

Using eMaryland Marketplace Advantage (eMMA) to Search for and Verify Certification Status for SBRs and VSBEs

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Governor's Office of Small, Minority & Women Business Affairs (GOSBA)



How to use eMaryland Marketplace Advantage (eMMA) to search for and verify Small Business Reserve (SBR) and Veteran-owned Small Business Enterprise (VSBE) firms' Certification Status during the Procurement Review Group (PRG) Process These are two ways to search for SBR and VSBE certified vendors using eMMA during the PRG process

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- 1. Internal vendor search while logged into eMMA
- 2. External "Public Vendor Search" (not logged into eMMA)

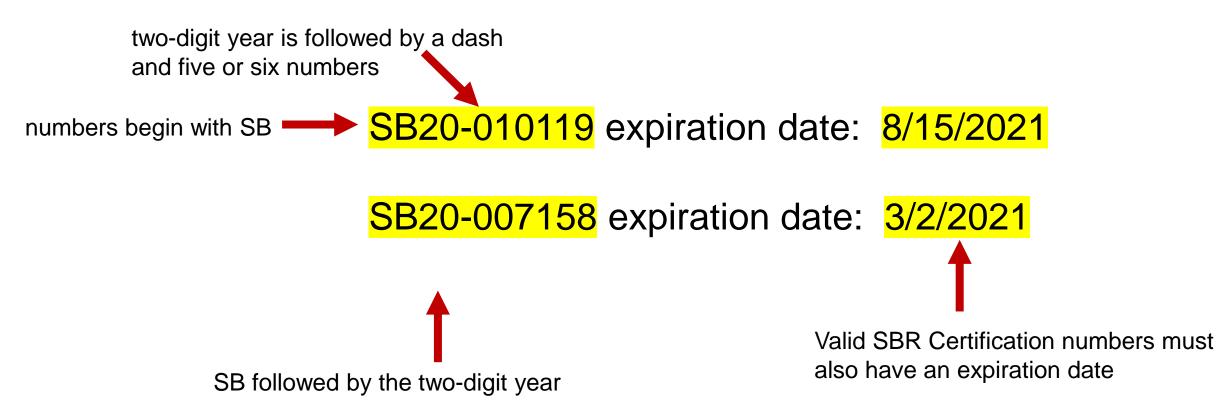
When searching for and verifying certification status of SBRs

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Ways to identify valid and invalid SBR Certifications :

- SBR Certifications must be renewed annually
- The SBR Certification number must begin with SB
- The SB must be followed by the two-digit year
- The two-digit year is followed by a dash and five or six numbers
- An SBR Certification number must also have an expiration date

Examples of <u>valid</u> SBR Certifications:



Examples of invalid SBR Certifications:

SB12-27592 - Does not have an expiration date

sb1228576 - Does not have a dash after the SB and two-digit year

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- Does not have an expiration date

Go to eMaryland Marketplace Advantage eMMA's homepage

https://procurement.maryland.gov/



Internal eMMA Search while

- 1. After logging into eMMA as administrator or procurement officer
- 2. Go to the Vendors tab on the menu
- 3. Select the Vendor Search option at the bottom of the drop-down menu

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wkward Contracting IIc	Germantown	м	Gather infor	rmation	d	2407026972	~	SB20-007007	2/24/2021								
eauchamp rothers Const	EDEN	м	Answer Vendor Sear		mp		~	SB20-010328	8/28/2021								
euchert xcavating, Inc.	Newburg	MD		Diane B	euchert		~	SB20-009580	7/20/2021								
isonte ndustrial USA LC	Towson	MD	21286	Andres	Gonzalez		~	SB19-005051	11/3/2020			ł	pisonte.us				
ry's Lawn Care nd Landscaping LC	benson	MD	21018	Jeffrey (Gaeta		~	SB19-004717	10/15/2020								
Carroll Contracting olutions, LLC	Baltimore	MD	21230	Dayton	Carroll		~	SB20-006786	2/15/2021	~	MDVA2020-064						
edar Lane LLC	Davidsonville	MD	21035	Amanda Thomps			~	SB12-27592				1	nttp://cedarl	aneexcav	ation.co	n/	
	Upper Marlboro	MD	20773	Lamar Ja	ickson		~	SB20-007443	3/16/2021			24	www.Cham	pionGrou	pLLC.con	n	
4 5 >	68 Result(s)																\$

1.Select UNSPSC (Commodities)

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2. Filter for SBR vendors

3.Click the search button

emma:	Vendor	rs Sourcing	Cor	ntracts A	Analytics Admin	ſ					Accessibility	¢ (B Lisa S.	~
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Vendor Name		ommodities						Areas Served						
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eMMA Vendor ID	Company Name	City	<u>State</u>	Zip Code	Vendor Contact	Company Phone #	SBR Vendor	SBR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #	Expiration Da	ite Web Site	
SUP025412	ABM PROPERTY SERVICES LLC	Salisbury	MD	21801	Ann Morris	4105230442	~	SB20-008586	5/27/2021					
SUP003477	Absolute Supply and Services, LLC	Lusby	MD	20657	Paula Tilghman	3014564927	~	SB19-005622	12/8/2020				WWW.Abs	solute-sas.
SUP021198	Advantage Landscape & Construction	Hagerstown	MD	21740	Beverly Haymes		~	SB20-006368	1/29/2021					
SUP003820	Aileron Consulting LLC	Baltimore	VA	21230	Senthil Ramiah		~	SB20-008696	6/3/2021				http://www	



Vendors Sourcing Contracts Analytics Admin

Accessibility 🛕 😣 Lisa S.

Search 🛈

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ATLANTIC MACHINERY, NC.	Silver Spring	MD	20910	Mary Varela		~	SB12-30298	6/25/2021			www.atlanticmachineryinc.com
Atrium Construction, LC	KING GEORGE	VA	22485	Martha Green	5402950004		SB20-006532	2/5/2021			https://atriumconstructionllc.godaddysites.com/
wkward Contracting IIc	Germantown	MD	20874	Nicholas Awkward	2407026972		SB20-007007	2/24/2021			
Beauchamp Brothers Const	EDEN	MD	21822	Susan Beauchamp		~	SB20-010328	8/28/2021			
Beuchert Excavating, Inc.	Newburg	MD	20664	Diane Beuchert			SB20-009580	7/20/2021			
Bisonte ndustrial USA .LC	Towson	MD	21286	Andres Gonzalez	Z	v	SB19-005051	11/3/2020			bisonte.us
Sry's Lawn Care nd Landscaping .LC	benson	MD	21018	Jeffrey Gaeta		~	SB19-004717	10/15/2020			
Carroll Contracting Iolutions, LLC	Baltimore	MD	21230	Dayton Carroll		~	SB20-006786	2/15/2021	~	MDVA2020-064	
Cedar Lane LLC	Davidsonville	MD	21035	Amanda Thompson			SB12-27592				http://cedarlaneexcavation.com/
Champion Group	Upper Marlboro	MD	20773	Lamar Jackson			SB20-007443	3/16/2021			www.ChampionGroupLLC.com
4 5 >	68 Result(s)										•

Click the icon at the bottom right

corner of the page to export search

results to Excel Spreadsheet

In viewing the Excel Spreadsheet of exported SBR

vendor results, notice the missing expiration date

for the vendor with SB12-27592

В	C	D	E	F	G	Н	1	J	1
me	City	State	Zip Code	Vendor Contact	Company Phone #	SBR Vendor	SBR Certification #	SBR Expiration Date	Web Site
RTY SERVICES LLC	Salisbury	MD	21801	Ann Morris	4105230442	True	SB20-008586	5/27/2021	
ply and Services, LLC	Lusby	MD	20657	Paula Tilghman	3014564927	True	SB19-005622	12/8/2020	WWW.Absol
ndscape & Construction	Hagerstown	MD	21740	Beverly Haymes		True	SB20-006368	1/29/2021	
Iting LLC	Baltimore	VA	21230	Senthil Ramiah		True	SB20-008696	6/3/2021	http://www.ai
INC	MENTOR	OH	44060	ANGEL MILLER	4402579010	True	SB20-005504	12/1/2020	
ACHINERY, INC.	Silver Spring	MD	20910	Mary Varela		True	SB12-30298	6/25/2021	www.atlanticr
uction, LLC	KING GEORGE	VA	22485	Martha Green	5402950004	True	SB20-006532	2/5/2021	https://atrium
tracting IIc	Germantown	MD	20874	Nicholas Awkward	2407026972	True	SB20-007007	2/24/2021	
Irothers Const	EDEN	MD	21822	Susan Beauchamp		True	SB20-010328	8/28/2021	
avating, Inc.	Newburg	MD	20664	Diane Beuchert		True	SB20-009580	7/20/2021	
trial USA LLC	Towson	MD	21286	Andres Gonzalez		True	SB19-005051	11/3/2020	bisonte.us
are and Landscaping LLC	benson	MD	21018	Jeffrey Gaeta		True	SB19-004717	10/15/2020	
cting Solutions, LLC	Baltimore	MD	21230	Dayton Carroll		True	SB20-006786	2/15/2021	
_C	Davidsonville	MD	21035	Amanda Thompson		Hae	SB12-27592		http://cedarla
yup	Upper Marlboro	MD	20773	Lamar Jackson		True	SB20-007443	3/16/2021	www.Champi
	Upper Marlboro	MD	20774	Andrew Dantos	3012187779	True	SB19-005335	11/18/2020	www.dirtplus.
Construction LLC	welcome	MD	20693	jomekia dunnington	3015394234	True	SB20-007152	2/27/2021	Charles
oment Corp.	elkridge	MD	21075	Keith Walker		True	SB20-006497	2/4/2021	

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An eMMA "Public Vendor Search" can also be used to look for SBRs during the PRG process

Use eMMA's Quick Reference Guide (QRG)

procurement.maryland.gov



business tool to provide vendors with easy access to State procurement information. Vendors have the ability to:

- · Complete the Small Business Reserve (SBR) self-certification
- Receive notice of bid opportunities
- Search for contracting opportunities
- · Submit bids electronically
- · Obtain bid results online

State of Maryland has been made aware of a new phishing scam that targets the community of vendors doing business with the State of Maryland. Please do not engage or reply to the messages.

Please go to

http://dgs.maryland.gov/Pages/Procurement/message.aspx for more information about this fraudulent email.

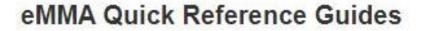
For more information about eMaryland Marketplace Advantage (eMMA), review the Frequently Asked Questions. (Refer to the website frequently for updated versions.)

- To register or login to eMaryland Marketplace Advantage (eMMA), use the links to the left.

eMMA USER ASSISTANCE

eMMA Quick Reference Guides (QRGs) (Refer to the website frequently for updated versions.)









Refer back to this web page frequently for updated versions.

Quick Reference Guides

NOTE: QRGs may not display properly unless opened in Adobe Reader. Please download the QRG from the links below and open it using Adobe Reader. Scroll down to the "Buyer QRGs"

Buyer QRGs



2a - eMMA QRG Creating Large Procurement IFB Sourcing Solicitations

2b - eMMA QRG Creating Large





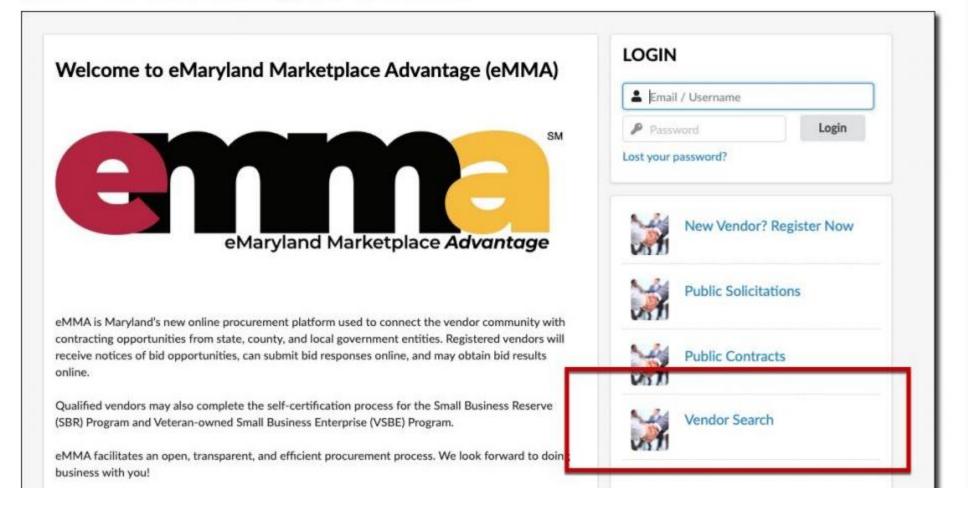
Public Vendor Search

eMMA Quick Reference Guide

OVERVIEW

This Quick Reference Guide (QRG) is designed to help you understand how to use the Public Vendor Search. This functionality allows for a public search of vendors currently registered in eMMA. This search will also filter on VSBE and SBR vendors. You do not need to be logged into eMMA, or even have registered in eMMA to view the information on this page.

- 1. Access the eMMA portal. (For best results, access eMMA via Google Chrome.)
- 2. Click Vendor Search on the right side of the screen.





Public Vendor Search

eMMA Quick Reference Guide

PROCESS - FILTERS

3. Fill out the search fields to filter on vendors based on your needs. You can search Vendor Name, Commodities, Areas Served, Country, and State.

4. You can search VSBE and SBR vendors specifically by checking the appropriate boxes.

5. Please note that the page will automatically default to vendors in the United States, and the State fields will populate accordingly.

6. When you have filled out all fields, click "Search" to show results. Results cannot be saved, exported, or downloaded.

Vendor Name		Commodities	Areas Serve	sd	- 0	Starch Reset					ch fields allow u are looking fo				ield is an
Country UNITED STATE		State	- -		_					for vendor n					
VSBE Vendor		SBR Vendor		lick on t	he app	ropriate cer	tification t	o filter on \	SBE	or SBR ven	dors				
Filters Country :	UNITED STA				1000	100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100 - 100					y gives you the	appropr	iate options u	inder St	ate
2 20200 (C2 2010 (C C C															
MMA Vendor ID	Company	Name	City	State	Zip Code	Vendor Contact	Company	Phone # SBR	Vendor S	BR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #	Web Site	
eMMA Vendor ID 5UP003479		Name Surce, LLC	City Oxon Hill	State MD	Zip Code 20745	Vendor Contact Alexander MATTHE	100	Phone # SBR		BR Certification # B12-35914	SBR Expiration Date 10/16/2019		VSBE Certification #	Web Site	

PROCESS - EXAMPLE

7. An example to search for SBR Vendors who have "Building and Construction" as a commodity would be:

- Choose Building and Construction under Commodities
- Check the SBR box to filter on SBR certified vendors
- Click Search to show results

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							3.) Click	Search to show r	esults		
Vendor Name	Commodities 22000000 - Building 22100000 - Heavy o 22101500 - Earth m	construction machin	ne ×	9	Areas Served	Q Sear		are looking for			
Country	State					oooo ino	John John John John John John John John	and looking for			
UNITED STATES	2.50										
		truction Machinery	and Accessories X	22100000 - Heavy cons	truction machinery and equip	oment × 2210		Y × 22101501 - Front end los	aders × 22	101504 - Pile drivers 🛛	22101505 - Rollers >
Filters Commodities : 22101507 - Tampers	22000000 - Building and Const	truction Machinery	and Accessories X	22100000 - Heavy cons 18 - Elevating scrapers ×		oment × 2210 STATES × SBR					22101505 - Rollers ×
Filters Commodities : 22101507 - Tampers MMA Vendor ID	22000000 - Building and Const X 22101509 - Backhoes X	truction Machinery 22101513 - Dray	and Accessories X glines X 221015	22100000 - Heavy cons 18 - Elevating scrapers ×	truction machinery and equip	oment × 2210 STATES × SBR	1500 - Earth moving machiner Vendor : 🖌 🗶	y ≍ 22101501 - Front end lo			
Filters Commodities : 22101507 - Tampers MMA Vendor ID JP000001	22000000 - Building and Const 22101509 - Backhoes × Company Name	truction Machinery 22101513 - Dray City Maplewood	and Accessories × glines × 221015 State Zip Code	22100000 - Heavy cont 18 - Elevating scrapers × Vendor Contact	truction machinery and equip	oment × 2210 STATES × SBR SBR Vendor	1500 - Earth moving machiner Vendor : 💉 🗶 SBR Certification #	y × 22101501 - Front end los SBR Expiration Date	VSBE Vendor	VSBE Certification #	Web Site
Filters Commodities : 22101507 - Tampers MMA Vendor ID JP000001 JP003490	22000000 - Building and Const 22101509 - Backhoes X Company Name 3M	truction Machinery 22101513 - Dray City Maplewood	and Accessories × glines × 221015 State Zip Code AK 55144	22100000 - Heavy cons 18 - Elevating scrapers 🚿 Vendor Contact Adrian Moriano	truction machinery and equip	oment × 2210 STATES × SBR SBR Vendor	1500 - Earth moving machiner Vendor : V SBR Certification # SBR19-000174	y × 22101501 - Front end los SBR Expiration Date 7/17/2020	VSBE Vendor	VSBE Certification #	Web Site www.3m.com
Filters Commodities :	22000000 - Building and Const 22101509 - Backhoes × Company Name 3M Callback test	City Bay Village	and Accessories × glines × 221015 State Zip Code AK 55144 OH 44140	22100000 - Heavy cons 18 - Elevating scrapers 🚿 Vendor Contact Adrian Moriano Bruce Waybe	truction machinery and equip	states × 2210 STATES × SBR SBR Vendor ×	1500 - Earth moving machiner Vendor : V SBR Certification # SBR19-000174 SB18-12980	y × 22101501 - Front end los SBR Expiration Date 7/17/2020 7/31/2019	VSBE Vendor	VSBE Certification # VSBE123	Web Site www.3m.com www.test.com

A helpful workaround, since you cannot export or save "Public Vendor Search" results is to highlight all the fields and copy and paste them into an Excel Spreadsheet

emma	New Ve	endor? Register	r Now	Vendor Se	earch Public So	blicitations Public	Contracts				Accessibility 🗘	English
< 5	Vendo	or Search										
Country: UNIT	ED STATES × S	BR Vendor :	××									
eMMA Vendor ID	Company Name	City	<u>State</u>	Zip Code	Vendor Contact	Company Phone #	SBR Vendor	SBR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #	Expiration Date Web S
SUP015652	RollingDoors LLC	Maryland Line	MD	21105	Brandon Hill		~	SB20-007271	3/5/2021			www.
SUP010055	Service All inc	Bowie	MD	20721	Joshua Nwaokeocha	3017722900	~	SB12-30019	8/7/2021			www.
SUP020475	Simeon Says Contracting Services	Upper Marlboro	MD	20774	Simeon Miller		~	SB20-005976	1/5/2021			www.
SUP019922	SLY, Llc.	Upper Marlboro	MD	20772	LaVeeta Moten		~	SB20-006140	1/13/2021			
SUP020172	Speigle & Sons Contracting, Inc.	Savage	MD	20763	Jason Speigle		~	SB20-009502	7/15/2021			
SUP015672	St. Mary's Roofing and Home Improve	Hollywood	MD	20636	Mike Granger		~	SB20-006008	1/6/2021			St. Ma Impro
SUP016261	STERLING, LLC	Mount Rainier	MD	20712	Susan Webster	(202)369-1634	~	SB19-004442	9/29/2020			
SUP012947	SUPERIOR FENCE & DECK LLC	RIVERDALE	MD	20737	Jose Osorio		~	SB19-005457	11/25/2020			
SUP020333	Sweitzer Contacting	Preston		21655	William Sweitzer		~	SB19-005830	12/25/2020			

Paste the data into an Excel Spreadsheet and delete the VSBE Certification number and VSBE expiration date columns. The result will be a list of SBRs filtered by UNSPSC's

1	А	В	C	D	E	F	G	Н	L.	J	
1	Vendor Search		SBR Vendor Search								
2	eMMA Vendor II	C Company Name	City	State	Zip Code	Vendor Contact	Company Phone #	SBR Vendor	SBR Certification #	SBR Expiration Date	Web Site
3	SUP025412	ABM PROPERTY SERVICES LLC	Salisbury	MD	21801	Ann Morris	4105230442	SBR Vendor	SB20-008586	5/27/2021	
4	SUP003477	Absolute Supply and Services, LLC	Lusby	MD	20657	Paula Tilghman	3014564927	SBR Vendor	SB19-005622	12/8/2020	WWW.Absolute-s
5	SUP021198	Advantage Landscape & Construction	Hagerstown	MD	21740	Beverly Haymes		SBR Vendor	SB20-006368	1/29/2021	
6	SUP003820	Aileron Consulting LLC	Baltimore	VA	21230	Senthil Ramiah		SBR Vendor	SB20-008696	6/3/2021	http://www.ailer
7	SUP016437	AMERISOCHI INC	MENTOR	OH	44060	ANGEL MILLER	4402579010	SBR Vendor	SB20-005504	12/1/2020	
8	SUP012559	ATLANTIC MACHINERY, INC.	Silver Spring	MD	20910	Mary Varela		SBR Vendor	SB12-30298	6/25/2021	www.atlanticmacl
9	SUP021399	Atrium Construction, LLC	KING GEORGE	VA	22485	Martha Green	5402950004	SBR Vendor	SB20-006532	2/5/2021	https://atriumcon
10	SUP015839	Awkward Contracting IIc	Germantown	MD	20874	Nicholas Awkward	2407026972	SBR Vendor	SB20-007007	2/24/2021	
11	SUP016848	Beauchamp Brothers Const	EDEN	MD	21822	Susan Beauchamp		SBR Vendor	SB20-010328	8/28/2021	
12	SUP015196	Beuchert Excavating, Inc.	Newburg	MD	20664	Diane Beuchert		SBR Vendor	SB20-009580	7/20/2021	
13	SUP018244	Bisonte Industrial USA LLC	Towson	MD	21286	Andres Gonzalez		SBR Vendor	SB19-005051	11/3/2020	bisonte.us
14	SUP021726	Carroll Contracting Solutions, LLC	Baltimore	MD	21230	Dayton Carroll		SBR Vendor	SB20-006786	2/15/2021	
15	SUP017112	Cedar Lane LLC	Davidsonville	MD	21035	Amanda Thompson		SBR Vendor	SB12-27592		http://cedarlanee
16	SUP022142	Champion Group	Upper Marlboro	MD	20773	Lamar Jackson		SBR Vendor	SB20-007443	3/16/2021	www.ChampionG
17	SUP019560	Detailz Construction Corp	Baltimore	MD	21224	ILAN GOLDBERG	410.220.6682	SBR Vendor	SB19-005298	11/17/2020	detailzcorp.com
18	SUP015366	Dirt Plus, Inc.	Upper Marlboro	MD	20774	Andrew Dantos	3012187779	SBR Vendor	SB19-005335	11/18/2020	www.dirtplus.biz
19	SUP022118	Dream Work Construction LLC	welcome	MD	20693	jomekia dunnington	3015394234	SBR Vendor	SB20-007152	2/27/2021	Charles
20	SUP021363	Dynasty Equipment Corp.	elkridge	MD	21075	Keith Walker		SBR Vendor	SB20-006497	2/4/2021	
21	SUP008893	E&R Services Inc	LANHAM	MD	20706	Emilio Rodriguez	301-805-1731	SBR Vendor	SB20-006543	2/5/2021	www.erservicesir
22	SUP007615	East Coast Excavating & Landscaping, LLC	Preston	MD	21655	Mary Brown	410-820-4255	SBR Vendor	SB20-008291	5/6/2021	

PROCESS – FINDING ADDITIONAL VENDOR INFORMATION

8. The search results yield basic vendor contact information based on your search. If you need more information on a vendor:

- Log into eMMA
- Go to "Browse Vendors"
- Paste vendor name into keyword search
- From there, you will find links to more information on that vendor

Please note: the screen shot below is after you have logged into eMMA. You may search for a vendor by name to get more information about them

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Vende Vende	ors Sourcing Contracts Anal	ytics Admin		Accessibility [🗘 🤨 Lisa S.
< つ ☆ Brov	wse Vendors			Search (1)	
Q Search Reset	Keywords	Alerts Commodity			
Level	Cedar Lane, LLC	•	← My Commoditie	es i Q Search Re	set
Entity × 🛛 🗸 🗸	Filters Level : Entity ×				
Status					
•	→ 0 Selected	Generate RFI Merge Vendors	Create a Vendor		
Type	Code Company N	ame Legal Name Parent Co	mpany Level Web site	Status SBR Certification	# VSBE Certification #
Responsible	SUP017112 Cedar Lane		Entity / Group		
Pending Change Requests	SUP020657 CEDAR CAP	E, LLC CEDAR CARE, LLC	Entity / Group	Registered SB20-006176	
Grouped orders Parent Supplier	SUP019340 Hamilton La	ne Advisors, Hamilton Lane Advisors, L.L.C.	Entity / Group	m Registered	
	SUP020147 Learning Lar	e Learning Lane LLC	Entity / www.learninglanellc@gmail.co	om Registered SB20-006111	
Procurement Programs	SUP018498 Brook Lane	Behavioral Brook Lane Behavioral Health	Entity / Group brooklane.org	Registered	
SBR Vendor	SUP011458 Brook Lane	Health Brook Lane Health	Entity brooklane org	Registered	

Notice, there are no SBR effective or expiration dates and there are "Missing Mandatory Credentials/Documents"

く う ☆	Vendor: SUP01	.7112 - Ce	edar Lane LLC (Registe	ered)		Search (1)	Q	₿ 111	
« 🖵 Supplier Overview		s	ave & Close 🖬 Save		Start On-Boarding	Create RFI 🝷		» Alerts / Messa	1965	2
Company Information	Procurement P	Programs								-
📽 Contacts	State Program	IS			+	•		A Missing Mandatory Credentials/Docume	nts	
Credentials	Existing SBR Ven	dor?	SBR Certification #		SBR Effective Date	SBR Expiration Date	SBR Application Status ④			
🖒 Qualifications	Yes	Θ-	SB12-27592							
🗮 Activity	Existing VSBE Ve	ndor?	Apply for the VSBE Program	n? \	VSBE Certification #	VSBE Application Status (1)				
Vorkflow	No	0 -	No O	•][VSBE Vendor			
	Existing MBE Ver	ndor	MBE Certification #							
	No	0 -			MBE Vendor					
	Federal Progra									
	Existing DBE Ven	idor?		_				Contact		
	No			0 -				Contact		
	Existing SBE Ven	dor?		2224	SBE Certification # ④			Add a Message		
	Yes			0 -	SB12-27592		SBE Vendor	Add a Message	0 2 0	z
		/ 1 at						- Constant - /	0 1 0	^

No SBR effective or expiration dates Missing Mandatory Credentials/Documents

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く り ☆	Vendor: SUP017112 - Cedar Lane LLC (Registered)	Search 🛈		Q	₽	
« Supplier Overview	Save & Close Start On-Boarding Create RFI →		»	Alerts / Messa	iges	
Company Information	Legal Documents				_	
📽 Contacts	Add legal documents	_		Missing Mandatory Credentials/Docume	nts	
E Credentials			-			
🖒 Qualifications	O Result(s)		•			
🗮 Activity						
☑ Workflow	Certifications					
	Add certifications					
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		٠				
	1 Result(s)		Conta	act		
			Cr	untart	÷.	

Contact the GOSBA SBR Compliance Managers at the Helpdesk if:

- -You need further clarification as to a vendor's SBR status
- A vendor needs assistance navigating the SBR certification process
- -You want to request an SBR audit of a vendor that you believe may not be eligible for certification

Call GOSBA at 410-697-9600 and ask for the SBR Helpdesk

Lisa Mitchell Sennaar

SBR Compliance Manager - <u>lisa.sennaar@maryland.gov</u>

Tanita Johnson

SBR Compliance Manager - <u>tanita.johnson1@maryland.gov</u>

For more details on the SBR Program go to:

https://gomdsmallbiz.maryland.gov/Pages/default.aspx

When searching for VSBE vendors during the PRG Process

Procurement Officers may enlist a variety of sources to identify potentially eligible VSBE vendors, i.e. VETBIZ, or other small business organizations. 31

Vendors must, however, be certified in Maryland's Veteran-

owned Small Business Enterprise (VSBE) Program before being named to fulfill a VSBE goal on a state contract.

Identifying valid and invalid VSBE Certification

- Certification must be renewed annually.
- A valid VSBE Certification number field may use the data universal numbering system (DUNS) number (9-digits, i.e.
 685305913) or

Identifying valid and invalid VSBE Certification

 A valid VSBE Certification number may be assigned by the Maryland Department of Veterans Affairs (MDVA) consisting of (12 alphanumeric characters, i.e. MDVA2020-000)

 A valid VSBE Certification <u>must</u> have an expiration date that is current and <u>must</u> have "Approved" listed in the "VSBE status" section of the eMMA account. Procurement officers can verify if vendors are VSBE certified by conducting an internal eMMA search by:

- Checking the "Company Info" section of the eMMA account for an "Approved" in the "VSBE Application Status" field and
- 2. Checking the "Credentials" section of the vendor account for a valid VSBE expiration date.

Internal eMMA Search while ³⁶ logged in as administrator and procurement officer

- 1. After logging into eMMA as administrator or procurement officer
- 2. Go to the Vendors tab on the menu
- 3. Select the Vendor Search option at the bottom of the drop-down menu

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	KING GEORGE	Vž			ireen 5402	950004	~	SB20-006532	2/5/2021			htt	ps://atriu	nconstru	ctionllc.g	odaddysi	tes.com
wkward Contracting IIc	Germantown	м	Gather inform	nation	2407	026972	~	SB20-007007	2/24/2021								
Beauchamp Brothers Const	EDEN	м	Answers Vendor Searcl		np		~	SB20-010328	8/28/2021								
leuchert xcavating, Inc.	Newburg	MD	20664	Diane Be	uchert		~	SB20-009580	7/20/2021								
lisonte ndustrial USA LC	Towson	MD	21286	Andres G	onzalez		~	SB19-005051	11/3/2020			bis	onte.us				
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Carroll Contracting olutions, LLC	Baltimore	MD	21230	Dayton C	Carroll		~	SB20-006786	2/15/2021	~	MDVA2020-064						
Cedar Lane LLC	Davidsonville	MD	21035	Amanda Thompso	n		~	SB12-27592				htt	p://cedarl	aneexcav	ation.cor	n/	
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4 5 →	68 Result(s)																\$

1.Select UNSPSC (Commodities)

37

2.Filter for VSBE vendors

3.Click the search button

dor Name	Commodities	Areas Served	
	22000000 - Building and Construction Machinery and Accessories ×	- Q Search	
	22100000 - Heavy construction machinery and equipment ×		
	22101500 - Earth moving machinery ×		
ntry	State		
NITED STATES	*	*	

eMMA Vendor ID	Company Name	<u>City</u>	<u>State</u>	Zip Code	Vendor Contact	Company Phone #	SBR Vendor	SBR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #	Expiration Date	Web Site
SUP015416		Hyattsville	MD	20783									WWW.IGBATT.C
SUP019044		aurora	со	80013	toby cooper								
SUP026546	Affirmed Healthy	Waltham	MA	02453	Sandy Caputo								www.affirmedhea
SUP017332	Arthur W Burger	Santa Fe	NM	87501	Arthur Burger								
SUP016246	Bellman & Symfon North America	Wilmington	NC	28405	Catherine DeVito	910-239-5796							https://bellman.co

enne	Ve	endors Sou	ourcing	Contract	ts Analytics	Admin					Acces	ssibility 🗘	B Lisa S.	
< "D	V	endor Sea	rch								Search (i)			Q
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ilters Commodit	ities: 2200000	- Building an	d Const	truction Ma	chinery and Access	ories × 2210000	0 - Heavy cons	truction machinery an	d equipment × 2210	01500 - Earth m	oving machinery 🗙 🛛	Country : UNITE	D STATES ×	
Filters Commodit) <mark>- Building</mark> an	id Consi	truction Ma	ichinery and Access	sories 🗙 2210000	0 - Heavy cons	struction machinery an	d equipment 🗙 221(01500 - Earth m	noving machinery 🗙 🤇	Country : UNITE	ED STATES X	
) - Building ar	nd Cons	truction Ma	ichinery and Access	sories 🗙 2210000	10 - Heavy cons	struction machinery an	d equipment 🗙 221(01500 - Earth m	noving machinery 🗙	Country : UNITE	ED STATES 🗙	
VSBE Vendor : 💊	✓ ×								d equipment × 2210					
VSBE Vendor : MMA Vendor ID	✓ × Company Name Carroll	<u>e City</u>	<u>State</u>	Zip Code	Vendor Contact		SBR Vendor	SBR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #			
VSBE Vendor : MMA Vendor ID UP021726	 X Company Name 		<u>State</u>	Zip Code						VSBE Vendor				
VSBE Vendor : MMA Vendor ID UP021726	 Company Name Carroll Contracting 	2 <u>City</u> Baltimore	<u>State</u> MD	<u>Zip Code</u> 21230	Vendor Contact	Company Phone #	SBR Vendor	SBR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #			
VSBE Vendor : MMA Vendor ID UP021726 UP015366	 X Company Name Carroll Contracting Solutions, LLC Dirt Plus, Inc. GAMBRILLS 	2 <u>City</u> Baltimore Upper Marlboro	<u>State</u> MD MD	Zip Code 21230 20774	Vendor Contact Dayton Carroll Andrew Dantos	Company Phone #	SBR Vendor	SBR Certification # SB20-006786 SB19-005335	SBR Expiration Date 2/15/2021 11/18/2020	VSBE Vendor	VSBE Certification # MDVA2020-064 837993922	Expiration Date	Web Site	
VSBE Vendor : MMA Vendor ID UP021726 UP015366 UP009664	Company Name Carroll Contracting Solutions, LLC Dirt Plus, Inc.	2 <u>City</u> Baltimore Upper Marlboro SEVERN	<u>State</u> MD MD	Zip Code 21230 20774	Vendor Contact Dayton Carroll	Company Phone #	SBR Vendor	SBR Certification #	SBR Expiration Date 2/15/2021	VSBE Vendor	VSBE Certification # MDVA2020-064	Expiration Date	• <u>Web Site</u>	.0
VSBE Vendor : MMA Vendor ID UP021726 UP015366 UP009664	 X Company Name Carroll Contracting Solutions, LLC Dirt Plus, Inc. GAMBRILLS EQUIPMENT 	2 <u>City</u> Baltimore Upper Marlboro SEVERN	State MD MD MD	Zip Code 21230 20774 21144	Vendor Contact Dayton Carroll Andrew Dantos	Company Phone # 3012187779	SBR Vendor	SBR Certification # SB20-006786 SB19-005335	SBR Expiration Date 2/15/2021 11/18/2020	VSBE Vendor	VSBE Certification # MDVA2020-064 837993922	Expiration Date	Web Site	

Click the icon at the bottom right

corner of the page to export search

results to excel

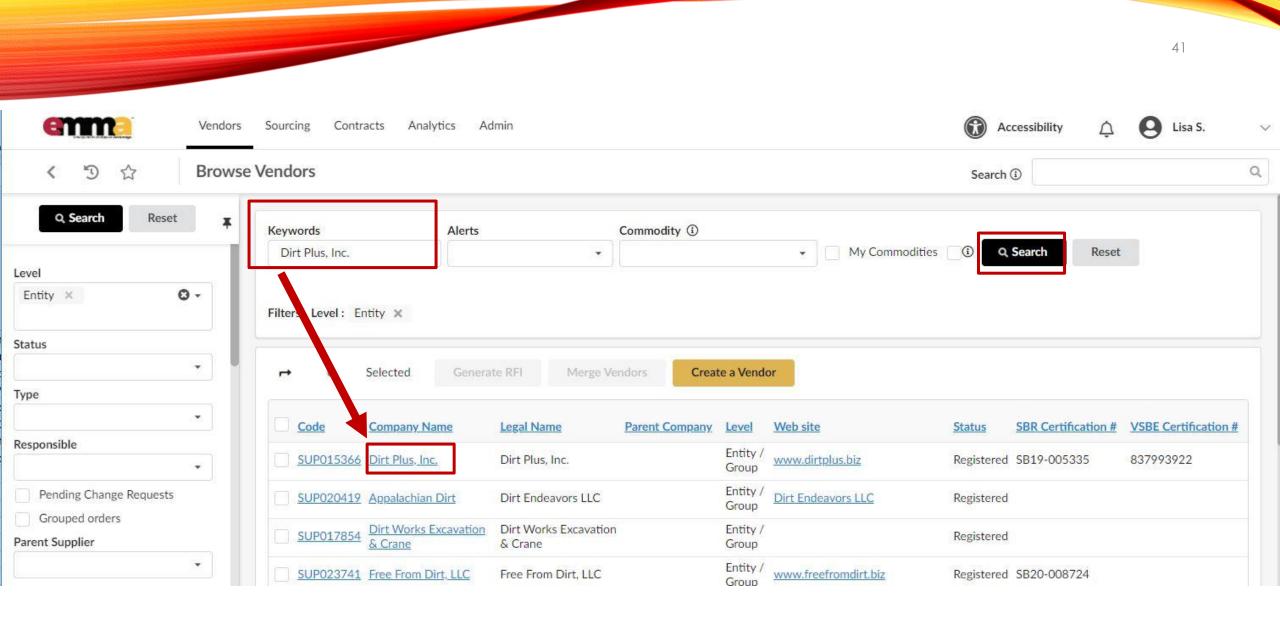
In viewing Excel of exported VSBE vendor results, notice no VSBE expiration listed for Carroll Contracting Solutions

A	В	C	D	E	F	G	H	1	J	K	L
eMMA Vendor ID	Company Name	City			Vendor Contact	Company Phone #	VSBE Vendor	VSBE Certification #	Expiration Date	Web Site	
SUP021726	Carroll Contracting Solutions, LLC	Baltimore	MD	21230	Dayton Carroll		True	MDVA2020-064			
SUP015366	Dirt Plus, Inc.	Upper Marlboro	MD	20774	Andrew Dantos	3012187779	True	837993922	2/27/2021	www.dirtplus.biz	
SUP009664	GAMBRILLS EQUIPMENT COMPANY	SEVERN	MD	21144	JIM NOLAN		True	063221774	1/28/2021	WWW.SAWDOCMD. COM	
SUP010123	Hiscomp LLC	Accokeek	MD	20607	James Rockmore	4102097566	True	078887170	2/26/2021	www.hiscompllc.com	
SUP019486	Roberts Transport	glen burnie	MD	21060	Benjamin Roberts	443-324-5460	True	MDVA2019-082	12/11/2020	NA	

Examples of a <u>valid</u> VSBE Certification:

Dirt Plus, LLC - 837993922 expiration date: 2/27/2021

Roberts Transport - MDVA2019-082 expiration date: 12/11/2020



Checking the "Company Info" section of the eMMA

account to confirm that "Approved" is in the "

VSBE Application Status" field

く う ☆	Vendor: SUP015366 -	Dirt Plus, Inc. (Registe	ered)	Search (i)	۹ 🖶 🎫
K Supplier Overview	-	Save & Close 🛛 🖬 Save	Start On-Boarding	Create RFI 👻	>> Alerts / Messages
La Company Information	Procurement Program	S			
ContactsCredentials	State Programs				No vendor contact with the role 'Admin'
Qualifications	Existing SBR Vendor? Yes	SBR Certification #	SBR Effective Date	SBR Expiration Date SBR Application Status ① 11/18/2020 Approved	
E Activity	Existing VSBE Vendor?	VSBE Certification #	VSBE Application Status	0	T
Vorkflow	Yes	837993922	Approved	VSBE Vendor	
	Existing MBE Vendor	MBE Certification #			-
	No C				
	Existing DBE Vendor?				
	No		O -		Contact
	Existing SBE Vendor?				Contact
	No		🖸 🗸 📄 SBE Ven	dor	Add a Message
					Add a Message 🛛 🖉 🗸

Check the "Credentials" section of the vendor

account for a valid VSBE expiration date.

く り ☆	Vendor: SUP015366 - Dirt Plus, Inc. (Registered) Search ()	۹ 🔒 🏢
 Supplier Overview Company Information Contacts Credentials 	Save & Close Save Start On-Boarding Create RFI Create RFI O Result(s)	 Alerts / Messages No vendor contact with the role 'Admin'
 Qualifications Activity Workflow 	O Result(s) Certifications Add certifications	
	Image: Attach Image: Type Status Effective Date Expiration Date Valid Owner	
	E DP SDVOSB Letter VA 2018.pdf Other (Certifications) × 7/23/2019 5/31/2021 • Andrew Dantos	
		Contact
	✓ E SBE Application ✓ 2/27/2020 2/27/2021 ● Tanita Johnson	Contact
	3 Result(s)	Add a Message

Examples of invalid VSBE Certification:

Carroll Contracting Solutions, LLC - MDVA2020-064 - no expiration date:

Barnes-Magee Consulting, LLC - 000000000 no expiration date:

Can Search for Vendor by Placing Vendor SUP or name in the Keyword search

Vendors	Sourcing Contracts Analytics Admin	Accessibility	E Lisa S.
K 3 Browse	e Vendors	Search ④	Q
Q Search Reset	Keywords Alerts Commodity ()		
evel	SUP024243 My Commodities	Q Search Reset	
Entity × O -	Filte. Level : Entity 🗙 VSBE Vendor : 🗸 🗙		
itatus			
ype	→ Selected Generate RFI Merge Vendors Create a Vendor		
×	Code Company Name Legal Name Parent Company Level Web site	Status SBR Certification #	VSBE Certification #
Responsible	SUP024243 Barnes-Magee Consulting, LLC Barnes-Magee Consulting, LLC Entity / Group	Registered SB20-008072	00000000
Pending Change Requests	1 Result(s)		\$
Grouped orders			
Parent Supplier			

"VSBE Application Status" lists vendor as Approval in progress, not Approved, which is necessary for certification

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く ら ひ	Vendor: SUP0242	243 - Ba	arnes-Magee Consulting	g, LLC (Registered)		Search 🕄		۹ 🖶 🎫
Supplier Overview			Save & Close 🛛 🖬 Save	Start On-Boarding	Create RFI 👻			»
s 3.5557/2								Alerts / Messages
Company Information	788124902							No vendor contact with "Primary Contact" role
Credentials								No vendor contact with the role 'Admin'
Qualifications	Procurement Pro							
Activity	State Programs							
Workflow	Existing SBR Vendor	?	Apply for the SBR Program?	SBR Certification #	SBR Effective Date	SBR Expiration Date	SBR Applicat	
	No	0 -	Yes	SB20-008072	# 4/25/2020	iiii 4/25/2021	Approved	
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	Yes	0 -	00000000	Approval in progress	✓ VSBE Vendor			
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			Contact					
	Federal Program	s						Contact
	Existing DBE Vendor	.7						Add a Message
	Existing DBE Vendor	1						Add a Message / @ 📿 Q

If the effective and the expiration dates are ⁴⁷ listed as the same dates, this VSBE Certification application has not yet been approved.

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emme	Vendors Sourcing Contracts Analytics Admin	Access	bility 🗘 😫 Lisa S.
く う 公	Vendor: SUP024243 - Barnes-Magee Consulting, LLC (Registered) Search (1)		a 🔒 🏢
X Supplier Overview	Save & Close Start On-Boarding Create RFI -		»
Company Information	Legal Documents		Alerts / Messages
Contacts	Add legal documents		No vendor contact with "Primary Contact" role
Credentials			No vendor contact with the role 'Admin'
Qualifications	O Result(s)	\$	Admin
Activity			
Workflow	Certifications		
WORKHOW	Add certifications		
	Attach <u>Type</u> <u>Status</u> () <u>Effective Date</u> <u>Expiration Date</u> <u>Valid</u> <u>Owner</u>		
	Image:		
	2 Result(s)	۵	Contact
			Contact 🔹
	Other Documents		Add a Message
	Other Documents		Add a Message

VSBE Unique Situations



For example:

If a vendor has two or more certification expiration dates, you should contact the GOSBA VSBE Helpdesk for clarification Contact the GOSBA VSBE Helpdesk if:

- You need further clarification as to a vendor's VSBE status

- A vendor needs assistance navigating the VSBE certification process

Call GOSBA at 410-697-9600 and ask for the VSBE Helpdesk

Tanita Johnson

SBR Compliance Manager - <u>tanita.johnson1@maryland.gov</u>

For more details on the VSBE Program go to:

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