



Maryland

GOVERNOR'S OFFICE

ALISON TAVIK — DIRECTOR OF COMMUNICATIONS & OUTREACH
EDUARDO HAYDEN — SMALL BUSINESS OUTREACH MANAGER
LISA MITCHELL SENNAAR — SBR COMPLIANCE MANAGER
TANITA JOHNSON — SBR COMPLIANCE MANAGER
DANIELLE DAVIS — VSBE COMPLIANCE MANAGER
NICHELLE JOHNSON — MBE COMPLIANCE MANAGER
KAREN REYES — MBE COMPLIANCE MANAGER
GERALD STINNETT — MBE COMPLIANCE MANAGER — VLT OPERATIONS

Governor's Office of Small, Minority & Women Business Affairs

AGENDA

- 1. General information for all programs
- 2. ANSWERS Overview presented by DoIT
- 3. SBR Program Training
- 4. Lunch Break from 12pm to 12:45pm
- 5. MBE Program Training
- 6. VSBE Program Training

STAYING ALIGNED WITH THE GOVERNOR'S MISSION

Governor Moore's speech at the January 25th BPW meeting was very eye opening and we believe he set the standard for increased transparency, inclusion, and performance statewide... We hope all of you have heard it but in case you did not, click the image to listen.



GENERAL LIAISON INFORMATION

WHO FROM YOUR AGENCY SHOULD BE ADDED TO OUR MAILING LIST?

- Liaisons
- Report Preparers
- Anyone in your agency who would like to stay informed regarding any SBR, MBE and VSBE Program updates or trainings
- Also, inform us when you would like to be removed from our mailing list

As always, please remember to inform your designated compliance managers whenever your agency has a new liaison or report preparer. You will need to provide us with their contact information and which programs they will be the new liaison for.

LIAISON DUTIES

- Coordinating agency outreach efforts to the communities of each program.
- Overall program compliance
- Assisting in resolution of contracting issues
- Keeping track of programs data throughout the fiscal year and submission of reports:
 - Quarterly Reports (SBR & MBE Only)
 - Annual Reports
 - Procurement Forecast
 - Strategic Plans (SBR & MBE Only)
 - Surveys (If required for the FY)

Comar References:

SBR: 21.11.01.06

MBE: 21.11.03.05

VSBE: 21.11.14.05

DEADLINES

- Reporting deadlines can be found on page 1 of the MBE Reporting Manual within the MBE reporting toolkit.
- Be sure to download the newest version of the manual to have up to date reporting deadlines.

REPORTING DEADLINES

Due Date	Report	Submission	Authority	Frequency
As Issued	MBE Waiver Determinations	compliance.gosba@maryland.gov	COMAR 21.11.03.11	As Issued
	SBR 1st Quarter Report		COMAR 21.13.01.03A;	Quarterly
10/31	(July 1 – Sept 30 data)	sbrreports.gosba@maryland.gov	Advisory 2009-03	
	MBE 1st Quarter Report of cumulative data (July 1		, 2000 00	
	- Sept 30 data) (monthly submissions of			
10/31	cumulative data are optional)	mbereports.gosba@maryland.gov	COMAR 21.11.03.17	Quarterly
20,02	SBR 2nd Quarter Report	modicipal to good grant plants got	COMAR 21.13.01.03A;	Quarterly
01/31	(Jul 1 – Dec 31 data)	sbrreports.gosba@maryland.gov	Advisory 2009-03	
01/01	MBE 2 nd Quarter Report of cumulative data (July 1	Jerreports.gosbag-maryland.gov	Advisory 2005 05	
	Dec 31 data)(monthly submissions of cumulative			
01/31	data are optional)	mbereports.gosba@maryland.gov	COMAR 21.11.03.17	Quarterly
01/01	SBR 3rd Quarter Report	mider epoi ts.gosba@maryiand.gov	COMAR 21.13.01.03A;	Quarterly
04/30	(Jul 1 – Mar 31 data)	sbrreports.gosba@maryland.gov	Advisory 2009-03	Quarterry
04/30	MBE 3rd Quarter Report of cumulative data (July 1	sorreports.gosba@maryland.gov	Advisory 2003-03	
	Mar 31 data) (monthly submissions of			
04/30	cumulative data are optional)	mbereports.gosba@maryland.gov	COMAR 21.11.03.17	Quarterly
	· · ·		COMAR 21.11.03.17	
06/30	FY23 Procurement Forecast Template	compliance.gosba@maryland.gov	COMMR 21.11.03.17	Annual
			COMAR 21.13.01.03A;	
Submit			Advisory 2009-03	
Annual				
Report				
instead on	No SBR 4th Quarter Report is due, instead turn in			
09/30	the Annual Report no later than 9/30	sbrreports.gosba@maryland.gov		Quarterly
Submit				
Annual				
Report				
instead on	No MBE 4th Quarter Report is due, instead turn in			
09/30	the Annual Report no later than 9/30	mbereports.gosba@maryland.gov	COMAR 21.11.03.17	Quarterly
07/24		Sent to BPW with copy to	COMAR 21.11.03.17	
07/31	MBE Waivers Report (Annual)	compliance.gosba@maryland.gov	(3)	Annual
			COMAR 21.11.03.08;	
			COMAR	
			21.13.01.03B(3);	
			COMAR 21.11.03.17;	
			SF&P 14-505(a)	
			Advisory	
06/30	FY23 SBR & MBE Consolidated Strategic Plan	compliance.gosba@maryland.gov	2005-1	Annual
	MBE Annual Report cumulative data July 1 – June			
09/30	30	mbereports.gosba@maryland.gov	COMAR 21.11.03.17	Annual
	SBR Annual Report cumulative data July 1 – June		SF&P 14-505; COMAR	
09/30	30	sbrreports.gosba@maryland.gov	21.13.01.03B	Annual
			SF&P 14-604;	
			COMAR 21.13.01.15A;	
10/1	Veteran-Owned Small Business (VSBE)	vsbereports.gosba@maryland.gov	COMAR 21.11.14.04 D	Annual
Due within				
60 days of				
the				
enactment				
of the				
Budget	Preferred Provider next FY Forecast	DUE TO DGS NOT GOSBA	SFP 14-110	Annual
		DUE TO DGS NOT GOSBA	SFP 14-110	Annual

REPORTING MAILBOXES

MBE Mailbox

mbereports.gosba@maryland.gov

- Quarterly MBE Reports
- Annual MBE Report

SBR Mailbox

sbrreports.gosba@maryland.gov

- Quarterly SBR Reports
- Annual SBR Report

VSBE Mailbox

vsbereports.gosba@maryland.gov

- Annual VSBE Report
- VSBE Program Outreach Report

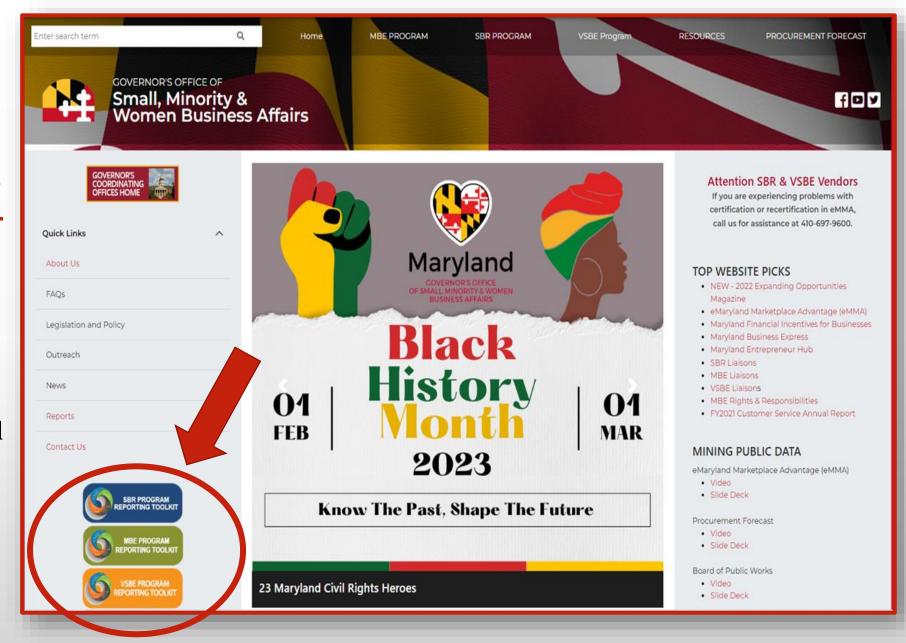
Compliance Mailbox

compliance.gosba@maryland.gov

- FY Procurement Forecast Template
- FY SBR & MBE Consolidated Strategic Plan
- MBE Waiver Determinations (As Issued)
- MBE Annual Waivers Report (Sent to BPW with CC to GOSBA Compliance Mailbox)

NAVIGATING REPORTING TOOLKITS

- Visit our websites homepage
 - goMDsmallbiz.Maryland. gov
- Bottom left corner select which programs toolkit you would like to view.
- Toolkits include the following:
 - Reporting Templates
 - Be sure to download up to date reporting templates.
 - Training/Program Specific Resources
 - Compliance Bulletins





REPORTING TOOLS FOR ALL PROGRAMS

What is Scrubbing?

 Data cleansing, also known as data cleaning or scrubbing, identifies and fixes errors, duplicates, and irrelevant data from a raw dataset.

• Part of the data preparation process, data cleansing allows for accurate, defensible data that generates reliable visualizations, models, and business decisions.

SCRUBBING DATA

Solve Data Errors

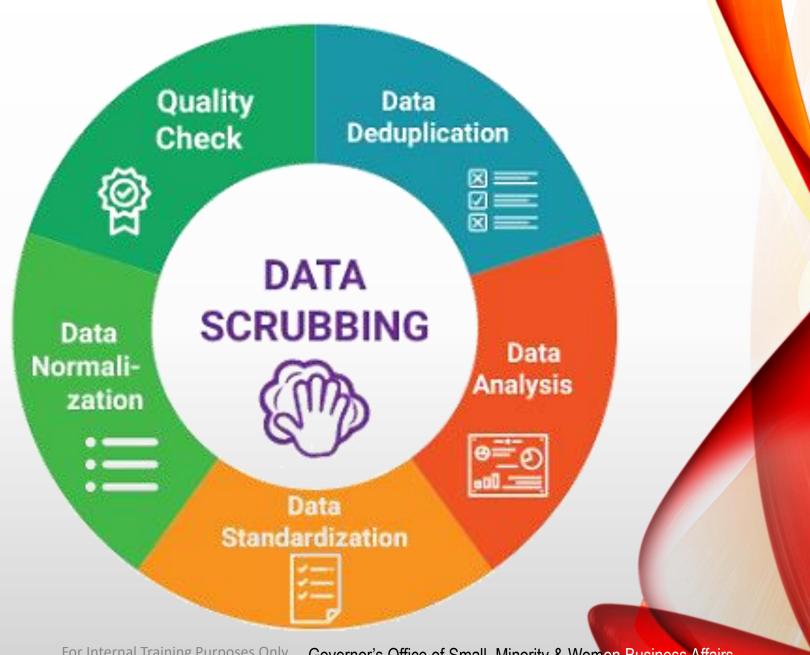
Ensure Data is Complete

Ensure Data is Clean

Ensure Data is Consistent with Requirements

Ensure Data is in the Proper Format

Ensure Data is Accurate



WHAT SHOULD BE SCRUBBED FROM YOUR REPORT?

- Exclusions
- Contracts that were not awarded within the Fiscal Year being reported
- Contracts that were cancelled
- Preferred Providers



GAD LIST

- Utilize the GAD list to find what you will need to exclude from your reports.
- Last page references specific SBR and MBE Program guidelines regarding the GAD list.

Controller Objects Commodity Exclusion List Also known as "GAD List"

Compt. Object D10 Profile		STARS Conv. Source / Object	Definition
0102	ADDITIONAL ASSISTANCE	A02	Salaries and wages paid to temporary and emergency employees.
	ADMINISTRATIVE AND GENERAL EXPENSES		Administrative and General Expenses - These are assumed to be business expenses not subject to 1099 reporting. They would be expenditures for the general administration of whatever activity (health, public safety, recreation, etc.) they are being performed for. They should only be reported here if they cannot be specifically identified with another object.
0831	ADMINISTRATIVE HEARINGS	H31	To record any fees paid to the Office of Administrative Hearings.
1202	AID TO POLITICAL SUBDIVISIONS	T04	Subsidies, gratuities and other aid paid by a state agency to a political subdivision.
1532	AMORITIZATION EXPENSE		
1305	ASSOCIATION DUES	W05	Fees paid for membership to various organizations.
			To be used by those agencies (such as Colleges and Universities) where the basis of

* NOTES FROM SBR ANNUAL REPORT INSTRUCTIONS:

All purchases, including credit cards, made from control agency statewide contracts are reportable unless they are specifically listed on the GAD exclusions list.

Example #1: Purchases made from the three current DGS statewide office supply contracts (Rudolph's, Staples, and AJ Stationers) are SBR-reportable because office supplies are not specifically excluded on the GAD list. Therefore, these transactions should be included in your report totals.

Example #2: The DGS statewide contract with Mansfield Oil for fuel oil; fuel oil is listed on the GAD document as a non-reportable expense and therefore should not be included in your report totals

* EXCERPT FROM FY2015 ANNUAL MBE PROCUREMENT REPORT GUIDELINES PAGES 3&4:

<u>DGS Contracts:</u> Regarding AWARDS, *agency-specific* commodities and maintenance contracts awarded by or through the Department of General Services (DGS) should be included on the *agency's* annual report on Forms 1 and 2. Non-delegated DGS contracts (i.e., Statewide, Capital Construction, etc.) should be excluded from Forms 1 and 2, as DGS will report these awards.

Regarding EXPENDITURES all MBE expenditures from DGS statewide contracts and delegated contracts should be included on the using agency's Form 3 Payments/Subcontractor Utilization Database.

<u>DoIT/DBM Master Contracts:</u> Certain Department of Budget and Management (DBM) and Department of Information Technology (DoIT) master contracts have been delegated to the using agency for purposes of MBE compliance and reporting. All task order awards made from these delegated contracts should be reported on Forms 1 and 2 by the using agency. Payments made to task order contractors (MBE prime and MBE subcontractor) during FY 2015 are to be reported on Form 3. For non-delegated DoIT/DBM Statewide contracts, agencies should report only expenditures to MBEs in the Form 3 Payments/Subcontractor Utilization Database. (See the <u>DBM website</u> and the DOIT Master

GAD LIST QUICK SEARCH

- Press CTRL + F buttons simultaneously
- Enter keyword to verify if the commodity should be excluded.

		-	+ 6)	lephone	1/10	·	
	1304	SUBSCRIPTIONS	W04	Subscriptions for magazines, newspapers and periodicals.				
ľ		TAX REFUNDS - IRS NON REPORTABLE						
ľ		TAX REFUNDS - IRS REPORTABLE			1			ш
		TAXABLE GRANTS, CONTRIBUTIONS 1099G	T98	Any grants, subsidies, or contributions made to individuals, sole proprietors, or partnerships which are considered as taxable income for such entities.				ı
	0164	TEACHERS' PENSION SYSTEM	A64	To record contributions on state employees enrolled in the Teachers' Pension System.				ı
	1212	TEACHERS' PENSION SYSTEM GRANTS	T13	To record contributions on non-state employees enrolled in the Teachers' Pension System.				ı
	0163	TEACHERS' RETIREMENT SYSTEM	A63	To record contributions on state employees enrolled in the Teachers' Retirement System.				ı
	1211	TEACHERS' RETIREMENT SYSTEM GRANTS	T12	To record contributions on non-state employees enrolled in the Teachers' Retirement System.				ı
	0303	TELECOMMUNICATIONS	C03	All telecommunications equipment and services other than those procured from a common carrier and excluding equipment purchased under Object Class 10 and 11.				ı
	0302	TELEPHONE	C02	Telephone lines and equipment including private lines procurred from a common carrier. Designated on telephone bills as a "Local Service." Also includes all toll calls and such telegrams are as filed by telephone and included in telephone bills. Designated on telephone bills as "Calls and Telegrams," charges for local area calls over and above any allowance of free calls, and designated on telephone bills as "Additional Message Units," and charges for moves and installation designated on telephone bills as "Other Charges and Credits." (that portion of "Other charges and Credits" related to a partial month's service for lines and equipment is to be included) "under telephone." Does not include any payments to the Department of Budget and Management, Division of Telecommunications or equipment financed through capital leases. (See subobject codes (C05 and C22). To record the cost for any tuition waivers granted to institutional employees or their				
		TUITION WAIVERS	A81	dependents. This subobject is to be used by Public Institutions of Higher Education only.				ı
		TURNOVER EXPECTANCY	A89	Percentage that reflects the unconstrained resignations/recruitment behavior.]			
		UNDISTRIBUTED DISBURSEMENTS]			
	1599	UNDISTRIBUTED OBJECT CODE (DEFAULT)]			
	0174	UNEMPLOYMENT COMPENSATION	A74	To record biweekly premiums charged to state agencies and held in trust by the Department of Budget & Management (DBM). DBM on behalf of state agencies will reimburse the Department of Labor, Licensing, and Regulation (DLLR) for claims paid to former employees.				
	0214	LINEMDLOVMENT COMDENSATION	B14	To record biweekly premiums charged to state agencies and held in trust by the (DBM) Office of Human Resources. The DBM on behalf of state agencies will reimburge the DQLLAR for claims paid to former contractual employees.				

COLOR BLOCKING

Identifying the information, you are using to populate your reports OR excluding from reports is beneficial to both your agency and our office.

TIPS:

- A quick way to identify the information you used in your reports is by utilizing color blocking.
- Choose a color palette and stick with it throughout your reports.
- Consider adding a summary page with a key

EXAMPLE:

U	עבט	Department of Scrubbing	333
		-	
7	D26	Department of Scrubbing	S33
8	D26	Department of Scrubbing	S33
9	D26	Department of Scrubbing	S33
10	D26	Department of Scrubbing	S33
11			
12	EXCLUSIONS I	FOR AWARDS INCLUSION FOR I	PAYMENTS
13	D26	Department of Scrubbing	S33
14	D26	Department of Scrubbing	S33
15	D26	Department of Scrubbing	S33
16	D26	Department of Scrubbing	S33
17	D26	Department of Scrubbing	S33
18	D26	Department of Scrubbing	S33
19	D26	Department of Scrubbing	S33
20	D26	Department of Scrubbing	S33
21	D26	Department of Scrubbing	S33
22			
23			
24			
25	EXCLUSION	NS	
26	D26	Department of Scrubbing	S33
27	D26	Department of Scrubbing	S33
28	D26	Department of Scrubbing	S33
20	Dae	Danartmant of Carubbina	ເລລ

COLOR BLOCKING

PivotTable Recommended

PivotTables

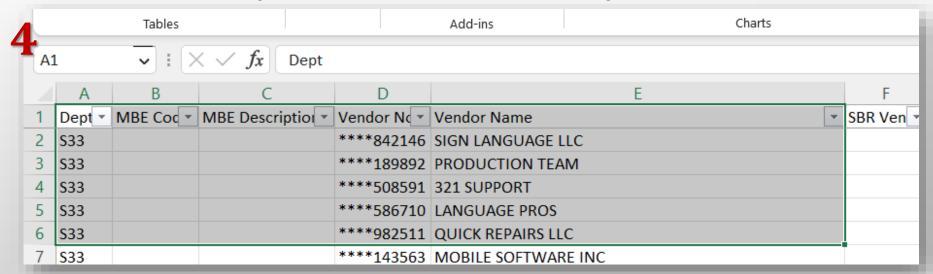
Tables

PIVOT TABLES CAN QUICKLY SUMMARIZE LARGE AMOUNTS

OF DATA

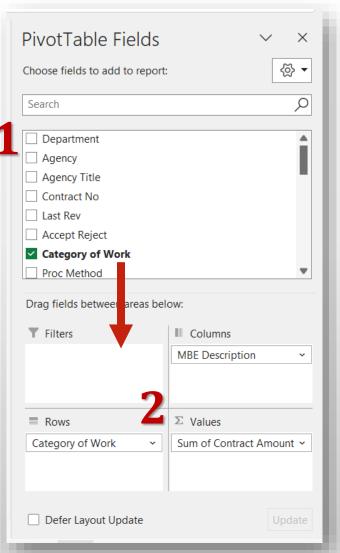
1. Click a cell where you want to place a pivot table

- 2. Click INSERT on the ribbon
- 3. Click Pivot Table in the Tables group
- 4. Select the data you want to include from your table



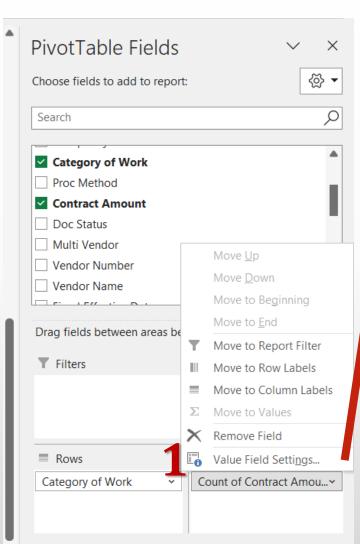
PIVOT TABLES CAN QUICKLY SUMMARIZE LARGE AMOUNTS OF DATA

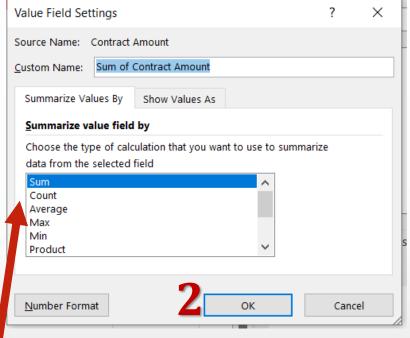
- 1. Select fields to include by clicking and dragging fields to the areas you prefer
- 2. TIP: If you don't know which field will give you what you need, you can drag it between the four areas to choose the best option



CUSTOMIZE YOUR PIVOT TABLE

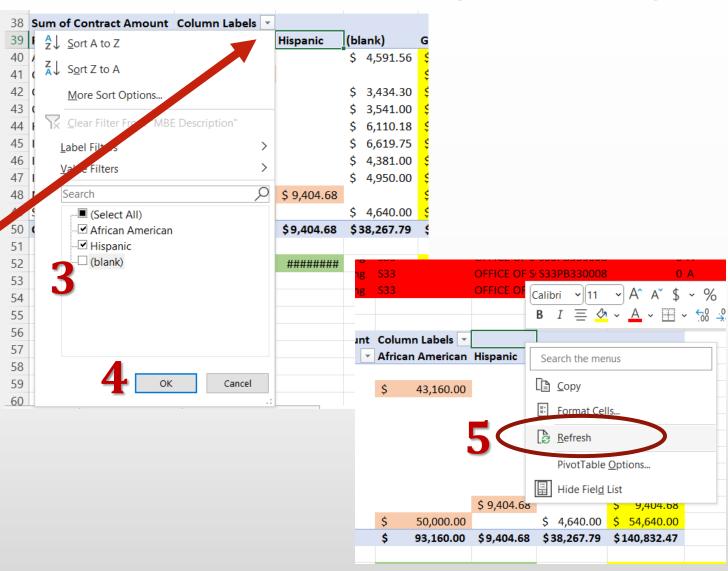
- 1. You can utilize filters if need to change the format of your data or to hide certain data by clicking the arrow beside a field & clicking Field Settings
- 2. Next choose your options to filter or format data and click OK





CUSTOMIZE YOUR PIVOT TABLE (cont.)

- 1. You can also use in table filters to show different data.
- 2. Click the filter next to the data label.
- 3. Make your selection
- 4. Click OK and the data will update.
- **5. TIP**: If you must make changes within your dataset after making a pivot table, just make your changes, then right click the table and click Refresh.



PIVOT TABLE LIVE DEMONSTRATION



ACCEPTABLE BACKUP DATA FORMATS

- Excel format is the only acceptable backup format.
- We do not accept:
 - Screenshots
 - Bank Statements
 - PDFs
 - If you have no other option other than to provide a PDF you are still required to submit a summarized version of the data in Excel format.
 - For example, A30USB11 credit card reports are only available in PDF. You would then submit the PDF as well as the summarized excel data.

NAMING CONVENTIONS & DOCUMENT SETUP

- When saving files be sure to include:
 - Report name
 - Agency/Office Name
 - Fiscal Year being reported for
- When naming backup data tabs within excel include:
 - Whether the data is raw or scrubbed
 - What report is included in the tab



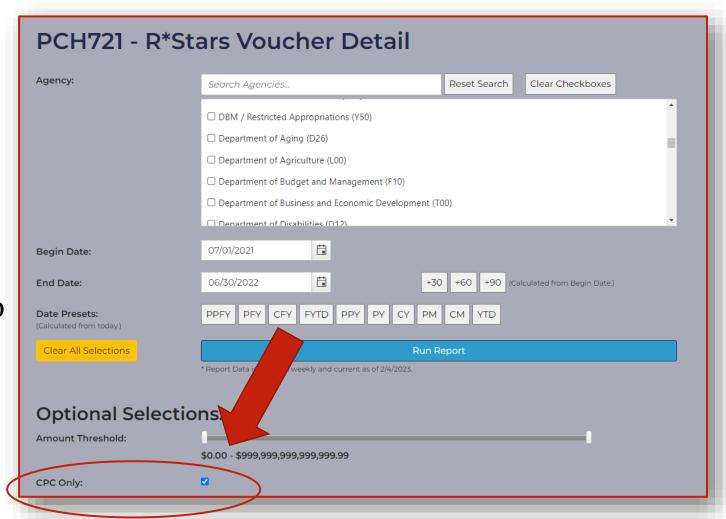
CONSOLIDATING DATA

- When turning in backup data be sure to consolidate the data into one excel sheet. If your agency wants to include internal data that may not have been captured within ANSWERS. Consolidate that data with the correct PCHL report and make a clear distinction that it is internal data being included.
 - For example, (MBE or VSBE) your agency had a few contracts that were not captured you would include that data in your Contract Awards backup data report or PCHL710. Make a clear distinction that it is internal data being included.
 - For example, (SBR) your agency had a few payments that were not captured you would include that data in your SBR Payment backup report or 067 report. Making a clear distinction that it is internal data being included.
- When submitting backup data be sure to consolidate all backup data in one master excel sheet.

Summary of MBE report | PCHL709 | PCHL710 RAW | PCHL710 SCRUBBED | PCHL711 | PCHL713 | PCHL717 RAW | PCHL717 SCRUBBED

CONSOLIDATING DATA

 When pulling Credit Card reports be sure to select 'CPC' to make sure you are exporting 1 consolidated Credit Card report not for each month



DETAIL VS. SUMMARIZED DATA

- Detail data provides the necessary data required for us to confirm whether it should be included in the FY being reported
 - Dates (Award date, payment date, change order date)
 - Transaction line detail (Amount vs. Reportable Amount)
 - MBE, SBR, VSBE Certification flags
 - Commodity Name/ID
 - Voucher Numbers
 - Agency Name

Department	Agency	▼ Agency Title	▼ Contract No ▼ Last Rev	▼ Accept Reje ▼	Category of Wor	Proc Metho 🔻	Contract Amour	Doc State ▼	Multi Vend ▼	Vendor Numb∈ ▼	Vendor Name	Fiscal Effective Dat
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300080	0 A	AE	PPR	\$4,591.56	POST	N	****637810	ENGINEERING EXPERTS CORP	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300079	0 A	С	SP	\$43,160.00	POST	N	****637809	HANDY CONSTRUCTION LLC	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300081	0 A	CRS	PPR	\$3,434.30	POST	N	****832811	TERRAIN BUILDERS	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300092	0 A	CSE	SP	\$3,541.00	POST	N	****955822	RECREATIONAL SUPPLIES	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300077	0 A	HCF	SP	\$6,110.18	PVCH	N	****637807	ENVIROMENTAL INITIATIVES, INC	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300082	0 A	ITE	PPR	\$3,434.30	POST	N	****832812	TECHNOLOGY HERO INC	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300083	0 A	ITE	PPR	\$3,185.45	CLOS	N	****832812	TECHNOLOGY HERO INC	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300086	3 A	ITS	SP	\$4,381.00	CLOS	N	****832816	SOFTWARE & LOGO KINGS LLC	1/27/202
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300078	2 A	ITW	SP	\$4,950.00	CLOS	N	****637808	EZ TECHNOLOGY CORP	2/17/202
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300093	0 A	M	SP	\$3,404.68	POST	N	****637823	360 MAINTENANCE	
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300094	0 A	M	SP	\$6,000.00	POST	N	****637823	360 MAINTENANCE	6/29/202
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300084	0 A	S	SP	\$4,640.00	POST	N	****832814	EXPRESS SERVICES	2/17/202
Department of Scrubbing	S33	OFFICE OF SCRUBBING	S33PB3300085	0 A	S	SP	\$50,000.00	POST	N	****832815	WASTE MANAGEMENT	5/3/202

DETAIL VS. SUMMARIZED DATA

- Summarized data provides a summary of each reports totals
- For example:
 - How many transactions included MBE, SBR, or VSBE totals
 - Category of Work
- Summarized reports alone are not acceptable backup documentation

710 - DATA SUMMARY				
CATEGORY OF WORK	TOTAL COUNT	AMOUNT	MBE	MBE DESCRIPTION
AE	1	\$4,591.56	NO	
С	1	\$43,160.00	NO	
CRS	1	\$3,434.30	NO	
CSE	1	\$3,541.00	NO	
HCF	1	\$6,110.18	NO	
ITE/ITW	3	\$11,569.75	NO	
ITS	1	\$4,381.00	NO	
М	2	\$9,404.68	YES	HISPANIC
S	2	\$54,640.00	YES	AFRICAN AMERICAN

ANSWERS OVERVIEW

Presented by: Mike McKenna -DoIT

FMIS – ANSWERS OUTLINE MBE/SBR/VET REPORTING

- ANSWERS MBE/SBR/VET Reports
 - (<u>Home A*N*S*W*E*R*S (md.gov)</u>)
 - MBE/VET Procurement Reports
 - 709 (<u>Issue Date: January 18, 2001 (sharepoint.com)</u>)
 - COs w/ net amount increase outside reporting period
 - 710 (Issue Date: January 18, 2001 (sharepoint.com))
 - 711 (Issue Date: January 18, 2001 (sharepoint.com)
 - 712 (<u>Issue Date: January 18, 2001 (sharepoint.com)</u>)
 - 713 (Issue Date: January 18, 2001 (sharepoint.com))
 - 710 is detail driver for 711-713 summaries
 - 722 (<u>Issue Date: January 18, 2001 (sharepoint.com)</u>)
 - MBE/VET/PRE Payments
 - 717 (<u>Issue Date: January 18, 2001 (sharepoint.com)</u>)
 - 1800 screen 718 (Issue Date: January 18, 2001 (sharepoint.com))
 - 719 Subcontractor payments (<u>Issue Date: January 18, 2001 (sharepoint.com)</u>)
 - 720 Subcontractor projected (<u>Issue Date: January 18, 2001 (sharepoint.com)</u>)
 - R-stars payments and purchase card, find out more about this and from prior month 721 R*STARS Docs not in ADPICS (<u>Issue Date: January 18, 2001 (sharepoint.com</u>))
 - 722 Compliance defined time period payments to a contract with minority participation

FMIS – ANSWERS OUTLINE MBE/SBR/VET REPORTING

- SBR Procurement Reports
 - 68 (<u>PCHR068 SBR Procurement Report (sharepoint.com)</u>)
- SBR Payments
 - 67 (PCHR067 SMALL BUSINESS RESERVE (SBR) DETAIL EXPENDITURE REPORT (sharepoint.com))
- Updated weekly on Sunday Monday Morning data is in synch with ADPICS
 - ANSWERS MBE/SBR data is refreshed weekly from ADPICS. ANSWERS MBE/SBR data is not a complete ADPICS
 extract as there are exclusions and logic in the extract programs. E.g., not all BPOs are extracted especially if
 there exists more than one vendor on a BPO. PO releases from BPOs are not extracted unless attached to a
 multi-vendor BPO or coded as a TOR etc.
- There are exclusions in the data presented -
 - Procurement methods 2353 / 2354 screens
 - COR, R, PPN, XMT
 - Proc method 2 = AGY (DGS only)
 - Category of work
 - RPL, RPP
 - Objects
 - Commodity codes (<u>Comptroller Objects Commodities Exclusions.pdf (sharepoint.com)</u>)
- MBEs updated monthly in ADPICS MDOT File
- SBRs updated nightly in ADPICS eMMA file
- VETs must be added manually by DGS



LET'S START WITH TWO QUESTIONS...

1) Are you increasing the Small Business Reserve (SBR)/Veteran-Owned Small Business Enterprise (VSBE) vendors within the eMaryland Marketplace Advantage (eMMA) portal?

Please make certain that you are encouraging vendors to apply to the SBR/VSBE Programs. You can forward vendors to the following Quick Reference Guides (QRGs) to apply for the programs:

<u>https://mdprocurement.freshdesk.com/support/solutions/articles/70000592969-sbr-certification-and-recertification-vendors-</u> (SBR)

https://mdprocurement.freshdesk.com/support/solutions/articles/70000584604 (VSBE)

LET'S START WITH TWO QUESTIONS...

2) Are you checking/verifying the certification status of SBR/VSBE vendors within eMMA in regards to the SBR/VSBE designated solicitations/procurements?

Be certain that you are confirming that the SBR/VSBE Program vendors are certified within **eMMA**.

Vendors can only be certified through the eMMA portal.

<u>emma.maryland.gov</u>

SBR CERTIFICATION/VERIFICATION-AWARDS/PAYMENTS

SBR vendors must be in the SBR Program at the time of award.

"Before awarding a contract under a procurement designated as a small business reserve procurement, the procurement officer shall verify that the apparent awardee is certified by the Governor's Office of Small, Minority, and Women Business Affairs as a small business. A procurement contract award under a small business reserve procurement may not be made to a business that has not been certified."

Code of Maryland Regulations-COMAR 21.11.01.06G

SBR CERTIFICATION/VERIFICATION-AWARDS/PAYMENTS

SBR Vendors must remain certified during the term of the SBR Designated contract for the payment award to count towards the 15% agency mandated spend.

"Only those payments resulting from a procurement designated as a small business reserve procurement may be applied towards the procurement unit's overall small business reserve payment achievement."

Code of Maryland Regulations- COMAR 21.11.01.06D(2)(b)

"To the extent practicable, each procurement unit shall structure its procurement procedures to achieve the result that a minimum of 15 percent of the unit's total dollar value of procurements for goods, supplies, services, maintenance, construction, construction-related services, architectural services, and engineering services are expended directly with certified small businesses at the prime contract level."

Code of Maryland Regulations- COMAR 21.11.01.06B

VSBE CERTIFICATION/VERIFICATION

eMaryland Marketplace Advantage (eMMA) is the only platform to verify vendors in the VSBE Program.

"The veteran-owned firm shall be a certified VSBE at the time of submission of the

bid or proposal."

Code of Maryland Regulations-COMAR 21.11.14.07C(1)(B)



VERIFICATION OF CERTIFIED SBR/VSBE VENDORS (SBR/VSBE)

- eMMA is the only platform to verify SBR and VSBE vendors in the SBR/VSBE Programs.
- There is an eMMA public "Vendor Search" (log-in is not required) and internal "Browse Vendors" search (log-in required) to verify SBR/VSBE vendors.
 - If you should have any questions in regards to verifying an SBR/VSBE vendor within eMMA, please contact our office at 410-697-9600.

EMMA PUBLIC "VENDOR SEARCH"

VERIFICATION OF CERTIFIED SBR/VSBE VENDORS (PUBLIC "VENDOR SEARCH")

Welcome to eMaryland Marketplace Advantage (eMMA)

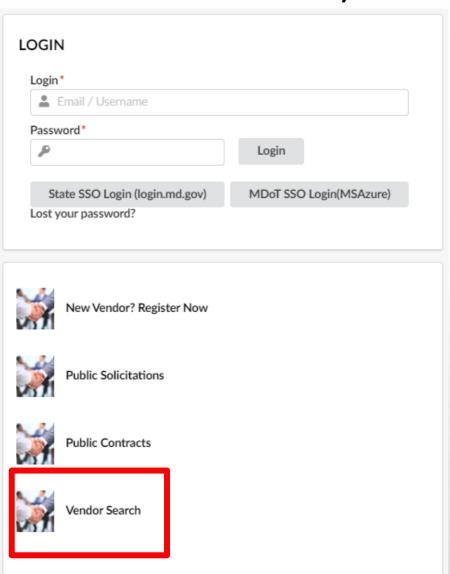


eMMA is Maryland's new online procurement platform used to connect the vendor community with contracting opportunities from state, county, and local government entities. Registered vendors will receive notices of bid opportunities, can submit bid responses online, and may obtain bid results online.

Qualified vendors may also complete the self-certification process for the Small Business Reserve (**SBR**) Program and Veteran-owned Small Business Enterprise (**VSBE**) Program.

eMMA facilitates an open, transparent, and efficient procurement process. We look forward to doing business with you!

Additional information can be found in the <u>Frequently Asked</u>
<u>Questions</u> and <u>Quick Reference Guides</u>. Any questions please contact the eMMA Help Desk at <u>eMMA.helpdesk@maryland.gov</u>.



emma.maryland.gov

VERIFICATION OF CERTIFIED SBR/VSBE VENDORS (PUBLIC "VENDOR SEARCH")

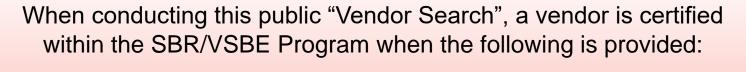
	New Vend	lor? Regist	er Now	Vendor Sea										
< "⊃	Vendor	Search												
Company Name Country UNITED STATES VSBE Vendor Filters Country:	eMM/	A Vendor I	r	•	Areas Served Levels related with the Group, Entity ier: Group Entity		Q Search Reset		You can perform a search for a specific vendor by entering the vendor name with the "Company Name" or "Keywords" fied and clicking on "Search". In addition, you can select the "VSBE Vendor"/"SBR Vendor" box when conducting your search.					
eMMA Vendor ID	Company Name	<u>City</u>	<u>State</u>	Postal Code	Vendor Contact	SBR Vendor	SBR Certification #	SBR I	Expiration Date	VSBE Vendor	VSBE Certification #	VSBE Expiration Date		
SUP831032	Acquisition Simplified, Inc.	Gwynn Oak	MD	21207	Sydnee Distance	✓	SB22-026742		10/8/2023	~	VB22-029140	11/18/2023		
1 Result(s)														



VERIFYING VENDOR CERTIFICATION IN EMMA (PUBLIC "VENDOR SEARCH")

eMMA Vendor ID	Company Name	<u>City</u>	<u>State</u>	Postal Code	Vendor Contact	SBR Vendor	SBR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #	VSBE Expiration Date
SUP831032	Acquisition Simplified, Inc.	Gwynn Oak	MD	21207	Sydnee Distance	~	SB22-026742	10/8/2023	✓	VB22-029140	11/18/2023
1 Result(s)											

1 Result(s



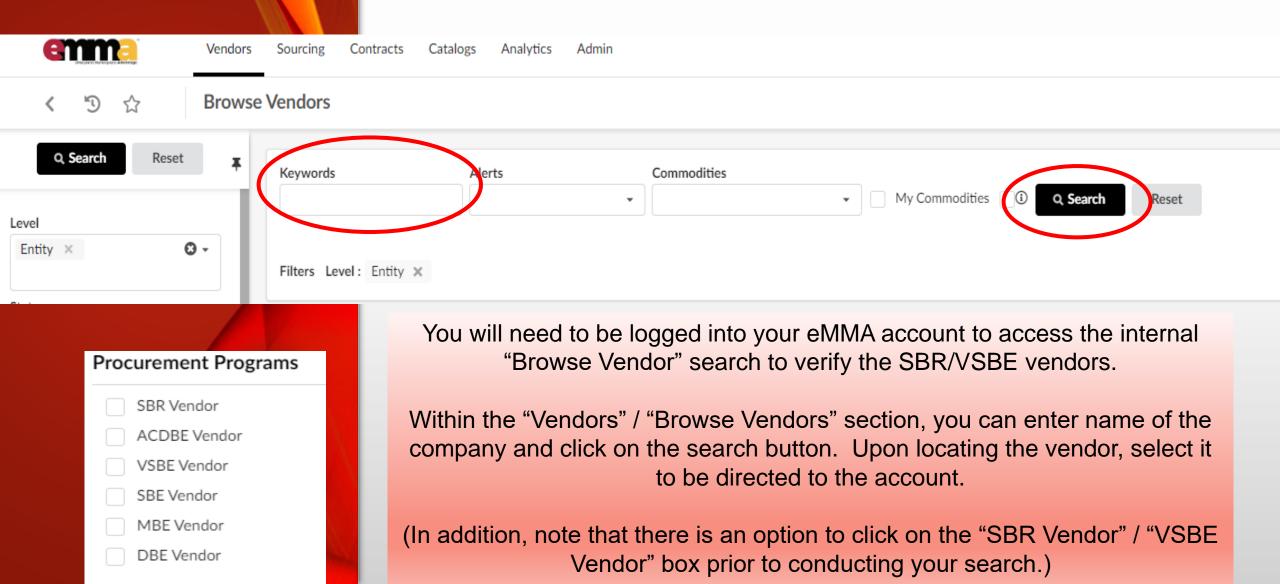
- -The vendor box is checked for the specific program (i.e. "SBR Vendor"/ "VSBE Vendor").
- -A valid "SBR Certification #" / "VSBE Certification #" is listed for the specific program.

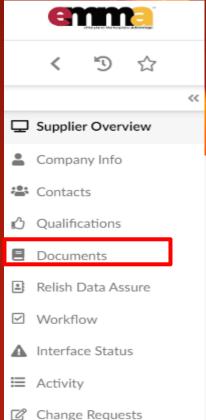
AND

-A valid SBR/VSBE "Expiration Date" is listed, in which the date has not exceeded.

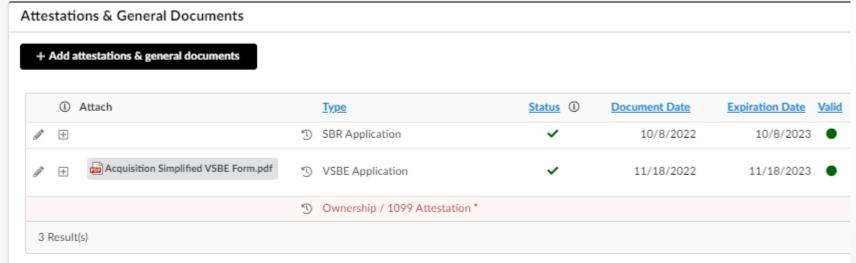
EMMA INTERNAL "BROWSE VENDOR" SEARCH

VERIFICATION OF CERTIFIED SBR/VSBE VENDORS (INTERNAL "BROWSE VENDOR")





VERIFICATION OF CERTIFIED SBR/VSBE VENDORS (INTERNAL "BROWSE VENDOR")

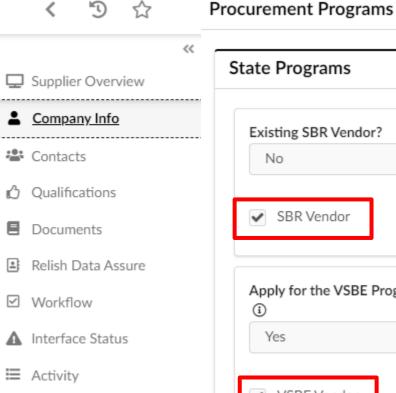


eMMA should be used to verify the certification status of SBR/VSBE vendors prior to award of solicitations, as the vendor account has the most accurate information.

Within the vendor account, select the "Documents" tab to locate the "SBR Application"/ "VSBE Application" in the "Attestations & General Documents" section. To verify certification status, check for the specific program application, find that it has an Approved "Status" (green check mark), with a valid "Expiration Date" (i.e. date has not yet exceeded/certification not expired with a one-year certification) and it has green dot (Valid). Then, refer to the "Company Info" section for additional information...



VERIFICATION OF CERTIFIED SBR/VSBE VENDORS (INTERNAL "BROWSE VENDOR")



Change Requests

State Programs						
Existing SBR Vendor?		SBR Certification #	SBR Effective Date	SBR Expiration Date		
✓ SBR Vendor	SBR Application Status ① Approved					
Apply for the VSBE Program? ① Yes	Existing VSBE Vendor?	VSBE Effective Date	VSBE Certification # VB22-029140	VSBE Expiration Date 11/18/2023		
✓ VSBE Vendor	VSBE Application Status ① Approved	Veteran Verification #				

Upon verifying that the SBR/ VSBE Application information is listed correctly within the "Documents" section, be certain that an "SBR Certification #"/ "VSBE Certification #" is listed within the "Company Info" section, along with an "Approved" Status and a checked "SBR Vendor"/ "VSBE Vendor" box. This information will confirm that the vendor is certified in the SBR/VSBE Program.

VERIFICATION OF CERTIFIED SBR/VSBE VENDORS

Please note the following when you are attempting to verify the certification status of an SBR/VSBE vendor in eMMA:

- You may find multiple SBR/VSBE Applications listed in the "Documents" section.
- Be certain to carefully review the information to make certain that the vendor meets the requirements (i.e. SBR/VSBE Application has an approved "Status", a valid "Expiration Date" (i.e. date has not exceeded/certification not expired with a one-year certification) and green dot (Valid) listed).
- If you are unable to determine the SBR/VSBE certification status, please contact our office for assistance.



SBR PROGRAM AND REPORTS

• COMAR 21.11.01.06 Small Business Reserve Program

https://2019-dsd.maryland.gov/regulations/Pages/21.11.01.06.aspx

• COMAR 21.13.01.03 Reports of the Small Business Reserve Program

https://2019-dsd.maryland.gov/regulations/Pages/21.13.01.03.aspx

SBR ANNUAL AND QUARTERLY REPORTING

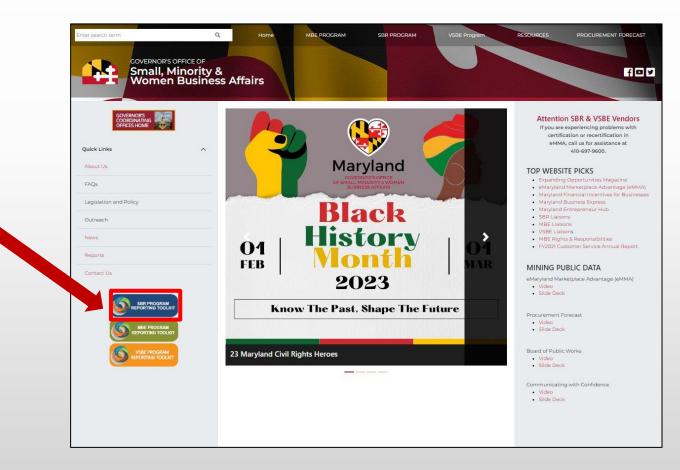
COMAR 21.13.01.03 B

Reports of the Small Business Reserve Program.

https://2019-dsd.maryland.gov/regulations/Pages/21.13.01.03.aspx

GOVERNOR'S OFFICE OF SMALL, MINORITY & WOMEN BUSINESS AFFAIRS

https://gomdsmallbiz.maryland.gov/Pages/default.aspx



USE THE TOOLKIT

Please utilize the SBR Toolkit to retrieve the latest reporting templates, resources, trainings, and announcements! orts of the Small **Business Reserve** Program!

FY2023 2nd Quarter Report was Due

FY2023 Small Business Reserve (SBR) Quarterly Report

SBR Quarterly report data is cumulative. Quarterly Reports for the first three quarters are due no later than 30 days follows the quarter being reported, and should contain data from the start of the fiscal year. No 4th quarter report is due. Instead fiscal year is reported in the Annual Report. Data for the Annual Report is submitted 90 days after the close of the fiscal year is reported.



Forward completed reports via email in EXCEL FORMAT to: sbrreports.gosba@maryland.gov

Contact SBR Compliance Managers
Lisa Mitchell Sennaar or Tanita Johnson with questions at
lisa.sennaar@maryland.gov or tanita.johnson1@maryland.gov

https://gomdsmallbiz.maryland.gov/Pages/Reporting-Tool-SBR.aspx

SBR PROGRAM REPORTING BEST PRACTICES

- Reports need to be submitted in Excel format. Why?
 - Combined data is transformed into metrics
 - Measures our success
 - Allows us to see trends
- Timely data submissions. Why?
 - Allows our office time to review data for errors
 - Allows timely publication of the legislatively mandated annual report.

FY2023 QUARTERLY SUMMARY REPORT INSTRUCTIONS

SBR Quarterly report data is cumulative. Quarterly Summary Reports are due no later than 30 days following the fiscal quarter being reported and should contain data from the start of the fiscal year up to the end of the quarter being reported on.

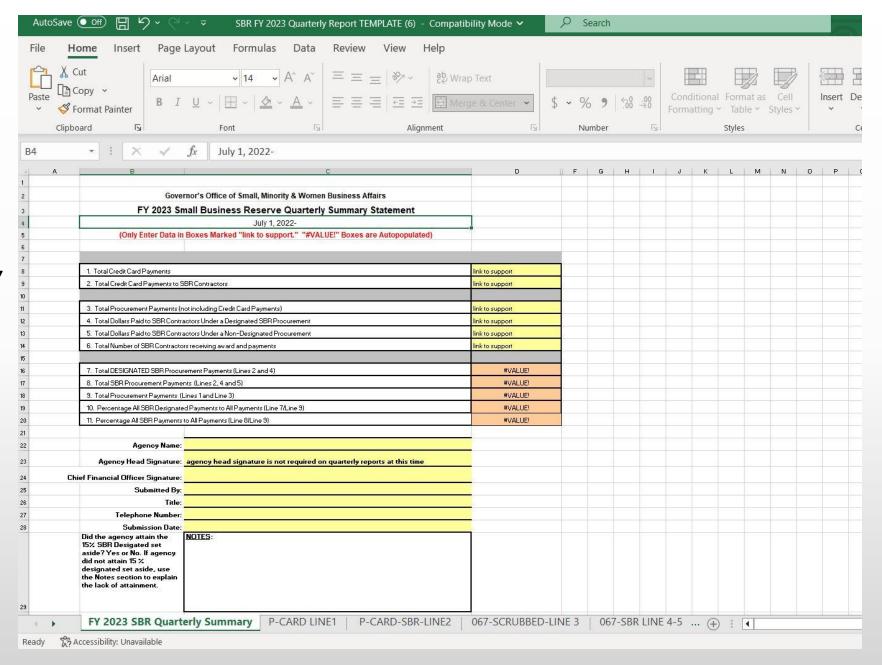
No 4th quarter report is due. Instead, the full fiscal year is reported in the SBR Annual Summary Report.

GENERAL GUIDELINES:

The objective of the Small Business Reserve (SBR) Program.

B. Scope. To the extent practicable, each procurement unit shall structure its procurement procedures to achieve the result that a minimum of 15 percent of the unit's total dollar value of procurements for goods, supplies, services, maintenance, construction, construction-related services, architectural services, and engineering services are expended directly with certified small businesses at the prime contract level. per COMAR 21.11.01.06 (B). (b) Only those payments resulting from a procurement designated as a small business reserve procurement may be applied towards the procurement unit's overall small business reserve payment achievement.

SBR QUARTERLY REPORT TEMPLATE



COMAR 21.13.01.03 Reports of the Small Business Reserve Program

- B. Each designated procurement unit shall submit a report on the small business reserve program to the Governor's Office of Small, Minority & Women Business Affairs within 90 days after the end of each fiscal year, in a format determined by the Governor's Office of Small, Minority & Women Business Affairs, that includes at a minimum:
- (1) The total number and the dollar value of payments the unit made to certified small businesses under contracts designated as small business reserve contracts;
- (2) The total number and the dollar value of payments the unit made to certified small businesses under contracts not designated as small business reserve contracts, including purchase card payments;
- (3) The total dollar value of payments the unit made under procurement contracts; and
- (4) Other information required by the Governor's Office of Small, Minority & Women Business Affairs.

SBR units' accounting/finance departments are typically responsible for processing the majority, if not all, of the requests for payment presented by contractors doing business with the state. Once the payment transactions are completed, the payment data required for SBR reporting must be extracted from the accounting system from which the payments were made. Procurement departments are typically responsible for processing the contractor's awards and indicating whether an SBR award was "designated" or not.

FMIS AGENCIES: FMIS and RSTARS contain preprogrammed reports that are available in ANSWERS to assist with SBR payment data capture and reporting. SBR report preparers are advised to review these standard reports and work directly with procurement, and accounting staff to ensure that all reportable contract payments are included in your agency's SBR Quarterly Report.

MDOT iFMIS units: Should follow instructions provided by MDOT headquarters regarding SBR submissions.

SBR QUARTERLY AND ANNUAL REPORT FMIS/ANSWERS DATA COLLECTION CHECKLIST

FMIS Using Agencies If you are a FMIS using agency, you will need to access the following reports to obtain the data needed from ANSWERS to complete the template:

- 1) PCH065/067 SBR Payments Report
- 2) PCH068 SBR Designated Awards Report
- 3) PCH721 Credit Card Report (includes SBR, MBE and VSBE flags) or VIEWDIRECT A30USB11 (optional)

SBR QUARTERLY AND ANNUAL REPORT QUALIFIED EXPENDITURES AND EXCLUSIONS

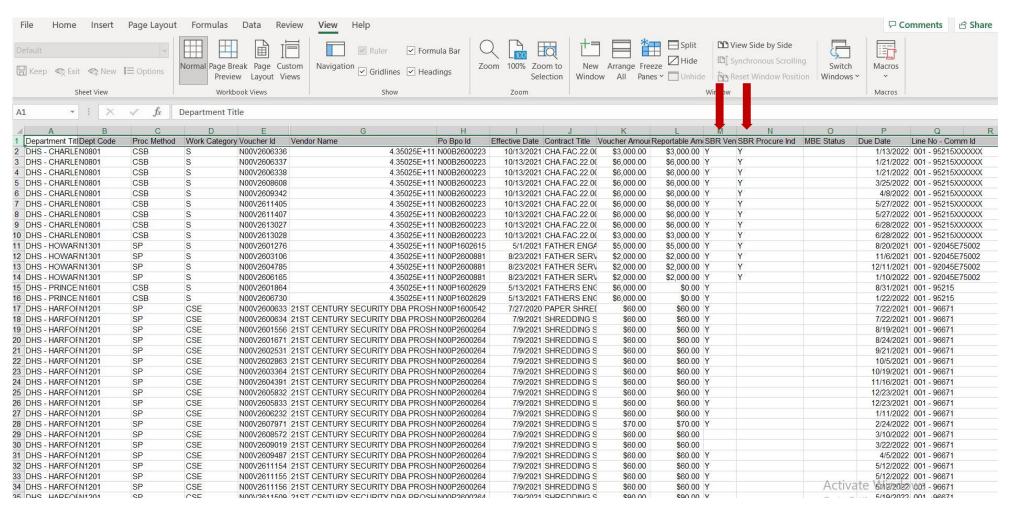
The BPW Advisory 2005-1 Small Business Reserve Program and the GAD List (also known as the Comptroller Objects Commodity Exclusion List) included in the SBR Reporting toolkit on the GOSBA website provides guidance in determining whether a payment or group of payments is/are exempt from SBR reporting. SBR units should contact the Department of General Services (DGS) Office of State Procurement (OSP) as it is now the control agency, their AGs and/or GOSBA with questions regarding items that may/may not be reportable.

BPW ADVISORY 2005-1 SMALL BUSINESS RESERVE PROGRAM QUALIFIED EXPENDITURES AND EXCLUSIONS

• Exclusions:

- Where governing federal law or federal grant provisions conflict with this Small Business Reserve Program, the procurement is excluded from these requirements.
- Procurements from Maryland Correctional Enterprises, Blind Industries and Services of Maryland, and the Employment Works Program (<u>COMAR 21.11.05</u>) and from Maryland Vending Facilities Program for the Blind (<u>COMAR 21.11.09</u>) are excluded from these requirements.
- The value of excluded procurements is <u>not</u> included in the procurement dollar base from which the 15% reserve is calculated.

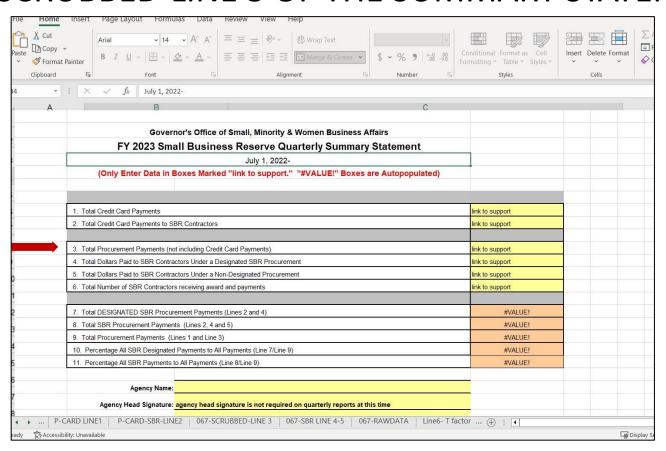
PCH065/067 SBR PAYMENTS REPORT RAW DATA



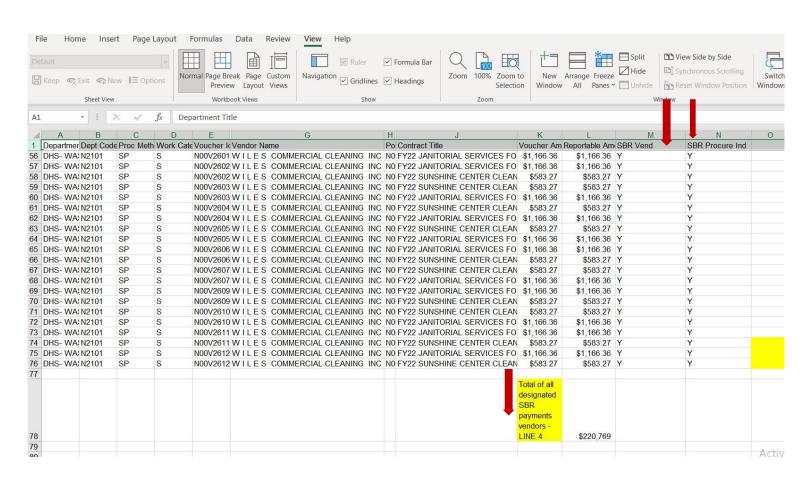
PCH065/067 SBR PAYMENTS REPORT TABS IN EXCEL TEMPLATE

10. Percentage All SBR Designated Payments to All Payments (Line 7/Line 9)	#VALUE!
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11. Percentage All SBR Payments to All Payments (Line 8/Line 9)	#VALUE!
Agency Name:	
Agency Head Signature: agency head signature is not required on quarterly reports at this time	

PCH065/067 SBR PAYMENTS REPORT SCRUBBED LINE 3 OF THE SUMMARY STATEMENT



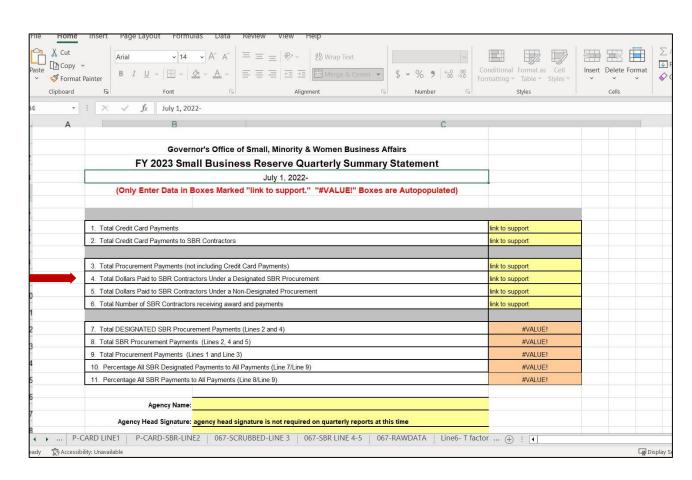
PCH065/067 SBR PAYMENTS REPORT SCRUBBED LINE 4 OF THE SUMMARY STATEMENT



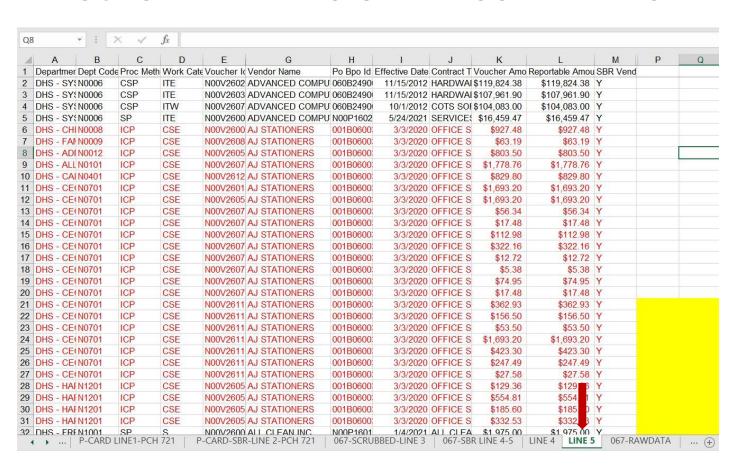
PCH065/067 SBR PAYMENTS REPORT TABS IN EXCEL TEMPLATE

Total Procurement Payments (Lines 1 and Line 3)	#VALUE!
10. Percentage All SBR Designated Payments to All Payments (Line 7/Line 9)	#VALUE!
11. Percentage All SBR Payments to All Payments (Line 8/Line 9)	#VALUE!
Agency Name:	

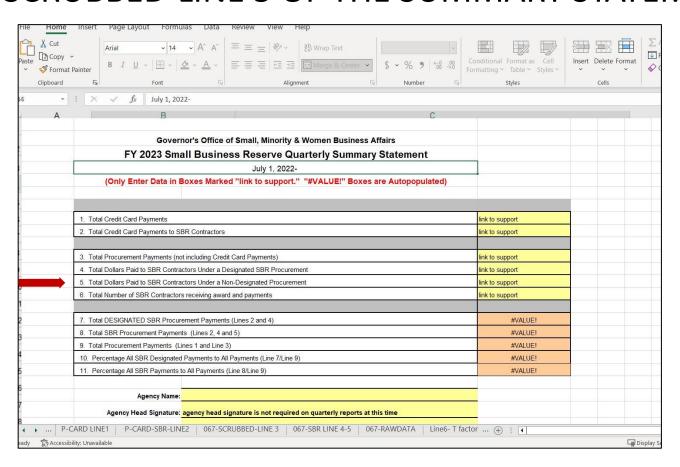
PCH065/067 SBR PAYMENTS REPORT SCRUBBED LINE 4 OF THE SUMMARY STATEMENT



PCH065/067 SBR PAYMENTS REPORT SCRUBBED LINE 5 OF THE SUMMARY STATEMENT



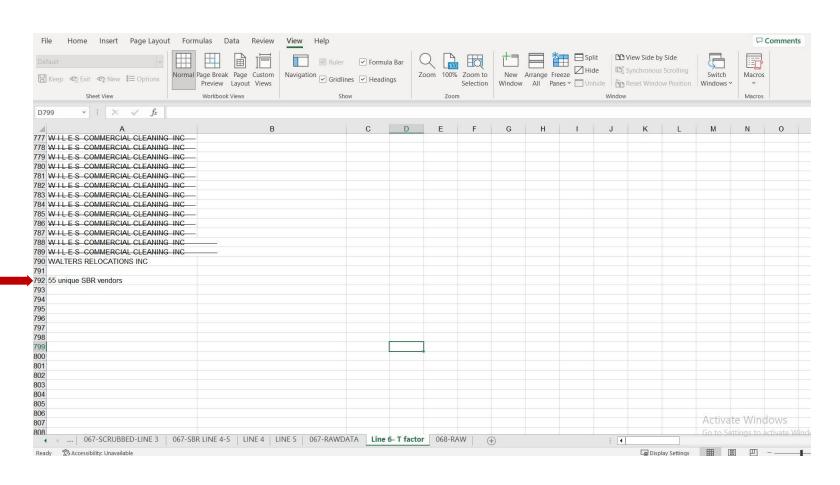
PCH065/067 SBR PAYMENTS REPORT SCRUBBED LINE 5 OF THE SUMMARY STATEMENT



PCH068 RAW SBR DESIGNATED AWARDS REPORT LINES 6 OF THE SUMMARY STATEMENT

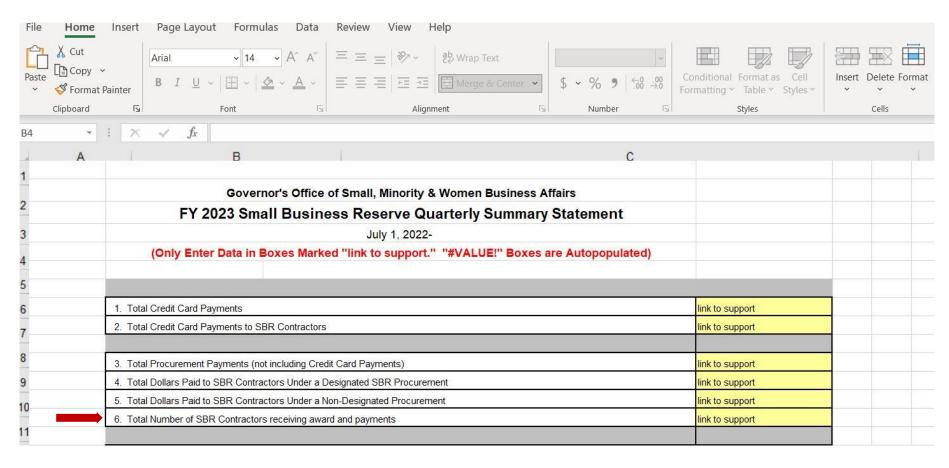
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09 Dep	partment of H ₁ N0	0 S	Р	CSE	N00P2601	\$592.00	12/8/2021	PROMOTION	S UNLIMITED	O INC			LDI 2021	CERTIFIC	ATE HOLD	ERS. QUA	NTITY: 50.		
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11 Dep	partment of H ₁ N0	0 S	Р	CSE	N00P2601	\$1,829.25	12/9/2021	PROMOTION:	SUNLIMITED) INC			PADFOLI	OS AND T	OTE BAGS				
12 Dep	partment of H ₁ N0	0 S	Р	CSE	N00P2601	\$2,610.00	12/14/2021	PROMOTION:	SUNLIMITED	O INC			PROMO (CALANDAR	RS			S	ERVICES
13 Dep	partment of H ₁ N0	0 S	Р	CSE	N00P2602	\$679.80	2/4/2022	PROMOTION:	SUNLIMITED) INC		Y	AWARDS	FOR LDI	2020 AND	2021 CLA	SS SESSIO	N, 10 AWA	ARDS TO
14 Dep	partment of H ₁ N0	0 S	Р	CSE	N00P2602	\$278.00	2/22/2022	PROMOTION:	S UNLIMITED) INC		Y	IMPRINTE	D TABLE	CLOTH				KINDSHIF
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216 Dep	partment of H ₁ N0	0 S	P	CSE	N00P2602	\$2,323.96	4/15/2022	PROMOTION:	S UNLIMITED	O INC		Y	PROMOT	IONL ITEM	S			SE	RVICES
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25 Dep	partment of H ₁ N0			CSE	N00P2603	\$3,083.50	5/31/2022	PROMOTION	SUNLIMITE	O INC	Υ	Y	PROMOT	IONAL ITE	MS				
	partment of H ₁ N0			CSE	N00P2603	\$3,102.85	6/2/2022	PROMOTION:	SUNLIMITE) INC		Y	PROMOT	IONAL ITE	MS FOR SE	RVICES			
27 Dep	partment of H ₁ N0			CSE	N00P2603	\$2,889.00		PROMOTION:			Υ	Y		IONAL ITE					
28 Dep	partment of H ₁ N0			CSE	N00P2603	\$1,339.56	6/7/2022	PROMOTION:	S UNLIMITED	O INC		Y	PROMOT	IONAL ITE	MS CLASS	IC POLYE	STER CIN	CH BACKP	ACK
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SCRUBBED PCH068 SBR AWARDS REPORT LINES 6 T- FACTOR OF THE SUMMARY STATEMENT



ENTER TOTAL NUMBER OF VENDORS FROM PCH068 SBR DESIGNATED AWARDS REPORT

FOR LINE 6 OF THE SUMMARY STATEMENT



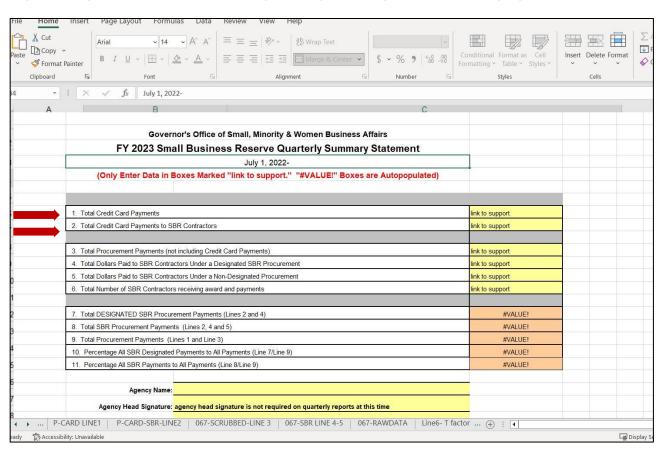
SBR QUARTERLY AND ANNUAL REPORT PCH721 CREDIT CARD REPORT

The credit card reports can be accessed from RSTARS View Direct, ANSWERS PCH 721 reports, or directly from the USB monthly bank transaction statements. Each credit card administrator should have access to the Level 3 credit card report which provides more detailed information regarding items purchased.

PCH721 CREDIT CARD REPORT

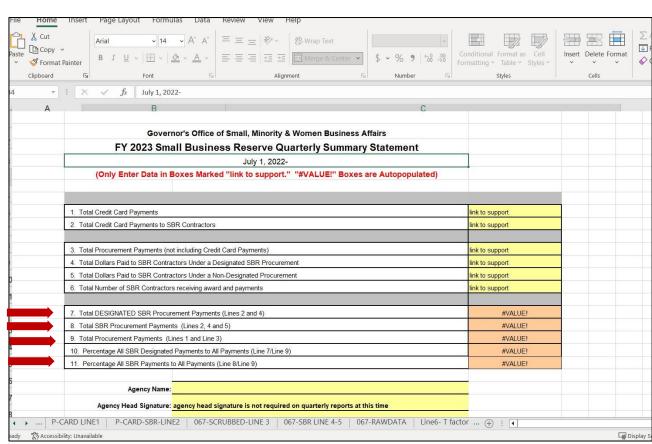
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100	Departmer N00	1800CEILING	N	12/1/2021 CPC	1	\$234.00			
100	Departmer N00	2022 RAISING THE BAR C	N	6/1/2022 CPC	2	\$1,500.00			
00	Departmer N00	37SIGNALS.COM	N	7/1/2021 CPC	1	\$99.00			
00	Departmer N00	4 ALL PROMO'S / K-READ	N	1/1/2022 CPC	1	\$496.00			
00	Departmer N00	4TE NEC CLOUD COMMUNICATI	N	12/1/2021 CPC	1	\$1,600.00			
00	Departmer N00	4TE NEC CORPORATION OF AM	N	4/1/2022 CPC	1	\$452.00			
00	Departmer N00	60261 - 25 SOUTH CHARLES	N	2/1/2022 CPC	1	\$26.00			
00	Departmer N00	AAICPC	N	5/1/2022 CPC	1	\$650.00			
00	Departmer N00	ABCO INVESTIGATIONS	N	10/1/2021 CPC	1	\$95.00			
00	Departmer N00	ACCENT IMAGING	N	11/1/2021 CPC	1	\$34.00			
00	Departmer N00	ACF TECHNOLOGIES INC	N	11/1/2021 CPC	1	\$177.00			
00	Departmer N00	ACM CHESAPEAKE	N	9/1/2021 CPC	1	\$115.00			
00	Departmer N00	ACM CHESAPEAKE	N	10/1/2021 CPC	1	\$125.00			
00	Departmer N00	ACM CHESAPEAKE	N	11/1/2021 CPC	1	\$139.00			
00	Departmer N00	ACM CHESAPEAKE	N	2/1/2022 CPC	1	\$264.00			
00	Departmer N00	ACM CONTINUING EDUCATIO	N	9/1/2021 CPC	1	\$79.00			
00	Departmer N00	ACME MARKETS	N	11/1/2021 CPC	1	\$57.00			
00	Departmer N00	ACME MARKETS	N	12/1/2021 CPC	1	\$240.00			
00	Departmer N00	ACME MARKETS	N	1/1/2022 CPC	1	\$20.00			
00	Departmer N00	ACOUSTIMAC	N	1/1/2022 CPC	1	\$582.00			
00	Departmer N00	ACTIVE.COM	N	5/1/2022 CPC	1	\$50.00			
00	Departmer N00	AD ASTRA INC	N	11/1/2021 CPC	8	\$2,156.00			
00	Departmer N00	AD ASTRA INC	N	12/1/2021 CPC	6	\$452.00			
00	Departmer N00	AD ASTRA INC	N	3/1/2022 CPC	9	\$1,925.00			
00	Departmer N00	AD ASTRA INC	N	4/1/2022 CPC	9	\$3,270.00			
00	Departmer N00	AD ASTRA INC	N	5/1/2022 CPC	7	\$2,551.00			
00	Departmer N00	AD ASTRA INC	N	6/1/2022 CPC	12	\$5,325.00			
00	Departmer N00	ADOBE SYSTEMS	N	7/1/2021 CPC	1	\$31.00			
00	Departmer N00	ADOBE SYSTEMS	N	8/1/2021 CPC	1	\$31.00		A control of the property	
00	Departmer N00	ADOBE SYSTEMS	N	9/1/2021 CPC	1	\$2,035.00		Activate Windo	OWS
00	Departmer N00 FY 2022 SBR Annual Summary	P-CARD LINE1-PCH 721 P-CARD-SI	N BR-LINE 2-PCH 721	9/1/2021 CPC 067-SCRUBBED-LINE 3	1 067-SBR LINE 4-5 LIN	\$700.00 [(+) [4]		Go to Settings to ac	tivate Wind

PCH721 CREDIT CARD REPORT ENTER SCRUBBED LINES 1 & 2 OF THE SUMMARY STATEMENT



SBR QUARTERLY REPORT AND SUMMARY STATEMENT

Lines 7 - 11: **Do not** enter data on these lines. They are auto populated from data entered in lines 1, 2, 3, 4, and 5.



SBR QUARTERLY AND ANNUAL REPORT

Non-FMIS Agencies The 11 university campuses and all other non-FMIS units must submit system-generated reports from their respective financial systems, along with any other system documentation that supports the expenditures being reported.

All backup documentation must be submitted electronically in Excel format. If the View Direct hard-copy credit card reports are used, they should be scanned and submitted as an email attachment. Notations of any adjustments made to the report totals should be made directly on the reports. One very visible way is to highlight your data in various colors to indicate changes. In the excel example that is in this toolkit, yellow indicates items excluded and blue indicates added back in. It is a personal choice but one we find very easy to follow in reviewing your supporting documentation.

Contact us

Lisa Mitchell Sennaar

SBR Compliance Manager

<u>lisa.sennaar@maryland.gov</u>

410-697-9613 (O) 410-508-8089 (M)

Contact us

Tanita Johnson

SBR Compliance Manager

tanita.johnson1@maryland.gov

410-697-9619 (O)

667-232-1368 (M)

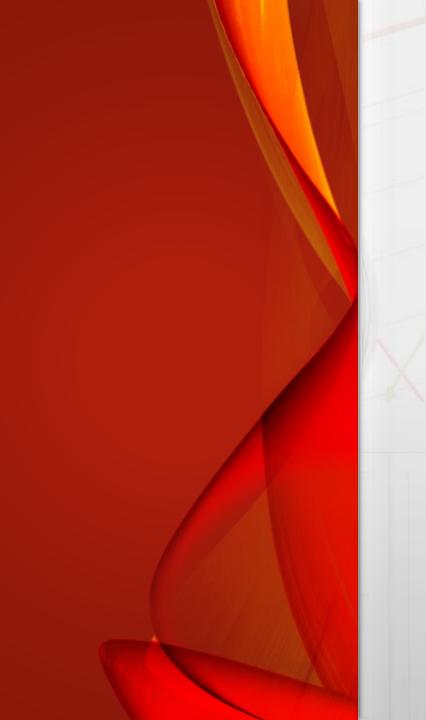


AGENDA

- 1. MBE Reporting Requirements
- 2. Data Scrubbing
- 3. Report Preparation
- 4. Data Accuracy
- 5. New Cheat Sheet
- **6. Compliance Assessment Report**
- 7. Announcements and Reminders

Internal Training Purposes Only





REPORTING REQUIREMENTS

MBE REPORTING REQUIREMENTS

Let's review the reporting requirements for our office: Found in COMAR 21.11.03.17. *Reporting*

- As we previously discussed our office must receive both Quarterly and Annual MBE Procurement Reports (backup data should be included).
 - Always send to the <u>mbereports.gosba@maryland.gov</u> email box.

MBE REPORTING REQUIREMENTS

Other Reporting Requirements:

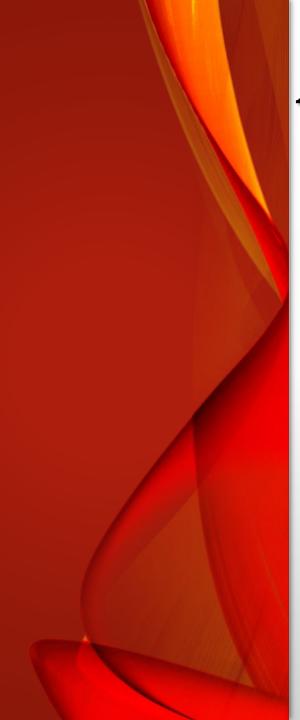
Submit to the compliance.gosba@maryland.gov email box

- Waiver Determinations as granted
- Copy our office on the Annual Waiver report to BPW
- MBE Form Amendment Consent/Approval
- We should receive PRG paperwork for solicitations 25 Million and over.

Note:

COMAR 21.11.03.17 C. Each procurement agency shall furnish any other information or periodic reports requested by the Governor's Office of Small, Minority & Women Business Affairs or the Department of Transportation in connection with MBE certification and procurement, or any other matters related to the administration, effectiveness, or continuation of the Minority Business Enterprise Program.

For Internal Training Purposes Only



ANSWERS

MBE Procurement
(PCH709-716)

PCH709 - BPO/PO Change
Orders

PCH710 - Diagnostic by Work
Category - Prime

PCH711 - Annual Procurement
FORM #1A (Summary)

For Quarterly and Annual Reports:

- 1. Pull Necessary Reports
- 2. Download to EXCEL

MBE Payment (PCH717-722) PCH717 - Non-BPO Direct Vouchers PCH718 - Vouchers & BPO **Direct Vouchers** PCH719 - Subcontractors PCH720 - Subcontractors Projected PCH721 - R*Stars Voucher Detail

 Generate the following FMIS/ANSWERS Reports: PCHL709 (BPO/PO Change Orders from contracts awarded in prior fiscal years) PCHL710 (Contract Awards Detail) run by award date

PCHL711 (Contract Awards Summary) Use Waiver Data Only

PCHL717 (Prime Payments by Direct Voucher; no BPO/PO)

PCHL718 (Prime Voucher Payments made from BPO/PO)

PCHL719 (Subcontractor Payments)

PCHL 720 (Subcontract Awards) run by award date

PCHL 721 or VIEWDIRECT A30USB11(P-Card Total/Detail)

REPORTING – 700 AND OTHER DATA REPORTS

IFMIS AND OTHER REPORTING SYSTEMS

 EXPECTED REPORTS □CHANGE ORDERS (SIMILAR TO ANSWERS 709 REPORT) □AWARDS (PO/BPO) (SIMILAR TO ANSWERS 710 REPORT) □SUBCONTRACTOR AWARDS (SIMILAR TO **ANSWERS 720 REPORT)** □SUBCONTRACTOR PAYMENTS (SIMLAR TO **ANSWERS 719 REPORT) □VOUCHER PAYMENTS (PO/BPO) (SIMILAR TO ANSWERS 718 REPORT)** □DIRECT VOUCHERS (SIMILAR TO ANSWERS 717 REPORT) □ CREDIT CARD OR CPC REPORT (SIMILAR TO **ANSWERS 721 REPORT)**

MBE REPORTING

FMIS CHEAT SHEET

AWARDS = **ANSWER** reports 709, 710, 717, 720 & 721 OR VIEW DIRECT A30USB11

PAYMENTS = ANSWER reports 717, 718, 719 & 721 OR VIEW DIRECT A30USB11

Reminder: Direct Vouchers and P-card purchases* are reported as both AWARDS and PAYMENTS.

*With the exception of control agency/department statewide contracts



SCRUBBING DATA

Data Reminders:

- Exclusions should be identified either by moving to another tab or by separating and color blocking in the existing spreadsheet
- Add in any necessary data
- Cleary identify data that is included in your report
- Should not include negative numbers
- MBE Classifications must be formatted as required for Contract Inventory and Form 3 submissions
- Data which is only available by PDF should be accompanied by an Excel summary sheet, showing the final exclusions and totals

SCRUBBING DATA

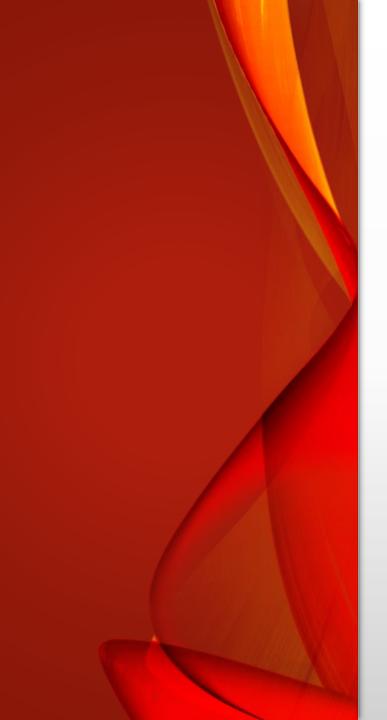
Reviewing data to:

- EXCLUDE NON-REPORTABLE ITEMS such as:
 - GAD List exclusions
 - Preferred Providers
 - Non-profits
 - STATEWIDE CONTRACTS from AWARDS only applies to most agencies
 - NON-DELEGATED CONTRACTS

• INCLUDE

- Contracts that did not make it on the ANSWERS or other Reports due to late June awards.
- Any other items that your agency is aware of that need to be added

- Scrub the Prime contract awards:
 - ✓ Change Order Report (709)
 - ✓ Awards PO/BPO (710) / Waivers (711)
 - ✓ Direct Vouchers Report (717)
 - ✓ Credit Card Or CPC Report (721)



Scrub the Subcontractor awards:

✓ Subcontractor Awards (720)

- Scrub the Prime Payment data:
 - ✓ Voucher Payments on PO/BPOs (718 report)
 - ✓ Remember to organize data in the Direct Vouchers (717) and the Credit Card or CPC (721) report to identify all payments that will be included in your Form 3 submission, including payments on statewide contracts



Scrub the Subcontractor Payments:

✓ Subcontractor Payments (719)



FINAL AWARD PREPERATION

quisition of companies, quisition of companies, ash acquired, and purchase ash acquired, and purchase htangible and other assets

For Internal Training Purposes Only

Governor's Office of Small, Minority & Women Business Affairs

MBE QUARTERLY REPORT

- Use the Quarterly Form 1 / 2 only. Found in the MBE Reporting toolkit, scroll down to see it.
- Pull quarterly report data from ANSWERS or your agency's internal records (iFMIS, Workday, PeopleSoft, etc.)
- No Form 3 Payment Portal entries are required for quarterly reports.
- Same general rules as Annual Report, except you include payment data broken down by MBE Classification on Form 2 and total agency payments including those to MBEs on Form 1.



FMIS/ANSWERS DATA COLLECTION CHECKLIST

The following checklist will assist you in your efforts to collect and compile all of the data necessary to complete and submit an accurate summary of your agency's procurement activity, including Minority Business Enterprise (MBE) prime contract and subcontract awards and payments:

- ☐ Generate the following FMIS/ANSWERS MBE Reports:
 - a) PCHL709 (BPO/PO Change Orders from contracts awarded in prior fiscal years)
 - b) PCHL710 (Contract Awards Detail) run by award date
 - c) PCHL711 (Contract Awards Summary) Use Waiver Data Only
 - d) PCHL713 (MBE Prime Contract Awards by Ethnicity) Reference Document Only
 - e) PCHL717 (MBE Prime Payments by Direct Voucher; no BPO/PO)
 - f) PCHL718 (MBE Prime Voucher Payments made from BPO/PO)
 - g) PCHL719 (MBE Subcontractor Payments)
 - h) PCHL 720 (MBE Subcontract Awards) run by award date
 - i) PCHL 721 or VIEWDIRECT A30USB11(P-Card Total/MBE Purchases)

Cut along dotted line and post in visible spot

FMIS CHEAT SHEET

AWARDS = ANSWER reports 709, 710, 717, 720 & 721 OR VIEW DIRECT A30USB11

PAYMENTS = ANSWER reports 717, 718, 719 & 721 OR VIEW DIRECT A30USB11

Reminder: Direct Vouchers and P-card purchases* are reported as both AWARDS and PAYMENTS.

*With the exception of control agency statewide contracts

- II. <u>DGS Contracts:</u> Regarding AWARDS, agency/department-specific commodities and maintenance contracts awarded by or through the Agency/Department of General Services (DGS) should be included on the agency/department's annual report on Forms 1 and 2.
 - Non-delegated DGS contracts (i.e., Statewide, Capital Construction, etc.) should be excluded from Forms 1 and 2, as DGS will report these awards.
 - b. Regarding EXPENDITURES, all MBE expenditures <u>from DGS statewide contracts and delegated contracts</u> should be included on the using agency/department's Form #3 Payments/Subcontractor Utilization Database

DGS Procurements	Form #1 & 2 - Awards	FORM #3 - Payments
DGS	Agency/Agency/Departme	Agency/Agency/Departme
Agency/Agency/Departme nt Specific	nt Reports	nt Reports
DGS Non-delegated	DGS Reports	Agency/Agency/Departme
		nt Reports

c. <u>DoIT/DBM Master Contracts:</u> Certain Agency/Department of Budget and Management (DBM) and Agency/Department of Information Technology (DoIT) master contracts have been *DELEGATED* to the using agency/department for purposes of MBE compliance and reporting. All task order <u>awards</u> made from these delegated contracts should be reported on Forms 1 and 2 by the using agency/department. <u>Payments</u> made to task order contractors (MBE prime and MBE subcontractor) during FY 2019 are to be reported by the using agency/department on Form #3.

For NON-DELEGATED DoIT/DBM Statewide contracts, agencies should report only expenditures to MBEs in the Form #3 Payments/Subcontractor Utilization Database. (See the DBM website http://dbm.maryland.gov/proc-contracts/Pages/MBEDelegation.aspx (BE SURE TO REVIEW THIS LINK) and the DOIT Master Contracts (on the GOSBA website) for the most current list of contracts for which MBE responsibility has been delegated.)

DoIT/DBM	Form #1 & 2 - Awards	FORM #3 - Payments			
Procurements					
Delegated	Agency/Agency/Department	Agency/Agency/Department			
	Reports	Reports			
DGS Non-delegated	DGS Reports	Agency/Agency/Department			
		Reports			

Governor's Office of Small, Minority & Women Business Affairs

FORM 2 QUARTERLY

Minority Business Ente Reporting Department		arterly/Monthly F	Procurement Re	port											Reporting Form #
iscal Year 2020 Repo		lulu	1 0010 incorts	loto	C 10 - 1-1										
iscai rear 2020 Repo	rung Peni	July	1, 2019 - insert o	late	(cumulative to date)	J									
	Total Dollars														\$ 0
	# Or Contract														1
. I	Total Dollars														\$ 0
	Contract														I
Construction Related	Total Dollars														\$ 0
DETVICES	Contract														I
. <u>.</u> .	Total Dollars														\$ 0
	Contract														
Services	Total Dollars # Or														\$ 0
	Contract														ı
Supplies & Equipment	Total Dollars • or														\$ 0
	Contract														
T Services	Total Dollars														\$ 0
	Contract Total														
T Supplies &	Dollars # Or Contract														\$ 0
	Total														-
iuman, Cultural, locial & Educational	Dollars or Contract														\$0
	Total	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0			\$ 0	\$ (
otals	Dollars • Or Contract	0	0	0		0	0		0	0	0			0	•
		Total MBE Subcontract Payments													
	ĺ	African American	Asian	Hispanic	Native American	Vomen	African American Vomen	Asian Vomen	Hispanic Vomen	Native American Vomen	Disabled	Non-Profit (Certified)	Community Service Provider	Disadvantaged	Total
															\$0.0

Governor's Office of Small, Minority & Women Business Affairs

FORM 1 QUARTERLY

ı A	В	С	D	E	F	G	н	1	l J	K	L
Minority Business Ente	rnrisa Ouartor	lu/Monthly Proce	roment Den	net.						Reporting Form	n #1
Reporting Department		ly/monuny Proce	пешен кер	м						Reporting Form	
Fiscal Year 2020 Repor		July 1	1, 2019 - insert	date	(cumulative to da	ite)					
Thous Tour Even Hope.	ang r circu.	- Cory	. 2010 1110011	0010	(companie to o						
	Total Contract Awards by Procurement Categories										
Procurement Category	Total • All Prime Contracts (Including	Total All Prime Contracts Dollar Value Awarded (Including MBE)	Total ● of Prime Contract Waivers	Total Dollar Value of Prime Contract Waivers	Total • MBE Prime Contracts Awarded	Total MBE Prime Contract Dollar Value Awarded	Total • MBE Subcontract s Awarded	Total MBE Subcontract Dollar Value Awarded	Total # of MBE Contracts Awarded-	Total # of MBE Contracts Awarded- Prime & Sub	Total MBE Participation Percentage
Architectural					0	\$0	0	\$0	0	\$0	0.00%
Engineering					0	\$0	0	\$0	0	\$0	0.00%
Construction					0	\$0	0	\$0	0	\$0	0.00%
Construction Related Services					0	\$0	0	\$0	0	\$0	0.00%
Maintenance					0	\$0	0	\$0	0	\$0	0.00%
Services					0	\$0	0	\$0	0	\$0	0.00%
Supplies & Equipment					0	\$0	0	\$0	0	\$0	0.00%
IT Services					0	\$0	0	\$0	0	\$0	0.00%
IT Supplies & Equipment					0	\$0	0	\$0	0	\$0	0.00%
Human, Cultural, Social & Educational Services					0	\$0	0	\$0	0	\$0	0.00%
Corporate Credit Card					0	\$0			0	\$0	0.00%
Direct Voucher					0	\$0			0	\$0	0.00%
Totals	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0.00%
Note(s):			Tota	I Contract Payn	nonte						
			Tota	Contract Payn	ients						
		Total \$ Paid - All Prime Contracts	Total \$ Paid - MBE Prime & MBE Subcontracts	% MBE Payments	MBE Prime Contracts \$ Paid	MBE Subcontracts \$ Paid					
			50	0.00%	50	\$0		Governo	r's Offic	e of Small,	Minorit
				2.007	-	**		50 101110	. 5 01110	o or ornan,	

COMPILING YOUR DATA

Name	Date modified	Туре	Size
Form 3 Data Template OFFICE OF SCRUBBING	1/25/2023 4:59 PM	Microsoft Excel W	168 KB
FY22 BACKUP DATA For OFFICE OF SCRUBBING	1/25/2023 5:00 PM	Microsoft Excel W	58 KB
FY22 MBE CONTRACTS INVENTORY OFFICE OF SCRUBBING	1/25/2023 5:00 PM	Microsoft Excel M	145 KB
FY2022 AnnualReportForms-rev6-2022 OFFICE OF SCRUBBING	2/6/2023 1:53 PM	Microsoft Excel 97	116 KB
FY2022 MBE Summary Statement OFFICE OF SCRUBBING	1/25/2023 5:01 PM	Microsoft Edge PD	1,021 KB

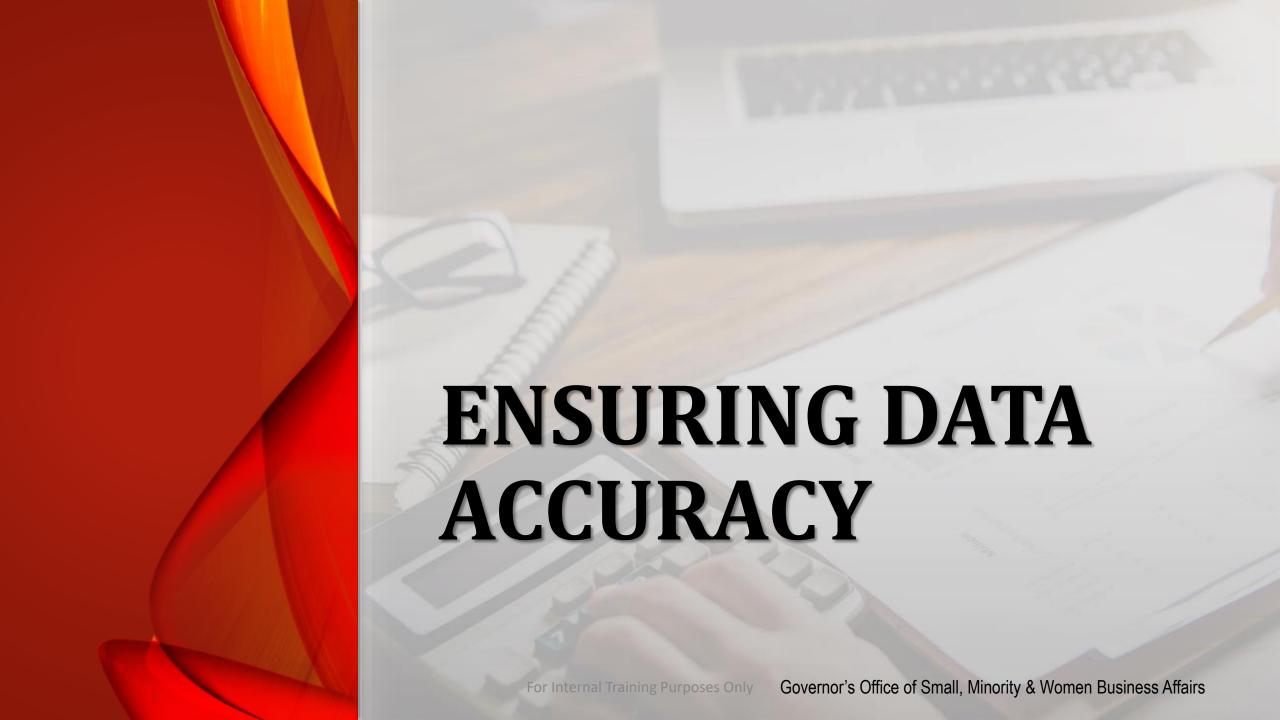
- Once you have completed the scrubbing of your data, you will consolidate and save your data reports with a name that describes the dataset, your agency/department, and the FY, as discussed earlier.
- You will enter data into the correct cells of the fields in the Form 1 / 2, Form 3, Contracts
 Inventory, and Summary Statement
- Perform Checks and Balances to ensure your data is accurate

- This part of the process will include the preparation of the :
 - ✓ Form 1 / 2 Annual Report
 - **✓** Contracts Inventory Sheet
 - **✓** Summary Report
 - ✓ Line 1 All MBE Contract Awards (MBE Prime & Sub)
 - ✓ Line 3 All Prime Contract Awards (All agency awards)
 - ✓ Line 4 MBE Participation Percentage

AWARD REPORTS

- This part of the process will include the preparation of the :
 - ✓ Form 3 Payment Portal
 - ✓ Manual entry and deletion method OR
 - ✓ Import Method (Form 3 Data Template)
 - **✓** Summary Report
 - ✓ Lines 2A Subcontractor payment data
 - ✓ Lines 2B Prime contractor data (minus non-minorities)

PAYMENT REPORTS



CHECKS AND BALANCES

 Based on FINAL scrubbed backup data reports which include or identify data that was used to produce the values entered in the Annual Form 1 / 2, Form 3, Contract Inventory Sheet, and Summary Statement.

• AWARDS - ANSWERS REPORTERS – ALL PRIME CONTRACTS DATA

- ✓ Form 1 tab (YELLOW area only should be consistent with the contracts on scrubbed 709 / 710, 717, and 721 reports MINUS Statewide Contracts.
- ✓ Specifically, Form 1 fields B (#) and C (\$) 11-20 = 709 / 710 reports
- ✓ Form 1 fields B (#) and C (\$) 21 = 721 report
- ✓ Form 1 fields B (#) and C (\$) 22 717 report
- ✓ While this may seem elementary to some, we often find reports with these totals mismatched because of clerical errors and changes so remember to check at the conclusion of your report preparation before submitting.

CHECKS AND BALANCES

- Based on FINAL scrubbed backup data reports which include or identify data that was used to produce the values entered in the Annual Form 1 / 2, Form 3, Contract Inventory Sheet, and Summary Statement.
- AWARDS ANSWERS REPORTERS MBE PRIME CONTRACTOR DATA
 - ✓ Form 2 tab Primes table, should be consistent with the Contract Inventory Primes tab <u>AND</u> the reportable MBE totals on your 709 / 710, 717, and 721 reports <u>MINUS</u> Statewide Contracts
 - ✓ Specifically, Form 2 summary data for MBE Primes on Form 1, fields F (#) and G (\$) 11-20 = 709 / 710 reports (MBE data only)
 - ✓ Form 1 fields F (#) and G (\$) 21 = 721 report, MBE data only
 - ✓ Form 1 fields F (#) and G (\$) 22 717 report, MBE data only

CHECKS AND BALANCES

 Based on FINAL scrubbed backup data reports which include or identify data that was used to produce the values entered in the Annual Form 1 / 2, Form 3, Contract Inventory Sheet, and Summary Statement.

• AWARDS - ANSWERS REPORTERS - MBE SUBCONTRACTOR DATA

- ✓ Form 2 Subs table, should be consistent with the Contract Inventory Subs tab **AND** the reportable contracts on your scrubbed 720 report.
- ✓ Specifically, Form 2 summary data for MBE Subcontractors on Form 1, fields H (#) and I (\$) 11-20 = 720 report

CHECKS AND BALANCES

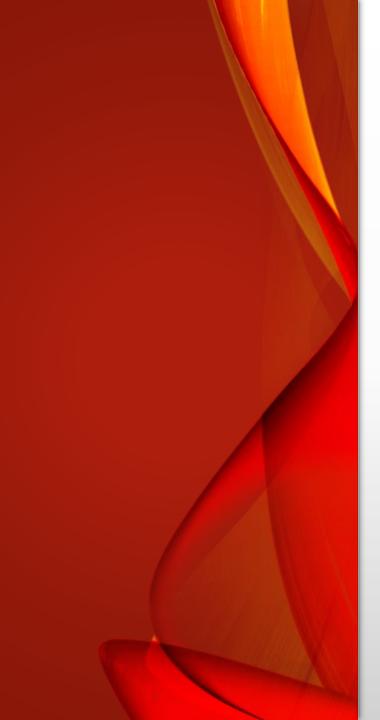
✓ CAVEATS:

- If you have an MBE Prime with MBE Subcontractors, you will need to take in consideration the amount self-performed and whether you choose to split the contract award between the Prime and MBE Subs or report the full total under the Prime.
- Consider contractors who were subject to the 60% percent rule.

CHECKS AND BALANCES

• PAYMENTS - ANSWERS REPORTERS

- ✓ Form 3 Prime contractor data should be consistent with MBE reportable payment amounts on the scrubbed 718, 717, and 721 reports.
 - ✓ Keep in mind that non-minority contractor data should only be added if it matches MBE subcontractors.
- ✓ Form 3 Subcontractor data should be consistent with the MBE payments on your 719 report.
- ✓ Form 2 Subs table, should be consistent with the Contract Inventory Subs tab **AND** the reportable contracts on your scrubbed 720 report.



CHECKS AND BALANCES

SUMMARY STATEMENT

- ✓ Line 1 = Form 1, cell K23
- ✓ Line 2 is automatically calculated from 2a and 2b
 - 2a = Form 3 Subcontractor payments
 - 2b = Form 3 Prime Contractor payments MINUS payments to non-minorities
- ✓ Line 3 = Form 1, cell C23
- ✓ Line 4 = MBE Participation percentage in Form 1, cell L23



REPORT CORRECTIONS

✓ Keep in mind that corrections to reports, whether MBE, SBR, or VSBE, will be sent back to the parties who submitted the report.

✓ To ensure all parties are aware of correction requests, you can cc all parties on the original submission.

MBE REPORTING CHEAT SHEET

REPORTING CHEAT SHEET WILL INCLUDE:

- Each report requirement will have a guide, which will list which backup reports will be required to fill in the specific report as well as general reminders for each report.
 - Form 1 & 2
 - Form 3
 - Contracts Inventory
 - Summary Statement
- Check and Balances include:
 - Reporting Checklist
 - Submission Checklist



FORM 1- TOTAL CONTRACT AWARDS TABLE

Minority Business Enter		rocurement Rep	ort							Reporting Form	#1	
Reporting Department/A	gency:		0									
Fiscal Year 2022			July 1, 2021	June 30, 2022								
			To	tal Contract Aw	ards by Proci	rement Catego	ries					
Procurement Category	Total # All Prime Contracts (Including	Total All Prime Contracts Dollar Value Avarded (Including MBE)	Total # of Prime Contract Waivers	Total Dollar Value of Prime Contract Waivers	Total # MBE Prime Contracts Awarded	Total MBE Prime Contract Dollar Value Awarded	Subcontract	Total MBE Subcontract Dollar Value Awarded	Total # of MBE Contracts Awarded-	Total \$ of MBE Contracts Awarded- Prime & Sub	Total MBE Participation Percentage	
Architectural	0	709/710	0	711	0	\$0	0	\$0	0	\$0		
Engineering	0	709/710	0	711	0	\$0	0	\$0	0	\$0		709- Change Orders
Construction	0	709/710	0	711	0	\$0	0	\$0	0	\$0		_
Construction Related Services	0	709/710	0	711	0	\$0	0	\$0	0	\$0		710- Contract Awards
Maintenance	0	709/710	0	711	0	\$0	0	\$0	0	\$0		711- Waiver Data
Services	0	709/710	0	711	0	\$0	0	\$0	0	\$0		
Supplies & Equipment	0	709/710	0	711	0	\$0	0	\$0	0	\$0		717- Direct Vouchers
IT Services	0	709/710	0	711	0	\$0	0	\$0	0	\$0		704 One dit Condo
IT Supplies & Equipment	0	709/710	0	711	0	\$0	0	\$0	0	\$0		721- Credit Cards
Human, Cultural, Social & Educational Services	0	709/710	0	711	0	\$0	0	\$0	0	\$0		
Corporate Credit Card	0	721	0	711	0	\$0			0	\$0	0.00%	
Direct Voucher		717		711	0	\$0			0	\$0	0.00%	
Totals	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0.00%	

FORM 2- SUBCONTRACT AWARDS TABLE

					Total MBE	Subcontract A	wards by MBE	Classifications	and Procuren	ent Categories	S				
Procurement Ca	itegory	African American	Asian	Hispanic	Native American	Women	African American Women	Asian Women	Hispanic Women	Native American Women	Disabled	Non-Profit (Certified)	Community Service Provider	Disadvantaged	Total
	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
rchitectural	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
ngineering	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
	Total Dollars	\$0	\$0	\$0						\$0	\$0			\$0	
onstruction	# of Contracts	0	0	0						0	0			0	
onstruction Related	Total Dollars	\$0	\$0	\$0	720-	0-MBE Subcontractor Awards					\$0			\$0	
	# of Contracts	0	0	0		es mbe subcontractor /wards					0			0	
	Total Dollars	\$0	\$0	\$0						\$0	\$0			\$0	
Maintenance	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
ervices	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
upplies & Equipment	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
Services	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
Supplies &	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
quipment	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
uman, Cultural, Social	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
Educational Services	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	
	Total Dollars	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
otals	# of Contracts	0	0	0	0	0	0	0	0	0	0			0	

FORM 2- PRIME CONTRACT AWARDS TABLE

					Total MBE	Prime Contrac	t Awards by MB	E Classification	s and Procurem	ent Categories					
Procurement		African American	Asian	Hispanic	Native American	Women	African American Women	Asian Women	Hispanic Women	Native American Women	Disabled	Non-Profit (Certified)	Community Service Provider	Disadvantaged	Total
Architectural	Total Dollars # of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$(
Arcintectural	Contracts	0	0	0	0	0	0	0	0	0	0			0	
Engineering	Total Dollars # of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	S
	# of Contracts Total	0	0	0	0	0	0	0	0	0	0			0	
Construction	Dollars # of	\$0	\$0	\$0		709- MB	E Chang	e Orders		\$0	\$0			\$0	\$
	Contracts	0	0	0	710	- MBE Pr	ime Con	tract Awa	ards	0	0			0	
Construction	Total Dollars # of	\$0	\$0	\$0			olumns			\$0	\$0			\$0	\$(
Related Services	Contracts	0	0	0						0	0			0	
Maintenance	Total Dollars # of	\$0	\$0	\$0		(Procure	ment Ca	tegories)		\$0	\$0			\$0	\$(
	Contracts Total	0	0	0					•	0	0			0	
Services	Dollars # of	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$(
	Contracts Total	0	0	0	0	0	0	0	0	0	0			0	
Supplies &	Dollars # of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$(
Equipment	Contracts Total	0	0	0	0	0	0	0	0	0	0			0	
IT Services	Dollars # of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$(
	Contracts Total	0	0	0	0	0	0	0	0	0	0			0	
IT Supplies & Equipment	Dollars # Of	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$(
Human, Cultural,	Contracts Total	0	0	0	0	0	0	0	0	0	0			0	
Social & Education	I	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0
Services	Contracts Total	0	0	0	0	0	0	0	0	0	0			0	_
Corporate Credit Card	Dollars # of	\$0	\$0	\$0	721-	MBE Cre	dit Card	Transac	tions	\$0	\$0			\$0	\$0
	Contracts Total	0	0	0		The state of the s					0			0	
Direct Voucher	Dollars # of	\$0	\$0	\$0	717	7- MBE D	irect Vou	icher To	tals	\$0	\$0			\$0	\$0
	Contracts Total	0	0	0					<u> </u>	0	0			0	
Total	Dollars # of	\$0	\$0	\$0	\$ 0	\$ 0	\$0	\$0	\$ 0	\$0	\$0			\$0	\$(
	Contracts	0	0	0	0	0	0		0	0	0			0	

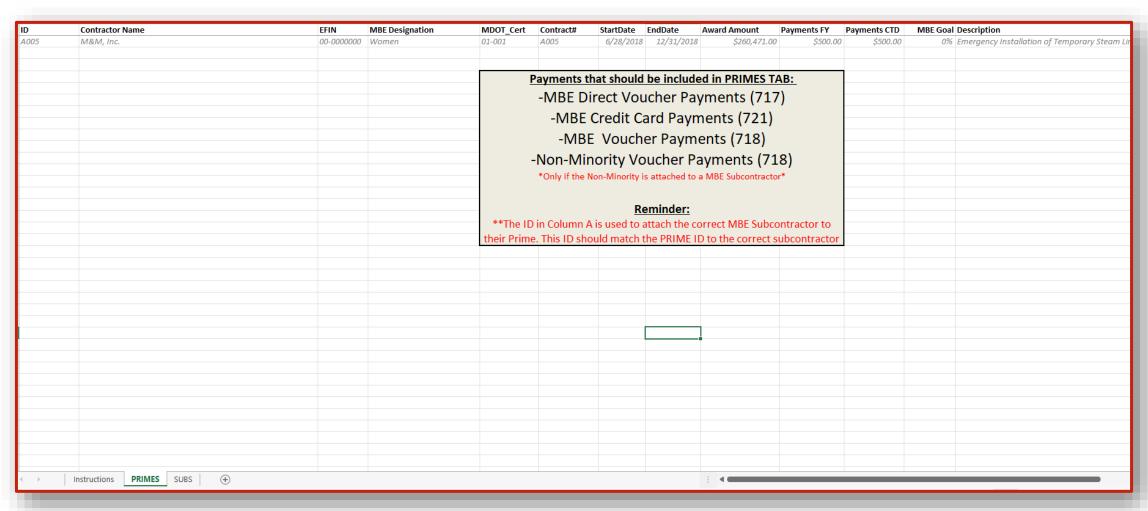
CONTRACTS INVENTORY-MBE PRIME CONTRACTORS

	scal Year 2022 ubmitted:										
(List all MBE prime contrac	ts awarded.)									
#	Agency Name	MBE Prime Contractor Name	Prime Contractor MBE Cert. #	Prime Contractor MBE Classification (Select from Dropdown)	Credit Card / Direct Voucher (Select ONLY from the Dropdown)	Contract Description (Procurement Category) (Select from Dropdown)	Award Amount	Contract # ONLY (Please list the contra #, do NOT include Cred Card or Direct Vouche on this line)			
1											
2		Assessed the of		ha inaliidad i	n the MDC D	ina Cantua atau	a Tab.				
3		Awards that	snoula	be included i	n the MBE Pr	ime Contractor	s lab:				
4				709- Char	nge Orders						
6				710- Contr	act Awards						
7											
8			717- Direct Vouchers								
9			721- Credit Cards								
10											
11		Reminder:									
12		**Your Contracts Inventory should mirror the totals you entered in your Form 2 Prime Contractors									
13			·		ble.						
14											
15											
16											
17											

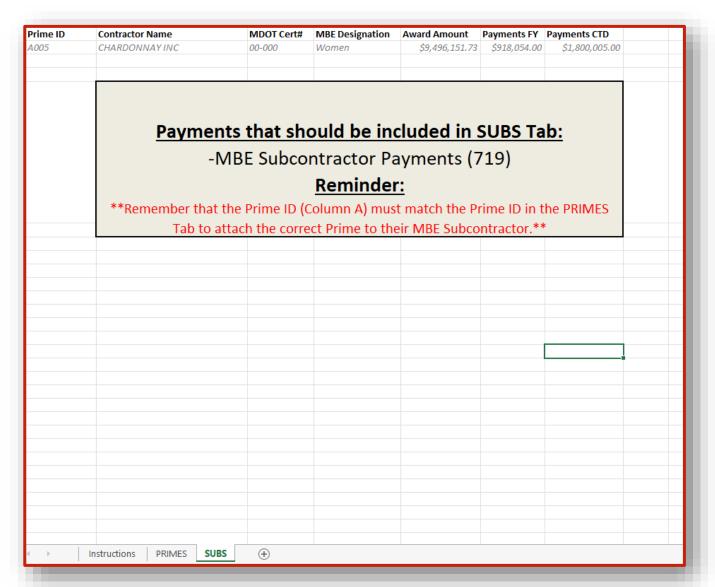
CONTRACTS INVENTORY-MBE SUB CONTRACTORS

Contract Subcontractor Subcontractor Subcontractor Classification (Select from Dropdown) Agency Prime Prime Contract Description (Procurement Category) (Select from Dropdown) Award Amount		-	MBE Subcontract Awards Re	port								
Agency Name MBE Subcontractor Name Subcontractor MBE Cert. # Subcontractor MBE Classification (Select from Dropdown) Award Amount (Select from Dropdown)												
Agency Name MBE Subcontractor Name MBE Subcontractor Name MBE Subcontractor Name Subcontractor MBE Classification (Select from Dropdown) Agency Prime Contract Description (Procurement Category) (Select from Dropdown) Award Amount Awards that should be included in the MBE Subcontractors Tab: 720- MBE Subcontractor Awards Reminder: **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table.	Date sui	Jillitteu.										
Agency Name MBE Subcontractor Name MBE Subcontractor Name Classification (Select from Dropdown) Award Amount Classification (Select from Dropdown) Award Amount Awards that should be included in the MBE Subcontractors Tab: 720- MBE Subcontractor Awards Reminder: **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. **Your Contracts Inventory Should mirror Table.		(List all MBE subcontracts av	warded.)									
Awards that should be included in the MBE Subcontractors Tab: 720- MBE Subcontractor Awards Reminder: 9 **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11 **Subcontractors Table** 12 **13 **14 **15 **16 **16 **16 **16 **16 **16 **16	#	Agency Name	MBE Subcontractor Name		Classification (Select		(Procurement Category)	Award Amount				
Awards that should be included in the MBE Subcontractors Tab: 720- MBE Subcontractor Awards Reminder: 9 **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11	1											
Awards that should be included in the MBE Subcontractors Tab: 720- MBE Subcontractor Awards Reminder: 9 **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11	2											
720- MBE Subcontractor Awards Reminder: **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11 12 13 14 15 16	3											
Reminder: 9 **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11 12 13 14 15 16	4		Awards that she	<u>ould be ii</u>	ncluded in the	MBE Subco	ntractors Tab:					
Reminder: **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11 12 13 14 15 16	5		720- MBE Subcontractor Awards									
Reminder: **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11 12 13 14 15 16	6		Reminder: **Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE									
**Your Contracts Inventory should mirror the totals you entered in your Form 2 MBE Subcontractors Table. 11 12 13 14 15 16	7											
10 Subcontractors Table. 11 12 13 14 15 16												
11 12 13 14 15 16												
12 13 14 15 16												
13 14 15 16												
14 15 16												
15 16												
16												
	16											

FORM 3- MBE PRIME CONTRACTOR PAYMENTS



FORM 3- MBE SUBCONTRACTOR PAYMENTS



SUMMARY STATEMENT



Governor's Office of Small, Minority & Women Business Affairs Annual Minority Business Enterprise (MBE)

Procurement Report

FY2022 Summary Statement

Reporting Department/Agency:

Fiscal Year: 2022

Category		Amount
Total dollars awarded to MBEs (Total from Form 1 Spreadsheet)		FORM 1 COLUMN K23
2. Total dollars paid to MBEs (Total from Form 3 Database, Sum of 2a and 2b below)		0.00
a. Total Actual Subcontractor Payments (Form 3)	FORM 3	
b. Total Prime Contractor Actual Payments by (excluding non-minority primes) (Form 3)	FORM 3	
3. Total dollars awarded (Total from Form 1 Spreadsheet)	FORM 1 COLUMN C23	
4. MBE awards as a percentage of contracts awards (from Form 1 Spreadsheet)		FORM 1 COLUMN L23
Secretary/Agency Head Name:		

This summary is not complete until the three respective signatures on Page 2 have been obtained.

REPORTING CHECKS AND BALANCES

FMIS/ANSWERS Data Collection Checklist

The following checklist will assist you in your efforts to collect and compile all the data necessary to complete and submit an accurate summary of your agency/department's procurement activity, including Minority Business Enterprise (MBE) prime contract and subcontract awards and payments:

- ☐ Generate the following FMIS/ANSWERS MBE Reports:
 - a) PCHL709 (BPO/PO Change Orders from contracts awarded in prior fiscal years)
 - b) PCHL710 (Contract Awards Detail) run by award date
 - c) PCHL711 (Contract Awards Summary) Use Waiver Data Only
 - d) PCHL713 (MBE Prime Contract Awards by Ethnicity) Reference Document Only
 - e) PCHL717 (MBE Prime Payments by Direct Voucher; no BPO/PO)
 - f) PCHL718 (MBE Prime Voucher Payments made from BPO/PO)
 - g) PCHL719 (MBE Subcontractor Payments)
 - h) PCHL 720 (MBE Subcontract Awards) run by award date
 - i) PCHL 721 or VIEWDIRECT A30USB11(P-Card Total/MBE Purchases)

Cut along dotted line and post in visible spot

FMIS CHEAT SHEET

AWARDS = ANSWER reports 709, 710, 717, 720 & 721 OR VIEW DIRECT A30USB11

PAYMENTS = ANSWER reports 717, 718, 719 & 721 OR VIEW DIRECT A30USB11

Reminder: Direct Vouchers and P-card purchases* are reported as both AWARDS and PAYMENTS.

*With the exception of control agency/department statewide contracts

Forms	Data that is required in each form
Form #1- Contract Awards	The anticipated amount of the base period of the contract when it was first awarded or renewed.
Form #2-MBE Prime & Subcontract Awards	The MBE Prime Contractor's Portion of the Contract & the Subcontractor's MBE commitments when the contract was first awarded or renewed.
Form #3-Actual Payments	The confirmed MBE payment amounts actually paid for services rendered or products purchased.

SUBMISSION CHECKS AND BALANCES

ANNUAL MBE REPORT SUBMISSION CHECKLIST

October 1, 2018. MANDATORY SUBMISSION

(For Agency Use)

	Summary Statement, signed by three representatives, please plan accordingly (hard copy h original signature or scanned signed copy e-mailed to GOSBA)
Fiscal Year	2019 MBE Strategic Plan (MS Word or PDF file), send to GOSBA due July 31, 2018
	ocurement Awards Annual Reporting Forms 1 and 2 Excel spreadsheets – 1 file <i>(please not NUAL Report excel file is slightly different from the monthly version), send to GOSBA in excel</i>
0	Include Awards Delegated from DGS
0	Include Awards that may not have been posted in timely manner from June BPW Agendas
	MBE CONTRACTS INVENTORY" formerly known as MBE Prime Contractor and MBE tor Awards Detail Report excel spreadsheets – 1 file, send to GOSBA
GOSBA F	orm 3 data entry into web portal
GOSBA Fo	orm 3 Reports to keep on file, you decide, GOSBA has documentation within the portal

■ Documentation supporting the annual report awards and payments submitted to GOSBA. (FMIS using agencies should include <u>RECONCILED* electronic</u> copies of the reports used to generate award and payment data and any other relevant supporting documentation. Non-FMIS using agencies should include reports from their systems that validate the figures being reported.)

This documentation should be submitted via e-mail, Google Drive or as a last result thumb drive or CD by

USE YOUR CHECKLIST

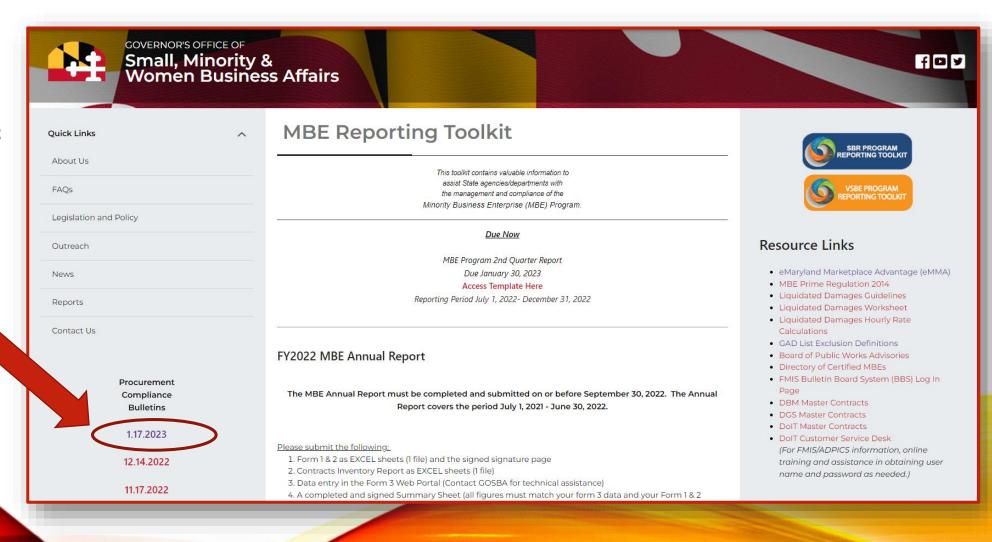
**For FY23, the Compliance Assessment will be added to this list.



COMPLIANCE ASSESSMENT REPORT

COMPLIANCE ASSESSMENT AVAILABLE NOW

The Compliance Assessment Report is available now, in the January 17,2023 Compliance Bulletin.





MBE COMPLIANCE ASSESSMENT REPORT

- Will report information about contracts that closed (expired) during the fiscal year and contained MBE goals/subgoals.
- Will include an excel report with a prime and subs tab and a Compliance Report tab which will be printed off and signed by your agency head or designee.
- Aggregate results will be published in the Governor's Office of Small, Minority & Women Business Affairs Annual Report.





GOVERNOR'S OFFICE OF SMALL, MINORITY & WOMEN BUSINESS AFFAIRS

FINAL ANNOUCEMENTS & REMINDERS

STAY CONNECTED

- Are you maximizing your agency's Small Business Reserve (SBR), Minority Business Enterprise (MBE) and Veteran-Owned Small Business Enterprise (VSBE) participation?
- Do you know who on your team is responsible for compliance and administration of the SBR, MBE and VSBE Programs and if they are receiving this Procurement Compliance Bulletin?
- Do you attend our training regularly?

STAY CONNECTED

- Are you participating in our Compliance Conference Call?
- Are you attending the monthly Senior Procurement Advisory Group (SPAG) monthly meetings?

Note: If no one at your agency is receiving SPAG meeting invitations, email Jamie Tomaszewski, Chief Administrative Officer, Office of State Procurement (OSP), Maryland Department of General Services (DGS), at jamie.tomaszewski@maryland.gov and ask to be added to the invite list.



AS ALWAYS, IF YOU HAVE QUESTIONS AFTER TODAY'S TRAINING, **PLEASE CONTACT US:**

NICHELLE JOHNSON

NICHELLE.JOHNSON1@MARYLAND.GOV

410-697-9605

667-232-1369

KAREN REYES

KAREN.REYES@MARYLAND.GOV

410-697-9608

443-346-063Qernor's Office of Small, Minority & Women Business Affairs



VSBE PROGRAM OVERVIEW



VSBE Program Statutes

STATE FINANCE AND PROCUREMENT ARTICLES § 14-601—14-606

https://mgaleg.maryland.gov/mgawebsite/Laws/StatuteText?article=gsf§ion= 14-601&enactments=false

VSBE Participation

- § 14-601. Definitions
- § 14-602. Procurement procedures
- § 14-603. Awarding of contract
- § 14-604. Regulations, procedures and report
- § 14-604.1. Advisory Committee
- § 14-605. Prohibited acts and Penalties
- § 14-606. Penalties Amendment



VSBE Program Regulations

COMAR 21.11.14 UPDATED

https://dsd.maryland.gov/regulations/Pages/21.11.14.01.aspx

VSBE Policies

- 01 General Purpose
- 02 Definitions
- 03 Scope
- 04 Procurement Agency Responsibility
- 05 VSBE Liaison
- 06 Reporting
- 07 Procurement Solicitations
- 08 Contract Award
- 09 Waiver
- 10 Amendment of VSBE Participation Schedule
- 11 Compliance
- 12 Verification



VSBE PROGRAM OVERVIEW



VSBE Program

- Provides contracting opportunities on state-funded procurements for certified veteran-owned small businesses
- Only the work of a certified VSBE firm, performing either directly (prime contractors) or indirectly (subcontractors), can be counted toward the achievement of an established contract goal
- As of February 1, 2023, there are over 610 active and certified VSBE vendors in the eMMA database and growing daily.



EMMA

eMaryland Marketplace Advantage (eMMA) is the <u>only</u> platform to verify vendors in the VSBE Program

Welcome to eMaryland Marketplace Advantage (eMMA)

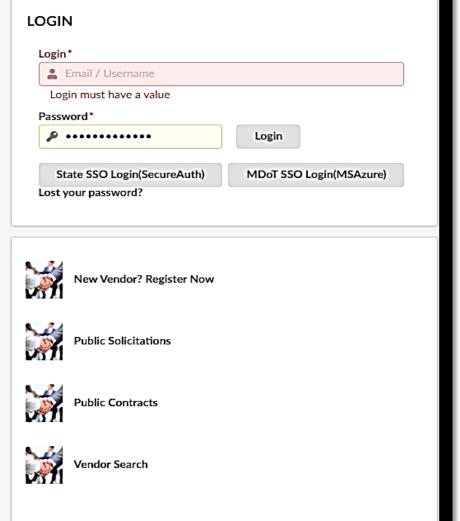


eMMA is Maryland's new online procurement platform used to connect the vendor community with contracting opportunities from state, county, and local government entities. Registered vendors will receive notices of bid opportunities, can submit bid responses online, and may obtain bid results online.

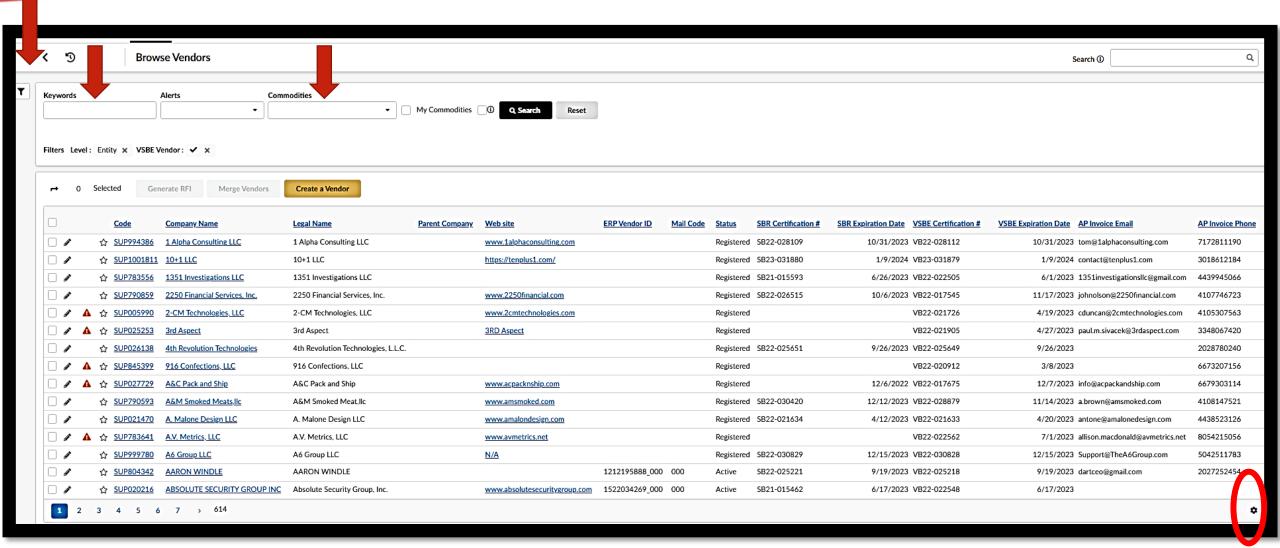
Qualified vendors may also complete the self-certification process for the Small Business Reserve (SBR) Program and Veteran-owned Small Business Enterprise (VSBE) Program.

eMMA facilitates an open, transparent, and efficient procurement process. We look forward to doing business with you!

Additional information can be found in the <u>Frequently Asked</u>
<u>Questions</u> and <u>Quick Reference Guides</u>. Any questions please contact the eMMA Help Desk at <u>eMMA.helpdesk@maryland.gov</u>.



VSBE INTERNAL DATABASE





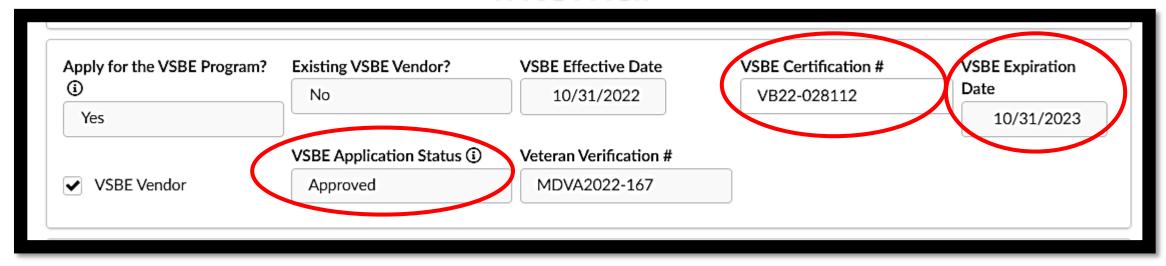
CERTIFIED VSBE VENDORS

 It is the responsibility of the agency/department to make sure all VSBE's on all FY2023 contracts are certified in the VSBE Database in eMMA

 Failure to do, will result in your agency having to manually extract that data from your FY2023 reports, as no awards or payments can be counted toward VSBE contract goals by veteran firms not in the VSBE Program

VSBE CERTIFICATION

Internal

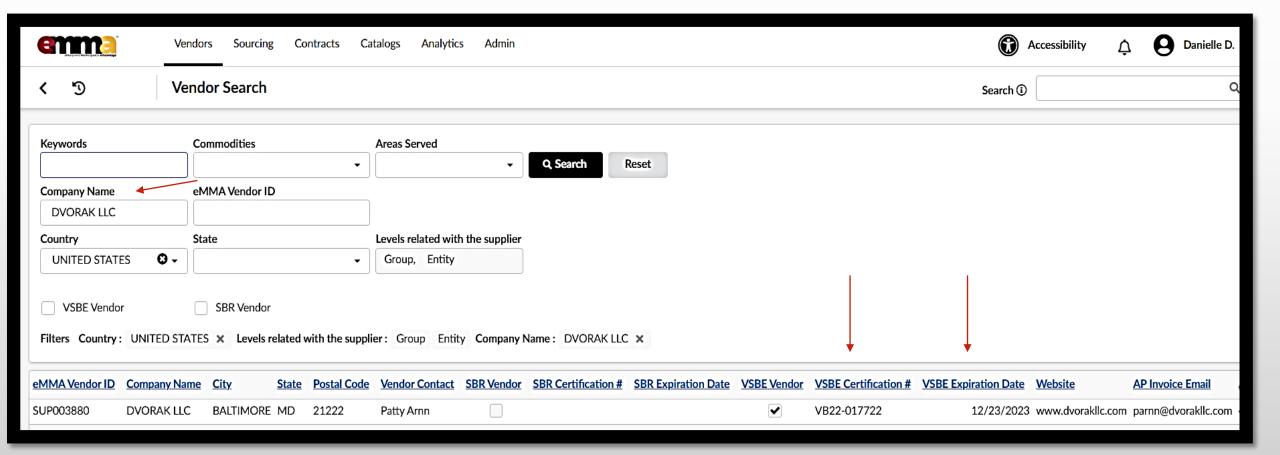




Registered SB22-028109 10/31/202 VB22-028112 10/31/2023 7172811190	Code	Company Name Legal Name	Parent Company Web site	ERP Vendor ID	Mail Code Status	SBR Certification #	SBR Expiration Date	VSBE Certification #	VSBE Expiration Date	P Invoice Email	AP Invoice Phone
)				Registere	d SB22-028109	10/31/202	VB22-028112	10/31/2023		7172811190

VSBE CERTIFICATION REPORT EXAMPLE

ontract Amou 🔻 Doc Stat 🔻 Multi Vend 🔻 Ven	ndor Numb 🔻 \	Vendor Name	▼ Fiscal Effective Da ▼	Effective Da	Expiration Da	Award Da 🔻	VET Flag
POST N ***	** 17 9457 [OVORAK LLC	5/11/2022	5/11/2022	5/10/2024	5/11/2022	Υ



FEDERAL VETERAN SEARCH

https://veterans.certify.sba.gov/#home

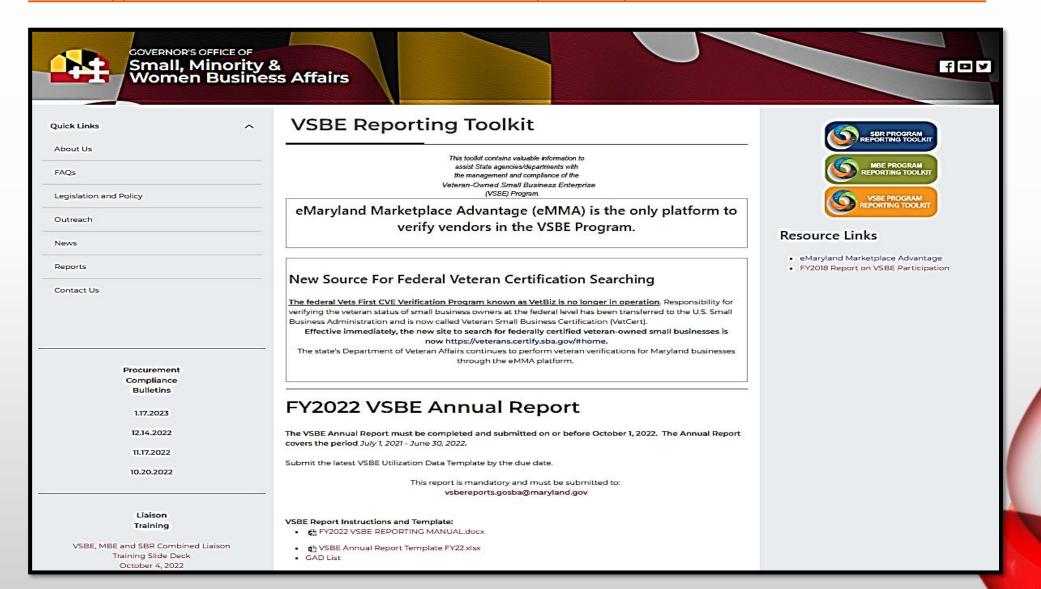


VSBE PROGRAM REPORTING



VSBE TOOLKIT

HTTPS://GOMDSMALLBIZ.MARYLAND.GOV/PAGES/REPORTING-TOOL-VSBE.ASPX



VSBE Program utilization data is being collected by the Governor's Office of Small, Minority & Women Business Affairs for publication to the Governor, the Letislative Policy Committee, and the public.

Veteran-Owned Small Business Enterprise (VSBE) Annual Report

Fiscal Year 2022

STRUCTIONS:	Complete all y	ellow cells. Autom	atic calculations	will appear in blu	e cells. Do not edi	t this template.	
ency Reporting:							
lividual Complet	ing Report:						
			<u> </u>	wards to VSBE	<u>s</u>		
	Total # All		Total # Contracts	Total \$ Contracts			
	Procurement	Total \$ All	Awarded to VSBEs	Awarded to VSBEs	Total # VSBE	Total \$ VSBE	Percentage
	Contracts	Procurement	as Prime	as Prime	Subcontracts	Subcontracts	VSBE
	Awarded	Contracts Awarded	Contractors	Contractors	Awarded	Awarded	Participat
curement	Awaraca	CONTRACTOR AWARDED	Contractors	Contractors	Awaraca	Awaraca	raracipat
ntracts							
porate Credit							
rd							
					j		
ect Voucher							
al		\$0		\$0		\$0	
	Payments to VSBEs						
			Total \$ Payments				
			to All Prime	Total \$ Payments			
			Contractors	to VSBEs as Prime			
			(Total of ALL	and	VSBE Payments as		
			Payments)	Subcontractors	% of All Payments		

VSBE ANNUAL REPORT TEMPLATE

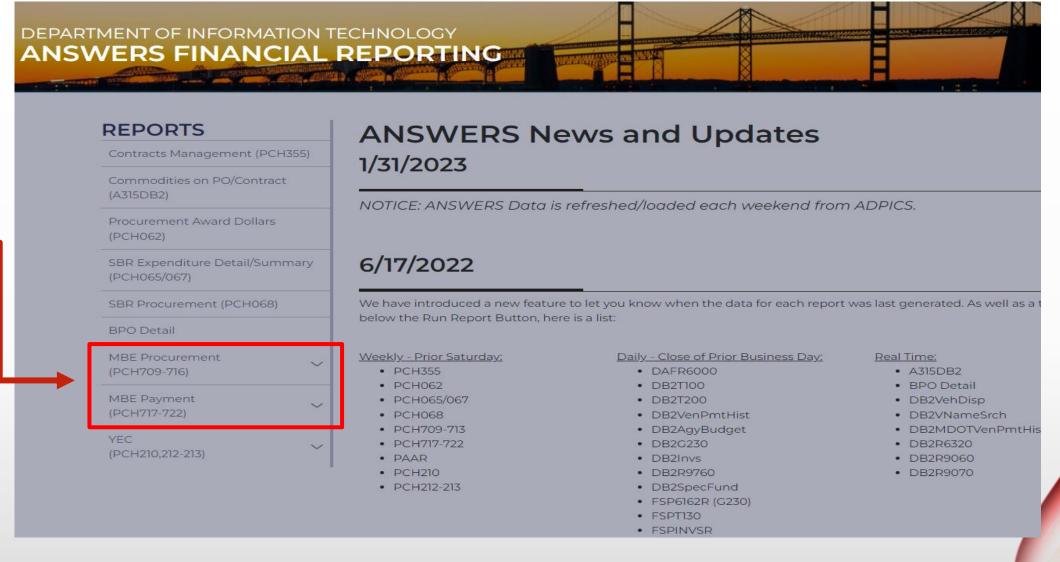


ANSWERS REPORTING



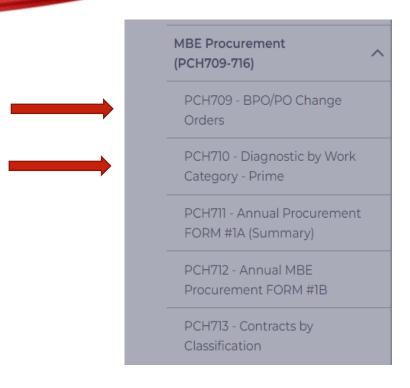


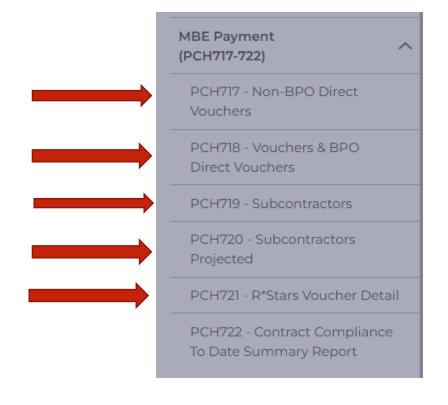
https://net.md.gov/apps/Answers/



ANSWERS HOMESCREEN

VSBE ANSWERS REPORTS DATA





<u>Awards</u> 709, 710, 720

Awards & Payments
Please note the 717 & 721
are used for **both** awards and payments

<u>Payments</u> 718, 719

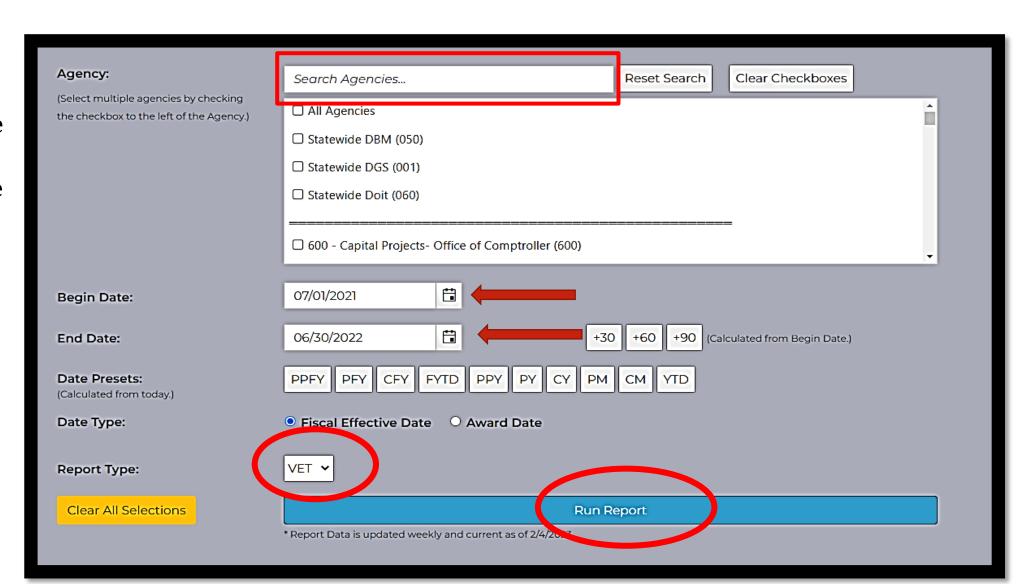
HOW TO RUN VSBE ANSWER REPORTS

Step 1- Find your Agency/Department

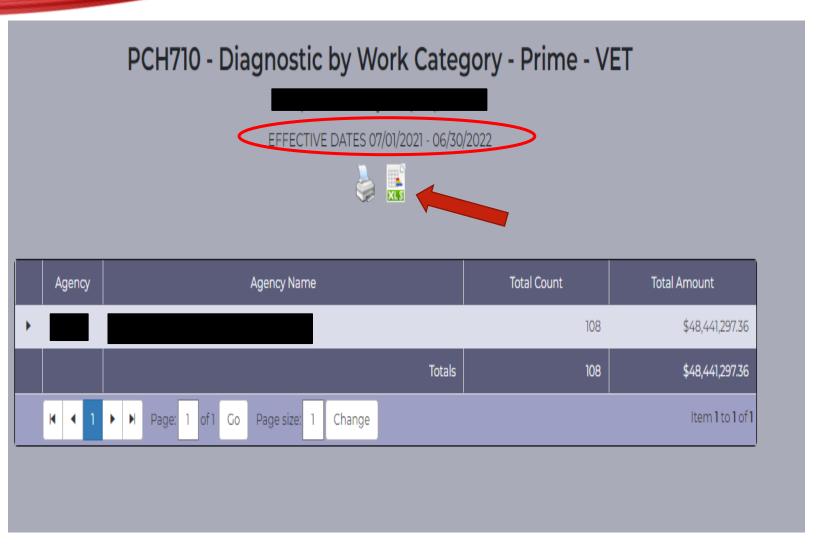
Step 2-Make sure the Begin/End Dates are correct AND the Date Type is Fiscal Effective Date. For FY23 Dates will be July 1,2022-June 30, 2023

Step 3- Make sure Report Type is set to VET, if applicable

Step 4- Run Report



HOW TO RUN VSBE ANSWERS REPORT



Step 5- Pull report into Excel spreadsheet

(This is your RAW data)

Step 6- Create a separate tab in the same Excel workbook with the same data and **scrub**, by sorting data using the Vet Flag column, reportable, etc.

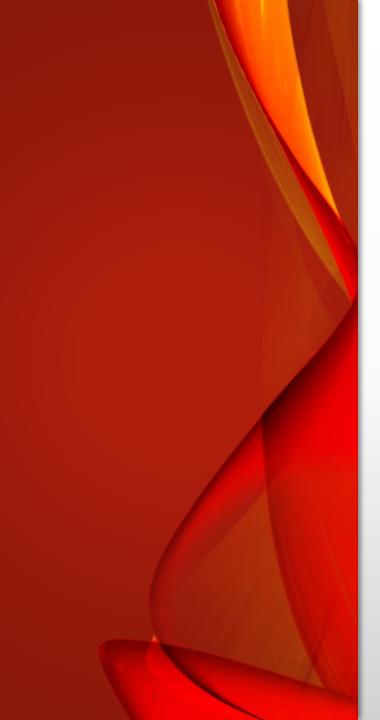
Step 7- Be sure to label, total, and/or pivot table to utilize the data for the Annual Report

NO VET FLAG REPORTS PCH 709 & PCH 721

709- There is no Vet Flag to filter or sort this contract data right now. This is a manual review and highly recommended for agencies/departments to document internally.

Departme Agency Agency Til Contract I Contract Effective Category Proc M Vendor No Vendor Name MBE Type MBE Desc CO No CO Effective Original Contract Amount CO Amount

721- Although there is no Vet Flag to select on the initial run on this report, Column Q does pull the Vet Flag data to then be sorted/filtered.



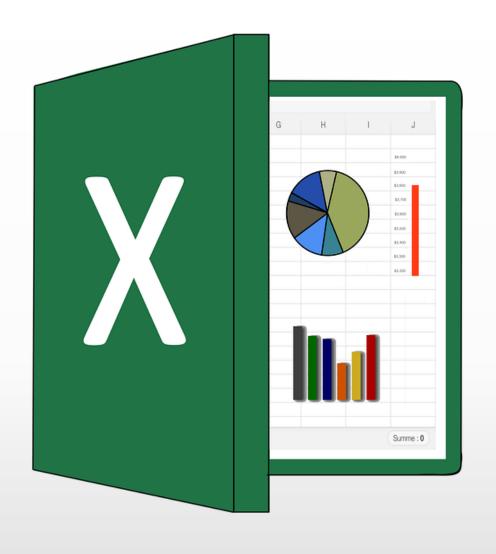
VSBE ANSWERS REPORTING CONCLUSION

Generate the following FMIS/ANSWERS VSBE Reports

- 1. PCHL 709 (PO/BPO Change Orders from contracts awarded in prior fiscal years), no Vet flag
- 2. PCHL 710 (Contract Awards Detail) with Vet Flag
- 3. PCHL 717 (MBE/VSBE Prime Payments by Direct Voucher; no BPO/PO) with Vet Flag
- 4. PCHL 718 (MBE/VSBE Prime Voucher Payments made from BPO/PO) with Vet Flag
- 5. PCHL 719 (MBE/VSBE Subcontractor Payments) with Vet Flag
- 6. PCHL 720 (MBE/VSBE Subcontractor Awards) run by award dates with Vet Flag
- 7. PCHL 721 or Internal Agency/Department (MBE/VSBE Credit Card/P-Card Purchases) no Vet Flag, but has Vet column on report

VSBE ANSWERS CHEAT SHEET-ANSWERS

Veteran-Owned Small Business Enterprise (VSBE) Annual Report								
	CHEAT SHEET							
Beginning in Fiscal Year 2019, the work of firms verified by the Center For Veterans Enterprise of the United States Department of Veterans Affairs or the Maryland Department of Veterans Affairs may be counted toward a defined VSBE contract goal (see COMAR 21.11.13).								
INSTRUCTIONS: C	omplete all y	rellow cells. Automatic calcul	ations will appear in blue cells. Do no	ot edit this template.				
Agency Reporting:								
Individual Complet	ing Report:							
				Awards to VSBEs				
	Total # All Procuremen t Contracts Awarded	Total \$ All Procurement Contracts Awarded	Total # Contracts Awarded to VSBEs as Prime Contractors	Total \$ Contracts Awarded to VSBEs as Prime Contractors	Total # VSBE Subcontracts Awarded	Total \$ VSBE Subcontracts Awarded	Percentage of VSBE Participation	
Procurement Contracts	QTY	709 & 710 Rpts Combined Tota	ΥΤΩ	VSBE 710	QTY	VSBE 720 Rpt	#VALUE!	
Corporate Credit Card	QTY	721 &/or Internal Report	QTY	VSBE 721/Credit Cards			#VALUE!	
Direct Voucher	QTY	717 Data	QTY	VSBE 717			#VALUE!	
Total								
		Should match MBE Rpt	total agency awards					
			<u>P</u>					
			Total \$ Payments to All Prime Contractors (Total of ALL Payments)	Total \$ Payments to VSBEs as Prime and Subcontractors	VSBE Payments as % of All Payments			
			717 + 718 + Credit Card Report (721 or Internal) = All totals	VSBE only 717 + VSBE only 718 + VSBE only 719 + Credit Card Rpt (721 or Internal) = VSBE Total Payments	#VALUE!			



NON-ANSWERS REPORTING



VSBE NON-ANSWERS REPORTS DATA

<u>Awards</u>

- BPO/PO Change Orders
- All Contracts Awards Detail (Prime) with VSBE awards
- All Subcontract Awards Detail with VSBE awards

<u>Payments</u>

- All Voucher & BPO Voucher payments with VSBE Vendors
- All Subcontractor payments with VSBE's

Awards & Payments

Please note Direct Vouchers & Credit Cards/ P-Cards are used for **both** awards and payments

NON-ANSWERS REPORTING TIPS

- Only submit your agency/department information
- Report Data is clearly labeled, with VSBE data identified
- If there is no data for a particular category, please make sure to indicate that. It can be on the excel spreadsheet or in the comments column on the Annual Report.

- Payments are specific to prime and/or subcontractors
- Awards and supporting backup data supports fiscal year dates
- Reportable amounts totals should match the amounts on the Annual Report
- Please do not use one report for all program



NON-ANSWERS REPORTING CONCLUSION

Generate the following VSBE Reports:

- 1. PO/BPO Change Orders from contracts awarded in prior fiscal years
- 2. All Contract Awards Detail with VSBE awards
- 3. All Prime Payments by Direct Voucher; no BPO/PO with VSBE payments
- 4. All Prime Voucher Payments made from BPO/PO with VSBE payments
- 5. All Subcontractor Payments with VSBE payments
- 6. All Subcontractor Awards with VSBE awards
- 7. All Internal Agency/Department Credit Card/P-Card Purchases with VSBE Payments

VSBE ANSWERS CHEAT SHEET NON-ANSWERS

			ublication to the Governor, the Letislative						
	Veteran-Owned Small Business Enterprise (VSBE) Annual Report								
	CHEAT SHEET								
	Beginning in Fiscal Year 2019, the work of firms verified by the Center For Veterans Enterprise of the United States Department of Veterans Affairs								
		or the Maryland Depa	artment of Veterans Affairs may be counted tow	ard a defined VSBE contract goal (see COMAR 21.	11.13).				
INSTRUCTIONS: Co	omplete all ye	ellow cells. Automatic calculation	ns will appear in blue cells. Do not ed	lit this template.					
Agency Reporting:									
Individual Completi	ng Report:								
				Awards to VSBEs					
	Total # All Procurement				Total # VSBE	Total \$ VSBE	Percentage of		
	Contracts	Total \$ All Procurement	Total # Contracts Awarded to VSBEs as	Total \$ Contracts Awarded to VSBEs as	Subcontracts	Subcontracts	VSBE		
	Awarded	Contracts Awarded	Prime Contractors	Prime Contractors	Awarded	Awarded	Participation		
Procurement		All BPO/PO Contract Awards				VSBE Subcontract			
Contracts	QTY	& Change Orders	QTY	VSBE Prime Awards	QTY	Awards	#VALUE!		
Corporate Credit Card	QTY	All Credit Cards or P-Cards	QTY	VSBE Credit Cards/P-Cards			#VALUE!		
Direct Voucher	QTY	All Direct Vouchers (no BPO/PO)	QTY	VSBE Direct Vouchers (no BPO/PO)			#VALUE!		
Total	QII	All bliect vouchers (no BPO/PO)	Q11	VSBE DIFECT VOUCHETS (NO BPO/PO)			#VALUE!		
		Should match MBE Rpt to	tal agency awards						
			<u>F</u>						
			Total \$ Payments to All Prime Contractors (Total of ALL Payments)	Total \$ Payments to VSBEs as Prime and Subcontractors	VSBE Payments as % of All Payments				
				Odd Control of Control					
				VSBE only Direct Vouchers +					
			All Direct Vouchers +	VSBE only Voucher Payments +					
			All Voucher Payments +	VSBE only Subcontractor Payments +					
			All Credit Cards/P-Cards	VSBE only Credit Cards/P-Cards Payments	#3/611151				
			=Total Payments	= VSBE Total Payments	#VALUE!				

VSBE REPORTING FY23 CHECKLIST BY OCTOBER 1ST DEADLINE





VSBE Outreach Report



- Raw data
- Scrubbed data
- VSBE specific awards totals
- VSBE specific payment totals



NEW VSBE REPORTING REQUIREMENTS STARTING FY2023

21.11.14.06 Reporting

(2) The number of waivers granted pursuant to Regulation .09 of this chapter;

(3) An evaluation by the procurement agency of the success of its VSBE Program, which shall include a brief description of the procurement agency outreach efforts to VSBE prime and VSBE subcontractors.

VSBE FY23 WAIVERS

VSBE Forms (Attachment E) were updated effective September 1, 2022. Modifications included Waiver Guidance (E-1C) with definitions, Good Faith Efforts outlined, and other valuable information.

https://procurement.maryland.gov/wp-content/uploads/sites/12/2018/04/AttachmentE-VSBEForms.pdf

Announced in November 2022 SPAG, there is now MBE & VSBE Waiver Goal Guidance. All VSBE Waivers Determinations are required to be emailed to vsbe.gosba@maryland.gov

https://procurement.maryland.gov/wp-content/uploads/sites/12/2022/11/BP-MBE_VSBE-Waiver-Guidance-v1-10.17.2022.pdf

Veteran-Owned Small Business Enterprise (VSBE) Program Outreach Form

Fiscal Year 2023

Starting for fiscal year 2023, every participating agency must report their VSBE Program outreach to veteran businesses and overall program evaluation. (see COMAR 21.11.14).

INSTRUCTIONS: Complete all yellow highlighted cells. Do not edit this template.

Agency Reporting:							
Individual Completing Form/Title: Number of Employees Engaged in VSBE Outreach:							
What channels do you engage for your VSBE Outreach? Please check all that apply:		Live/In-Person	Virtual	One on One			
		Print	Social Media Platforms	Other			
Number of outreach events (live or vir							
Number of outreach events (live or vir	tual) targeting VSBE's a	ttended (not hosted) by your Agen	cy/Department?				
Number of Total VSBE outreach even							
Does your Agency/Department have a	Yes or No?						
Does your Agency/Department VSBE L	Yes or No?						
If Yes to the preceeding question, how							
What factors of your outreach efforts contributed to your overall VSBE Program performance?							
Add any other information relevant to	vourveteran-owned s	mall husiness outreach efforts:			_		
any other morniation relevant to	your vereigirowiled s	nun pusites outreacti enorts.					

Thank YOU!