Mining Public Data Board of Public Works Documents

Karen Reyes Compliance Manager Minority Business Enterprise Program



INFORMATIO QUAN' PROCESS AINING BEPENDENCY MODELING ASPECT **STATISTICS** ANDABLE REGRESSION

Governor's Office of Small, Minority & Women Business Affairs

- Oversight, monitoring, and compliance of three socioeconomic procurement programs across 70 state agencies/departments
 - Small Business Reserve Program
 - Minority Business Enterprise Program
 - Veteran-Owned Small Business Enterprise Program
- Conduct statewide outreach and training programs
 - Training Insights for Procurement Success (T.I.P.S.) webinar series
 - Ready, Set, GROW! Procurement Connections webinars and workshops
- Host online resources for small business growth and development

State Procurement Programs

Small Business Reserve (SBR) Program

- Prime contracting program
- 15% set-aside
- Race and gender neutral
- State-defined small business eligibility standards apply
- Online certification process (eMMA)
- Annual renewal

Minority Business Enterprise (MBE) Program

- Subcontracting program
- 29% aspirational goal
- Race and gender specific
- Application-based certification process
- Annual review

Veteran-Owned Small Business Enterprise (VSBE) Program

- Subcontracting program
- 1% aspirational goal
- 3-Step certification process includes verification of veteran status
- Annual renewal

MBEs and VSBEs are encouraged to perform as a prime contractor.

What is **Procurement?**



The act of obtaining or buying goods and services through a process that includes preparation, processing, selection, compliance, and approval of payments.

- State Finance and Procurement Articles (SF&P)
- Code of Maryland Regulations (COMAR)

State Contracting Pipeline



eMaryland Marketplace Advantage (eMMA)



Procurement Forecast

Board of Public Works

What is Data Mining?



The process of searching out and extracting usable data from a larger data set for the purpose of finding patterns and correlations. The information can be used to increase revenues, cut costs, improve customer relationships, reduce risk, and more.

Key Data Points



Prime Contractors

- Competitors
- Pricing
- Contracting cycles
- Purchasing agencies
- Purchasing officers



- Primes who win state contracts
- Contracting cycles
- Socioeconomic program
- inclusion
- Purchasing agencies

Board of Public Works

https://bpw.maryland.gov





BPW General Counsel speaking before the Board.

BPW Meetings

- Meeting Information
- BPW Meeting Documents
- Live Meeting Broadcast
- Meeting Calendar

Publications

- All Publications
- Reports Due to BPW
- Advisories
- Debarments
- Pending Regulations
- PAAR

About BPW

- Staff
- Organizational Chart
- Directions and Parking
- About BPW

Spotlight

2027 BPW Meeting Schedule 3 State Tax Rate

- FY 2022 State Tax Rate
- Maryland Department of Health Coronavirus Disease 2019
 (COVID-19) Information
- FY 2022 Procurement Advisor's Report
- eMaryland Marketplace Advantage (eMMA) Registration Now Open!
- NASPO State Preference Repository

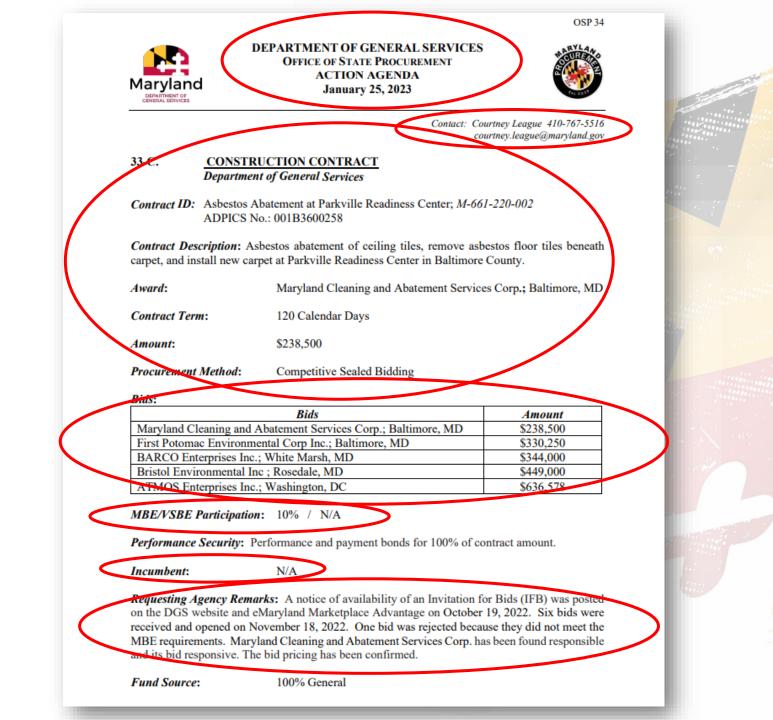
Meeting LiveStream

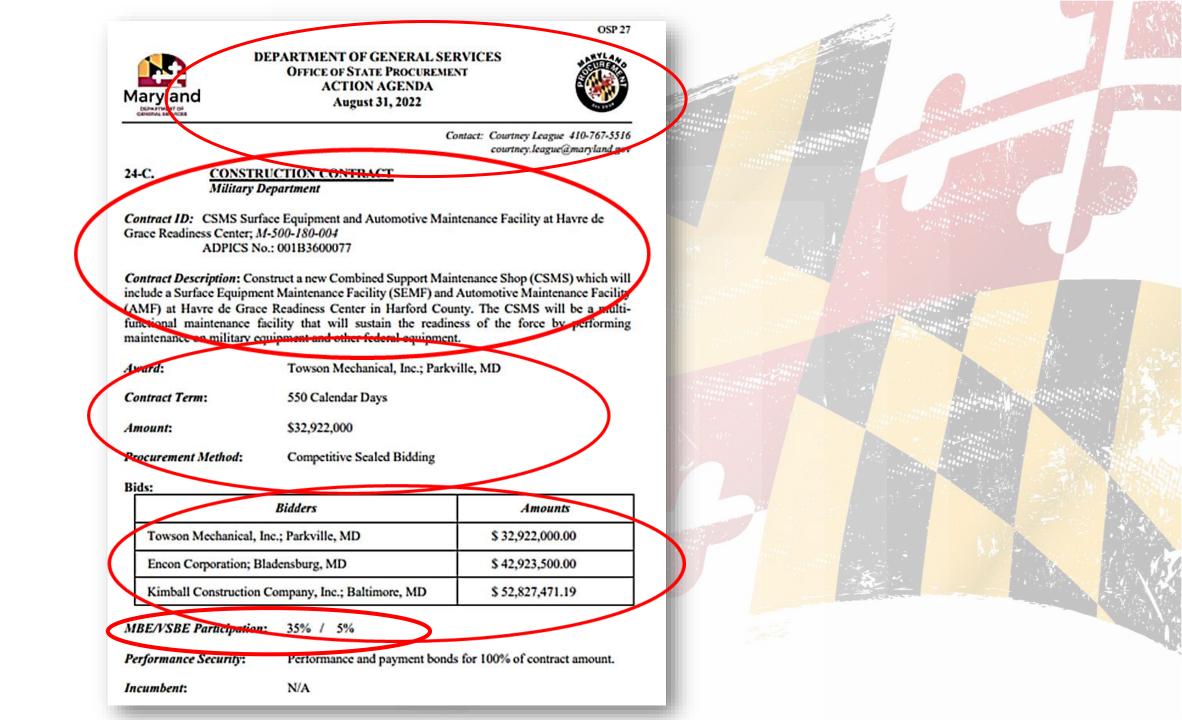


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(1) Select from the meeting dates provided

(2) Select "Agenda"





DEPARTMENT OF GENERAL SERVICES OFFICE OF STATE PROCUREMENT ACTION AGENDA March 10, 2021		
	Roberts 410-767-8715 roberts@maryland.gov	
Contract Description:Audit services for the Maryland Supplemental RAward:RSM US LLP; Baltimore, MDContract Term:03/25/2021* - 08/31/2025 (*or earlier upon BP)Amount:\$305,970		
Procurement Method: Competitive Sealed Proposals Proposals: Technical Financial Proposal 0fferors Technical Financial Proposal RSM US LLP; Baltimore, MD 1 \$ 305,970.00 SB & Company, LLC; Owings Mills, MD 3 \$ 239,603.00 BD & Company, Inc.; Owings Mills, MD 4 \$ 363,695.00 UHY LLP Columbia, MD 2 \$1,567,917.11	Rankings 0 (2) 1 0 (1) 2 0 (3) 3	
Living Wage Eligible: Yes MBE/VSBE Participation: 30% / NA Performance Security: N/A Hiring Agreement Eligible: No		
Incumbent: SB & Company, LLC; Owings Mills, MD		

Keep Learning



- 2 free webinars every month
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- Access video recordings of all classes on our YouTube playlist