagement and stronger efforts to identify certified VSBE vendors
- **Certification Activity:** In FY2025, OSBA processed 645 VSBE certifications, including new certifications and certifications for previously expired firms returning to the program. This activity supported continued vendor participation and strengthened the pool of eligible VSBE contractors.
- **Expanded Vendor Utilization:** The number of certified VSBE vendors receiving awards increased from 104 in FY2024 to 127 in FY2025, reflecting broader inclusion and increased diversity in the veteran-owned firms utilized in State procurement (See Figure 4)
- **Subcontract Award Growth:** Awards to VSBEs as subcontractors increased from 68 in FY2024 to 90 in FY2025, demonstrating expanded participation pathways and increased agency focus on subcontracting strategies.

Payment Growth and Economic Impact Payments to certified VSBEs increased from \$23.1 million in FY2024 to \$73.6 million in FY2025, representing a 222% increase and reinforcing the State’s emphasis on ensuring contract participation translates into measurable economic outcomes

Figure 4: Vendor Utilization Growth FY24-FY25



222%

Increase in payments to VSBEs from FY24 to FY25

Veteran-Owned Small Business Enterprise



Performance

Awards:

In fiscal year 2025, the VSBE program awarded \$102.3 million, representing a 17.6% decrease from the \$124.2 million awarded in the preceding fiscal year. Of the 55 participating units, a total of 42 units made awards to VSBEs. These units collectively issued 692 prime contracts and subcontracts to VSBEs.

Thirteen units did not issue any awards to VSBEs in FY2025, a reduction from 19 units the previous year, indicating an improvement in the utilization of VSBEs in contracting opportunities. Regarding the distribution of awarded contracts, 602 contracts were procured with VSBEs as prime contractors, and 90 contracts were procured with VSBEs as subcontractors.

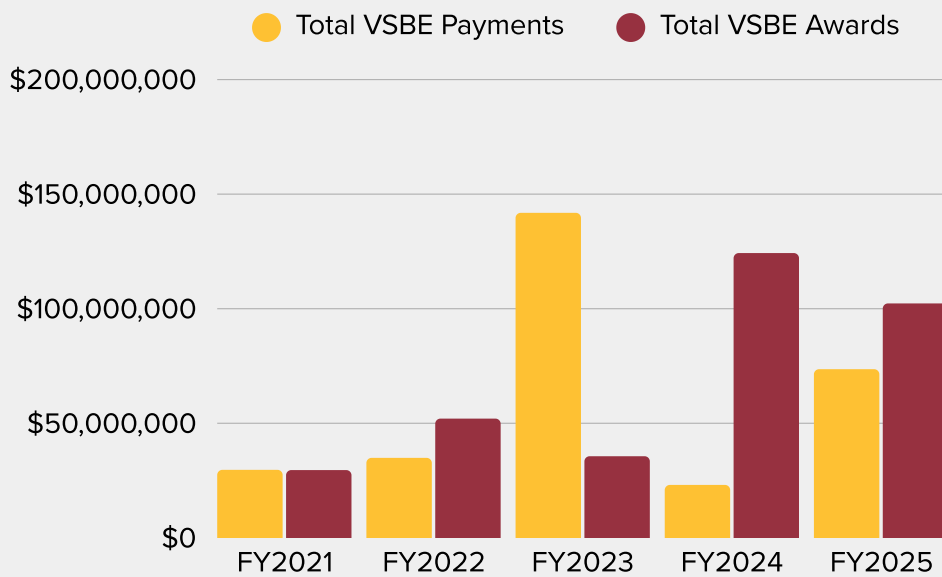
Seven units successfully met or exceeded the updated 3% goal for this fiscal year: the Department of Agriculture, the Department of Commerce, the Department of General Services, the Department of Housing & Community Development, the Department of Labor, the Maryland Military Department, and the State Retirement Agency.



Payments:

In FY2025, payments to certified VSBEs increased significantly, rising from \$23.1 million in FY2024 to \$73.6 million in FY2025, representing a 222% increase. This increase reflects strengthened reporting and improved visibility into VSBE payment outcomes, reinforcing the State’s emphasis on ensuring that contracting activity translates into measurable economic impact for veteran-owned small businesses.

Figure 5: VSBE Awards & Payments - 5 Year Graph



"The military teaches you not just how to serve, but also how to lead. Our veteran entrepreneurs are mission-driven, hard-charging, and deeply committed to making Maryland better. We have an obligation to answer their service with our support ... we [are taking] a critical step forward in our ongoing mission to build new pathways to wealth creation for Maryland veterans and military families."
Governor Wes Moore

While FY2023 payments appear to be an outlier, consistent with the type of procurement volatility often observed during and immediately following the COVID-19 period and system upgrades, the multi-year trend shown in figure five shows progress in the VSBE program. After normalizing in FY2025, FY2025 shows a strong upward shift in both awards and payments, including a 222% year over year increase in payments from FY2024 to FY2025. Overall, the trajectory suggests that VSBE utilization is accelerating in a way that reflects continued program growth and increasing execution strength under the Moore-Miller Administration.



Veteran-Owned Small Business Enterprise



Outreach



According to the U.S. Small Business Administration, veterans are 45% more likely to launch their own businesses, aligning with the growth of the Veteran-Owned Small Business Enterprise (VSBE) Program discussed in this report (Garcia, 2023). Ongoing outreach to the veteran community is a crucial factor that supports the program's expansion.

In FY2025, OSBA continued to prioritize outreach and engagement as core program strategies to expand the pool of certified VSBE vendors and strengthen utilization across participating units. Outreach is essential to supporting performance outcomes under the updated statewide goal, as increased vendor availability and awareness directly improves agencies' ability to identify qualified veteran-owned firms and integrate them into procurement opportunities. OSBA's outreach approach emphasized increasing vendor readiness, strengthening agency engagement practices, and expanding statewide awareness of certification benefits and contracting pathways.

During FY2025, OSBA hosted and participated in more than 35 VSBE-focused outreach events, reaching over 1,800 individuals statewide (Exhibit E). These engagements supported both vendor recruitment and education efforts, while also providing agencies with opportunities to connect directly with certified veteran-owned businesses. In addition, 51 agencies completed the VSBE Outreach Report, strengthening statewide documentation of outreach practices and supporting

improved transparency and accountability regarding how participating units engage veteran owned firms.

FY2025 outreach reporting also reflected increased intentionality in direct solicitation practices 28 agencies reported directly soliciting to certified VSBEs, an increase from 23 agencies in FY2024. This year-over-year improvement reflects a growing statewide emphasis on proactive engagement, demonstrating that more agencies are taking deliberate steps to identify and include veteran-owned vendors in procurement activity. This progress aligns with the Administration's enhanced statewide goal and supports the long-term sustainability of the VSBE Program by strengthening vendor pipelines and increasing the number of contracting opportunities accessible to certified firms.

As Maryland continues implementation of the three percent statewide participation goal outreach remains a key driver of program success. Increasing certification participation, expanding awareness of subcontracting opportunities, and strengthening agency engagement practices will remain central to OSBA's continued efforts in FY2026. Through sustained outreach and performance support, OSBA will continue working with participating units to strengthen statewide VSBE utilization and expand economic opportunity for Maryland's veteran-owned small businesses.



VSBE Outreach Across the State:





Small Business Reserve (SBR)



Small Business Reserve (SBR)



Program Overview

In this Fiscal Year 2025 Annual Report, the State of Maryland will be using the updated terminology of Certified Small Business (CSB). This change reflects a broader terminology update that occurred in September of 2025, where the previous term, "Small Business Reserve (SBR) vendor," was replaced with CSB. CSB is the new designation for the certification. All vendors with this certification remain eligible to participate in both the Small Business Reserve (SBR) Program and the Small Business Preference (SBP) Program, with no changes to eligibility or program participation requirements.

Maryland's Small Business Reserve (SBR) Program, established in 2004, is a race- and gender-neutral program designed to provide prime contracting opportunities exclusively for Certified Small Businesses (CSBs). SBR participating units are statutorily mandated to the extent practicable to structure its procurement procedures to achieve a newly established minimum of 20% of the unit's total dollar value of goods, supplies, services, maintenance, construction, construction-related services, and architectural and engineering service contracts to be made directly to small businesses. CSB awards include SBR designated, non-designated and credit card awards.

To participate in the SBR Program, for-profit vendors must meet the program's state defined eligibility criteria and complete a self-certification process through Maryland's online procurement portal, eMaryland Marketplace Advantage (eMMA). Registration on eMMA is free, and businesses that meet the CSB criteria can become certified by completing the CSB application inside of their eMMA account. Once they are current CSBs, vendors gain access to the SBR Program designated procurements. This means small businesses are only competing against other small businesses for these procurements.

SBR Program designated procurements are for prime contracting opportunities. Eligible procurements ranging from \$50,000 to \$500,000 are automatically designated for the SBR Program, with no cap. Procurements exceeding \$500,000 may also be designated for the program. If there are at least two CSBs in eMMA that are available to provide goods or services, a procurement may be designated as SBR. Only businesses that are CSBs are eligible for SBR designated awards. During FY2025, approximately 25 percent of all state funded procurements advertised on eMMA were SBR designated.

There are 66 Participating units that are legislatively required to submit performance data to the Office of Small, Minority & Women Business Affairs (OSBA) on an annual basis. The only unit that did not report this year was Morgan State University.



Small Business Reserve (SBR)

Vendor Profile Overview

Top Commodity Codes Identified:

- Business Administration Services
- Professional Engineering Services
- Computer Services
- Cleaning/Maintenance Services
- Advertising

When identifying the most common industries applying for CSB certifications, five commodity codes are distinguishable over all others: business administration services, professional engineering services, computer services, cleaning/maintenance services, and advertising, in order of most requested code to least. This information helps DoSEM's Office of Small, Minority & Women Business Affairs team to identify what we

currently have available as business supply, to be able to strengthen outreach, and partnerships with sister agencies and units to be able to better attract businesses in the industries most contracted by the State, and ultimately help businesses become more competitive in their fields and in state procurement

A second profile to review for businesses is that of their geographic location. Businesses currently certified as CSBs are concentrated by overwhelming majority in Maryland (80.65%), followed by Virginia (5.47%), DC (3.15%), and Pennsylvania (2.05%) (Figure 6). A look at only Maryland-based CSBs also highlights that CSBs are well represented throughout the state of Maryland (see Figure 7).

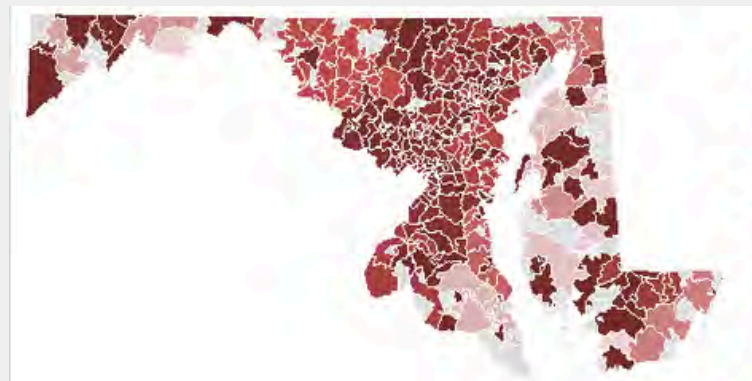
Key Geographic Profile Observations:

- **Prince George's County is the primary hub for CSB certifications**, accounting for nearly a quarter of all records with a listed county (23.69%).
- The top three counties—Prince George's, Montgomery, and Baltimore—collectively account for over half (53.37%) of all certified businesses with available county data.
- The top 10 counties listed are all located within Maryland, demonstrating the localized focus of the CSB program within the state.

Figure 6: Geographic Distribution of Maryland Certified CSBs across US



Figure 7: Geographic Distribution of Maryland-based CSBs



Small Business Reserve (SBR)



Vendor Testimony



Arya Consultants, Inc. (Arya) is an MDOT-certified Minority Business Enterprise (woman-owned) and a Certified Small Business (CSB) engineering consulting firm in Baltimore County, Maryland. The State's CSB program has provided our small engineering business with a great opportunity to pursue and compete for public-sector contracts as a prime consultant.

This has played a critical role in showcasing our expertise as well as in the growth of our company. We recently competed for two contracts with the MDTA and were able to win a very important contract with the MDTA. We are extremely excited about this win and working directly with the MDTA. Being able to pursue and perform work as a prime consultant has elevated our marketing and business development skills and expanded our collaborative partnerships.

While leading the marketing efforts for the CSB pursuits, we have teamed up with larger engineering consulting firms who have provided mentorship and support throughout the pursuit process. We would like to thank two of our partners, DFI and KCI, for their valuable support and mentorship.

Additionally, we have had the opportunity to demonstrate our values, technical capabilities, and professionalism to our subconsultants, fostering deeper trust and leading to additional contract opportunities. Moreover, pursuing and performing work as a prime consultant has also strengthened our pride in owning and growing a small business in our home state of Maryland.

We appreciate the State of Maryland's commitment to empowering small businesses and look forward to continued participation in CSB opportunities and collaborative growth.



Diana Arya, PhD
Chief Executive Officer



Small Business Reserve (SBR)



Highlights

“Bidding on and winning Small Business Reserve designated procurements have assisted us in growing our business. Participation in the SBR Program provides a fair and balanced opportunity to compete in the small business procurement process.” John Walters, President, Walters Relocations

The SBR Program demonstrated significant positive momentum in FY2025, supported by legislative and operational improvements designed to address longstanding challenges and expand contracting opportunities for Certified Small Businesses (CSBs):

- **Certification Continuity Improvement:** The Procurement Reform Act (PRA), effective October 1, 2025, extends CSB certification from one year to three years, strengthening certification continuity and reducing the risk of vendors unintentionally lapsing during contract performance.
- **Improved Performance Measurement:** In FY2025, the SBR Program included a new primary performance metric for awards data to ensure a more accurate measure of statewide participation consistent across all socioeconomic programs. Because vendors must be certified at the time of contract award to be eligible for SBR-designated procurements, awards to CSBs provide a consistent and upfront measure of agency participation toward the newly established 20% set-aside target.
- **Expansion of SBR Designations (“Rule of Two”):** Executive Order 01.01.2024.38, effective December 2024, established the “Rule of Two,” requiring procurements or secondary competitions to be designated as SBR when at least two certified small businesses are capable of performing the work, regardless of the award amount.
- **Expanded Mandatory Designation Threshold:** The PRA expanded the SBR Program by requiring any procurement of \$1,000,000 or less to be awarded to a CSB when two are available and capable of performing the work. This represents a substantial expansion from the prior mandatory designation range of \$50,000 to \$500,000.
- **Expanded Small Business Preference (SBP):** The Small Business Preference (SBP) Program was expanded to include all SBR participating agencies, strengthening competitive opportunities for CSBs in the open market.

Small Business Reserve (SBR)



Performance

“Becoming a Certified Small Business with the State of Maryland provided meaningful pathways to state contacting and long-term partnerships. The CSB certification continues to strengthen our operations, support sustainable growth, and increase visibility that speaks directly to our capabilities. Bethel Electrical Construction stands firm knowing Maryland is committed to supporting lasting business success.” Stephanie Sweet, Owner, Bethel Electric

Awards:

FY2025 marked the first fiscal year in which awards to CSBs were captured and counted toward the 20 percent agency participation target as the primary statewide performance measure. Under this approach, the SBR Program’s performance is measured by total eligible awarded dollars across SBR participating units (See FY2025 SBR Annual Awards Data Exhibit).

In FY2025, 22 units met or exceeded the overall 20 percent total SBR participation target. The Maryland Transit Administration (MTA), Department of Housing and Community Development (DHCD), The Department of General Services (DGS) and Maryland State Department of Education (MSDE) were the top four units in terms of overall dollars awarded to CSBs and meeting the 20 percent set aside for CSBs.

The primary data point used, “total awarded procurements” across SBR participating units, was \$7.5 billion. Awards in the SBR Program are classified into three categories: SBR designated contracts awarded to CSBs; non-designated contracts awarded to CSBs; and Credit Card (PCard) awards, which are included in non-designated contracts awarded to CSBs. Designated SBR awards are made to CSBs for contracts specifically set aside for the SBR Program at the start of the procurement process, as identified in solicitation documents, while non-designated and credit card awards refer to awards made to CSBs for contracts won through open-market competition.

In FY2025, total awards to CSBs amounted to \$1.1 billion, comprised of \$329 million in SBR designated procurements and \$775 million in non-designated procurements (See FY2025 SBR Annual Awards Data Exhibit). This distribution reflects both strong CSB performance within the SBR set-aside structure and continued competitiveness of CSBs in open-market procurement opportunities.

\$1.1 Billion

Awarded to Certified Small Businesses
In the First Year of Data Collected

Payments:

OSBA continues to collect payment data while working to improve statewide capture of CSB vendor participation throughout the full contract lifecycle (See FY2025 SBR Annual Agency Payment Data Exhibit). Over the past several years, SBR program performance has shown fluctuations, and one significant factor impacting payment capture has been workflow disruptions in the certification and renewal process for CSBs. These disruptions affected some State units' ability to designate procurements as an SBR set aside and also impacted whether payments made to vendors could be counted toward SBR program set-asides. \$465 million was paid to CSBs in Fiscal Year 2025.

Participating units reported difficulty in accurately tracking payments to CSB vendors when a vendor's certification expired during contract performance. Agencies can only count payments to CSB vendors if the vendor is certified at the time of payment, and there is no penalty to vendors when certification expires during an active contract period. As a result, if vendors forget to recertify or experience difficulty navigating eMMA, they may not recertify in time, which reduces statewide capture of payments.

OSBA continues to work diligently on recommendations for enhancements in the CSB certification process and improved vendor retention to strengthen program performance and reporting accuracy.



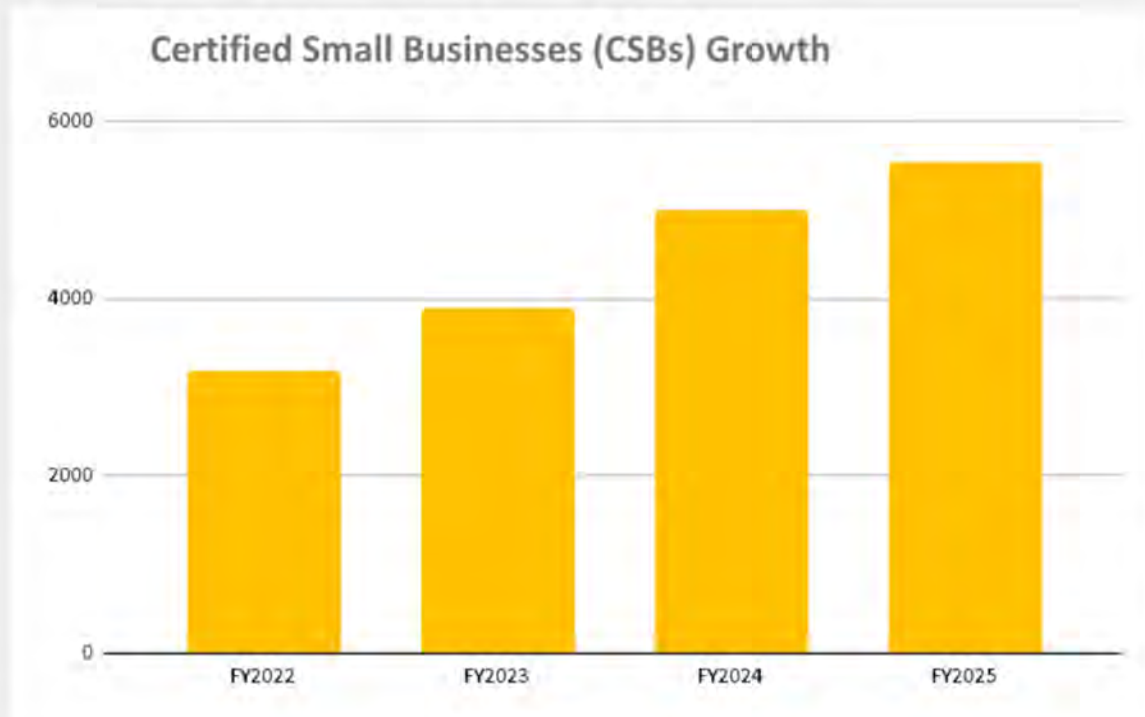
Small Business Reserve (SBR)



Outreach

The number of active CSBs plays a critical role in the SBR Program’s success, influencing decisions regarding the designation of procurements. SBR Compliance Managers and the OSBA team continued efforts to expand the pool of certified vendors, both by increasing the number of newly certified businesses and by encouraging existing vendors to maintain their certification through strategic marketing, outreach, and training programs. Outreach efforts to vendors included in-person CSB and VSBE certification workshops in seven counties and Baltimore City. OSBA targeted businesses seeking MBE certification by presenting the SBR Program and CSB certification at the OMBE monthly virtual Application Assistance Workshops, as these businesses are often SBR-eligible. As a result, the CSB database grew by 12 percent, from 4,900 CSB vendors at the beginning of FY2025 to over 5,500 certified vendors by the end of FY2025 (See Figure 8).

Figure 8: Number of Certified Small Businesses from FY22 - FY25



Minority Business Enterprise (MBE)



Prime contracting & subcontracting opportunities
70+ participating State agencies & departments
Race and gender neutral
Online certification process
No cost to obtain or maintain SBR Certification



goMDsmallbiz.Maryland.gov



Prime contracting & subcontracting opportunities
70+ participating State agencies & departments
Race and gender specific
Application-based certification process
No cost to obtain or maintain MBE Certification



goMDsmallbiz.Maryland.gov

Minority Business Enterprise (MBE)



Overview



The Maryland Minority Business Enterprise (MBE) Program was established in 1978 to increase the participation of minority-owned businesses in State contracting opportunities (Chapter 575, Acts of 1977, Article 41, Governor–Executive and Administrative Departments, now repealed and recodified under State Finance and Procurement §§ 14-301–14-309). The program was created in response to the need for a formal structure to ensure equal access to public procurement opportunities for businesses owned by minorities, women, and other historically underrepresented groups.

The MBE Program seeks to enhance economic opportunities for minority-owned businesses by promoting their participation in State procurement and contracting. The program’s primary focus is to ensure that certified minority-owned businesses are able to compete fairly for State contracts by providing equitable access to procurement processes and subcontracting opportunities. Through these efforts, the program supports business development, economic growth, and job creation in communities that have historically faced barriers to equal opportunity.

Under the MBE Program, 72 State agencies and departments are required to participate and work toward meeting established MBE participation goals. These agencies must ensure that eligible contracts include meaningful subcontracting opportunities for certified minority-owned businesses.

To participate in the MBE Program, businesses must be certified by the Department of Social and Economic Mobility (DoSEM) - Office of Minority Business Enterprise (OMBE). Certification requires

businesses to demonstrate at least 51% minority ownership and control, as well as meet eligibility criteria related to financial stability, operational capacity, and relevant business experience. Once certified, businesses are required to maintain their status by submitting triennial updates to confirm continued eligibility. These updates typically include current financial statements, tax returns, and documentation verifying ongoing business operations.

The Maryland Minority Business Enterprise (MBE) Program has an aspirational goal of ensuring that 29% of the total value of eligible State procurement opportunities is awarded to certified MBE firms. This goal underscores the State's commitment to inclusivity and the economic empowerment of minority-owned businesses. While the 29% goal is not a mandatory quota, it serves as an important benchmark to guide State agencies and contractors in their efforts to engage minority-owned businesses. The 29% percent target reflects the Moore-Miller Administration's continued dedication to expanding participation and removing barriers for historically underrepresented groups within the State's contracting process.

In Fiscal Year (FY) 2025, 70 of the 72 MBE-participating agencies reported award data. The Maryland Department of Planning and Morgan State University did not report award data. Additionally, eight agencies did not report payment data: Canal Place Preservation; Lottery & Gaming Control; Morgan State University; Maryland Department of Planning; Public Broadcasting Commission; Salisbury State University; Maryland School For The Deaf; and the Maryland Department of Transportation (TSO), did not report payment data.



Minority Business Enterprise (MBE)

Vendor Profile Overview



This Annual Report provides a comprehensive overview of the certified businesses within the state, highlighting key demographic and geographic trends. The analysis reveals a significant geographic concentration, with over half of all certified businesses located in Montgomery, Prince George's, and Baltimore counties, with Montgomery County leading in the total number of records. Furthermore, the report examines the demographic makeup of these businesses. Where ethnicity is reported, the data shows a clear plurality, with the Black ethnic group representing the largest segment. In terms of gender, the distribution among business owners is nearly equal, with a slight majority of male owners.

MBEs at a Glance:

- Geographic Snapshot:** Over half of all certified businesses are located within the top three counties, indicating a high level of geographic concentration.
 - Top Counties:** Montgomery, Prince George's, and Baltimore counties collectively account for approximately 52% of all certified businesses.
 - Montgomery County holds the highest number of records at 1,607.
 - Demographics Highlights:** The demographic data available for certified businesses shows a clear plurality in race and ethnicity and a near-even split in gender (See Figure 10).
 - Race/Ethnicity:** African Americans are the largest category of MBEs, representing 64.1% of businesses where race/ethnicity is reported. This is followed by Hispanic (10.7%) and Asian-Pacific American (4.7%).
- Gender:** Male business make up 27.5% of MBEs, and Female business owners make up 48.2%, for the records where gender is reported.

Figure 9: Gender Distribution

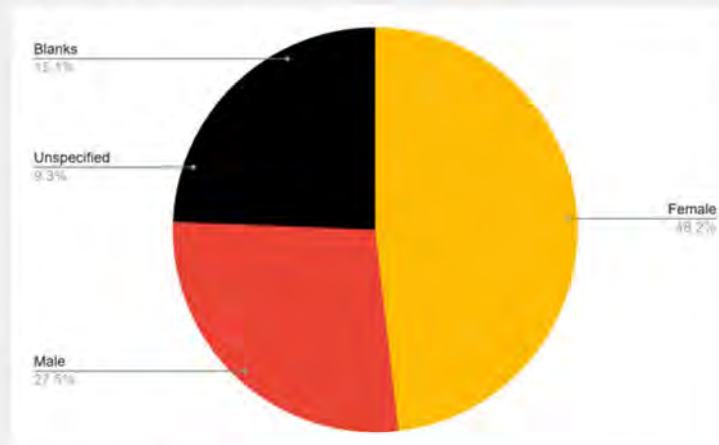
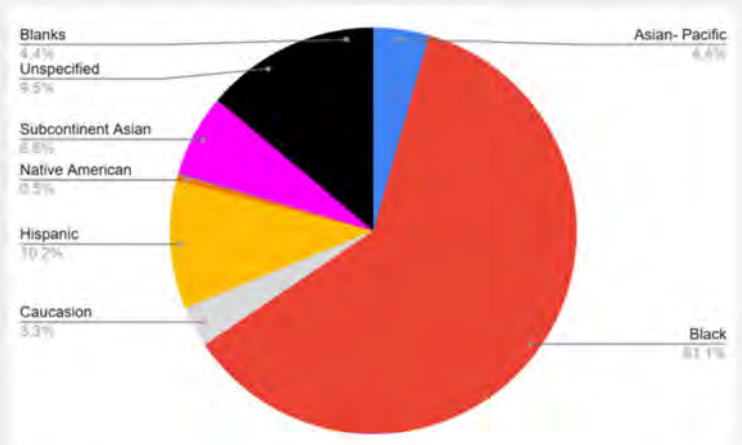
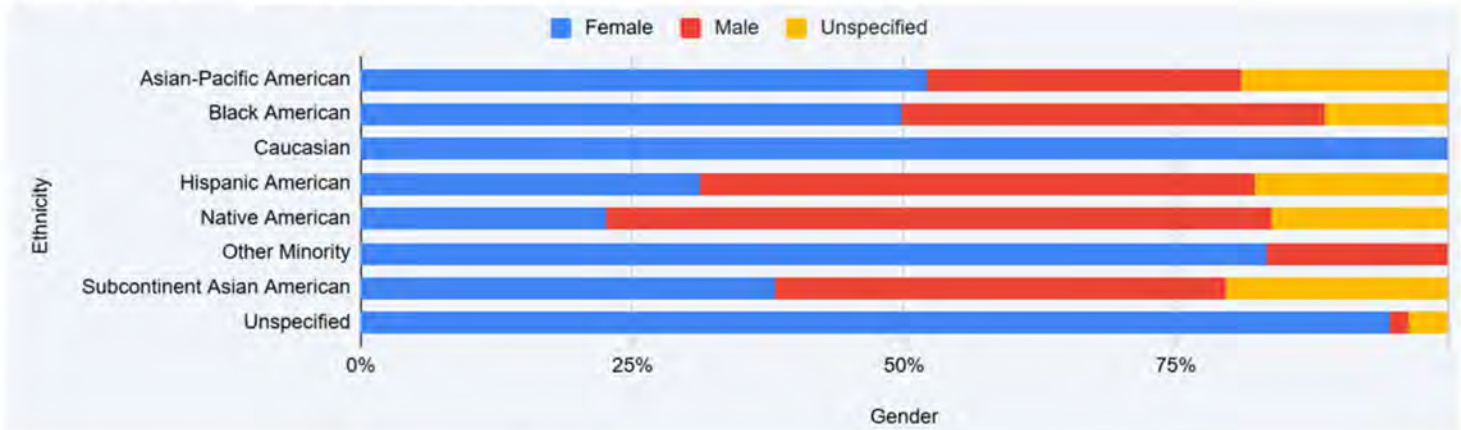


Figure 10: Race/Ethnicity Breakdown



Based on the analysis shown on figure 11, clear trends emerge. The largest group, African American, closely split between male and female, with 49.7% of businesses belonging to females versus 39.0% to males and a group not identifying. Conversely, the second largest group, Hispanic American, is male-dominated, with 51.1% of businesses owned by males compared to 31.2% by females. It is also noteworthy that the Hispanic American group has a relatively high proportion of "Unspecified" gender (17.7%), suggesting a significant amount of missing or unclassified demographic data within this category (See Figure 11).

Figure 11: Stacked Gender Distribution within Race/Ethnicity Proportionately



Top MBE Commodities:

When identifying the most common threads amongst MBE certified firms, five commodity codes are distinguishable over all others: Administrative Management and General Management Consulting Services, Computer Systems Design Services, Custom Computer Programming Services, Computer Related Services, and Professional and Management Development Training (See Figure 12 & Exhibit AD).

Figure 12: Top 5 Commodities by Number of Certified MBEs

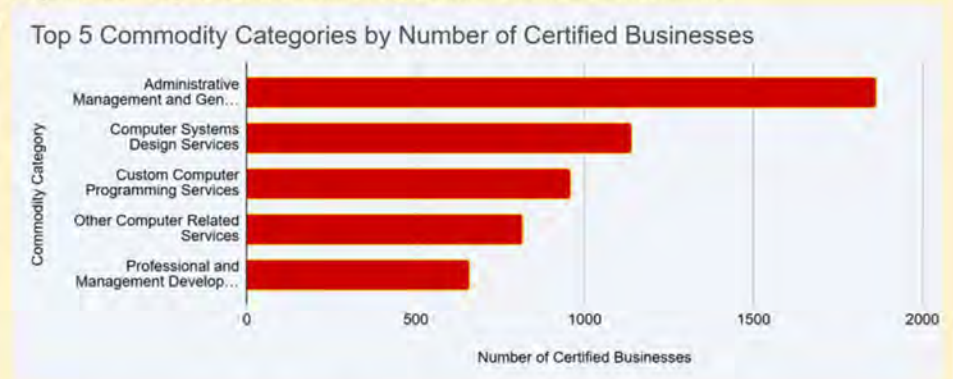
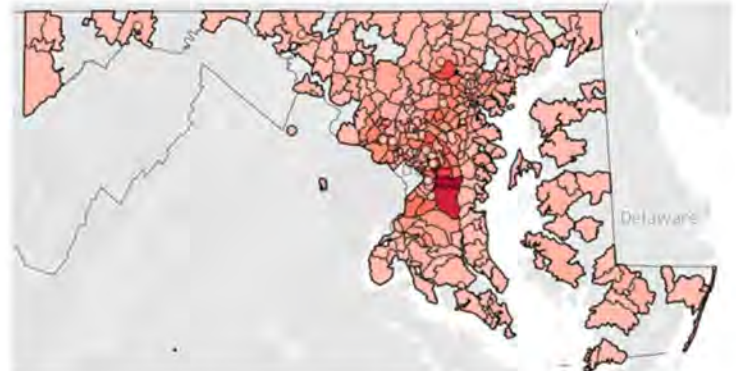


Figure 13: Geographic Distribution of Maryland Certified MBEs across US



Figure 14: Geographic Distribution of Maryland-based MBEs



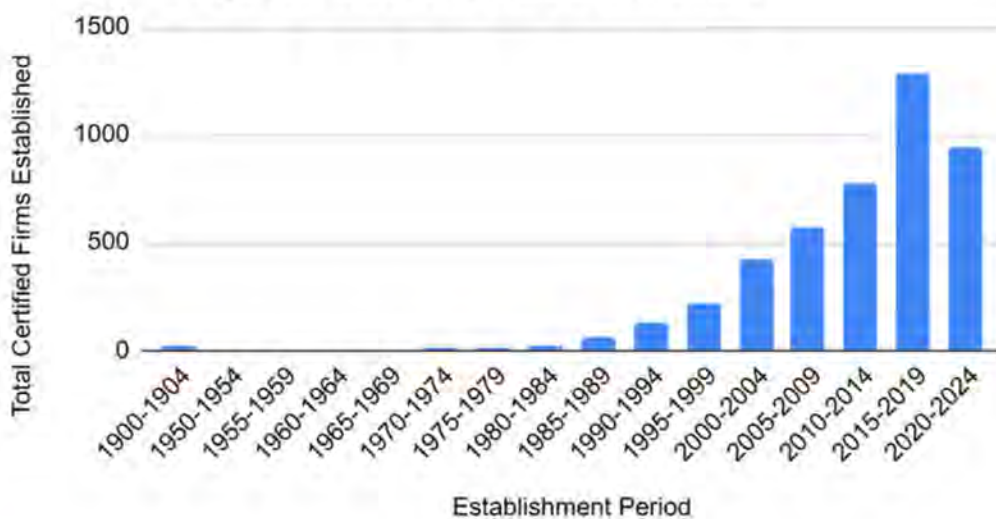
Figures 13 and 14 show that Maryland certified MBEs are concentrated within Maryland, with limited representation outside of the state. While there are scattered certified firms located in other parts of the

country, the out-of-state presence appears relatively small compared to the strong Mid-Atlantic cluster, focused mainly within the broader DC- Maryland- Virginia (DMV) region. In Maryland specifically, the strongest clustering is in and around Montgomery County, Prince George’s County, and the greater Baltimore-metropolitan region. This suggests that MBE certification participation and business density are closely in alignment with the state’s economic hubs and population-dense areas, reinforcing the importance of targeted outreach and procurement engagement strategies in these core corridors, while also highlighting the need to strengthen participation in less-represented regions.

First Generation Businesses:

There has been a notable increase in new vendor establishments between 2017 and 2021, with a peak in 2021 when 300 vendors were established. During this period, annual establishment rates ranged from 257 to 300, significantly surpassing the historical average of 80.2 vendors per year. There is a decline in the number of vendors established in subsequent years, with 193 in 2022 and 135 by 2023 that continues to drop. Only 19 vendors have been recorded for 2024, which is a direct result of impediments in new business access to MBE certification. This data suggests that the large majority of MBE firms are first generation business owners and entrepreneurs. 80.1% of the firms were established in the last 20 years (2005-2024) (See Figure 15 and Exhibit AE). A total of 4473 business were analyzed in this dataset.

Figure 15: Certified MBE Business Establishment



Key Takeaway: The MBE Vendor Base is Highly Concentrated in Micro-Businesses

The analysis of the MBE vendor base reveals a significant concentration in micro-businesses, with the overwhelming majority of certified vendors being micro-enterprises with five or fewer full-time employees (This data set includes a total of 4582 certified vendors with verified data). Specifically, 73.0% of all vendors fall into this category, underscoring the program’s emphasis on supporting very small businesses that are often central to local economies. Notably, vendors with just one employee form the largest segment, representing 34.1% of all vendors, while those with two to five employees comprise the second largest group at 27.9%. The disparity between the mean and median number of full-time employees—9.6 and 2.0, respectively—indicates a distribution skewed by a small number of larger firms, with the largest having up to 1,145 employees. In contrast, vendors with 51 or more employees make up a mere 3.9% of the total vendor pool, highlighting the rarity of larger firms within this ecosystem.

Minority Business Enterprise (MBE)



Highlights

FY 2025 data demonstrates a substantial rise in payments made to certified MBEs, both as Prime and Subcontractors. Total payments to MBEs surpassed \$2.2 billion, this is a new milestone reached in the history of the MBE program. The value of awards to MBE Prime and Subcontractors reached \$1.9 billion.

DoSEM's Office of Small, Minority & Women Business Affairs (OSBA) continues to promote rigorous compliance monitoring and effective contract management at the agency level to help ensure that contract goals are achieved. These efforts help guarantee that, as procurement units expand MBE participation goals for State procurements, certified MBEs have fair and equitable access to resulting opportunities.

As the State moves forward, OSBA remains committed to working collaboratively with procurement units to strengthen equity, diversity, and inclusion in contract goal setting and implementation.



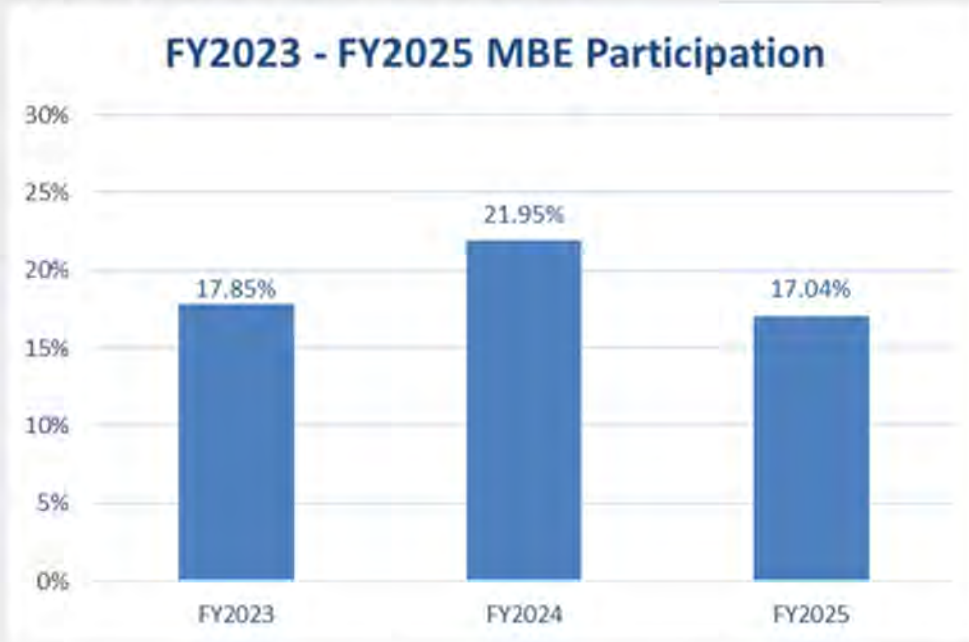
Minority Business Enterprise (MBE)



Performance

MBE Program performance is measured by the percentage of total dollars awarded to MBE certified firms. As illustrated in Figure 9, statewide MBE participation reached 17.04 percent in FY2025. While this represents a decline from the peak achievement of 21.95% in FY2024, it is important to understand this attainment level in the context of the cyclical nature of procurement contracting. The availability of contracting opportunities is inherently needs-based, meaning the types and volume of contracts fluctuate from year to year depending on the State's specific procurement needs. This natural fluctuation in available opportunities can directly impact the annual MBE participation percentage. The current achievement of 17.04% remains comparable to the 17.85% participation seen in FY2023, highlighting the ongoing effort to sustain and expand MBE utilization across participating units despite these year-to-year variances in the contracting landscape (See Figure 15).

Figure 16: Change over time of MBE Participation



Total MBE awards represent dollars awarded to certified MBEs operating as both prime contractors and subcontractors. Of the dollars awarded to MBE certified vendors, 72.22% was awarded to MBE subcontractors and 27.78% was awarded to MBE prime contractors (see Figure 16). This is significant as the utilization of more Minority Business Enterprise (MBE) subcontractors increases when contracts include MBE goals.

Services and Construction represented the categories with the highest total dollar value of procurement awards overall; however, Services, Construction, and Architectural emerged as the top three categories for MBE awards (see Figure 17).

Figure 17: Prime vs Sub MBE Awards

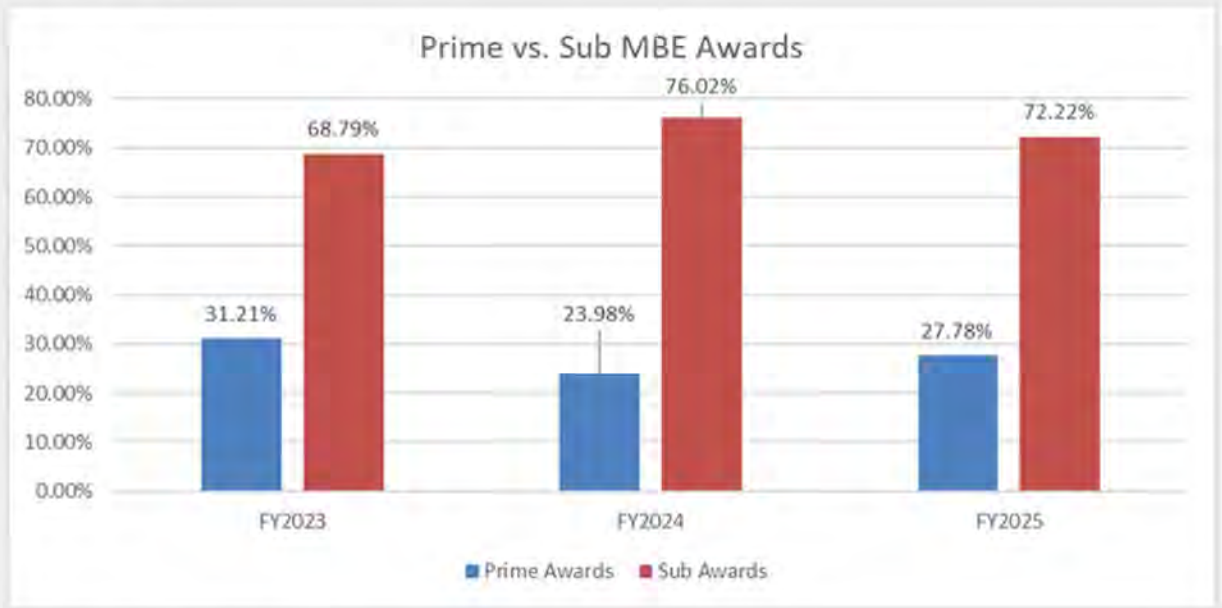
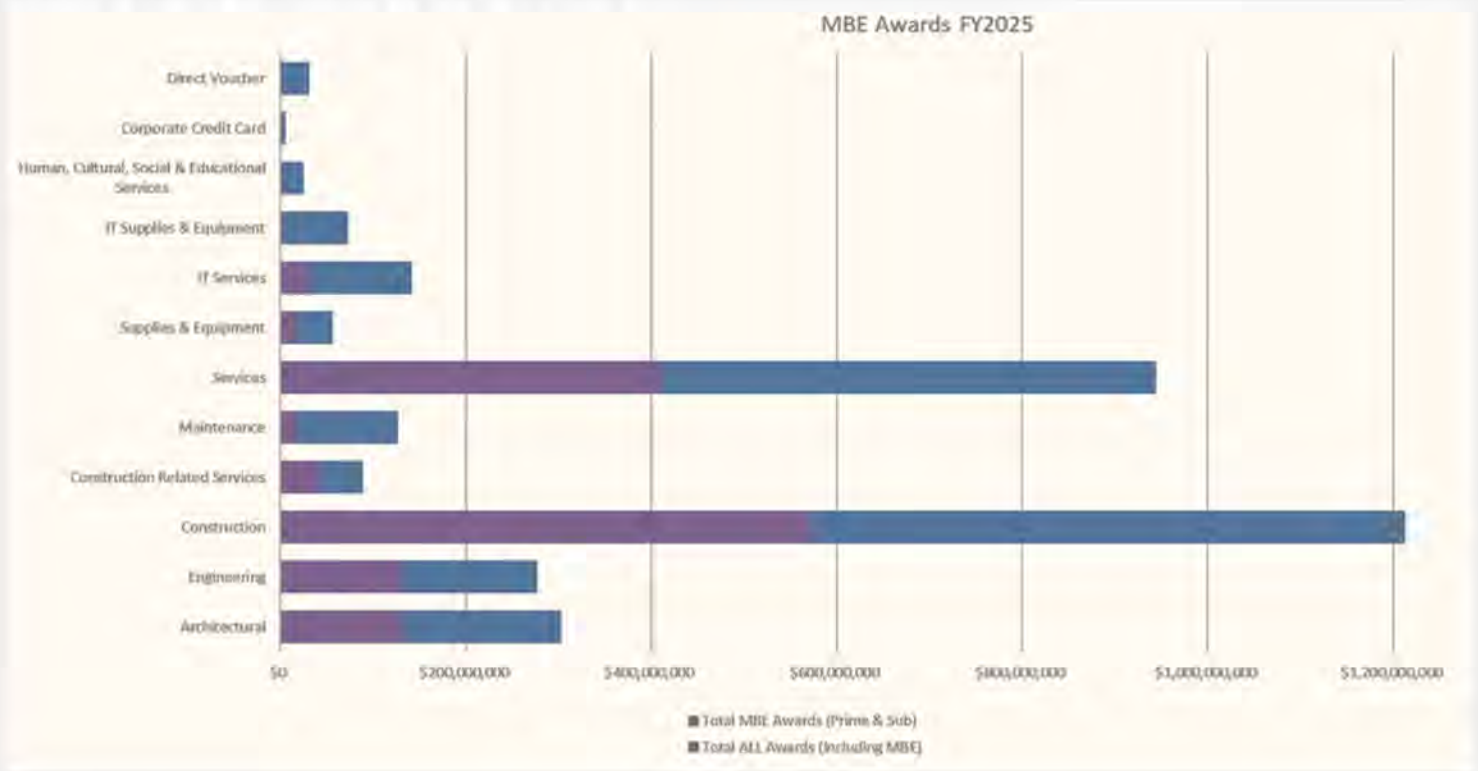


Figure 18: Total vs MBE Awards by Category of Work



Overall, payments to MBE firms increased by 30.25%, however the number of MBE firms to receive payments increased by 4% in FY2025. Payments to MBEs prime contractors decreased by 8.25%, which could indicate increased direct solicitation of MBE firms. Payments to MBE subcontractors increased by 82.94%.

FY2025 was the second year in which agencies and departments were required to report real property title insurance services awards to OSBA. Of 71 participating agencies, 44 had no data to report, and 27 were non-responsive (Figure 12), a sharp uptick from the prior year (Exhibits AA & AB).



“This year, let us rededicate ourselves to helping more Marylanders become active participants in a growing economy.”
Governor Wes Moore
2025 State of the State
Address



Minority Business Enterprise (MBE)

Compliance Assessment



A total of 71 Minority Business Enterprise (MBE) participating agencies, departments, and Local Education Agencies (LEAs) under Public School Construction are mandated to submit an Annual Compliance Assessment. Among these, 37 units reported having no eligible contracts to declare, while 32 successfully submitted a completed compliance assessment. Morgan State University was non-responsive. The Department of Planning submitted data past the deadline, and reported an unverified award goal attainment of 3.74%. The statewide aggregate compliance rate stands at 88%, marginally lower than FY2024. However, in FY2025, approximately 16 units reported achieving 100% MBE compliance, an increase from FY2024.

Despite the MBE Compliance and Ombudsman Team's extensive outreach efforts to the IAC (Public School Construction) and the LEAs, the IAC provided only a limited consolidated annual report.

Sixteen LEAs responded to the Compliance Assessment Report request, with eight submitting data and the remaining eight indicating no eligible contracts to report. Nine LEAs, including Allegany Co., Charles Co., Dorchester Co., Kent Co., Montgomery Co., Queen Anne's Co., Somerset Co., MD School for the Blind, and Worcester Co., were marked as non-responsive.

Of the 40 participating units that provided data (including 8 Public School LEAs):

- One unit failed to provide the requested non-MBE subcontractor data.
- Fourteen units reported that 100% of their contracts met the MBE goal.
- Sixteen units reported overall agency compliance of 100% (with compliance figures of 99.5% and above rounded up).

Contracts lacking sufficient mitigating factors for unmet MBE goals have been earmarked for enhanced compliance monitoring. Compared to FY2024, FY2025 saw a 166.67% increase in the number of LEAs responding to the reporting requirement, with 10 additional responses. In FY2024, nine state agencies were non-responsive, which decreased to two in FY2025, reflecting an 11% improvement in the response rate.

Public School Construction (IAC) submits a limited consolidated annual report for a total of 25 Local Education Agencies (LEAs). This is the third year that LEAs were asked to submit compliance data separately by district (LEAs). Sixteen total LEAs responded to the request for compliance assessment data, eight reported having no eligible contracts to report. The remaining LEAs, 9 in total, were reported as non-responsive.

Of the eight LEAs that reported data, five LEAs reported that 100% of contracts met their MBE goal and three LEAs reported overall agency compliance of 100%. Two units had a calculated overall compliance of 99.6% which was rounded to 100%.

The LEAs that reported had an Aggregate Overall Compliance Rate of 98%, representing no significant change from FY2024 Compliance rate, which was 97.67%.

MBE Ombudsman Unit



MBE Ombudsman Unit



Overview

The MBE Ombudsman Unit, established under State Government Article §9–303.3, began operations in January 2024 under the Moore-Miller administration. The Ombudsman unit is dedicated to enhancing the state’s contracting process by resolving issues that arise between prime contractors, Minority Business Enterprises (MBEs), and state agencies.

The MBE Ombudsman units’ primary function is to ensure the proper implementation of the MBE Program at the agency level, provide education, training, and technical assistance to certified MBE vendors, Primes, and agency stakeholders in relation to MBE Program and state resources/opportunities, and provide advocacy and support when MBEs experience issues on state contracts.

Based on the data for FY2025:

- Top 3 Overall Ombudsman Activities include:
 - Technical Assistance (48),
 - Internal Advice (43), and
 - External Advice (28).
- Top Externally focused activity: Technical Assistance One-on-One (48).
- Top Internally focused activity: Internal Advice (43).

The Ombudsman Unit is engaged in a wide range of activities, with the majority of its work focused on external-facing contacts, while also maintaining a strong internal advisory role.



Ombudsman Unit

Highlights



The Ombudsman Unit logged a total of 148 contacts across all categories of activity.

- External Activity accounts for the majority, with 95 contacts recorded.
- Internal Activity accounted for 53 contacts.

Key Takeaway 1: Technical Assistance Drives External Engagement

The primary function of the Ombudsman Unit's external activity is providing direct, one-on-one support.

- Technical Assistance One-on-One is the single largest category across all activities, recording 48 contacts. This activity alone makes up over half (50.5%) of all external contacts.
- The second most frequent external activity is External Advice, with 28 contacts.
- Direct Advocacy accounted for 14 contacts, and External Training was provided in 5 instances.

Key Takeaway 2: Internal Advice is the Dominant Internal Function

Internally, the Unit's activities heavily favor advisory support.

- Internal Advice was the major focus, with 43 contacts recorded. This makes up approximately 81% of all internal contacts.
- Internal Training was conducted in 10 instances.

The Ombudsman Unit's activity is evidence of the unit's service-focused agenda, both internally and externally, dedicating its effort to assist vendors in accessing state opportunities and needed resources through Technical Assistance One-on-One's for external stakeholders and providing support, education, and Internal Advice to its partner agencies.



Ombudsman Unit

Performance



In fiscal year 2024, the MBE Ombudsman unit successfully advocated for numerous MBEs, taking on 13 advocacies, and facilitating the recapture of significant funds owed to them. In total, the unit recaptured \$1,936,401 for MBEs. The unit provided technical assistance to 48 vendors through one-on-one consultations, and delivered 43 internal and 28 external advice sessions to help state agencies and businesses navigate complex MBE program requirements (See Figure 18).

Furthermore, the Ombudsman participated in multiple outreach events aimed at fostering better communication and collaboration between all stakeholders in the state procurement process.

Leadership: Executive Order 01.01.2024.38 Implementation for OSBA: The MBE Ombudsman Unit has played a significant role in OSBA's implementation activities of EO 01.01.2024.38 with the MBE Ombudsman Nichelle Johnson and MBE Ombudsman Compliance Manager Tracie Bolden, along with Laura Gutierrez, as part of the team leading the effort for the Office of Small, Minority, and Women Business Affairs (OSBA) with parties from MDOT, DBM, DoIT, and DGS-OSP.

Figure 19: Graphic of MBE Ombudsman Unit Performance



The Executive Order (EO) and the resulting Procurement Reform Act of 2025 focus on strengthening transparency, and OSBA focused on initiatives that increased socioeconomic equity and compliance in State procurement.

The Ombudsman unit has proposed and supported a Unified Enforcement Team approach both within and outside of OSBA. Within OSBA, these activities are carried out by OSBA's team of dedicated compliance managers who are responsible for operationalizing this new framework, working to help implement necessary regulations, and executing compliance measures across all programs to achieve the EO's socioeconomic equity goals.

The result is a collaborative but targeted approach to advocacy, training, and monitoring. Initiatives include:

- **Coordination and Training:** The Unit routinely coordinates with the MBE compliance team to address a wide range of issues, including data quality errors, failure to report as mandated by regulation, and policy implementation guidance. Part of their ongoing effort is rolling out new MBE program compliance and Procurement Review Group (PRG) training to improve program outcomes.
- **Targeted training** for the University of Maryland, other Universities, Local Education Agencies, the Maryland Department of Transportation, and the Department of Health have been hosted or participated in by members of the unit in an effort to address unique performance or compliance considerations.
- **Enhancement of Procurement Review Group policies and forms**, including the creation of a checklist document to help agencies decrease timelines on procurement reviews.
- **Advocacy and Education Coordination:** The Unit has worked to collaborate with parties both within and outside of OSBA when receiving unique cases or cases with multiple touchpoints, requiring a group approach. This includes minority vendors who are certified small business or veterans or businesses who are experiencing multiple issues on a state contract or contracts. This has also extended coordinating with entities outside to the state contracting arena. By engaging all parties that can assist the vendor most expediently or connecting vendors with all subject matter experts who can best assist them with access to resources or programs, OSBA provides a more well-rounded approach to advocacy and support of the vendor community.

The Ombudsman Unit led specific initiatives including updates to MBE Participation Forms, through collaboration with DGS-OSP, MDOT, and the BPW, along with other agency and vendor stakeholders, release of a 60% Rule Survey and Bonding Survey, assisting DBM in the creation of the methodology for the 5% HBCU utilization, and creation of the Framework for Unit Level Goal-Setting per the requirements of the executive order.

Members of the unit serve in a leadership role within the Procurement Modernization workgroup for the Socioeconomic Procurement Attainment Subcabinet and represent OSBA in the Accountability and Impact Subcabinet Workgroup. The discussions and work carried out in these subcabinet workgroups has been the foundation for many of the initiatives that the unit is working on.





Training: The Ombudsman unit created the first Prime Contractor focused compliance training in 2024. One of the state’s active and engaged Prime contractors, Skyline Technology Solutions, jumped at the chance to take this session to ensure their staff were operating in line with all MBE Program requirements and compliance measures. In addition to this training, the Unit was involved in 14 other internal and external training events.

Outreach: The Ombudsman participated in two curated countable events with OSBA Special Secretary Martinez at the Howard County Economic Development Association (HCEDA) Spring 2025 minority business roundtable where the focus was supporting minority-owned businesses Through Shifting Policies — through advocacy, partnerships, and long-term engagement strategies that reinforce trust and commitment. Also, an MBE roundtable discussion with Daryl Boffman and a host of small businesses.

Other notable events included serving as a speaker and panelist at the PGEDC She Means Business Conference, the BWI Synergy Event, and The Bow Collective Maryland Procurement Briefing Event, and attending the On Deck Program event for the Orioles Park at Camden Yard Renovation Project. The Ombudsman unit participated in two MDTA Outreach Events related to the Francis Scott Key Bridge Project.

Other Notable Activity: MBE Ombudsman Unit has been fully staffed since January 2024. This allowed the unit to fully carry out legislatively mandated duties along with a host of policy initiatives and other expanded duties. The Ombudsman unit worked collaboratively on 12 different research and policy initiatives. These initiatives included improvements to the **Minority Business Enterprise (MBE) Program**, as well as activities related to the **Veteran-Owned Small Business Enterprise (VSBE)**, and **Small Business Reserve (SBR)**.

Liquidated Damages Study: The Ombudsman unit carried out OSBA’s requirement for a liquidated damages study and provided a report to the legislature. The study examined the use of liquidated damages by procurement officers to enforce the requirements of Title 14, Subtitle 3 of the State Finance and Procurement Article. While procurement officers generally utilize liquidated damages provisions as required there were areas identified for additional training. OSBA began updating the Liquidated Damages Guidelines and Training, which will be released in 2026.

Procurement Review Group: While OSBA worked with DGS-OSP to make updates to the PRG Worksheets to align with EO and PRA 2025, the Ombudsman Unit identified challenges in the procurement review group process. In an effort to assist agencies, a PRG Checklist was created and offered as a tool to agency stakeholders. Additionally, the Ombudsman unit is updating training for the PRG process.

Compliance Measures: The Ombudsman Unit's purpose and work, as it relates to compliance monitoring processes, focuses on upholding the integrity and effectiveness of the Minority Business Enterprise (MBE) program. Two measures that have been utilized include the Enhanced Compliance Monitoring Process and the MBE Compliance Check-In.

- **Enhanced Monitoring and Enforcement:** The Unit examines critical compliance failures within the MBE program, such as those related to Prompt Payment statutes and adherence to participation schedules. Its intervention successfully enforces compliance, resulting in outcomes like the recoupment of funds for MBE subcontractors and the establishment of enhanced compliance channels. The Enhanced Compliance Monitoring Process promotes program integrity through:
 - **Education:** Non-compliance issues. The collection of compliance assessment data (a statutory requirement) is essential to determine if contracts with MBE goals are performing as expected. If units are identified for enhanced monitoring, this is an educational opportunity to inform the agency about the requirement and determine how the unit can improve its compliance efforts.
 - **Trend Analysis:** The Unit aggregates all collected data and mitigating factors cited for failing to meet MBE goals. This information is used to identify trends, common challenges, and unique compliance issues to guide future action, training, and policy.

Another important component of successful MBE program implementation is agency level education, monitoring, and accountability. The Quarterly MBE Compliance Check-in is a component of the Unit's ongoing compliance and reporting work, which includes an internal assessment by each unit of its adherence to current law, regulations, and policies.

- **Compliance Review:** The team reviews the status of each unit's compliance with critical statutory and program requirements. This opens opportunities for dialog and education.
- **Support and Policy:** The work also involves providing training and support to agency partners, in a data-driven, structured process that identifies challenges, opportunities for improvement, and promotes program integrity.



Conclusion



This year's report highlights significant strides in Maryland's socioeconomic programs, with both the Minority Business Enterprise (MBE) and Veteran-Owned Small Business Enterprise (VSBE) programs experiencing increases in participation and total payments. These improvements reflect the effectiveness of our targeted efforts to support small, minority, and veteran-owned businesses. The Small Business Reserve (SBR) program has maintained a steady performance, continuing to provide vital opportunities for small businesses across the state.

Our outreach efforts have reached new levels of success, with metrics reflecting a steady increase in engagement. The rise in the number of events organized, hosted, and participated in has resulted in broader program participation and deeper connections with stakeholders, directly contributing to the growth of Maryland's small business community.

The success of the programs is further supported by the leadership of Special Secretary Martinez and Governor Moore. Their unwavering commitment and active involvement have been pivotal in ensuring the continued growth and effectiveness of the socioeconomic procurement programs. Their leadership has not only provided guidance but has also galvanized the necessary support to drive meaningful outcomes for small, minority, women, and veteran-owned businesses across Maryland.

As we look to the future, we remain committed to strengthening these programs and expanding opportunities, fostering an even more inclusive and dynamic business environment for all Maryland entrepreneurs.



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Appendix

Exhibit A: FY2025 VSBE Awards by Participating Agency/Department

State Procurement Agency / Department	VSBE Prime Awards	VSBE Subcontract Awards	Total VSBE Awards	Total All Awards	% VSBE Participation
AGING	\$0.00	\$0.00	\$0.00	\$1,352,656.00	0.00%
AGRICULTURE	\$69,829.00	\$0.00	\$69,829.00	\$1,084,745.00	6.44%
ARCHIVES	\$0.00	\$0.00	\$0.00	\$1,555,832.00	0.00%
ASSESSMENTS & TAXATION	\$108.00	\$0.00	\$108.00	\$11,528,827.00	0.00%
ATTORNEY GENERAL	\$5,973.00	\$0.00	\$5,973.00	\$477,009.00	1.25%
AVIATION ADMINISTRATION	\$4,149.00	\$1,216,329.00	\$1,220,478.00	\$134,873,629.00	0.90%
BOARD OF PUBLIC WORKS	\$0.00	\$0.00	\$0.00	\$13,050.00	0.00%
BOWIE STATE UNIVERSITY	\$73,048.00	\$0.00	\$73,048.00	\$38,123,839.00	0.19%
BUDGET & MANAGEMENT	\$0.00	\$6,074,482.00	\$6,074,482.00	\$2,200,814,451.00	0.28%
CANAL PLACE AUTHORITY	\$0.00	\$0.00	\$0.00	\$321,639.00	0.00%
COMMERCE	\$3,743,451.00	\$0.00	\$3,743,451.00	\$7,131,774.00	52.49%
COMMISSION ON CIVIL RIGHTS	\$0.00	\$0.00	\$0.00	\$266,886.00	0.00%
COMPTROLLER	\$9,890.00	\$1,175,213.00	\$1,185,103.00	\$126,099,976.00	0.94%
EDUCATION	\$630,196.00	\$78,475.00	\$708,671.00	\$113,657,433.00	0.62%
EMERGENCY MANAGEMENT	\$3,369.00	\$0.00	\$3,369.00	\$2,068,331.00	0.16%
ENVIRONMENT	\$1,103.00	\$492.00	\$1,595.00	\$7,882,613.00	0.02%
EXECUTIVE DEPARTMENT	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
GENERAL SERVICES	\$36,221,913.00	\$2,603,666.00	\$38,825,579.00	\$623,643,358.00	6.23%
GOV OFFICE OF CRIME PREVENTION POLICY	\$0.00	\$0.00	\$0.00	\$473,595.00	0.00%

State Procurement Agency / Department	VSBE Prime Awards	VSBE Subcontract Awards	Total VSBE Awards	Total All Awards	% VSBE Participation
HEALTH	\$1,070,640.00	\$383,941.00	\$1,454,581.00	\$419,361,180.00	0.35%
HIGHER EDUCATION COMMISSION	\$0.00	\$28,932.00	\$28,932.00	\$4,666,823.00	0.62%
HOUSING & COMMUNITY DEVELOPMENT	\$4,333,299.00	\$3,320,000.00	\$7,653,299.00	\$180,984,857.00	4.23%
HUMAN SERVICES	\$12,958,871.00	\$1,928,465.00	\$14,887,336.00	\$1,600,878,201.00	0.93%
INFORMATION TECHNOLOGY	\$317,193.00	\$0.00	\$317,193.00	\$153,279,518.00	0.21%
INSURANCE ADMINISTRATION	\$89,141.00	\$6,845.00	\$95,986.00	\$3,258,042.00	2.95%
JUVENILE SERVICES	\$71,190.00	\$0.00	\$71,190.00	\$114,687,969.00	0.06%
LABOR	\$149,387.00	\$3,061,828.00	\$3,211,215.00	\$89,031,423.00	3.61%
LOTTERY & GAMING CONTROL	\$0.00	\$454,485.00	\$454,485.00	\$110,889,057.00	0.41%
MILITARY DEPARTMENT	\$134,998.00	\$18,034.00	\$153,032.00	\$1,969,983.00	7.77%
MOTOR VEHICLE ADMINISTRATION	\$168,578.00	\$1,552,910.00	\$1,721,488.00	\$114,655,007.00	1.50%
NATURAL RESOURCES	\$772,594.00	\$0.00	\$772,594.00	\$29,951,385.00	2.58%
PEOPLE'S COUNSEL	\$6,858.00	\$0.00	\$6,858.00	\$3,609,791.00	0.19%
PLANNING	\$10,925.00	\$0.00	\$10,925.00	\$1,807,790.00	0.60%
PORT ADMINISTRATION	\$328,952.00	\$0.00	\$328,952.00	\$113,878,485.00	0.29%
PUBLIC BROADCASTING COMMISSION	\$571.00	\$0.00	\$571.00	\$17,952,726.00	0.00%
PUBLIC DEFENDER	\$39,262.00	\$0.00	\$39,262.00	\$15,878,443.00	0.25%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$1,999,785.00	\$102,409.00	\$2,102,194.00	\$188,320,809.00	1.12%

State Procurement Agency / Department	VSBE Prime Awards	VSBE Subcontract Awards	Total VSBE Awards	Total All Awards	% VSBE Participation
PUBLIC SERVICE COMMISSION	\$0.00	\$0.00	\$0.00	\$2,767,081.00	0.00%
SCHOOL FOR THE DEAF	\$1,121.00	\$0.00	\$1,121.00	\$4,243,957.00	0.03%
STATE BOARD OF ELECTIONS	\$41,283.00	\$0.00	\$41,283.00	\$42,887,670.00	0.10%
STATE LIBRARY	\$0.00	\$0.00	\$0.00	\$209,159.00	0.00%
STATE HIGHWAY ADMINISTRATION	\$2,165,317.00	\$746,582.00	\$2,911,899.00	\$973,807,235.00	0.30%
STATE POLICE	\$119,482.00	\$0.00	\$119,482.00	\$47,216,718.00	0.25%
STATE PROSECUTOR	\$0.00	\$0.00	\$0.00	\$101,149.00	0.00%
STATE RETIREMENT AGENCY	\$149,469.00	\$0.00	\$149,469.00	\$4,703,955.00	3.18%
SUBSEQUENT INJURY FUND	\$0.00	\$0.00	\$0.00	\$88,620.00	0.00%
SUPPLEMENTAL RETIREMENT	\$0.00	\$0.00	\$0.00	\$126,439.00	0.00%
TAX COURT	\$0.00	\$0.00	\$0.00	\$5,036.00	0.00%
TOWSON	\$150,884.00	\$58,703.00	\$209,587.00	\$80,744,681.00	0.26%
TRANSIT ADMINISTRATION	\$0.00	\$8,991,580.00	\$8,991,580.00	\$689,170,840.00	1.30%
TRANSPORTATION (TSO)	\$229,630.00	\$0.00	\$229,630.00	\$27,521,108.00	0.83%
TRANSPORTATION AUTHORITY	\$0.00	\$3,619,922.00	\$3,619,922.00	\$231,591,265.00	1.56%
TREASURER'S	\$9,615.00	\$0.00	\$9,615.00	\$6,369,404.00	0.15%
VETERAN & MILITARY FAMILIES	\$13,228.00	\$0.00	\$13,228.00	\$49,526,224.00	0.03%
WORKER'S COMPENSATION COMMISSION	\$83,500.00	\$0.00	\$83,500.00	\$6,475,613.00	1.29%
UMD, COLLEGE PARK	\$24,999.00	\$695,693.00	\$720,692.00	\$806,447,975.00	0.09%
FY2025 TOTALS	\$66,203,801	\$36,118,986	\$102,322,787	\$9,410,435,261	1.09%

Exhibit B: FY2025 Number of VSBE Awards by Agency and Prime and Subcontracts

State Procurement Agency / Department	Total VSBE Prime Awards (#)	Total VSBE Sub contracts (#)	Total ALL Awards
AGING	0	0	211
AGRICULTURE	125	0	1,943
ARCHIVES	0	0	194
ASSESSMENTS & TAXATION	2	0	2,838
ATTORNEY GENERAL	4	0	485
AVIATION ADMINISTRATION	4	3	322
BOARD OF PUBLIC WORKS	0	0	108
BOWIE STATE UNIVERSITY	2	0	1,446
BUDGET & MANAGEMENT	0	3	481
CANAL PLACE AUTHORITY	0	0	244
COMMERCE	1	0	844
COMMISSION ON CIVIL RIGHTS	0	0	265
COMPTROLLER	4	1	1,950
EDUCATION	17	2	11,697
EMERGENCY MANAGEMENT	1	0	310
ENVIRONMENT	7	1	1,832
EXECUTIVE DEPARTMENT	0	0	0
GENERAL SERVICES	54	13	4,940
GOV OFFICE OF CRIME PREVENTION POLICY	0	0	26
HEALTH	34	2	40,702
HIGHER EDUCATION COMMISSION	0	1	215
HOUSING & COMMUNITY DEVELOPMENT	8	8	735
HUMAN SERVICES	67	1	7,671
INFORMATION TECHNOLOGY	4	0	1,029

State Procurement Agency / Department	Total VSBE Prime Awards (#)	Total VSBE Sub contracts (#)	Total ALL Awards
INSURANCE ADMINISTRATION	3	1	1,163
JUVENILE SERVICES	11	0	6,077
LABOR	13	5	3,361
LOTTERY & GAMING CONTROL	0	9	981
MILITARY DEPARTMENT	4	1	255
MOTOR VEHICLE ADMINISTRATION	35	5	1,575
NATURAL RESOURCES	82	0	11,765
PEOPLE'S COUNSEL	3	0	163
PLANNING	1	0	824
PORT ADMINISTRATION	2	0	2,028
PUBLIC BROADCAST COMMISSION	1	0	4,707
PUBLIC DEFENDER	20	0	9,232
PUBLIC SAFETY & CORRECTIONAL SERVICES	34	2	4,781
PUBLIC SERVICE COMMISSION	0	0	569
SCHOOL FOR THE DEAF	4	0	2,826
STATE BOARD OF ELECTIONS	3	0	297
STATE LIBRARY	0	0	253
STATE HIGHWAY ADMINISTRATION	21	7	24,965
STATE POLICE	16	0	8,358
STATE PROSECUTOR	0	0	46
STATE RETIREMENT AGENCY	2	0	432

State Procurement Agency / Department	Total VSBE Prime Awards (#)	Total VSBE Sub contracts (#)	Total ALL Awards
SUBSEQUENT INJURY FUND	0	0	137
SUPPLEMENTAL RETIREMENT	0	0	82
TAX COURT	0	0	33
TOWSON	4	4	28,120
TRANSIT ADMINISTRATION	0	3	5,025
TRANSPORTATION (TSO)	2	0	937
TRANSPORTATION AUTHORITY	0	16	2,665
TREASURER'S	1	0	158
VETERAN & MILITARY FAMILIES	2	0	1,100
WORKER'S COMPENSATION COMMISSION	2	0	515
UMD, COLLEGE PARK	2	2	62,423
FY 25 Totals	602	90	266,341

Exhibit C: FY2025 Percentage of VSBE Payments by Participating Agency/Department

State Procurement Agency / Department	VSBE Payments Prime & Subcontractor	TOTAL ALL PAYMENTS	VSBE Participation %
AGING	\$0.00	\$478,642.00	0.00%
AGRICULTURE	\$69,829.00	\$1,084,745.00	6.44%
ARCHIVES	\$0.00	\$1,435,338.00	0.00%
ASSESSMENTS & TAXATION	\$85,014.00	\$4,204,069.00	2.02%
ATTORNEY GENERAL'S OFFICE	\$3,766.00	\$1,091,840.00	0.34%
AVIATION	\$412,586.00	\$86,435,592.00	0.48%
BOARD OF PUBLIC WORKS	\$0.00	\$13,050.00	0.00%
BOWIE STATE UNIVERSITY	\$53,050.00	\$28,545,919.00	0.19%
BUDGET & MANAGEMENT	\$1,116,043.00	\$2,434,004,665.00	0.05%
CANAL PLACE AUTHORITY	\$0.00	\$321,639.00	0.00%
COMMERCE	\$1,727.00	\$4,149,716.00	0.04%
COMMISSION ON CIVIL RIGHTS	\$0.00	\$266,886.00	0.00%
COMPTROLLER	\$19,231.00	\$89,484,553.00	0.02%
EDUCATION	\$8,047,017.00	\$150,037,713.00	5.36%
EMERGENCY MANAGEMENT	\$3,369.00	\$2,068,331.00	0.16%
ENVIRONMENT	\$1,594.00	\$7,729,367.00	0.02%
EXECUTIVE DEPARTMENT	\$0.00	\$0.00	0.00%
GENERAL SERVICES	\$18,443,102.00	\$244,285,433.00	7.55%
GOV OFFICE OF CRIME PREVENTION POLICY	\$23,827.00	\$672,492.00	3.54%

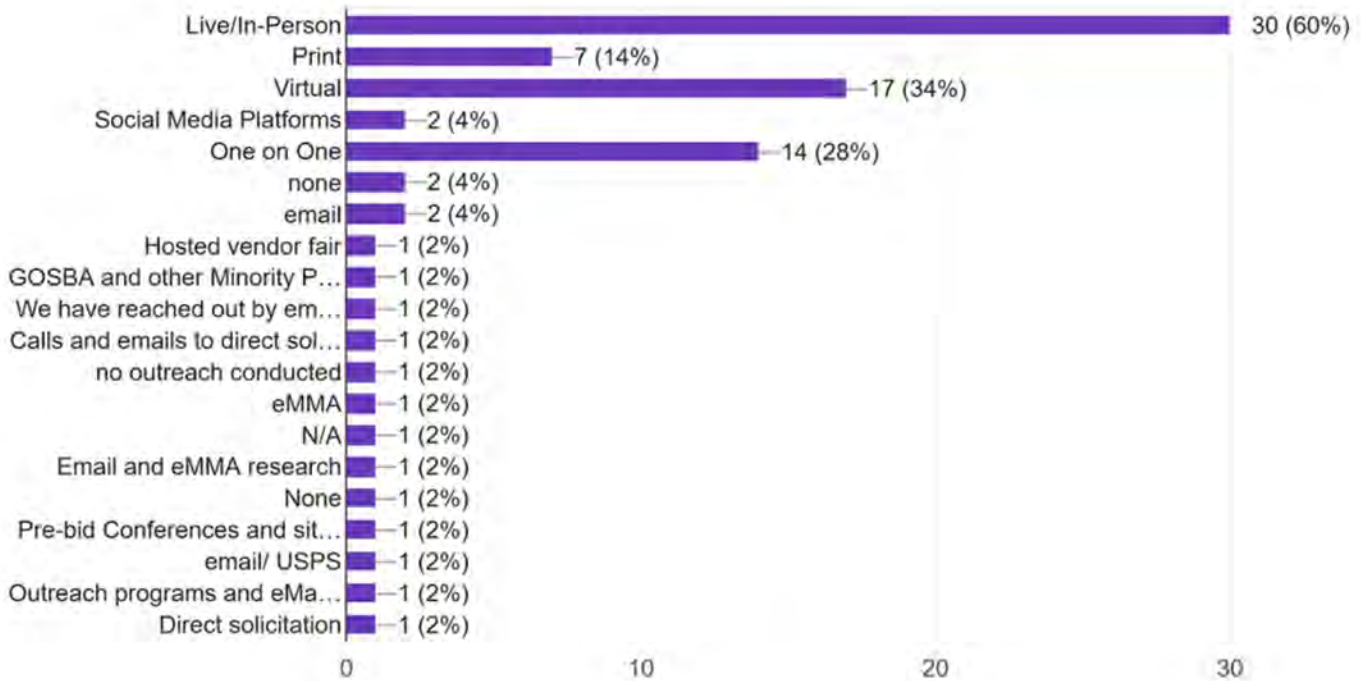
State Procurement Agency / Department	VSBE Payments Prime & Subcontractor	TOTAL ALL PAYMENTS	VSBE Participation %
HEALTH	\$1,002,952.00	\$527,506,142.00	0.19%
HIGHER EDUCATION COMMISSION	\$0.00	\$743,365.00	0.00%
HOUSING & COMMUNITY DEVELOPMENT	\$1,370,991.00	\$27,759,342.00	4.94%
HUMAN SERVICES	\$13,490,545.00	\$292,833,241.00	4.61%
INFORMATION TECHNOLOGY	\$251,276.00	\$131,704,753.00	0.19%
INSURANCE ADMINISTRATION	\$89,141.00	\$14,017,497.00	0.64%
JUVENILE SERVICES	\$71,190.00	\$59,967,103.00	0.12%
LABOR	\$187,261.00	\$64,531,867.00	0.29%
LOTTERY	\$454,485.00	\$78,673,608.00	0.58%
MILITARY	\$319,974.00	\$4,777,283.00	6.70%
MOTOR VEHICLE ADMINISTRATION	\$460,285.00	\$31,049,693.00	1.48%
NATURAL RESOURCES	\$1,003,208.00	\$42,592,658.00	2.36%
PEOPLES COUNSEL	\$6,858.00	\$3,207,156.00	0.21%
PLANNING	\$10,925.00	\$1,807,790.00	0.60%
PORT ADMINISTRATION	\$326,812.00	\$141,998,829.00	0.23%
PUBLIC BROADCASTING COMMISSION	\$571.00	\$17,952,726.00	0.00%
PUBLIC DEFENDER	\$28,237.00	\$9,396,925.00	0.30%
PUBLIC SAFETY & CORRECTIONS	\$4,915,617.00	\$460,421,535.00	1.07%
PUBLIC SERVICE COMMISSION	\$0.00	\$2,767,081.00	0.00%
SCHOOL FOR THE DEAF	\$991.00	\$4,243,957.00	0.02%

State Procurement Agency / Department	VSBE Payments Prime & Subcontractor	TOTAL ALL PAYMENTS	VSBE Participation %
STATE BOARD OF ELECTIONS	\$38,455.00	\$42,753,130.00	0.09%
STATE LIBRARY	\$0.00	\$209,159.00	0.00%
STATE HIGHWAY ADMINISTRATION	\$15,208,864.00	\$122,420,353.00	12.42%
STATE POLICE	\$784,805.00	\$13,727,737.00	5.72%
STATE PROSECUTOR	\$0.00	\$101,149.00	0.00%
STATE RETIREMENT AGENCY	\$185,478.00	\$5,740,024.00	3.23%
SUBSEQUENT INJURY FUND	\$0.00	\$88,620.00	0.00%
SUPPLEMENTAL RETIREMENT	\$0.00	\$126,439.00	0.00%
TAX COURT	\$0.00	\$5,036.00	0.00%
TOWSON	\$90,228.00	\$53,100,264.00	0.17%
TRANSIT ADMINISTRATION	\$7,911.00	\$768,577,973.00	0.00%
TRANSPORTATION (TSO)	\$235,893.00	\$30,383,876.00	0.78%
TRANSPORTATION AUTHORITY	\$4,722,136.00	\$530,009,412.00	0.89%
TREASURER'S	\$0.00	\$13,862,450.00	0.00%
VETERAN & MILITARY FAMILIES	\$5,184.00	\$49,260,095.00	0.01%
WORKERS COMPENSATION	\$79,570.00	\$5,322,664.00	1.49%
UMD, COLLEGE PARK	\$24,028	\$512,429,871	0.00%
STATE OF MARYLAND TOTAL	\$73,629,998	\$6,609,950,922	1.11%

Exhibit D: FY2025 Veteran Outreach Assessment

What channels do you engage for your veteran-owned small business outreach? Check all that apply:

50 responses



In your unit's outreach, did you target specific VSBE industries? If yes, check which ones below:

29 responses

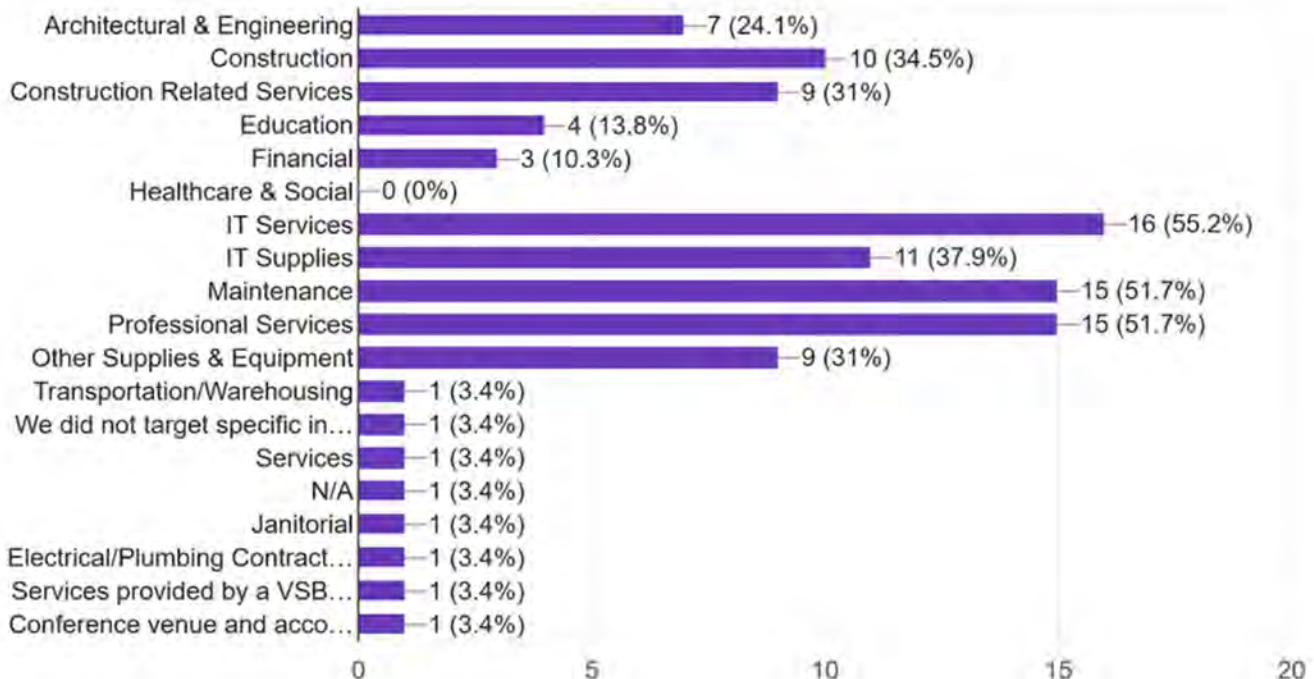


Exhibit E: FY2025 Map of VSBE Outreach Activities

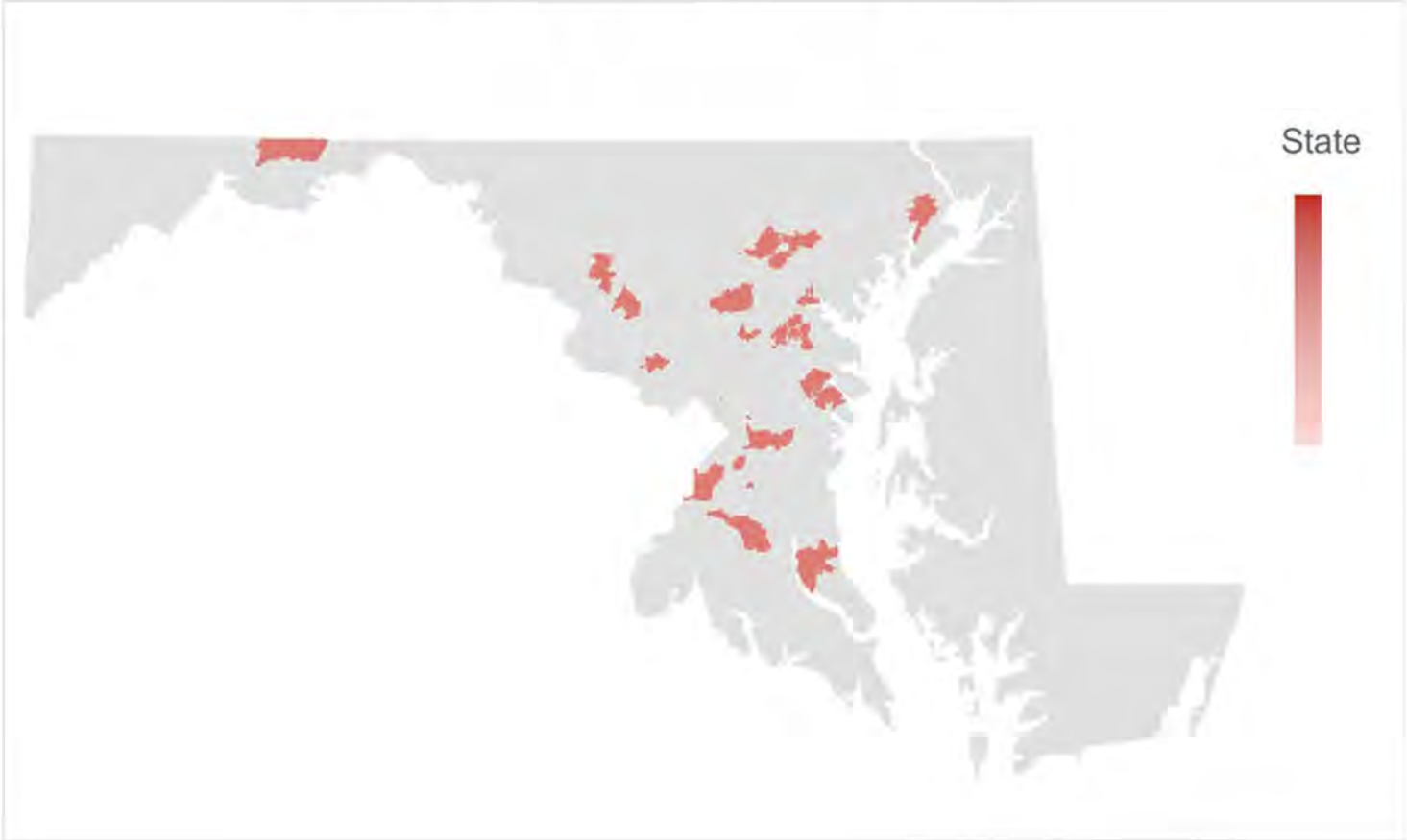


Exhibit F: FY2025 SBR Agency/Department Participation - Payments

SBR Procurement Agency/Department or Unit	TOTAL SBR DESIGNATED PAYMENTS TO CSBs	TOTAL NON-DESIGNATED PAYMENTS TO CSBs	TOTAL P-CARD PAYMENTS TO CSBs	TOTAL PAYMENTS TO CSBs	TOTAL PAYMENTS
AGING	\$153,147	\$267,081	\$112	\$420,228	\$445,333
AGRICULTURE	\$111,534	\$225,676	\$12,149	\$337,210	\$1,102,059
ARCHIVES	\$90,818	\$1,139,068	\$0	\$1,229,886	\$1,435,338
ASSESSMENTS & TAXATION	\$111,837	\$524,131	\$524,131	\$635,968	\$7,984,778
ATTORNEY GENERAL	\$1,007,351	\$130,107	\$54,372	\$1,137,458	\$1,430,431
AVIATION ADMINISTRATION	\$3,224,522	\$4,050,983	\$5,692	\$7,275,505	\$296,022,787
BOWIE STATE UNIVERSITY	\$3,935,604	\$11,824	\$11,824	\$3,947,428	\$86,042,612
BUDGET & MANAGEMENT	\$0	\$8,147,898	\$28,473	\$8,147,898	\$23,700,587
CANAL PLACE PRESERVATION	\$0	\$708	\$708	\$708	\$510,658
COMMERCE	\$204,315	\$80,477	\$21,253	\$284,792	\$1,612,045
COMMISSION ON CIVIL RIGHTS	\$0	\$8,639	\$883	\$8,639	\$300,907
COMPTROLLER	\$1,255,745	\$32,350,942	\$151,504	\$33,606,687	\$93,616,451
COPPIN STATE UNIVERSITY	\$971,010	\$1,696,755	\$23,362	\$2,667,765	\$31,247,138
EDUCATION	\$1,763,087	\$30,465,362	\$534,245	\$32,228,449	\$134,538,255
EMERGENCY MANAGEMENT	\$0	\$26,587	\$2,910	\$26,587	\$2,068,331
ENVIRONMENT	\$672,335	\$2,585,843	\$30,574	\$3,258,178	\$41,236,499
ENVIRONMENTAL SERVICE	\$8,936,801	\$13,957,912	\$41,142	\$22,894,713	\$110,332,378
EXECUTIVE DEPARTMENT	\$265,443	\$594,331	\$38,686	\$859,774	\$7,096,146
FROSTBURG STATE UNIVERSITY	\$0	\$1,651,061	\$10,471	\$1,651,061	\$21,971,650

SBR Procurement Agency/Department or Unit	TOTAL SBR DESIGNATED PAYMENTS TO CSBs	TOTAL NON-DESIGNATED PAYMENTS TO CSBs	TOTAL P-CARD PAYMENTS TO CSBs	TOTAL PAYMENTS TO CSBs	TOTAL PAYMENTS
GENERAL SERVICES	\$1,062,777	\$25,135,298	\$75,148	\$26,198,075	\$160,273,393
GOVERNOR'S OFFICE OF CRIME PREVENTION AND POLICY	\$8,069	\$78,950	\$18,069	\$87,019	\$104,798
HEALTH	\$1,380,818	\$12,357,212	\$963,342	\$13,738,030	\$630,463,168
HIGHER EDUCATION COMMISSION	\$38,603	\$600,819	\$1,126	\$639,422	\$1,032,659
HOUSING & COMMUNITY DEVELOPMENT	\$2,111,403	\$14,294,744	\$54,758	\$16,406,147	\$26,932,543
HUMAN SERVICES	\$8,617,831	\$46,180,861	\$564,580	\$54,798,692	\$445,310,890
INFORMATION TECHNOLOGY	\$23,346,790	\$23,413,711	\$6,694	\$46,760,501	\$155,622,642
INSURANCE ADMINISTRATION	\$356,927	\$1,526,643	\$76,046	\$1,883,570	\$2,166,404
JUVENILE SERVICES	\$654,979	\$12,795,022	\$45,391	\$13,450,001	\$72,355,221
LABOR	\$874,955	\$751,964	\$186,261	\$1,626,919	\$69,609,434
LOTTERY & GAMING CONTROL	\$0	\$1,055,554	\$280,911	\$1,055,554	\$82,520,825
MARYLAND STATE LIBRARY	\$0	\$20,575	\$9,008	\$20,575	\$23,071
MILITARY DEPARTMENT	\$580,450	\$349,686	\$11,902	\$930,136	\$3,235,613
MOTOR VEHICLE ADMINISTRATION	\$2,992,066	\$4,859,093	\$154,343	\$7,851,159	\$31,049,693
NATURAL RESOURCES	\$1,139,514	\$1,565,995	\$290,654	\$2,705,509	\$41,151,755
PEOPLE'S COUNSEL	\$0	\$233,896	\$28,711	\$233,896	\$3,207,156
PLANNING	\$0	\$671,478	\$25,677	\$671,478	\$13,527,588
PORT ADMINISTRATION	\$9,386,996	\$1,234,968	\$24,792	\$10,621,964	\$36,537,314
PROSECUTOR'S OFFICE	\$0	\$22,652	\$517	\$22,652	\$31,114

SBR Procurement Agency/Department or Unit	TOTAL SBR DESIGNATED PAYMENTS TO CSBs	TOTAL NON-DESIGNATED PAYMENTS TO CSBs	TOTAL P-CARD PAYMENTS TO CSBs	TOTAL PAYMENTS TO CSBs	TOTAL PAYMENTS
PUBLIC DEFENDER'S OFFICE	\$0	\$1,866,568	\$106,328	\$1,866,568	\$22,823,563
PUBLIC SAFETY & CORRECTIONS		\$15,624	\$226,100	\$15,624	\$466,341,491
PUBLIC SERVICE COMMISSION	\$91,170	\$74,054	\$17,007	\$165,224	\$332,660
PUBLIC TELEVISION	\$73,692	\$306,566	\$0	\$380,258	\$9,624,485
PUBLIC WORKS	\$0	\$902	\$902	\$902	\$13,700
SALISBURY UNIVERSITY	\$2,437,752	\$2,931,164	\$115,776	\$5,368,916	\$28,775,969
SCHOOL FOR THE DEAF	\$0	\$270,478	\$25,139	\$270,478	\$695,216
STATE BOARD OF ELECTIONS	\$2,947,313	\$819,265	\$0	\$3,766,578	\$31,308,448
STATE HIGHWAY ADMINISTRATION	\$14,094,440	\$20,880,621	\$200,080	\$34,975,061	\$278,424,223
STATE POLICE	\$4,501,210	\$3,715,049	\$629,076	\$8,216,259	\$63,380,798
STATE RETIREMENT AGENCY	\$1,301,052	\$572,873	\$60,691	\$1,873,925	\$5,605,405
SUBSEQUENT INJURY FUND	\$34,210	\$8,390	\$8,390	\$42,600	\$109,672
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$0	\$0
TAX COURT	\$0	\$1,544	\$1,544	\$1,544	\$5,036
TOWSON UNIVERSITY	\$735,542	\$6,180,479	\$675,662	\$6,916,021	\$70,007,801
TRANSIT ADMINISTRATION	\$6,795,500	\$5,484,851	\$1,751,403	\$12,280,351	\$834,625,868
TRANSPORTATION (TSO)	\$5,967,246	\$8,354,582	\$23,512	\$14,321,828	\$83,709,202
TRANSPORTATION AUTHORITY	\$1,664,470	\$10,864,054	\$164,336	\$12,528,524	\$530,009,723
TREASURER'S OFFICE	\$668,757	\$16,887	\$16,887	\$685,644	\$13,862,450

SBR Procurement Agency/Department or Unit	TOTAL SBR DESIGNATED PAYMENTS TO CSBs	TOTAL NON-DESIGNATED PAYMENTS TO CSBs	TOTAL P-CARD PAYMENTS TO CSBs	TOTAL PAYMENTS TO CSBs	TOTAL PAYMENTS
U OF MD BALTIMORE	\$425,673	\$5,484,723	\$919,141	\$5,910,396	\$263,999,761
U OF MD, BALTIMORE COUNTY	\$321,801	\$5,738,534	\$604,204	\$6,060,335	\$103,021,508
U OF MD, COLLEGE PARK	\$21,516,820	\$157,693	\$156,830	\$21,674,513	\$567,935,613
U OF MD, EASTERN SHORE	\$161,626	\$1,341,142	\$27,378	\$1,502,768	\$28,998,890
U OF MD, GLOBAL CAMPUS	\$118,459	\$2,769,500	\$0	\$2,887,959	\$29,609,512
UNIVERSITY OF BALTIMORE	\$67,118	\$701,735	\$31,834	\$768,853	\$11,279,860
VETERANS & MILITARY FAMILIES	\$123,849	\$71,162	\$20,908	\$195,011	\$49,260,095
WORKERS' COMPENSATION COMMISSION	\$204,928	\$2,473,397	\$28,760	\$2,678,325	\$4,845,281
FY2025 STATEWIDE TOTAL	\$139,508,355	\$326,166,343	\$10,122,309	\$465,674,698	\$6,136,455,894

Exhibit G: FY2025 SBR Agency/Department Participation - Awards

State Procurement Agency Unit	FY2025 SBR ANNUAL AWARDS DATA				
	TOTAL SBR DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL NON-DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL CONTRACTS AWARDED TO CSBs	TOTAL ALL PROCUREMENT CONTRACTS AWARDED	PERCENTAGE OF CSB PARTICIPATION
AGING	\$286,864	\$232,690	\$519,554	\$1,352,656	38%
AGRICULTURE	\$87,179	\$3,138,437	\$3,225,616	\$14,159,058	23%
ARCHIVES	\$1,139,068	\$124,610	\$1,263,678	\$1,555,832	81%
ASSESSMENTS & TAXATION	\$12,549	\$163,459	\$176,008	\$11,528,827	2%
ATTORNEY GENERAL	\$221,573	\$107,986	\$329,559	\$442,863	74%
AVIATION ADMINISTRATION	\$8,745,763	\$1,320,373	\$10,066,136	\$240,920,004	4%
BOWIE STATE UNIVERSITY	\$3,935,604	\$11,824	\$3,947,428	\$86,042,612	5%
BUDGET & MANAGEMENT	\$0	\$2,830,433	\$2,830,433	\$532,448,138	1%
CANAL PLACE PRESERVATION	\$0	\$20,708	\$20,708	\$321,641	6%
COMMERCE	\$4,187,384	\$688,292	\$4,875,676	\$7,131,774	68%
COMMISSION ON CIVIL RIGHTS	\$0	\$8,639	\$8,639	\$266,886	3%
COMPTROLLER	\$12,307,478	\$13,102,789	\$25,410,267	\$126,348,477	20%
COPPIN STATE UNIVERSITY	\$1,056,769	\$1,657,691	\$2,714,460	\$36,876,070	7%
EDUCATION	\$56,152,338	\$9,293,246	\$65,445,584	\$289,932,059	23%
EMERGENCY MANAGEMENT	\$0	\$26,587	\$26,587	\$2,068,331	1%
ENVIRONMENT	\$1,450,674	\$55,985	\$1,506,659	\$6,014,141	25%

State Procurement Agency Unit	FY2025 SBR ANNUAL AWARDS DATA				
	TOTAL SBR DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL NON-DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL CONTRACTS AWARDED TO CSBs	TOTAL ALL PROCUREMENT CONTRACTS AWARDED	PERCENTAGE OF CSB PARTICIPATION
ENVIRONMENTAL SERVICE	\$7,740,719	\$5,638,316	\$13,379,035	\$90,858,878	15%
EXECUTIVE DEPARTMENT	\$583,614	\$17,730	\$601,344	\$4,416,750	14%
FROSTBURG STATE UNIVERSITY	\$0	\$1,640,590	\$1,640,590	\$21,971,650	7%
GENERAL SERVICES	\$74,645,803	\$128,160,613	\$202,806,416	\$656,439,983	31%
GOVERNOR'S OFFICE OF CRIME PREVENTION AND POLICY	\$30,869	\$0	\$30,869	\$373,639	8%
HEALTH	\$3,053,032	\$17,310,690	\$20,363,722	\$419,349,723	5%
HIGHER EDUCATION COMMISSION	\$38,603	\$600,819	\$639,422	\$4,671,084	14%
HOUSING & COMMUNITY DEVELOPMENT	\$5,271,868	\$128,770,548	\$134,042,416	\$180,984,857	74%
HUMAN SERVICES	\$2,972,558	\$1,189,936	\$4,162,494	\$217,581,710	2%
INFORMATION TECHNOLOGY	\$21,830,884	\$8,789,273	\$30,620,157	\$76,676,778	40%
INSURANCE ADMINISTRATION	\$81,748	\$1,487,821	\$1,569,569	\$3,258,042	48%
JUVENILE SERVICES	\$523,200	\$43,215,781	\$43,738,981	\$108,496,040	40%
LABOR	\$986,814	\$1,230,273	\$2,217,087	\$73,461,555	3%
LOTTERY & GAMING CONTROL	\$2,911	\$414,230	\$417,141	\$3,865,719	11%
MARYLAND STATE LIBRARY	\$0	\$29,863	\$29,863	\$174,075	17%
MILITARY DEPARTMENT	\$753,894	\$83,936	\$837,830	\$1,925,517	44%

State Procurement Agency Unit	FY2025 SBR ANNUAL AWARDS DATA				
	TOTAL SBR DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL NON-DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL CONTRACTS AWARDED TO CSBs	TOTAL ALL PROCUREMENT CONTRACTS AWARDED	PERCENTAGE OF CSB PARTICIPATION
MOTOR VEHICLE ADMINISTRATION	\$6,200,694	\$6,157,244	\$12,357,938	\$114,717,941	11%
NATURAL RESOURCES	\$2,701,581	\$1,468,693	\$4,170,274	\$29,951,386	14%
PEOPLE'S COUNSEL	\$0	\$407,711	\$407,711	\$3,609,791	11%
PLANNING	\$0	\$1,347,170	\$1,347,170	\$2,211,013	61%
PORT ADMINISTRATION	\$10,629,551	\$263,609	\$10,893,160	\$43,315,608	25%
PUBLIC TELEVISION	\$42,405	\$306,566	\$348,971	\$17,952,725	2%
PUBLIC DEFENDER	\$0	\$1,215,429	\$1,215,429	\$13,024,168	9%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$3,324,715	\$18,143,681	\$21,468,396	\$188,320,809	11%
PUBLIC SERVICE COMMISSION	\$245,300	\$74,054	\$319,354	\$2,401,494	13%
PUBLIC WORKS	\$0	\$0	\$0	\$13,050	0%
SALISBURY UNIVERSITY	\$2,995,890	\$2,657,406	\$5,653,296	\$31,438,878	18%
SCHOOL FOR THE DEAF	\$0	\$298,953	\$298,953	\$3,185,007	9%
STATE BOARD OF ELECTIONS	\$15,639,530	\$603,800	\$16,243,330	\$42,895,707	38%
STATE HIGHWAY ADMINISTRATION	\$23,454,832	\$65,738,636	\$89,193,468	\$964,069,299	9%
STATE POLICE	\$10,741,877	\$3,085,973	\$13,827,850	\$50,747,239	27%
STATE PROSECUTOR	\$0	\$22,652	\$22,652	\$101,149	22%
STATE RETIREMENT AGENCY	\$1,503,557	\$1,622,325	\$3,125,882	\$4,703,955	66%

State Procurement Agency Unit	FY2025 SBR ANNUAL AWARDS DATA				
	TOTAL SBR DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL NON-DESIGNATED CONTRACTS AWARDED TO CSBs	TOTAL CONTRACTS AWARDED TO CSBs	TOTAL ALL PROCUREMENT CONTRACTS AWARDED	PERCENTAGE OF CSB PARTICIPATION
SUBSEQUENT INJURY FUND	\$0	\$42,600	\$42,600	\$109,672	39%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$126,439	0%
TAX COURT	\$0	\$0	\$0	\$5,036	0%
TOWSON UNIVERSITY	\$1,081,173	\$7,681,009	\$8,762,182	\$80,744,681	11%
TRANSIT ADMINISTRATION	\$436,484	\$244,004,373	\$244,440,857	\$953,833,046	26%
TRANSPORTATION (TSO)	\$4,174,774	\$10,124,157	\$14,298,931	\$83,758,399	17%
TRANSPORTATION AUTHORITY	\$10,620,429	\$2,397,498	\$13,017,927	\$424,718,561	3%
TREASURER	\$2,065,389	\$16,887	\$2,082,276	\$6,369,404	33%
U OF MD, BALTIMORE	\$243,625	\$8,668,492	\$8,912,117	\$274,326,831	3%
U OF MD, BALTIMORE COUNTY	\$348,610	\$3,726,166	\$4,074,776	\$65,692,074	6%
U OF MD, COLLEGE PARK	\$24,016,576	\$16,231,578	\$40,248,154	\$801,923,261	5%
U OF MD, EASTERN SHORE	\$349,004	\$1,971,685	\$2,320,689	\$45,405,088	5%
U OF MD, GLOBAL CAMPUS	\$129,520	\$3,097,712	\$3,227,232	\$33,846,836	10%
UNIVERSITY OF BALTIMORE	\$631,643	\$741,249	\$1,372,892	\$17,349,865	8%
VETERANS & MILITARY FAMILIES	\$191,924	\$91,791	\$283,715	\$49,529,906	1%
WORKERS' COMPENSATION COMMISSION	\$128,616	\$1,975,127	\$2,103,743	\$6,446,080	33%
STATE OF MARYLAND TOTAL	\$329,997,459	\$775,548,394	\$1,105,545,853	\$7,578,759,767	15%

Exhibit H: FY2025 MBE Awards by Participating Agency/Department

State Procurement Agency	FY 2025			Total ALL Awards	% MBE Participation
	Total Prime MBE Awards	Total Subcontract MBE Awards	Total MBE Awards		
AGING	\$236,976	\$0	\$236,976	\$1,352,476	17.52%
AGRICULTURE	\$65,752	\$0	\$65,752	\$2,212,109	2.97%
ARCHIVES	\$21,037	\$34,172	\$55,209	\$1,555,830	3.55%
ASSESSMENTS & TAXATION	\$107,296	\$0	\$107,296	\$11,395,848	0.94%
ATTORNEY GENERAL	\$141,350	\$0	\$141,350	\$465,858	30.34%
AVIATION ADMINISTRATION	\$2,031,464	\$15,572,886	\$17,604,350	\$134,873,629	13.05%
BALTIMORE CITY COMMUNITY COLLEGE	\$683,663	\$846,867	\$1,530,530	\$13,509,606	11.33%
BOWIE STATE UNIVERSITY	\$3,663,922	\$723,954	\$4,387,876	\$39,683,952	11.06%
BUDGET & MANAGEMENT	\$2,923,004	\$178,283,103	\$181,206,107	\$2,200,814,451	8.23%
CANAL PLACE PRESERVATION	\$0	\$0	\$0	\$329,216	0.00%
COMMERCE	\$219,372	\$981,883	\$1,201,255	\$7,131,774	16.84%
COMMISSION ON CIVIL RIGHTS	\$7,408	\$0	\$7,408	\$244,079	3.04%
COMPROLLER	\$13,198,923	\$24,237,275	\$37,436,198	\$123,953,296	30.20%
COPPIN STATE UNIVERSITY	\$2,551,839	\$1,248,189	\$3,800,028	\$36,291,814	10.47%
EDUCATION	\$9,902,536	\$234,575	\$10,137,111	\$31,585,515	32.09%
EMERGENCY MANAGEMENT	\$12,256	\$0	\$12,256	\$2,224,316	0.55%
ENVIRONMENT	\$587,648	\$326,340	\$913,988	\$7,876,625	11.60%
ENVIRONMENTAL SERVICES	\$14,287,523	\$12,811,270	\$27,098,793	\$90,858,879	29.83%

State Procurement Agency	FY 2025			Total ALL Awards	% MBE Participation
	Total Prime MBE Awards	Total Subcontract MBE Awards	Total MBE Awards		
EXECUTIVE DEPARTMENT	\$107,176	\$0	\$107,176	\$4,416,751	2.43%
FOOD CENTER AUTHORITY	\$408,865	\$0	\$408,865	\$1,114,104	36.70%
FROSTBURG STATE UNIVERSITY	\$23,061	\$0	\$23,061	\$21,876,411	0.11%
GENERAL SERVICES	\$97,258,545	\$54,283,853	\$151,542,398	\$602,354,659	25.16%
GOVERNOR'S OFFICE OF CRIME PREVENTION	\$46,222	\$0	\$46,222	\$473,595	9.76%
HEALTH	\$40,118,855	\$8,443,779	\$48,562,634	\$419,350,721	11.58%
HEALTH BENEFIT EXCHANGE	\$24,278,957	\$0	\$24,278,957	\$48,925,281	49.62%
HIGHER EDUCATION COMMISSION	\$313,008	\$839,024	\$1,152,032	\$4,666,273	24.69%
HOUSING & COMMUNITY DEVELOPMENT	\$24,983,580	\$26,690,586	\$51,674,166	\$180,985,552	28.55%
HUMAN SERVICES	\$21,098,976	\$5,690,870	\$26,789,846	\$844,785,866	3.17%
INFORMATION TECHNOLOGY	\$27,162,465	\$4,736,600	\$31,899,065	\$159,138,960	20.04%
INSURANCE ADMINISTRATION	\$1,248,185	\$0	\$1,248,185	\$2,719,162	45.90%
JUVENILE SERVICES	\$9,360,011	\$643,233	\$10,003,244	\$102,363,172	9.77%
LABOR	\$17,467,422	\$7,687,992	\$25,155,414	\$89,031,423	28.25%
LOTTERY & GAMING CONTROL	\$536,608	\$23,902,400	\$24,439,008	\$111,796,723	21.86%
MARYLAND STATE LIBRARY	\$6,743	\$0	\$6,743	\$260,622	2.59%
MILITARY DEPARTMENT	\$671,122	\$54,101	\$725,223	\$2,928,322	24.77%
MOTOR VEHICLE ADMINISTRATION	\$4,029,251	\$48,684,227	\$52,713,478	\$114,655,007	45.98%
NATURAL RESOURCES	\$1,756,335	\$536,479	\$2,292,814	\$29,951,385	7.66%

State Procurement Agency	FY 2025			Total ALL Awards	% MBE Participation
	Total Prime MBE Awards	Total Subcontract MBE Awards	Total MBE Awards		
PEOPLE'S COUNSEL	\$84,793	\$0	\$84,793	\$3,605,484	2.35%
PORT ADMINISTRATION	\$5,813,775	\$16,916,730	\$22,730,505	\$113,878,484	19.96%
PUBLIC BROADCASTING COMMISSION	\$509,531	\$0	\$509,531	\$12,396,672	4.11%
PUBLIC DEFENDER	\$1,258,784	\$0	\$1,258,784	\$13,637,658	9.23%
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$16,571,639	\$15,557,344	\$32,128,983	\$188,320,809	17.06%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$298,506,041	\$298,506,041	\$1,162,069,290	25.69%
PUBLIC SERVICE COMMISSION	\$370,035	\$0	\$370,035	\$1,721,582	21.49%
PUBLIC WORKS	\$0	\$0	\$0	\$13,050	0.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$2,613,577	\$2,462,896	\$5,076,473	\$23,864,178	21.27%
SALISBURY UNIVERSITY	\$2,196,617	\$260,564	\$2,457,181	\$26,564,347	9.25%
SCHOOL FOR THE DEAF	\$298,067	\$0	\$298,067	\$2,963,428	10.06%
STADIUM AUTHORITY	\$2,995,628	\$70,606,370	\$73,601,998	\$618,570,164	11.90%
STATE BOARD OF ELECTIONS	\$1,414,402	\$9,687,662	\$11,102,064	\$42,895,707	25.88%
STATE HIGHWAY ADMINISTRATION	\$82,161,063	\$177,189,074	\$259,350,137	\$971,735,830	26.69%
STATE POLICE	\$11,211,200	\$0	\$11,211,200	\$49,408,062	22.69%
STATE PROSECUTOR	\$16,149	\$0	\$16,149	\$101,149	15.97%
STATE RETIREMENT AGENCY	\$1,898,342	\$117,229	\$2,015,571	\$4,758,955	42.35%
SUBSEQUENT INJURY FUND	\$0	\$0	\$0	\$133,158	0.00%
SUPPLEMENTAL RETIREMENT	\$0	\$0	\$0	\$126,439	0.00%

State Procurement Agency	FY 2025			Total ALL Awards	% MBE Participation
	Total Prime MBE Awards	Total Subcontract MBE Awards	Total MBE Awards		
TAX COURT	\$1,544	\$0	\$1,544	\$5,036	30.66%
TOWSON UNIVERSITY	\$2,655,121	\$8,776,465	\$11,431,586	\$81,303,388	14.06%
TRANSIT ADMINISTRATION	\$21,479,416	\$177,153,056	\$198,632,472	\$852,039,356	23.31%
TRANSPORTATION (TSO)	\$8,992,819	\$315,058	\$9,307,877	\$27,521,108	33.82%
TRANSPORTATION AUTHORITY	\$10,852,149	\$35,329,952	\$46,182,101	\$231,591,266	19.94%
TREASURER	\$684,908	\$430,770	\$1,115,678	\$6,324,108	17.64%
U OF MD, BALTIMORE	\$2,242,214	\$54,461,375	\$56,703,589	\$274,113,923	20.69%
U OF MD, BALTIMORE COUNTY	\$1,227,843	\$2,289,919	\$3,517,762	\$65,692,074	5.35%
U OF MD, COLLEGE PARK	\$21,648,755	\$83,957,096	\$105,605,851	\$819,444,123	12.89%
U OF MD, EASTERN SHORE	\$896,557	\$716,230	\$1,612,787	\$10,732,860	15.03%
U OF MD, GLOBAL CAMPUS	\$1,125,335	\$930,251	\$2,055,586	\$36,451,218	5.64%
UNIVERSITY OF BALTIMORE	\$1,554,699	\$380,841	\$1,935,540	\$17,302,184	11.19%
VETERANS AFFAIRS	\$178,947	\$0	\$178,947	\$49,526,163	0.36%
WORKER'S COMPENSATION COMMISSION	\$3,977,094	\$20,875	\$3,997,969	\$4,747,052	84.22%
MORGAN STATE UNIVERSITY	NON-RESPONSIVE				
STATE OF MARYLAND TOTAL	\$528,448,359	\$1,373,559,456	\$1,901,794,981	\$11,161,711,567	17.04%

Exhibit I: FY2025 MBE Awards by Classification

FY 2025 MBE Classification	MBE Prime Awards	MBE Subcontract Awards	Total MBE Awards	Total MBE Awards (%)	Total Statewide Awards (%)
African American Total	\$149,027,648	\$415,823,076	\$565,063,558	29.72%	5.06%
<i>African American</i>	\$120,540,789	\$371,584,399	\$492,125,188	25.87%	4.41%
<i>African American Women</i>	\$28,699,693	\$44,238,677	\$72,938,370	3.84%	0.65%
Asian American Total	\$139,585,068	\$305,511,646	\$445,096,714	23.41%	3.99%
<i>Asian American</i>	\$90,184,730	\$287,139,685	\$377,324,415	19.84%	3.38%
<i>Asian American Woman</i>	\$49,400,338	\$18,371,961	\$67,772,299	3.56%	0.61%
Hispanic American Total	\$45,824,389	\$145,135,683	\$190,960,072	10.05%	1.71%
<i>Hispanic American</i>	\$34,642,864	\$136,911,225	\$171,554,089	9.02%	1.54%
<i>Hispanic American Woman</i>	\$11,181,525	\$8,224,458	\$19,405,983	1.02%	0.17%
Native American Total	\$186,849	\$8,597,675	\$8,784,524	0.46%	0.08%
<i>Native American</i>	\$185,383	\$8,419,055	\$8,604,438	0.45%	0.08%
<i>Native American Women</i>	\$1,466	\$178,620	\$180,086	0.01%	0.00%
Women	\$191,934,648	\$495,639,062	\$687,573,710	36.15%	6.16%
Disabled	\$1,578,613	\$1,564,664	\$3,143,277	0.17%	0.03%
Disadvantaged	\$98,310	\$1,287,650	\$1,385,960	0.07%	0.01%
Total MBE Awards	\$528,235,525	\$1,373,559,456	\$1,901,794,981	100.00%	17.04%
TOTAL Statewide Awards					\$11,161,711,567

Exhibit J: FY2025 MBE Awards by Procurement Category

Procurement Category	MBE Prime Awards	MBE Subcontract Awards	Total MBE Awards (Prime & Sub)	Total ALL Awards (Including MBE)	% MBE Participation
Architectural	\$35,489,339	\$133,086,490	\$168,575,829	\$673,573,923	25.03%
Engineering	\$13,450,623	\$131,555,103	\$145,005,726	\$476,274,027	30.45%
Construction	\$67,716,850	\$572,371,586	\$640,088,436	\$2,641,456,060	24.23%
Construction Related Services	\$1,193,239	\$43,573,925	\$44,767,164	\$229,313,165	19.52%
Maintenance	\$84,787,699	\$20,411,007	\$105,198,706	\$559,062,107	18.82%
Services	\$121,060,343	\$411,468,479	\$532,528,822	\$3,925,394,170	13.56%
Supplies & Equipment	\$16,028,730	\$19,655,780	\$35,684,510	\$408,824,976	8.73%
IT Services	\$75,256,653	\$32,877,631	\$108,134,284	\$567,354,741	19.06%
IT Supplies & Equipment	\$62,550,433	\$4,797,050	\$67,347,483	\$303,767,313	22.17%
Human, Cultural, Social & Educational Services	\$16,424,388	\$3,762,405	\$20,186,793	\$683,859,572	2.95%
Corporate Credit Card	\$4,332,527	\$0	\$4,332,527	\$212,790,601	2.04%
Direct Voucher	\$30,157,535	\$0	\$30,157,535	\$480,040,912	6.28%
Totals	\$528,448,359	\$1,373,559,456	\$1,902,007,815	\$11,161,711,567	17.04%

Exhibit K: FY2025 Industry Category: Architectural

Fiscal Year 2025 Industry Category: Architectural					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
BALTIMORE CITY COMMUNITY COLLEGE	\$200,000	\$0	\$200,000	\$1,000,000	20.00%
FOOD CENTER AUTHORITY	\$0	\$0	\$0	\$141,057	0.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$60,530	0.00%
GENERAL SERVICES	\$18,525,976	\$7,899,852	\$26,425,828	\$190,583,132	13.87%
PORT ADMINISTRATION	\$3,500,000	\$4,272,575	\$7,772,575	\$28,000,000	27.76%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$0	\$0	\$811,790	0.00%
SALISBURY STATE UNIVERSITY	\$0	\$59,200	\$59,200	\$501,954	11.79%
STADIUM AUTHORITY	\$0	\$7,562,285	\$7,562,285	\$15,375,855	49.18%
TOWSON UNIVERSITY	\$0	\$24,483	\$24,483	\$131,041	18.68%
TRANSIT ADMINISTRATION	\$10,000,000	\$109,622,500	\$119,622,500	\$418,050,000	28.61%
TRANSPORTATION AUTHORITY	\$3,000,000	\$2,857,500	\$5,857,500	\$13,000,000	45.06%
U OF MD, BALTIMORE	\$252,660	\$565,812	\$818,472	\$1,283,469	63.77%
U OF MD, BALTIMORE COUNTY	\$10,703	\$222,283	\$232,986	\$752,228	30.97%
U OF MD, COLLEGE PARK	\$0	\$0	\$0	\$3,882,867	0.00%
TOTAL	\$35,489,339	\$133,086,490	\$168,575,829	\$673,573,923	25.03%

Exhibit L: FY2025 Industry Category: Engineering

Fiscal Year 2025 Industry Category: Engineering					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
BOWIE STATE UNIVERSITY	\$0	\$0	\$0	\$33,500	0.00%
ENVIRONMENTAL SERVICES	\$1,342,376	\$2,131,913	\$3,474,289	\$10,650,356	32.62%
FOOD CENTER AUTHORITY	\$0	\$0	\$0	\$4,700	0.00%
NATURAL RESOURCES	\$14,502	\$0	\$14,502	\$287,752	5.04%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$0	\$0	\$78,826	0.00%
SALISBURY STATE UNIVERSITY	\$0	\$0	\$0	\$12,000	0.00%
STADIUM AUTHORITY	\$354,626	\$361,304	\$715,930	\$1,967,570	36.39%
STATE HIGHWAY ADMINISTRATION	\$11,000,000	\$126,038,741	\$137,038,741	\$457,600,000	29.95%
TOWSON UNIVERSITY	\$59,702	\$499,007	\$558,709	\$558,709	100.00%
U OF MD, BALTIMORE	\$0	\$169,028	\$169,028	\$877,640	19.26%
U OF MD, BALTIMORE COUNTY	\$266,103	\$153,380	\$419,483	\$1,080,344	38.83%
U OF MD, COLLEGE PARK	\$413,314	\$2,201,730	\$2,615,044	\$2,981,744	87.70%
U OF MD, GLOBAL CAMPUS	\$0	\$0	\$0	\$140,886	0.00%
TOTAL	\$13,450,623	\$131,555,103	\$145,005,726	\$476,274,027	30.45%

Exhibit M: FY2025 Industry Category: Construction

Fiscal Year 2025					
Industry Category: Construction					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AVIATION ADMINISTRATION	\$0	\$4,118,464	\$4,118,464	\$51,391,882	8.01%
BALTIMORE CITY COMMUNITY COLLEGE	\$91,080	\$822,333	\$913,413	\$1,866,241	48.94%
BOWIE STATE UNIVERSITY	\$10,725	\$406,160	\$416,885	\$2,329,992	17.89%
ENVIRONMENTAL SERVICES	\$2,970,855	\$7,520,665	\$10,491,520	\$39,454,238	26.59%
GENERAL SERVICES	\$46,511,452	\$27,854,803	\$74,366,255	\$179,885,853	41.34%
HUMAN SERVICES	\$9,919	\$0	\$9,919	\$28,346	34.99%
MOTOR VEHICLE ADMINISTRATION	\$3,104,425	\$1,294,665	\$4,399,090	\$6,017,472	73.11%
NATURAL RESOURCES	\$21,350	\$0	\$21,350	\$21,350	100.00%
PORT ADMINISTRATION	\$0	\$11,661,816	\$11,661,816	\$71,291,973	16.36%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$264,851,992	\$264,851,992	\$976,411,483	27.13%
SAINT MARY'S COLLEGE OF MARYLAND	\$2,023,226	\$2,284,587	\$4,307,813	\$7,777,654	55.39%
SALISBURY STATE UNIVERSITY	\$0	\$18,800	\$18,800	\$850,299	2.21%
STADIUM AUTHORITY	\$1,253,637	\$53,862,960	\$55,116,597	\$521,474,344	10.57%
STATE HIGHWAY ADMINISTRATION	\$7,400,995	\$45,918,620	\$53,319,615	\$285,001,686	18.71%
TOWSON UNIVERSITY	\$0	\$12,649	\$12,649	\$1,887,553	0.67%
TRANSIT ADMINISTRATION	\$72,000	\$1,282,554	\$1,354,554	\$6,878,025	19.69%
TRANSPORTATION AUTHORITY	\$0	\$31,493,716	\$31,493,716	\$188,087,514	16.74%
U OF MD, BALTIMORE	\$14,226	\$52,858,315	\$52,872,541	\$57,492,957	91.96%
U OF MD, BALTIMORE COUNTY	\$0	\$8,175	\$8,175	\$32,647	25.04%
U OF MD, COLLEGE PARK	\$4,168,227	\$66,100,312	\$70,268,539	\$243,209,818	28.89%
UNIVERSITY OF BALTIMORE	\$64,733	\$0	\$64,733	\$64,733	100.00%
STATE OF MARYLAND TOTAL	\$67,716,850	\$572,371,586	\$640,088,436	\$2,641,456,060	24.23%

Exhibit N: FY2025 Industry Category: Construction Related Services

Fiscal Year 2025					
Industry Category: Construction Related Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
BALTIMORE CITY COMMUNITY COLLEGE	\$174,464	\$0	\$174,464	\$261,044	66.83%
BOWIE STATE UNIVERSITY	\$325,015	\$198,991	\$524,006	\$1,248,794	41.96%
COMPTROLLER	\$0	\$0	\$0	\$257,492	0.00%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$16	0.00%
ENVIRONMENT	\$105,719	\$0	\$105,719	\$105,719	100.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$3,974,229	0.00%
GENERAL SERVICES	\$0	\$0	\$0	\$15,659	0.00%
PUBLIC SCHOOL CONSTRUCTION	\$0	\$33,654,049	\$33,654,049	\$184,767,191	18.21%
SAINT MARY'S COLLEGE OF MARYLAND	\$48,870	\$0	\$48,870	\$996,801	4.90%
STADIUM AUTHORITY	\$0	\$1,519,872	\$1,519,872	\$23,972,343	6.34%
STATE HIGHWAY ADMINISTRATION	\$0	\$0	\$0	\$64,863	0.00%
TOWSON UNIVERSITY	\$0	\$0	\$0	\$569,162	0.00%
U OF MD, COLLEGE PARK	\$476,995	\$8,201,013	\$8,678,008	\$13,017,676	66.66%
U OF MD, EASTERN SHORE	\$15,576	\$0	\$15,576	\$15,576	100.00%
UNIVERSITY OF BALTIMORE	\$46,600	\$0	\$46,600	\$46,600	100.00%
TOTAL	\$1,193,239	\$43,573,925	\$44,767,164	\$229,313,165	19.52%

Exhibit O: FY2025 Industry Category: Maintenance

Fiscal Year 2025 Industry Category: Maintenance					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGRICULTURE	\$0	\$0	\$0	\$269,426	0.00%
AVIATION ADMINISTRATION	\$1,654,944	\$11,454,422	\$13,109,366	\$73,058,116	17.94%
BALTIMORE CITY COMMUNITY COLLEGE	\$34,986	\$0	\$34,986	\$926,066	3.78%
BOWIE STATE UNIVERSITY	\$18,004	\$0	\$18,004	\$2,773,966	0.65%
COPPIN STATE UNIVERSITY	\$477,894	\$642,498	\$1,120,392	\$6,343,321	17.66%
FOOD CENTER AUTHORITY	\$227,094	\$0	\$227,094	\$254,991	89.06%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$1,148,018	0.00%
GENERAL SERVICES	\$18,706,582	\$1,077,715	\$19,784,297	\$53,408,404	37.04%
HEALTH	\$218,705	\$167,944	\$386,649	\$1,373,648	28.15%
HUMAN SERVICES	\$0	\$0	\$0	\$1,070	0.00%
JUVENILE SERVICES	\$39,888	\$0	\$39,888	\$1,420,127	2.81%
LABOR	\$0	\$0	\$0	\$37,365	0.00%
MILITARY DEPARTMENT	\$518,031	\$54,101	\$572,132	\$2,080,241	27.50%
MOTOR VEHICLE ADMINISTRATION	\$376,346	\$161,015	\$537,361	\$3,805,307	14.12%
NATURAL RESOURCES	\$0	\$0	\$0	\$35,003	0.00%
PUBLIC BROADCASTING COMMISSION	\$2,499	\$0	\$2,499	\$2,499	100.00%
PUBLIC SAFETY & CORRECTIONAL	\$617,643	\$177,052	\$794,695	\$8,534,066	9.31%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$86,933	0.00%
SALISBURY STATE UNIVERSITY	\$768,735	\$182,564	\$951,299	\$9,050,757	10.51%

Fiscal Year 2025 Industry Category: Maintenance					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
SCHOOL FOR THE DEAF	\$0	\$0	\$0	\$54,185	0.00%
STADIUM AUTHORITY	\$250,000	\$30,754	\$280,754	\$1,700,784	16.51%
STATE HIGHWAY ADMINISTRATION	\$46,866,983	\$1,377,435	\$48,244,418	\$176,721,802	27.30%
STATE POLICE	\$166,789	\$0	\$166,789	\$257,241	64.84%
TOWSON UNIVERSITY	\$1,370,650	\$1,261,930	\$2,632,580	\$19,442,913	13.54%
TRANSIT ADMINISTRATION	\$8,497,895	\$274,038	\$8,771,933	\$31,029,334	28.27%
TRANSPORTATION (TSO)	\$0	\$0	\$0	\$1,493,560	0.00%
TRANSPORTATION AUTHORITY	\$0	\$695,236	\$695,236	\$8,564,569	8.12%
U OF MD, BALTIMORE	\$614,174	\$53,714	\$667,888	\$65,562,101	1.02%
U OF MD, BALTIMORE COUNTY	\$179,573	\$1,906,081	\$2,085,654	\$20,264,735	10.29%
U OF MD, COLLEGE PARK	\$2,394,190	\$0	\$2,394,190	\$58,904,764	4.06%
U OF MD, EASTERN SHORE	\$17,800	\$0	\$17,800	\$94,449	18.85%
U OF MD, GLOBAL CAMPUS	\$0	\$640,566	\$640,566	\$8,868,684	7.22%
UNIVERSITY OF BALTIMORE	\$712,980	\$253,942	\$966,922	\$1,304,722	74.11%
VETERANS AFFAIRS	\$55,314	\$0	\$55,314	\$188,940	29.28%
TOTAL	\$84,787,699	\$20,411,007	\$105,198,706	\$559,062,107	18.82%

Exhibit P: FY2025 Industry Category: Services

Fiscal Year 2025 Industry Category: Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$236,864	\$0	\$236,864	\$400,863	10.15%
ARCHIVES	\$0	\$0	\$0	\$71,934	
ASSESSMENTS & TAXATION	\$20,328	\$0	\$20,328	\$173,988	11.68%
ATTORNEY GENERAL	\$11,804	\$0	\$11,804	\$142,843	8.26%
BALTIMORE CITY COMMUNITY COLLEGE	\$50,136	\$0	\$50,136	\$1,182,649	4.24%
BOWIE STATE UNIVERSITY	\$2,880,774	\$118,803	\$2,999,577	\$26,228,527	11.44%
BUDGET & MANAGEMENT	\$102,000	\$178,283,103	\$178,385,103	\$2,194,465,891	8.13%
COMMERCE	\$184,964	\$981,883	\$1,166,847	\$6,649,978	17.55%
COMPTROLLER	\$8,729,639	\$24,237,275	\$32,966,914	\$86,818,835	37.97%
COPPIN STATE UNIVERSITY	\$1,616,714	\$605,691	\$2,222,405	\$18,885,392	11.77%
EDUCATION	\$2,008,412	\$234,575	\$2,242,987	\$20,065,771	11.18%
EMERGENCY MANAGEMENT AGENCY	\$0	\$0	\$0	\$1,243,766	0.00%
ENVIRONMENT	\$225,343	\$326,340	\$551,683	\$5,557,365	9.93%
ENVIRONMENTAL SERVICES	\$8,045,397	\$3,158,692	\$11,204,089	\$22,761,143	49.22%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$2,443,992	0.00%
FOOD CENTER AUTHORITY	\$0	\$0	\$0	\$306,906	0.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$8,792,730	0.00%
GENERAL SERVICES	\$7,955,042	\$0	\$7,955,042	\$65,629,863	12.12%
GOVERNOR'S OFFICE OF CRIME PREVENTION	\$0	\$0	\$0	\$123,739	0.00%

Fiscal Year 2025 Industry Category: Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
HEALTH	\$23,616,269	\$2,693,162	\$26,309,431	\$60,139,408	43.75%
HEALTH BENEFIT EXCHANGE	\$11,082,475	\$0	\$11,082,475	\$13,657,284	81.15%
HIGHER EDUCATION COMMISSION	\$0	\$0	\$0	\$289,495	0.00%
HOUSING & COMMUNITY	\$24,713,114	\$26,690,586	\$51,403,700	\$180,185,569	28.53%
HUMAN SERVICES	\$497,963	\$1,928,465	\$2,426,428	\$124,306,163	1.95%
INFORMATION TECHNOLOGY	\$2,660	\$0	\$2,660	\$34,490	7.71%
INSURANCE ADMINISTRATION	\$0	\$0	\$0	\$392,554	0.00%
JUVENILE SERVICES	\$8,758,307	\$643,233	\$9,401,540	\$45,634,431	20.60%
LABOR	\$873,565	\$497,680	\$1,371,245	\$13,572,560	10.10%
LOTTERY & GAMING CONTROL	\$353,207	\$23,902,400	\$24,255,607	\$109,706,752	22.11%
MILITARY DEPARTMENT	\$20,419	\$0	\$20,419	\$56,758	35.98%
MOTOR VEHICLE ADMINISTRATION	\$249,698	\$47,228,547	\$47,478,245	\$96,281,463	49.31%
NATURAL RESOURCES	\$1,482,275	\$536,479	\$2,018,754	\$14,781,412	13.66%
PEOPLE'S COUNSEL	\$0	\$0	\$0	\$3,479,758	0.00%
PORT ADMINISTRATION	\$2,165,760	\$662,339	\$2,828,099	\$10,263,621	27.55%
PUBLIC BROADCASTING COMMISSION	\$495,793	\$0	\$495,793	\$10,867,498	4.56%
PUBLIC DEFENDER	\$0	\$0	\$0	\$449,108	0.00%
PUBLIC SAFETY & CORRECTIONAL	\$278,397	\$10,819,257	\$11,097,654	\$111,392,375	9.96%
PUBLIC SERVICE COMMISSION	\$9,369	\$0	\$9,369	\$9,369	100.00%
SAINT MARY'S COLLEGE OF MARYLAND	\$520,543	\$178,309	\$698,852	\$6,808,479	10.26%

Fiscal Year 2025 Industry Category: Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
SALISBURY STATE UNIVERSITY	\$26,917	\$0	\$26,917	\$3,080,507	0.87%
STADIUM AUTHORITY	\$918,076	\$7,136,611	\$8,054,687	\$51,212,061	15.73%
STATE BOARD OF ELECTIONS	\$1,053,724	\$5,192,487	\$6,246,211	\$24,106,272	25.91%
STATE HIGHWAY ADMINISTRATION	\$45,918	\$0	\$45,918	\$3,283,283	1.40%
STATE POLICE	\$798,036	\$0	\$798,036	\$11,225,268	7.11%
STATE RETIREMENT AGENCY	\$145,252	\$117,229	\$262,481	\$1,242,789	21.12%
TOWSON UNIVERSITY	\$111,025	\$6,978,396	\$7,089,421	\$24,767,430	28.62%
TRANSIT ADMINISTRATION	\$0	\$65,890,068	\$65,890,068	\$360,849,795	18.26%
TRANSPORTATION (TSO)	\$712,710	\$315,058	\$1,027,768	\$2,150,866	47.78%
TRANSPORTATION AUTHORITY	\$4,950,000	\$283,500	\$5,233,500	\$5,885,735	88.92%
TREASURER	\$89,892	\$430,770	\$520,662	\$4,160,501	12.51%
U OF MD, BALTIMORE	\$158,425	\$249,800	\$408,225	\$39,265,660	1.04%
U OF MD, BALTIMORE COUNTY	\$9,474	\$0	\$9,474	\$8,195,715	0.12%
U OF MD, COLLEGE PARK	\$3,459,650	\$0	\$3,459,650	\$95,481,556	3.62%
U OF MD, EASTERN SHORE	\$77,443	\$716,230	\$793,673	\$9,541,816	8.32%
U OF MD, GLOBAL CAMPUS	\$623,914	\$289,685	\$913,599	\$8,887,937	10.28%
UNIVERSITY OF BALTIMORE	\$666,364	\$120,951	\$787,315	\$7,490,462	10.51%
VETERANS	\$26,292	\$0	\$26,292	\$222,662	11.81%
WORKER'S COMPENSATION	\$0	\$20,875	\$20,875	\$89,133	23.42%
TOTAL	\$121,060,343	\$411,468,479	\$532,315,988	\$3,925,230,171	13.56%

Exhibit Q: FY2025 Industry Category: Supplies & Equipment

Fiscal Year 2025 Industry Category: Supplies and Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$0	\$0	\$0	\$4,999	0.00%
AGRICULTURE	\$0	\$0	\$0	\$177,975	0.00%
ARCHIVES	\$0	\$0	\$0	\$15,818	0.00%
ASSESSMENTS & TAXATION	\$49,308	\$0	\$49,308	\$1,089,545	4.53%
ATTORNEY GENERAL	\$6,490	\$0	\$6,490	\$6,750	96.15%
AVIATION ADMINISTRATION	\$0	\$0	\$0	\$9,064,370	0.00%
BALTIMORE CITY COMMUNITY COLLEGE	\$7,028	\$24,534	\$31,562	\$256,144	12.32%
BOWIE STATE UNIVERSITY	\$150,330	\$0	\$150,330	\$1,860,852	8.08%
COMPTROLLER	\$43,941	\$0	\$43,941	\$44,941	97.77%
COPPIN STATE UNIVERSITY	\$422,193	\$0	\$422,193	\$1,603,087	26.34%
EDUCATION	\$1,113,619	\$0	\$1,113,619	\$1,806,086	61.66%
EMERGENCY MANAGEMENT AGENCY	\$0	\$0	\$0	\$697,519	0.00%
ENVIRONMENT	\$113,806	\$0	\$113,806	\$992,787	11.46%
ENVIRONMENTAL SERVICES	\$1,909,897	\$0	\$1,909,897	\$13,652,318	13.99%
EXECUTIVE DEPARTMENT	\$24,168	\$0	\$24,168	\$642,810	3.76%
FROSTBURG STATE UNIVERSITY	\$13,976	\$0	\$13,976	\$1,550,888	0.90%
GENERAL SERVICES	\$2,181,731	\$11,479,915	\$13,661,646	\$77,482,950	17.63%
GOVERNOR'S OFFICE OF CRIME PREVENTION	\$0	\$0	\$0	\$47,339	0.00%

Fiscal Year 2025					
Industry Category: Supplies and Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
HEALTH	\$555,256	\$0	\$555,256	\$15,806,601	3.51%
HEALTH BENEFIT EXCHANGE	\$46,431	\$0	\$46,431	\$289,396	16.04%
HIGHER EDUCATION COMMISSION	\$0	\$0	\$0	\$10,919	0.00%
HUMAN SERVICES	\$3,935,398	\$0	\$3,935,398	\$16,190,718	24.31%
JUVENILE SERVICES	\$0	\$0	\$0	\$4,664,666	0.00%
LABOR	\$45,222	\$0	\$45,222	\$875,183	5.17%
LOTTERY & GAMING CONTROL	\$0	\$0	\$0	\$125,445	0.00%
MARYLAND STATE LIBRARY	\$0	\$0	\$0	\$152,889	0.00%
MILITARY DEPARTMENT	\$15,396	\$0	\$15,396	\$59,245	25.99%
MOTOR VEHICLE ADMINISTRATION	\$0	\$0	\$0	\$915,414	0.00%
NATURAL RESOURCES	\$70,254	\$0	\$70,254	\$4,013,704	1.75%
PORT ADMINISTRATION	\$10,000	\$0	\$10,000	\$1,667,775	0.60%
PUBLIC BROADCASTING	\$0	\$0	\$0	\$8,570	0.00%
PUBLIC DEFENDER	\$100,913	\$0	\$100,913	\$1,961,037	5.15%
PUBLIC SAFETY & CORRECTIONAL	\$288,185	\$0	\$288,185	\$6,800,785	4.24%
SAINT MARY'S COLLEGE OF MARYLAND	\$20,938	\$0	\$20,938	\$1,291,025	1.62%
SALISBURY STATE UNIVERSITY	\$338,730	\$0	\$338,730	\$2,190,568	15.46%
SCHOOL FOR THE DEAF	\$71,313	\$0	\$71,313	\$1,871,493	3.81%
STADIUM AUTHORITY	\$49,495	\$132,584	\$182,079	\$2,318,231	7.85%

Fiscal Year 2025					
Industry Category: Supplies and Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
STATE BOARD OF ELECTIONS	\$0	\$0	\$0	\$1,460,215	0.00%
STATE HIGHWAY ADMINISTRATION	\$197,890	\$0	\$197,890	\$13,748,040	1.44%
STATE POLICE	\$172,712	\$0	\$172,712	\$8,974,560	1.92%
TOWSON UNIVERSITY	\$33,384	\$0	\$33,384	\$4,368,357	0.76%
TRANSIT ADMINISTRATION	\$0	\$0	\$0	\$2,160,000	0.00%
TRANSPORTATION (TSO)	\$0	\$0	\$0	\$7,400	0.00%
TRANSPORTATION AUTHORITY	\$0	\$0	\$0	\$1,374,797	0.00%
U OF MD, BALTIMORE	\$7,552	\$564,706	\$572,258	\$32,496,642	1.76%
U OF MD, BALTIMORE COUNTY	\$114,207	\$0	\$114,207	\$15,852,189	0.72%
U OF MD, COLLEGE PARK	\$3,833,957	\$7,454,041	\$11,287,998	\$152,478,693	7.40%
U OF MD, GLOBAL CAMPUS	\$0	\$0	\$0	\$907,650	0.00%
UNIVERSITY OF BALTIMORE	\$22,518	\$0	\$22,518	\$2,368,731	0.95%
VETERANS AFFAIRS	\$62,492	\$0	\$62,492	\$360,771	17.32%
WORKER'S COMPENSATION	\$0	\$0	\$0	\$56,089	0.00%
STATE OF MARYLAND TOTAL	\$16,028,730	\$19,655,780	\$35,684,510	\$408,824,976	8.73%

Exhibit R: FY2025 Industry Category: IT Services

Fiscal Year 2025 Industry Category: IT Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGING	\$0	\$0	\$0	\$72,600	0.00%
ARCHIVES	\$3,200	\$0	\$3,200	\$158,550	2.02%
ASSESSMENTS & TAXATION	\$12,549	\$0	\$12,549	\$5,413,830	0.23%
ATTORNEY GENERAL	\$45,762	\$0	\$45,762	\$130,460	35.08%
AVIATION ADMINISTRATION	\$0	\$0	\$0	\$90,000	0.00%
BALTIMORE CITY COMMUNITY COLLEGE	\$10,088	\$0	\$10,088	\$1,521,541	0.66%
BOWIE STATE UNIVERSITY	\$262,790	\$0	\$262,790	\$3,239,293	8.11%
BUDGET & MANAGEMENT	\$2,792,531	\$0	\$2,792,531	\$4,305,011	64.87%
COMPTROLLER	\$736,386	\$0	\$736,386	\$26,744,502	2.75%
COPPIN STATE UNIVERSITY	\$35,038	\$0	\$35,038	\$7,696,478	0.46%
EDUCATION	\$5,342,001	\$0	\$5,342,001	\$5,530,234	96.60%
ENVIRONMENT	\$56,311	\$0	\$56,311	\$56,311	100.00%
ENVIRONMENTAL SERVICES	\$0	\$0	\$0	\$158,794	0.00%
EXECUTIVE DEPARTMENT	\$0	\$0	\$0	\$388,600	0.00%
FOOD CENTER AUTHORITY	\$159,084	\$0	\$159,084	\$163,734	97.16%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$1,550,926	0.00%
GENERAL SERVICES	\$2,162,721	\$5,971,568	\$8,134,289	\$31,523,925	25.80%
GOVERNOR'S OFFICE OF CRIME PREVENTION	\$46,222	\$0	\$46,222	\$203,223	22.74%
HEALTH	\$78,660	\$5,582,673	\$5,661,333	\$33,557,185	16.87%

Fiscal Year 2025 Industry Category: IT Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
HEALTH BENEFIT EXCHANGE	\$13,148,551	\$0	\$13,148,551	\$34,772,777	37.81%
HIGHER EDUCATION COMMISSION	\$0	\$0	\$0	\$405,873	0.00%
HOUSING & COMMUNITY	\$0	\$0	\$0	\$15,959	0.00%
INFORMATION TECHNOLOGY	\$18,545,414	\$4,736,600	\$23,282,014	\$143,645,273	16.21%
INSURANCE ADMINISTRATION	\$0	\$0	\$0	\$215,345	0.00%
JUVENILE SERVICES	\$300,260	\$0	\$300,260	\$1,048,206	28.65%
LABOR	\$16,201,200	\$7,190,312	\$23,391,512	\$71,610,709	32.66%
MILITARY DEPARTMENT	\$10,804	\$0	\$10,804	\$13,954	77.43%
MOTOR VEHICLE ADMINISTRATION	\$0	\$0	\$0	\$5,576,556	0.00%
NATURAL RESOURCES	\$35,640	\$0	\$35,640	\$39,466	90.31%
PORT ADMINISTRATION	\$100,000	\$320,000	\$420,000	\$1,567,375	26.80%
PUBLIC DEFENDER	\$24,440	\$0	\$24,440	\$88,372	27.66%
PUBLIC SAFETY & CORRECTIONAL	\$2,765,066	\$4,561,035	\$7,326,101	\$22,373,398	32.74%
PUBLIC SERVICE COMMISSION	\$244,800	\$0	\$244,800	\$277,820	88.11%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$3,835,851	0.00%
SALISBURY STATE UNIVERSITY	\$1,035,981	\$0	\$1,035,981	\$2,550,705	40.62%
STATE BOARD OF ELECTIONS	\$0	\$4,495,175	\$4,495,175	\$16,239,486	27.68%
STATE HIGHWAY ADMINISTRATION	\$2,346,549	\$0	\$2,346,549	\$4,989,521	47.03%
STATE POLICE	\$1,373,614	\$0	\$1,373,614	\$7,862,323	17.47%

Fiscal Year 2025					
Industry Category: IT Services					
MBE Participating Agency/Department	MBE Prime Contract	Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
STATE RETIREMENT AGENCY	\$780,506	\$0	\$780,506	\$800,906	97.45%
TOWSON UNIVERSITY	\$105,338	\$0	\$105,338	\$7,852,280	1.34%
TRANSIT ADMINISTRATION	\$0	\$14,320	\$14,320	\$2,182,676	0.66%
TRANSPORTATION (TSO)	\$48,409	\$0	\$48,409	\$6,307,299	0.77%
TRANSPORTATION AUTHORITY	\$0	\$0	\$0	\$804,333	0.00%
TREASURER	\$567,001	\$0	\$567,001	\$1,997,865	28.38%
U OF MD, BALTIMORE	\$797,541	\$0	\$797,541	\$22,369,083	3.57%
U OF MD, BALTIMORE COUNTY	\$0	\$0	\$0	\$677,936	0.00%
U OF MD, COLLEGE PARK	\$825,565	\$0	\$825,565	\$73,561,787	1.12%
U OF MD, GLOBAL CAMPUS	\$322,650	\$0	\$322,650	\$3,106,701	10.39%
UNIVERSITY OF BALTIMORE	\$10,564	\$5,948	\$16,512	\$4,098,582	0.40%
WORKER'S COMPENSATION	\$3,923,417	\$0	\$3,923,417	\$3,961,127	99.05%
TOTAL	\$75,256,653	\$32,877,631	\$108,134,284	\$567,354,741	19.06%

Exhibit S: FY2025 Industry Category: IT Supplies & Equipment

Fiscal Year 2025					
Industry Category: IT Supplies & Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
AGRICULTURE	\$0	\$0	\$0	\$611,977	0.00%
ARCHIVES	\$0	\$34,172	\$34,172	\$1,139,068	3.00%
ATTORNEY GENERAL	\$16,260	\$0	\$16,260	\$60,222	27.00%
BALTIMORE CITY COMMUNITY COLLEGE	\$4,360	\$0	\$4,360	\$203,281	2.14%
BOWIE STATE UNIVERSITY	\$1,060	\$0	\$1,060	\$481,174	0.22%
COMPTROLLER	\$3,585,832	\$0	\$3,585,832	\$9,201,021	38.97%
COPPIN STATE UNIVERSITY	\$0	\$0	\$0	\$944,989	0.00%
EDUCATION	\$926,361	\$0	\$926,361	\$1,481,296	62.54%
EMERGENCY MANAGEMENT AGENCY	\$9,346	\$0	\$9,346	\$155,985	5.99%
ENVIRONMENT	\$28,893	\$0	\$28,893	\$182,212	15.86%
ENVIRONMENTAL SERVICES	\$0	\$0	\$0	\$1,726,004	0.00%
EXECUTIVE DEPARTMENT	\$72,840	\$0	\$72,840	\$109,976	66.23%
FOOD CENTER AUTHORITY	\$21,283	\$0	\$21,283	\$21,283	100.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$860,621	0.00%
GENERAL SERVICES	\$83,690	\$0	\$83,690	\$116,556	71.80%
HEALTH	\$32,731	\$0	\$32,731	\$1,287,152	2.54%
HIGHER EDUCATION COMMISSION	\$0	\$839,024	\$839,024	\$3,212,172	26.12%
HOUSING & COMMUNITY	\$256,223	\$0	\$256,223	\$493,660	51.90%

Fiscal Year 2025					
Industry Category: IT Supplies & Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
INFORMATION TECHNOLOGY	\$8,612,438	\$0	\$8,612,438	\$15,005,609	57.39%
INSURANCE ADMINISTRATION	\$863,430	\$0	\$863,430	\$1,243,904	69.41%
JUVENILE SERVICES	\$117,716	\$0	\$117,716	\$6,843,372	1.72%
LABOR	\$115,711	\$0	\$115,711	\$642,921	18.00%
LOTTERY & GAMING CONTROL	\$37,969	\$0	\$37,969	\$695,562	5.46%
MILITARY DEPARTMENT	\$0	\$0	\$0	\$208,173	0.00%
MOTOR VEHICLE ADMINISTRATION	\$237,008	\$0	\$237,008	\$1,245,861	19.02%
NATURAL RESOURCES	\$2,665	\$0	\$2,665	\$23,899	11.15%
PUBLIC DEFENDER	\$741,221	\$0	\$741,221	\$2,504,972	29.59%
PUBLIC SAFETY & CORRECTIONAL	\$10,656,692	\$0	\$10,656,692	\$23,233,676	45.87%
PUBLIC SERVICE COMMISSION	\$29,568	\$0	\$29,568	\$81,793	36.15%
SAINT MARY'S COLLEGE OF MARYLAND	\$0	\$0	\$0	\$884,441	0.00%
SALISBURY STATE UNIVERSITY	\$0	\$0	\$0	\$5,536,747	0.00%
STADIUM AUTHORITY	\$0	\$0	\$0	\$35,895	0.00%
STATE BOARD OF ELECTIONS	\$360,678	\$0	\$360,678	\$947,157	38.08%
STATE HIGHWAY ADMINISTRATION	\$14,205,371	\$3,854,278	\$18,059,649	\$19,396,442	93.11%
STATE POLICE	\$8,427,411	\$0	\$8,427,411	\$12,984,105	64.91%
STATE RETIREMENT AGENCY	\$955,233	\$0	\$955,233	\$2,281,441	41.87%
TOWSON UNIVERSITY	\$975,022	\$0	\$975,022	\$9,679,783	10.07%

Fiscal Year 2025					
Industry Category: IT Supplies & Equipment					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
TRANSIT ADMINISTRATION	\$0	\$69,576	\$69,576	\$1,800,939	3.86%
TRANSPORTATION (TSO)	\$8,231,700	\$0	\$8,231,700	\$16,889,544	48.74%
TRANSPORTATION AUTHORITY	\$0	\$0	\$0	\$1,626,990	0.00%
TREASURER	\$27,198	\$0	\$27,198	\$120,445	22.58%
U OF MD, BALTIMORE	\$184,727	\$0	\$184,727	\$16,800,849	1.10%
U OF MD, BALTIMORE COUNTY	\$152,703	\$0	\$152,703	\$11,726,935	1.30%
U OF MD, COLLEGE PARK	\$1,601,889	\$0	\$1,601,889	\$116,101,338	1.38%
U OF MD, EASTERN SHORE	\$785,738	\$0	\$785,738	\$1,053,588	74.58%
U OF MD, GLOBAL CAMPUS	\$174,770	\$0	\$174,770	\$10,849,504	1.61%
UNIVERSITY OF BALTIMORE	\$0	\$0	\$0	\$971,821	0.00%
WORKER'S COMPENSATION	\$14,696	\$0	\$14,696	\$60,958	24.11%
TOTAL	\$62,550,433	\$4,797,050	\$67,347,483	\$303,767,313	22.17%

Exhibit T: FY2025 Industry Category: Human, Cultural, Social & Educational

Fiscal Year 2025					
Industry Category: Human, Cultural, & Educational Services					
MBE Participating Agency/Department	MBE Prime Contract Awards	MBE Subcontract Awards	Total MBE Awards	Total ALL AWARDS	MBE Participation
BUDGET & MANAGEMENT	\$0	\$0	\$0	\$877,836	0.00%
FROSTBURG STATE UNIVERSITY	\$0	\$0	\$0	\$1,155,668	0.00%
HIGHER EDUCATION COMMISSION	\$0	\$0	\$0	\$5,000	0.00%
HUMAN SERVICES	\$16,280,548	\$3,762,405	\$20,042,953	\$679,349,540	2.95%
JUVENILE SERVICES	\$143,840	\$0	\$143,840.00	\$607,280	23.69%
U OF MD, BALTIMORE	\$0	\$0	\$0.00	\$1,864,248	0.00%
TOTAL	\$16,424,388	\$3,762,405	\$20,186,793	\$683,859,572	2.95%

Exhibit U: FY2025 MBE Payments by Classification

FY2025				
MBE Classification	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments	% of Total MBE Procurement
African American Total	\$146,978,457.22	\$373,533,686.32	\$520,512,144	24.57%
<i>African American</i>	\$125,452,999	\$299,315,157	\$424,768,156	20.05%
<i>African American Women</i>	\$21,525,458	\$74,218,529	\$95,743,987	4.52%
Asian American Total	\$481,147,634	\$290,892,828	\$772,040,462	36.45%
<i>Asian American</i>	\$466,375,173	\$252,026,798	\$718,401,971	33.91%
<i>Asian American Woman</i>	\$14,772,461	\$38,866,030	\$53,638,492	2.53%
Hispanic American Total	\$64,442,799	\$125,982,880	\$190,425,679	8.99%
<i>Hispanic American</i>	\$60,597,334.15	\$115,432,061.73	\$176,029,395.88	8.31%
<i>Hispanic American Woman</i>	\$3,845,465.11	\$10,550,818.49	\$14,396,283.60	0.68%
Native American Total	\$473,494	\$19,124,506	\$19,598,000	0.93%
<i>Native American</i>	\$469,724.82	\$19,123,481.79	\$19,593,206.61	0.92%
<i>Native American Women</i>	\$3,768.96	\$1,024.32	\$4,793.28	0.00%
Women	\$166,151,941	\$445,977,176	\$612,129,117	28.90%
Disabled	\$1,598,441	\$78,664	\$1,677,106	0.08%
Disadvantaged	\$1,477,821	\$446,375	\$1,924,195	0.09%
TOTAL	\$862,270,587	\$1,256,036,116	\$2,118,306,703	100%

Exhibit V: FY2025 MBE Payments by Participating Agency/Department

Fiscal Year 2025			
MBE Participating Agency/Department	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments
AGING	\$152,264.87	\$0.00	\$152,264.87
AGRICULTURE	\$154,734.06	\$0.00	\$154,734.06
ARCHIVES	\$21,036.50	\$34,172.04	\$55,208.54
ASSESSMENTS & TAXATION	\$259,301.00	\$0.00	\$259,301.00
ATTORNEY GENERAL	\$196,998.48	\$0.00	\$196,998.48
AVIATION ADMINISTRATION	\$1,601,159.29	\$15,786,220.09	\$17,387,379.38
BALTIMORE CITY COMMUNITY COLLEGE	\$463,189.84	\$15,541.00	\$478,730.84
BOARD OF PUBLIC WORKS	\$1,610.00	\$0.00	\$1,610.00
BOWIE STATE UNIVERSITY	\$2,845,515.61	\$2,416,314.53	\$5,261,830.14
COMMERCE	\$293,451.63	\$44,087.00	\$337,538.63
COMMISSION ON CIVIL RIGHTS	\$8,638.87	\$0.00	\$8,638.87
COMPTROLLER OF MARYLAND	\$58,208,198.28	\$2,760,589.75	\$60,968,788.03
COPPIN STATE UNIVERSITY	\$2,145,406.74	\$799,390.51	\$2,944,797.25
DEPARTMENT OF BUDGET AND MANAGEMENT	\$655,278.16	\$8,967,683.38	\$9,622,961.54
DEPARTMENT OF GENERAL SERVICES	\$18,630,180.10	\$99,008,105.72	\$117,638,285.82
DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT	\$2,907,829.50	\$763,686.82	\$3,671,516.32
DEPARTMENT OF INFORMATION TECHNOLOGY	\$16,007,920.75	\$0.00	\$16,007,920.75
DEPARTMENT OF JUVENILE SERVICES	\$7,787,462.92	\$367,514.28	\$8,154,977.20

Fiscal Year 2025			
MBE Participating Agency/Department	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments
DEPARTMENT OF NATURAL RESOURCES	\$831,752.63	\$1,207,882.50	\$2,039,635.13
DEPARTMENT OF THE ENVIRONMENT	\$383,603.79	\$509,096.29	\$892,700.08
EXECUTIVE DEPARTMENT	\$96,953.55	\$0.00	\$96,953.55
FROSTBURG STATE UNIVERSITY	\$23,061.13	\$0.00	\$23,061.13
GOVERNORS OFFICE OF CRIME PREVENTION, YOUTH, AND VICTIM SERVICES	\$41,180.10	\$31,518.84	\$72,698.94
HEALTH	\$0.00	\$87,662,645.67	\$87,662,645.67
HUMAN SERVICES	\$342,377,835.03	\$6,154,373.86	\$348,532,208.89
LABOR	\$3,387,780.13	\$609,924.37	\$3,997,704.50
MARYLAND DEPARTMENT OF EMERGENCY MANAGEMENT	\$21,938.02	\$0.00	\$21,938.02
MARYLAND ENVIRONMENTAL SERVICES	\$12,005,536.48	\$22,513,159.57	\$34,518,696.05
MARYLAND FOOD CENTER AUTHORITY	\$258,347.31	\$6,203.75	\$264,551.06
MARYLAND HEALTH BENEFIT EXCHANGE	\$96,953.55	\$0.00	\$96,953.55
MARYLAND INSURANCE ADMINISTRATION	\$1,013,185.58	\$0.00	\$1,013,185.58
MARYLAND STADIUM AUTHORITY	\$4,040,942.86	\$66,827,397.03	\$70,868,339.89
MARYLAND STATE LIBRARY	\$5,893.00	\$0.00	\$5,893.00
MARYLAND TAX COURT	\$1,544.00	\$0.00	\$1,544.00
MARYLAND TRANSPORTATION AUTHORITY	\$8,077,062.65	\$82,642,922.29	\$90,719,984.94
MILITARY DEPARTMENT	\$850,710.94	\$27,705.26	\$878,416.20
MOTOR VEHICLE ADMINISTRATION	\$3,499,411.43	\$10,426,397.07	\$13,925,808.50

Fiscal Year 2025			
MBE Participating Agency/Department	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments
PEOPLE'S COUNSEL	\$89,099.72	\$0.00	\$89,099.72
PORT ADMINISTRATION	\$3,872,199.54	\$7,099,357.00	\$10,971,556.54
PUBLIC DEFENDER	\$1,258,782.76	\$0.00	\$1,258,782.76
PUBLIC SAFETY & CORRECTIONAL SERVICES	\$41,159,462.62	\$62,222,693.49	\$103,382,156.11
PUBLIC SCHOOL CONSTRUCTION - BALTIMORE COUNTY	\$12,977,468.00	\$50,190,779.00	\$63,168,247.00
PUBLIC SCHOOL CONSTRUCTION - CALVERT	\$0.00	\$784,134.44	\$784,134.44
PUBLIC SCHOOL CONSTRUCTION - HARFORD	\$189,650.25	\$35,911,569.67	\$36,101,219.92
PUBLIC SCHOOL CONSTRUCTION - MONTGOMERY	\$3,718,140.27	\$31,243,363.94	\$34,961,504.21
PUBLIC SCHOOL CONSTRUCTION - TALBOT	\$0.00	\$2,229,971.42	\$2,229,971.42
PUBLIC SCHOOL CONSTRUCTION - WASHINGTON	\$1,273,676.21	\$2,185,683.74	\$3,459,359.95
PUBLIC SCHOOL CONSTRUCTION - WICOMICO	\$0.00	\$1,484,355.29	\$1,484,355.29
PUBLIC SERVICE COMMISSION	\$29,567.64	\$0.00	\$29,567.64
SAINT MARY'S COLLEGE OF MARYLAND	\$2,675,658.71	\$2,462,896.01	\$5,138,554.72
STATE BOARD OF ELECTIONS	\$0.00	\$4,605,007.37	\$4,605,007.37
STATE DEPARTMENT OF EDUCATION	\$30,886,904.92	\$17,676,774.59	\$48,563,679.51
STATE HIGHWAY ADMINISTRATION	\$128,569,338.00	\$476,174,646.00	\$604,743,984.00
STATE POLICE	\$7,384,033.66	\$171,822.49	\$7,555,856.15
STATE PROSECUTOR	\$16,149.00	\$0.00	\$16,149.00
STATE RETIREMENT AGENCY	\$2,144,714.35	\$363,295.14	\$2,508,009.49

Fiscal Year 2025			
MBE Participating Agency/Department	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments
SUBSEQUENT INJURY FUND	\$10,713.00	\$0.00	\$10,713.00
TEACHERS AND STATE EMPLOYEES SUPP'L RETIREMENT PLN	\$0.00	\$550,526.18	\$550,526.18
TOWSON UNIVERSITY	\$2,348,437.19	\$2,339,485.26	\$4,687,922.45
TRANSIT ADMINISTRATION	\$111,977,271.23	\$71,434,727.24	\$183,411,998.47
TREASURER	\$174,807.40	\$1,201,544.79	\$1,376,352.19
U OF MD BALTIMORE	\$4,869,983.98	\$20,538,942.01	\$25,408,925.99
U OF MD, BALTIMORE COUNTY	\$168,099.93	\$4,363,567.94	\$4,531,667.87
U OF MD, COLLEGE PARK	\$10,108,929.02	\$49,167,741.45	\$59,276,670.47
U OF MD, EASTERN SHORE	\$908,168.07	\$716,229.70	\$1,624,397.77
U OF MD, GLOBAL CAMPUS	\$973,008.56	\$930,250.32	\$1,903,258.88
UNIVERSITY OF BALTIMORE	\$634,628.65	\$383,344.89	\$1,017,973.54
VETERANS AFFAIRS	\$104,691.15	\$0.00	\$104,691.15
WORKER'S COMPENSATION COMMISSION	\$4,393,134.62	\$20,875.00	\$4,414,009.62

Fiscal Year 2025			
MBE Participating Agency/Department	MBE Prime Payments	MBE Subcontractor Payments	Total MBE Payments
CANAL PLACE PRESERVATION	<i>NON-RESPONSIVE</i>		
LOTTERY & GAMING CONTROL	<i>NON-RESPONSIVE</i>		
MORGAN STATE UNIVERSITY	<i>NON-RESPONSIVE</i>		
PUBLIC BROADCASTING COMMISSION	<i>NON-RESPONSIVE</i>		
SALISBURY STATE UNIVERSITY	<i>NON-RESPONSIVE</i>		
SCHOOL FOR THE DEAF	<i>NON-RESPONSIVE</i>		
TRANSPORTATION (TSO)	<i>NON-RESPONSIVE</i>		
TOTAL	\$862,270,587.23	\$1,256,036,115.99	\$2,118,306,703.22

Exhibit W: FY2025 Overall Agency Compliance Rate

FY2025	
State Procurement Agency	Overall Agency Compliance Rate (Capped at 100%):
ARCHIVES	100%
AVIATION	63%
BALTIMORE CITY COMMUNITY COLLEGE	100%
COMPTROLLER	100%
COPPIN STATE UNIVERSITY	83%
EDUCATION	100%
ENVIRONMENTAL SERVICES	93%
FROSTBURG STATE UNIVERSITY	100%
GENERAL SERVICES	69%
HEALTH	90%
HOUSING & COMMUNITY DEVELOPMENT	43%
HUMAN SERVICES	77%
JUVENILE SERVICES	99%
LABOR	76%
MILITARY DEPARTMENT	89%
MOTOR VEHICLE ADMINISTRATION	91%
PORT ADMINISTRATION	65%

FY2025	
State Procurement Agency	Overall Agency Compliance Rate (Capped at 100%):
PUBLIC SAFETY & CORRECTIONAL SERVICES	87%
SAINT MARY'S COLLEGE OF MARYLAND	100%
SALISBURY STATE UNIVERSITY	100%
STADIUM AUTHORITY	88%
STATE BOARD OF ELECTIONS	91%
STATE HIGHWAY ADMINISTRATION	82%
STATE RETIREMENT AGENCY	75%
TRANSIT ADMINISTRATION	87%
TRANSPORTATION AUTHORITY	94%
U OF MD, BALTIMORE	99%
U OF MD, BALTIMORE COUNTY	100%
U OF MD, EASTERN SHORE	100%
U OF MD, GLOBAL CAMPUS	100%
UNIVERSITY OF BALTIMORE	77%
WORKERS COMPENSATION COMMISSION	100%
Statewide Aggregate MBE Compliance Rate	88%

Exhibit X: FY2025 Agency Contract Compliance Assessment

FY2025			
State Procurement Agency	Number of Completed Contracts:	Contracts (#) that Met MBE Goal:	Contracts (%) That Met MBE Goal (Calculated Field)
ARCHIVES	1	1	100%
AVIATION	3	1	33%
BALTIMORE CITY COMMUNITY COLLEGE	1	1	100%
COMPTROLLER	1	1	100%
COPPIN STATE UNIVERSITY	1	0	0%
EDUCATION	6	6	100%
ENVIRONMENTAL SERVICES	48	33	69%
FROSTBURG STATE UNIVERSITY	1	1	100%
GENERAL SERVICES	40	18	45%
HEALTH	10	6	60%
HOUSING & COMMUNITY DEVELOPMENT	15	1	7%
HUMAN SERVICES	3	2	67%
JUVENILE SERVICES	3	2	67%
LABOR	3	1	33%
MILITARY DEPARTMENT	1	0	0%
MOTOR VEHICLE ADMINISTRATION	9	6	67%
PORT ADMINISTRATION	6	2	33%
PUBLIC SAFETY & CORRECTIONAL SERVICES	8	4	50%
SAINT MARY'S COLLEGE OF MARYLAND	1	1	100%
SALISBURY STATE UNIVERSITY	4	4	100%
STADIUM AUTHORITY	27	14	52%

FY2025			
State Procurement Agency	Number of Completed Contracts:	Contracts (#) that Met MBE Goal:	Contracts (%) That Met MBE Goal (Calculated Field)
STATE BOARD OF ELECTIONS	3	2	67%
STATE HIGHWAY ADMINISTRATION	65	33	51%
STATE RETIREMENT AGENCY	2	1	50%
TRANSIT ADMINISTRATION	37	22	59%
TRANSPORTATION AUTHORITY	27	18	67%
U OF MD, BALTIMORE	5	4	80%
U OF MD, BALTIMORE COUNTY	2	2	100%
U OF MD, EASTERN SHORE	2	2	100%
U OF MD, GLOBAL CAMPUS	1	1	100%
UNIVERSITY OF BALTIMORE	2	0	0%
WORKERS COMPENSATION COMMISSION	2	2	100%

Exhibit Y: Public School System Contract Compliance Assessment

FY2025	
State Procurement Agency	Overall Agency Compliance Rate (Capped at 100%):
PUBLIC SCHOOL CONSTRUCTION - ANNE ARUNDEL CO.	93%
PUBLIC SCHOOL CONSTRUCTION - BALTIMORE CITY.	100%
PUBLIC SCHOOL CONSTRUCTION - BALTIMORE CO.	100%
PUBLIC SCHOOL CONSTRUCTION - FREDERICK CO.	100%
PUBLIC SCHOOL CONSTRUCTION - HARFORD CO.	100%
PUBLIC SCHOOL CONSTRUCTION - PRINCE GEORGES CO.	99%
PUBLIC SCHOOL CONSTRUCTION - ST. MARYS CO.	100%
PUBLIC SCHOOL CONSTRUCTION - WASHINGTON CO	94%
LEA MBE Overall Compliance Rate (based on available submissions)	98%

Exhibit Z: FY2025 Count of Participating Agencies with Real Property Titling Services Awards

Fiscal Year 2025	
Agency Submission Status	
No Data to Report	44
Non-Responsive	27
Reported Real Property Title Insurance	0
Total Participating Agencies	71

Exhibit AA: FY2025 Reported Real Property Titling Services Awards per Agency

Fiscal Year 2025						
Agency Name	Total # of REAL PROPERTY TITLE SERVICES contracts awarded	Total \$ amount of REAL PROPERTY TITLE SERVICES contracts awarded	Total # of REAL PROPERTY TITLE SERVICES contracts awarded to MBE Prime Contractors	Total \$ amount of REAL PROPERTY TITLE SERVICES contracts awarded to MBE Prime Contractors	Total # of REAL PROPERTY TITLE SERVICES contracts awarded to MBE Subcontractors	Total \$ amount of REAL PROPERTY TITLE SERVICES contracts awarded to MBE Subcontractors
NO DATA TO REPORT						

Exhibit AB: FY2025 SBR Geographic Vendor Profile

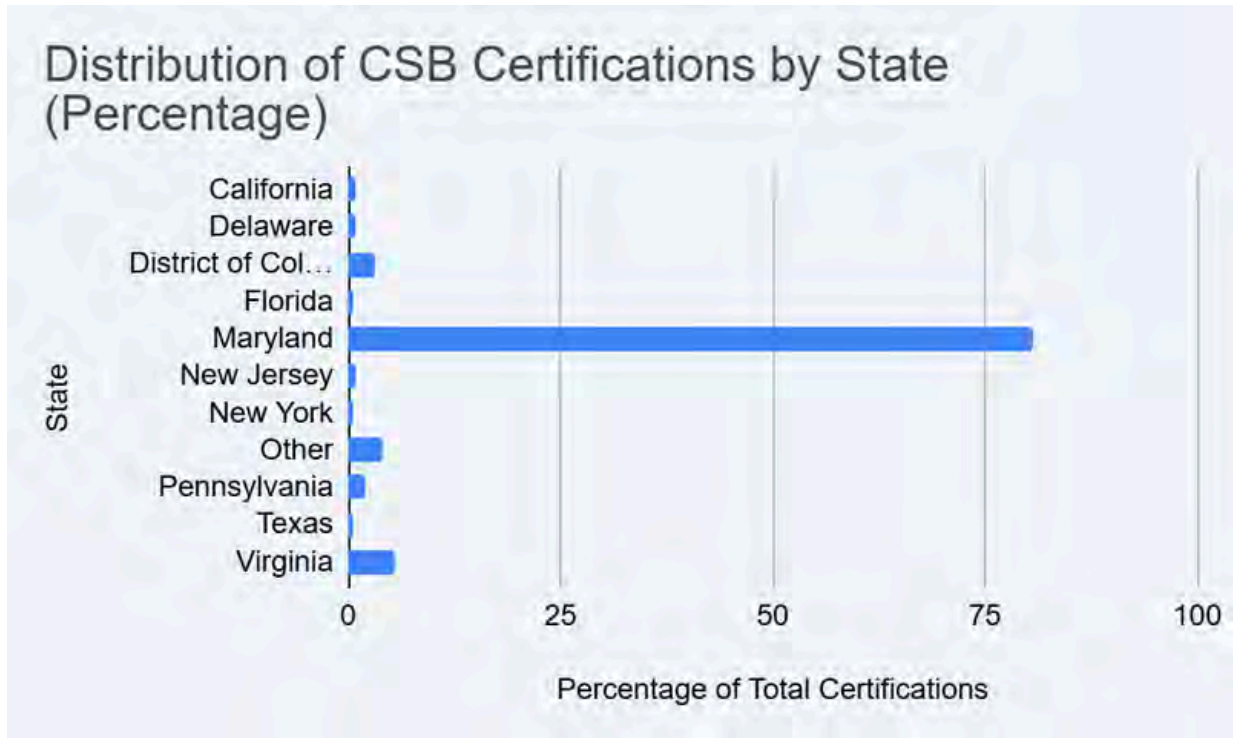


Exhibit AC: FY2025 SBR Distribution of Top Commodities across top 5 States (& DC)

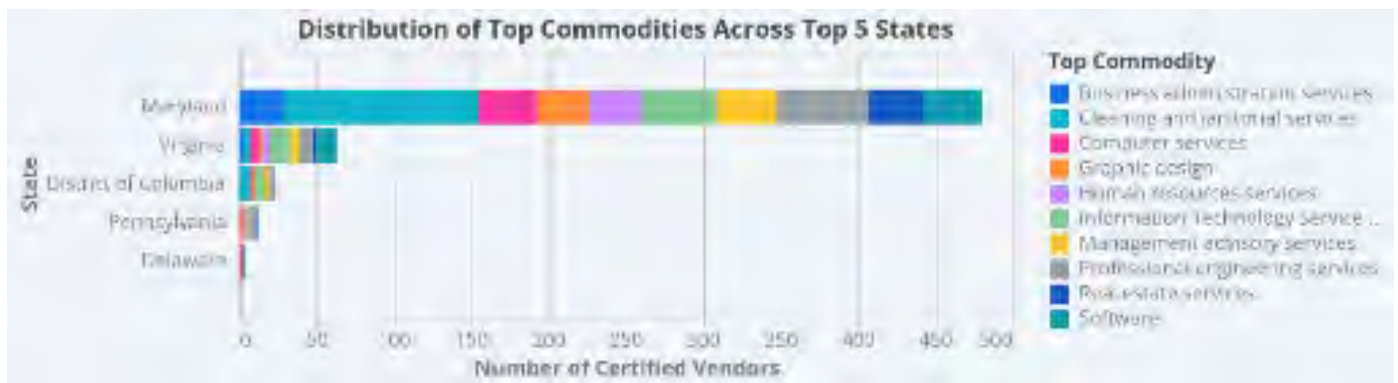


Exhibit AD: FY2025 MBE Top Commodities

Category Description	Count
Administrative Management and General Management Consulting Services	1862
Computer Systems Design Services	1137
Custom Computer Programming Services	958
Other Computer Related Services	816
Professional and Management Development Training	658

Exhibit AE: MBE Establishment

Establishment Period	Total Vendors
1900-1904	17
1950-1954	1
1955-1959	1
1960-1964	1
1965-1969	1
1970-1974	8
1975-1979	10
1980-1984	26
1985-1989	64
1990-1994	125
1995-1999	217
2000-2004	421
2005-2009	572
2010-2014	779
2015-2019	1285
2020-2024	945

Exhibit AF: MBE Total Employee Count

Full Time Employees	Total Vendors	Percentage of Total
0	503	11.00%
1	1,563	34.10%
2 to 5	1,280	27.90%
6 to 10	434	9.50%
11 to 20	326	7.10%
21-50	296	6.50%
51-100	125	2.70%
101+	55	1.20%
Total	4582	100%



Walter L. Simmons
Acting Secretary

Y. Maria Martinez
Special Secretary, OSBA

Laura Gutierrez
Chief of Staff

Lisa Mitchell Sennaar
Acting Economic Opportunity
Administrator

Joy Thomas
Chief Information and Performance
Officer

Danielle Davis
VSBE Compliance Manager

Nichelle Johnson
MBE Ombudsman

Tanita Johnson
SBR Compliance Manager

Catherine Porterfield
MBE Ombudsman Compliance Manager

Gerald Stinnett
VLT Operations Manager

Shanique Pinder
MBE Ombudsman Compliance Manage

Karen Reyes
MBE Compliance Manager

Tracie Bolden
MBE Ombudsman Compliance Manager

Tiara Randolph
MBE Compliance Manager

***Additional thanks to the following team members,
who transitioned to DoSEM effective October 1, 2025:***

Pamela Gregory, Administrative Director

Davon Gardner, Policy and Legislative Affairs Director


Eduardo Hayden, Small Business Engagement & Outreach Manager



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