

# WELCOME!

Topic:

Federal & State of Maryland  
Veteran-Owned  
Small Business  
Certifications and Updates



<https://www.sba.gov/>

[goMDsmallbiz.maryland.gov](https://goMDsmallbiz.maryland.gov)

March 5, 2024

# Federal & State of Maryland Veteran-Owned Small Business Certifications and Updates



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**Business Development Specialist**



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# Maryland

GOVERNOR'S OFFICE  
OF SMALL, MINORITY & WOMEN  
BUSINESS AFFAIRS

## Danielle Davis

VSBE Compliance Manager

[goMDsmallbiz.maryland.gov](http://goMDsmallbiz.maryland.gov)

# **State of Maryland Veteran-Owned Small Business Enterprise (VSBE) Program**

March 5, 2024

# AGENDA

**01** OFFICE OVERVIEW

**02** PROGRAM REQUIREMENTS

**03** VSBE CERTIFICATION & RECERTIFICATION

**04** OUTREACH

**05** WHAT'S NEW

**06** RESOURCES



- Connect small businesses to greater economic opportunities
- Oversight, monitoring, and compliance of three preference procurement programs across over 70 state agencies/departments
- Conduct statewide outreach and training programs
- Host online resources for small business growth and development
- Maintain a robust website that provides 24/7 access to small business resources

<https://gomdsmallbiz.maryland.gov>

# State Procurement Programs

## Minority Business Enterprise (MBE) Program

- Subcontracting program
- 29% aspirational goal
- Race and gender specific
- Application-based certification process
- Official certification unit @ MDOT
- Annual renewal

## Small Business Reserve (SBR) Program

- Prime contracting program
- 15% set-aside
- Race and gender neutral
- State-defined small business eligibility standards apply
- Online certification process (eMMA)
- Annual renewal

## Veteran-Owned Small Business Enterprise (VSBE) Program

- Subcontracting program
- 1% minimal goal
- 3-Step certification process includes ***veteran verification***
- Online application process (eMMA)
- Annual renewal

# State Procurement Programs

FY2023 Payment and Awards

## Minority Business Enterprise (MBE) Program

- 8,000+ certified MBE firms
- \$1.2 Billion in awards
- \$991 Billion made in payments
- 1,516 Firms to Receive payment as an MBE in FY23

## Small Business Reserve (SBR) Program

- 4,400+ certified SBR firms
- \$599 Million in payments
- 1,990 Firms to Receive payment as an SBR in FY23

## Veteran-Owned Small Business Enterprise (VSBE) Program

- 750+ certified VSBE firms
- \$35.6 Million in Awards
- \$141 Million in payments
- 322 VSBE's received contracts in FY23

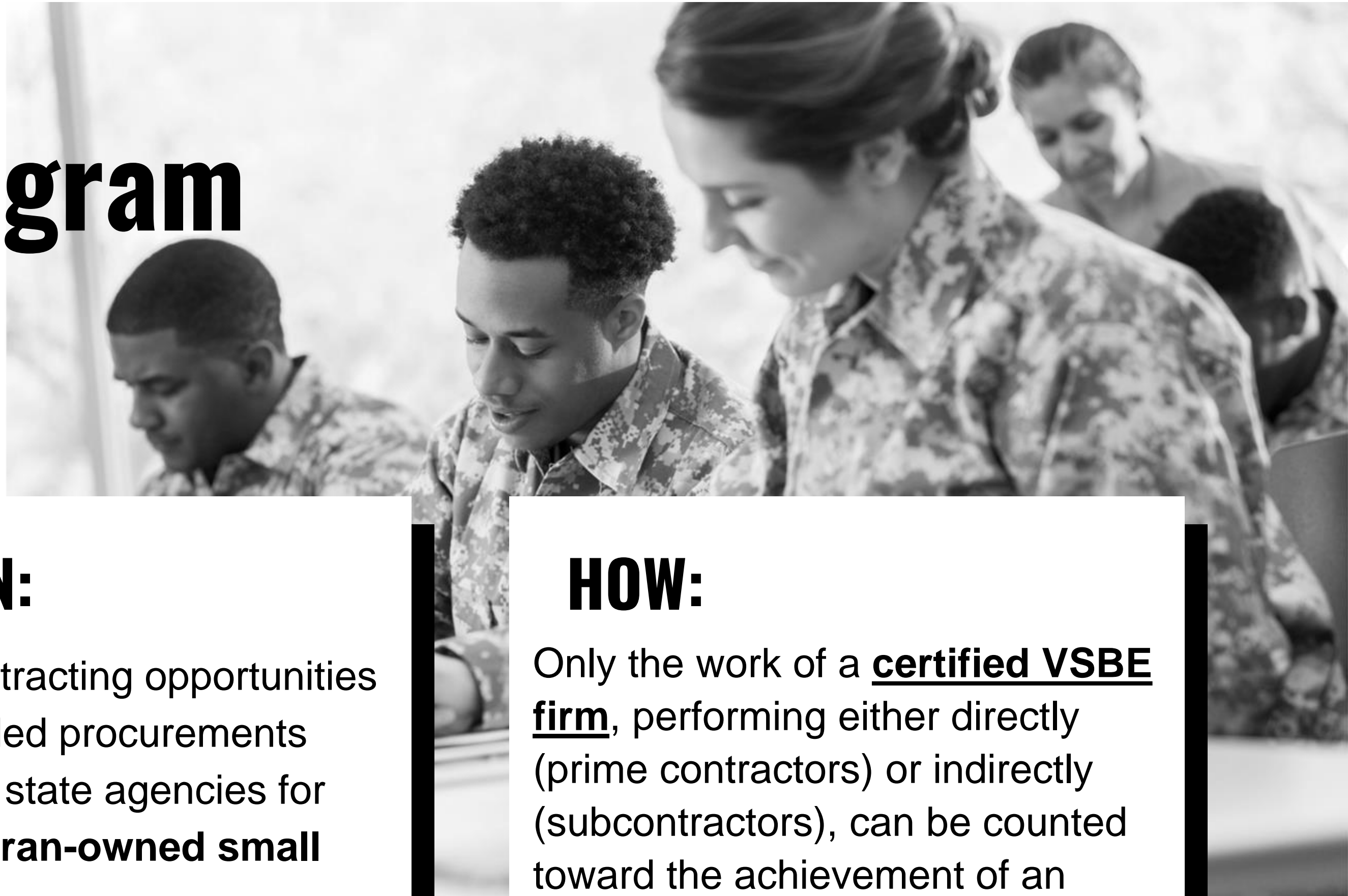


# Poll #1

**Are you currently a certified  
Veteran-Owned Small  
Business Enterprise (VSBE)  
with the State of Maryland?**

**Yes or No**

# VSBE Program



## MISSION:

Provides contracting opportunities on state-funded procurements from over 50 state agencies for certified **veteran-owned small businesses**.

## HOW:

Only the work of a **certified VSBE firm**, performing either directly (prime contractors) or indirectly (subcontractors), can be counted toward the achievement of an established state contract goal.

# VSBE Program Eligibility Requirements

A veteran for this State program is defined as an individual who is verified as having served on active duty in the armed forces of the United States, other than for training, and was discharged or released under conditions other than dishonorable.

**Veteran-owned small businesses must meet the following eligibility standards:**

1. Be a small business as defined by the [United States Small Business Administration in 13 C.F.R. 121.201](#) and any subsequent revision of that regulation
2. Be at least 51% owned and controlled by one or more individuals who are veterans
3. Must be **for-profit** business





Business Name:

Search by:  Business Name

Department ID

« Back

Fees

Processing Times

Business Resources

Demo

# Good Standing

All Maryland domestic and foreign business entities registered in Maryland must file an annual report or request an extension by April 15 to maintain their "good standing" status with the [State Department of Assessments and Taxation](#).

<https://egov.maryland.gov/BusinessExpress/EntitySearch/Search>

# 3- Step VSBE Certification Process



## Complete Vendor Registration

A Vendor registration in eMaryland Marketplace Advantage (eMMA) at [www.emma.Maryland.gov](http://www.emma.Maryland.gov)



## Veteran Verification

Complete the electronic veteran verification component from one of the following paths: **State-** Maryland Department of Veterans Affairs **or** **Federal-** SBA Federal VetCert

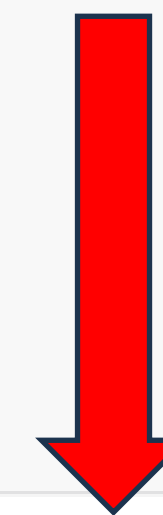
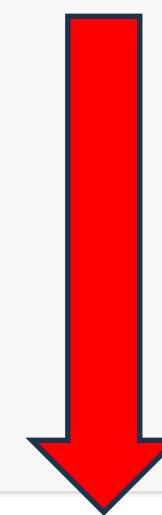


## VSBE Application

Complete the electronic VSBE Application in eMMA, under the vendor's Company Profile and Document section with providing the veteran verification

# VSBE Certification

Certification can take up to 2-3 business days. Once certified the business is assigned a VSBE Certification Number, a one- year expiration date and then becomes active in our Public Database as a VSBE.



Apply for the VSBE Program?



Yes

Existing VSBE Vendor?

No

VSBE Effective Date

3/4/2024

VSBE Certification #

VB24-056693

VSBE Expiration Date

3/4/2025

VSBE Vendor

VSBE Application Status

Approved

Veteran Verification #

HP5LRGNP3814



[Solution home](#) / [eMMA Vendor Guides & Training](#) / [Vendor Instruction](#)

## VSBE Certification/Recertification (Vendor)



Modified on: Fri, 1 Jul, 2022 at 11:06 AM

### Overview

This Quick Reference Guide (QRG) shows you how to apply for the Veteran-Owned Small Business Enterprise (VSBE) Certification and recertify in eMMA, once you're registered.

**IMPORTANT!!** Complete your annual recertification process, click this link to skip directly to that section: [VSBE Recertification](#). Otherwise follow the first process below.

**NOTE:** For best results, access eMMA using the Google Chrome browser.

If you need help with eMMA at any point, please email the eMMA Help Desk at [emma.helpdesk@maryland.gov](mailto:emma.helpdesk@maryland.gov).

For additional assistance with the certification or recertification process, contact Danielle Davis at [danielle.davis2@maryland.gov](mailto:danielle.davis2@maryland.gov) or (443) 346-0717.

### Prerequisites

In addition to this online application process, participation in Maryland's VSBE Program requires:

- The VSBE Veteran Verification Form to be completed along with acceptable veteran supporting documentation saved to your computer, for review by the Maryland Department of Veterans Affairs, or
- The Federal Vets First Center for Verification and Evaluation (CVE) certification through the U.S. Department of Veterans Affairs.

If you meet the other eligibility standards for this procurement program, you will remain in pending status until your vendor profile is updated with a Veteran Verification or Federal Vets First CVE number.

Find instructions for completing the Veteran verification process on the Governor's Office of Small, Minority, and Women's Business Affairs website, at <https://gomdsmallbiz.maryland.gov/Pages/default.aspx>.



**PRO TIP:** You can find your VSBE information in a public **Vendor Search** on the eMMA login page, once approved.

# VSBE QRG

Our step-by-step guide will walk you through the entire process with screenshots of each step. If you would like to schedule a one-on-one with me for assistance, you may email me as well!

<https://mdprocurement.freshdesk.com/support/solutions/articles/70000584604>

# VSBE Recertification



Each year the vendor will need to complete their recertification in order to remain certified in the VSBE Program. It takes less than 5 minutes to complete in eMMA!



# CHECK YOUR VSBE CERTIFICATION

Welcome to eMaryland Marketplace Advantage (eMMA)



**eMMA** is Maryland's new online procurement platform used to connect the vendor community with contracting opportunities from state, county, and local government entities. Registered vendors will receive notices of bid opportunities, can submit bid responses online, and may obtain bid results online.

Qualified vendors may also complete the self-certification process for the Small Business Reserve (**SBR**) Program and Veteran-owned Small Business Enterprise (**VSBE**) Program.

**eMMA** facilitates an open, transparent, and efficient procurement process. We look forward to doing business with you!

Additional information can be found in the [Frequently Asked Questions](#) and [Quick Reference Guides](#). Any questions please contact the eMMA Help Desk at [eMMA.helpdesk@maryland.gov](mailto:eMMA.helpdesk@maryland.gov).

For additional training and resources, please go to the Maryland Procurement Academy homepage at [State of Maryland eMMA Training](#)

## LOGIN

Login\*

Login must have a value

Password\*

Login

State SSO Login (login.md.gov)

MDoT SSO Login(MSAzure)

[Lost your password?](#)



New Vendor? Register Now



Public Solicitations



Public Contracts



Vendor Search

<https://emma.maryland.gov/>

# CHECK YOUR VSBE CERTIFICATION

Vendor Search

Search ⓘ

Keywords:

Commodities:

Diversity:

Areas Served:

Q Search Reset

Company Name:

eMMA Vendor ID:

NAICS Code:

Country:

State:

Vendor Email:

Levels related with the supplier:

Corporate Phone Number:

> Federal Programs

▼ State Programs

VSBE  SBR  MBE

Filters Country: UNITED STATES x VSBE:  x Company Name: Admiral x Levels related with the supplier: Group Entity

eMMA Vendor ID	Company Name	City	State	Postal Code	Vendor Contact	SBR Vendor	SBR Certification #	SBR Expiration Date	VSBE Vendor	VSBE Certification #	VSBE Expiration Date	Vendor Email	Corporate Phone Number	Website
SUP013959	ADMIRAL ELEVATOR COMPANY INC	BALTIMORE	MD	21237	Jamie O'Reilly	<input checked="" type="checkbox"/>	SB20-008937	6/20/2024	<input checked="" type="checkbox"/>	VB23-034706	2/16/2025		4107321102	www.admiralelevator.com

1 Result(s)

# eMMA

- The only platform to certify the public directory for VSBE's
- Matching system for open solicitations with your vendor  
United Nations Standard Products and Services Codes  
(UNSPSC) <https://www.unspsc.org/>
- View current solicitations over \$15,000
- Search Past Contracts awarded
- Becoming a full procurement to pay system for the State of Maryland



# eMMA

Welcome to eMaryland Marketplace Advantage (eMMA)



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## LOGIN

Login\*

Login must have a value

Password\*

Login

State SSO Login (login.md.gov)

MDoT SSO Login(MSAzure)

[Lost your password?](#)



New Vendor? Register Now



Public Solicitations



Public Contracts



Vendor Search

# Open Solicitations/Public Contracts

BA-688-200-001 - Supreme Court of Maryland (BPM0411)

**Title** II  
BA-688-200-001 - Supreme Court of Maryland B

**Solicitation Type**  
IFB: Invitation for Bid

**Main Category**  
Building and Facility Construction and Maintenance Services

**Issuing Agency**  
Department Of General Services

**Procurement Officer / Buyer**      **Email**  
Kimberly LANGKAM      kimberly.langkam@maryland.gov

**Solicitation Summary**  
Supreme Court of Maryland

**Project Cost Class**  
H - Over \$15,000,000

**Procurement Program Participation Goals**

**VSBE Participation (%)**  
5.0


**MBE Participation (%)**  
40.00

**African American MBE Participation (%)**  
8.0

**Women-Owned MBE Participation (%)**  
11.0



Public Contract: CTR016497 - Pest Control Services

<b>Contract Title</b> Pest Control Services	<b>Effective Date</b> 11/30/2023	<b>Contract ID</b> CTR016497
<b>Vendor</b> PEST PATROL, LLC	<b>Expiration Date</b> 11/29/2026	
<b>Contract Type</b> Individual		
<b>Contract Amount</b> 10,800.00	USD	
<b>Procurement Officer / Buyer</b> Shakesha BOYD		<b>Email</b> shakesha.boyd1@maryland.gov
<b>Linked Solicitation</b>		
<b>Statewide Contract</b>		
<b>Federal Funding</b> No		
<b>Green Contract</b>		
<b>VSBE Goal</b> Yes		

# Outreach

Both our office and our participating agencies/departments are required to conduct outreach to our veteran-owned business community. There are several ways, you can engage with our office.

- Monthly News Bulletin
- Monthly VSBE Email from Danielle
- Quarterly Ready, Set, Grow Procurement Workshops
- VSBE specific hosted events
- State Agencies/Department hosted events
- Networking opportunities with other Resource Partners




# T.I.P.S. SMALL BUSINESS WEBINAR SERIES

TRAINING & INSIGHTS FOR  
PROCUREMENT SUCCESS

-  2 WEBINARS MONTHLY
-  9AM-12PM
-  CLASSES LED BY SUBJECT  
MATTER EXPERTS

TO REGISTER VISIT:  
[GOMDSMALLBIZ.MARYLAND.GOV](http://GOMDSMALLBIZ.MARYLAND.GOV)

 **Maryland**

GOVERNOR'S OFFICE OF  
SMALL MINORITY & WOMEN  
BUSINESS AFFAIRS  
[goMDsmallbiz.maryland.gov](http://goMDsmallbiz.maryland.gov)



**LET'S  
WORK  
TOGETHER**

**Special Secretary Y. Maria Martinez**



- Appointed by Governor Wes Moore
- Respected entrepreneur, community leader, and philanthropist
- Lead the administration's efforts to increase performance of the state's 3 socioeconomic programs
- Expand opportunities for small, minority, women, and veteran businesses to grow and succeed in Maryland

**T.I.P.S. Webinar Series – The Governor's Office of Small, Minori...**

StateMaryland  
34 videos 2,352 views Last updated on Dec 20, 2023

≡+ ↶ ⋮

**▶ Play all** **↻ Shuffle**

Governor's Coordinating Offices - The Governor's Office of Small, Minority & Women Business Affairs

- 

**Leveraging Your Certifications - December 14, 2023**  
StateMaryland • 76 views • 2 months ago  
1:52:26
- 

**Writing A Business Plan to Access Capital - December 12, 2023**  
StateMaryland • 36 views • 2 months ago  
2:04:48
- 

**VSBE Subcontracting Protocols - November 16, 2023**  
StateMaryland • 26 views • 2 months ago  
1:50:42
- 

**Strategic Planning for Business - November 14, 2023**  
StateMaryland • 16 views • 2 months ago  
1:43:00
- 

**MBE Rights & Responsibilities - October 26 2023**  
StateMaryland • 70 views • 4 months ago  
1:53:23

**LET'S WORK TOGETHER**

<https://www.youtube.com/playlist?list=PLlgoHh4Po1J0W63akD6aGAU8JmT0qzOrX>



**ATTENTION ALL VETERAN BUSINESSES,**  
**SMALL BUSINESSES and MINORITY**  
**BUSINESS ENTERPRISES**

The Department of Maryland State Police  
is holding an Open House on

**March 7, 2024**

**8:30 AM to 12:00 PM**

1201 Reisterstown Road

Pikesville, MD 21208

(MSP Headquarters compound)

Building "C" (classroom)

An opportunity as a vendor to meet Procurement Officers  
who have the potential to buy the goods/services you  
provide.

For more information on SBR/MBE/VSBE business with MDSP, visit:

<https://mdsp.maryland.gov/Organization/Pages/SupportServicesBureau/QuartermasterDivision.aspx>

**LET'S  
WORK  
TOGETHER**

# VETERAN - OWNED SMALL BUSINESS CERTIFICATION WORKSHOP

Join us in Cambridge for an information packed session that includes how to register for Small Business Administration and State of Maryland contracting programs for veteran-owned businesses.

Firms interested in the State's Veteran-Owned Small Business Enterprise Program may seek certification at this event. A continental breakfast will be provided. **Registration Required.**

**PRESENTED BY:**



**Date: April 12, 2024**  
**Time: 9 A.M. - 12 Noon**  
**Location: 104 Tech Park Drive,  
Suite 41, Cambridge, MD 21613**

**Click the Register Now! button.**

**Register  
Now!**

For more information, email  
[Danielle.Davis2@maryland.gov](mailto:Danielle.Davis2@maryland.gov)

**LET'S  
WORK  
TOGETHER**

# What's New



## Governor Moore Announces \$10M for Small Businesses Across Maryland

Governor Wes Moore recently announced \$10 million for small business and community development grants within designated Sustainable Communities. The funds will be deployed by the Maryland Department of Housing and Community Development through the Project Restore 2.0 and Business Boost programs. Economic development organizations will be awarded \$8 million for Project Restore which will then be awarded to businesses through sub-grants to be used for rental assistance, equipment, and renovation of vacant storefronts or buildings. The Business Boost program will award grants between \$20,000 and \$50,000 directly to new or expanding small business owners. Applications will open on March 13, 2024 for small business owners to apply through Business Boost and for economic development organizations to apply through Project Restore 2.0. Learn all the details and check your eligibility for both programs online.



**CHECK THIS  
OUT!**

<https://dhcd.maryland.gov/Business/Pages/Small-Business-Grants.aspx>

# Resources

Each program collaborates to bring a variety of resource topics from subject matter experts to our small business community so that you have the tools and knowledge on how to be successful business here in Maryland.

Engaging with these resources, will help develop skills and networking to opportunities that await!



# 2024 DMV Veteran Shark Tank Pitch Competition

Who's eligible?

Business owners who are:

1. Active duty military
2. Veterans
3. Military spouses
4. Military children



**YOU COULD  
WIN UP TO  
\$15,000!**

- Application deadline: March 31, 2024 at 11:59pm EST
- Website for more information: [www.dmvsharktank.org](http://www.dmvsharktank.org)

**GET STARTED**

Our Sponsor



United Way of the  
National Capital Area



Have questions? Email [veterans@pgcc.edu](mailto:veterans@pgcc.edu)

# Veteran Shark Tank

<https://form.jotform.com/230894734859170>

## **Small Business Administration**

<https://www.sba.gov/business-guide/grow-your-business/veteran-owned-businesses>

## **Maryland Small Business Development Center (SBDC)**

<https://www.marylandsbdc.org/>

## **Mid-Atlantic Veterans Outreach Business Center (VBOC)**

<https://midatlanticvboc.com/>

## **Maryland Business Opportunity Center**

<https://www.marylandboc.org/>

## **Veteran Institute of Procurement**

<https://nationalvip.org/>

## **Maryland Procurement Technical Assistance Center (PTAC)**

<https://www.mdptac.org/>

## **SCORE**

<https://www.score.org/>

# **Resources**

Thank  
you

**Danielle Davis**

**VSBE Compliance Manager**

**[Danielle.Davis2@maryland.gov](mailto:Danielle.Davis2@maryland.gov)**





U.S. Small Business  
Administration

## Caroline Henson

Business Development Specialist  
Veterans Business Development Officer

<https://www.sba.gov/>



[caroline.henson@sba.gov](mailto:caroline.henson@sba.gov)



U.S. Small Business  
Administration

# SBA Veteran Small Business Certification Program (VetCert) Update

[sba.gov/vetcert](https://sba.gov/vetcert)

[veterans.certify.sba.gov](https://veterans.certify.sba.gov)

# SBA History/Mission

- Established in 1953
- We help small businesses start, grow, expand and recover



# The SBA Resource Partner Network

Access the right tools at the right time—wherever you are.



Approved and funded by the SBA



1,400+ partner offices nationwide



Find local resource partners near you at [SBA.gov/local-assistance](https://www.sba.gov/local-assistance)



# WOMEN VETERAN ENTREPRENEURSHIP TRAINING PROGRAM

(WVETP)



ONABEN

- Entrepreneurial training for women veterans as they start or grow a business.
- WVETP consists of three grantees:
  - **Veteran Women Igniting the Spirit of Entrepreneurship (V-WISE)** – Institute for Veterans and Military Families at Syracuse University
  - **LiftFund**
  - **ONABEN** – Beyond the Boots: A Veteran and Service Member Initiative

# SERVICE-DISABLED VETERAN ENTREPRENEURSHIP TRAINING PROGRAM

(SDVETP)



- Entrepreneurial training for SDVs as they start or grow a business
- SDVETP consists of four institution grantees:
  - **Entrepreneurship Bootcamp for Veterans with Disabilities** – Saint Joseph’s University
  - **Veterans Entrepreneurial Training and Resource Network (VETRN)**
  - **Veteran Entrepreneurship Program** – Oklahoma State University
  - **Warrior Rising**

## VETERAN FEDERAL PROCUREMENT ENTREPRENEURSHIP TRAINING PROGRAM

(VFPETP)



## Veterans Institute for Procurement (VIP)

- Three-day intensive programs held in MD
- Hands-on, market-based instruction that help VOSBs establish best practices for federal procurement

- **VIP START**
- **VIP GROW**
- **VIP ADVANCE**
- **VIP INTERNATIONAL**
- **VIP AEROSPACE**
- **VIP INTERNATIONAL**

- In 2022, VIP celebrated its 2000<sup>th</sup> graduate!

**[WWW.NATIONALVIP.ORG](http://WWW.NATIONALVIP.ORG)**

# Who Can Help with Procurement?

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If you are looking to expand with government contracting, APEX Accelerators can help:

- **Determine if your business is ready** for contracting
  - **Help you register in the proper places** to get involved in the government marketplace
  - **See if you're eligible** for certifications
- 

**Maryland APEX  
ACCELERATORS**

[mdptac.org/](https://mdptac.org/)



# Basic Requirements for Federal Procurement

- SAM.gov
- UEI
- NAICS Code
- Size Standards
- FAR



# Types of Contracts

- Full and open competition
  - Prime contracts
  - Subcontracts
- Set-aside contracts for small businesses
  - Competitive set-aside contracts
  - Sole-source set-aside contracts

# Qualify for Federal Contracts with Certifications



The SBA works with federal agencies to award at least 23% of all prime government contracting dollars each year to small businesses that are certified with the **SBA's contracting programs**. Programs include:

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8(a) Business Development Program

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Historically Underutilized Business Zones (HUBZone) Program

---

Women-Owned Small Business (WOSB) Program

---

Veteran Small Business Certification (VetCert) Program

# Veteran Small Business Certification (VetCert) Program

- Certification with SBA allows service-disabled veteran-owned small businesses (SDVOSBs) to compete for federal sole-source and set-aside contracts across the federal government
- Certified veteran-owned small businesses (VOSBs) have opportunities to pursue sole-source and set-aside contracts at the VA under the VA's Vets First program
- The Veteran Small Business Certification was transferred from the VA to the SBA as of January 1, 2023
- As of January 1, 2024, self-certification is no longer accepted by the SBA
- The transfer provides veterans with a central support point for their small business certification needs

## Benefits of SBA Certification

- The federal government aims to award at least **5%** of all federal contracting dollars to SDVOSBs each year
- Competition is limited for certain federal contract opportunities to businesses that participate in the SDVOSB program
- Certification allows SDVOSB firms the opportunity to compete for sole-source and set-aside contracts across the federal government
- Certified VOSBs may also compete for sole-source and set-aside contracts from the VA

# Certification Transfer from the VA & One-Year Extension

- Firms previously verified by the VA Center for Verification and Evaluation (CVE) as of January 1, 2023, have been automatically granted by the SBA for the remainder of the firm's eligibility period, along with a one-time, one-year extension
- New applicants certified by the SBA after January 1, 2023, will receive the standard three-year certification period



## Self-Certified Firms

- Self-certified firms **were** granted a one-year grace period until January 1, 2024
- During the grace period, self-certified businesses were encouraged to file an application for certification and were able to continue to rely on their self-certification to compete for non-VA set-aside contracts
- The grace period for self-certified firms has officially come to an end as of January 1, 2024
- If a business was previously self-certified (but not officially certified by the SBA), then the business is no longer eligible for set-aside and sole-source contracts under the VetCert program until they are approved by the SBA and have the official SBA Veteran Small Business Certification

# How Does a Business Prepare for Application?

## Step 1: Determine eligibility.

- The business owner must be a veteran or a service-disabled veteran as established in Title [38 CFR Part 74](#) or [13 CFR Part 128](#).
- Be considered a small business as defined by the size standard corresponding to at least one NAICS code listed in the business's SAM.gov profile.
- No less than 51 percent of the business must be owned and controlled by one or more veterans.
- For certification as a SDVOSB, no less than 51 percent of the business must be owned and controlled by one or more veterans rated as service-disabled by VA.

**Step 2: Ensure registration in SAM.gov.** The business MUST be registered in SAM.gov to move forward.

**Step 3: Gather required documentation before beginning the application.** A [fact sheet](#) listing required documentation is available at [sba.gov/vetcert](#).



# SBA's VetCert Portal

Landing Page to Login or Register a New Account  
[Veterans.certify.sba.gov](https://Veterans.certify.sba.gov)



The screenshot shows the landing page for the SBA's VetCert Portal. On the left is the SBA logo with the text "U.S. Small Business Administration". The main heading is "Veteran Small Business Certification (VetCert)". Below this is a paragraph explaining that veteran-owned small businesses can use the application to be certified by SBA to compete for federal contracts. There are two buttons: "Register" and "Sign In". At the bottom, there is a search bar with the text "Search for a Certified Veteran Small Business" and a dropdown menu labeled "Search By Business Name" and a search input field labeled "Search Veteran Certifications".

## Veteran Small Business Certification (VetCert)


Veteran-owned small businesses can use this application to be certified by SBA to compete for federal contracts. Certified veteran-owned small businesses (VOSBs) will have the opportunity to pursue sole-source and set-aside contracts at the Department of Veterans Affairs under the VA's Vets First program. Certified service-disabled veteran-owned small businesses (SDVOSBs) will have the opportunity to compete for federal sole-source and set-aside contracts across the federal government.

[Register](#) [Sign In](#)

Search for a Certified Veteran Small Business

Search By Business Name |

## Search for a Certified Veteran Small Business

Search By Business Name | 

- Business Name
- SAM.gov UEI
- DUNS Number
- State/Territory
- NAICS Code

### Certification Eligibility



Have at least 51% veteran ownership



Registered as a small business with SAM.gov

[Search Sam.gov](#)



Be a small business according to SBA's size standards

[View Size Standards](#)

## For More VetCert Information

- Visit SBA's website for general VetCert information
  - [sba.gov/vetcert](https://sba.gov/vetcert)
- Email the VetCert Team
  - [vetcert@sba.gov](mailto:vetcert@sba.gov)
- Contact the toll-free call center
  - 800-862-8088
    - Monday -Friday, 8 a.m. – 6 p.m. ET
      - Excludes federal holidays
- Visit the [Frequently Asked Questions](#) on the VetCert platform
  - [veterans.certify.sba.gov/](https://veterans.certify.sba.gov/)
- Caroline Henson, *SBA Baltimore District Office Veterans Business Development Officer*
  - [Caroline.Henson@sba.gov](mailto:Caroline.Henson@sba.gov)

State of Maryland

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[stateofmddisparitystudy.com](http://stateofmddisparitystudy.com)

## Program Seals:

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# Mining Public Data Techniques



## Videos & Slide Decks

[eMaryland Marketplace Advantage \(eMMA\)](#)

[Procurement Forecast](#)

[Board of Public Works](#)

[Communicating with Confidence](#)

# T.I.P.S.

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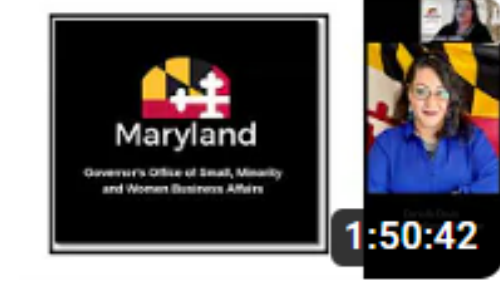
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# T.I.P.S. Webinar Series Playlist

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1 **Leveraging Your Certifications - December 14, 2023**  
StateMaryland • 40 views • 1 month ago  
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2 **Writing A Business Plan to Access Capital - December 12, 2023**  
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3 **VSBE Subcontracting Protocols - November 16, 2023**  
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4 **Strategic Planning for Business - November 14, 2023**  
StateMaryland • 6 views • 1 month ago  
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<https://www.youtube.com/playlist?list=PLlgoHh4Po1J0W63akD6aGAU8JmT0qzOrX>



# Upcoming Webinars & Workshops



[goMDsmallbiz.maryland.gov](http://goMDsmallbiz.maryland.gov)

**Tuesday**  
**March 26, 2024**

10 a.m.

**Subcontracting in Maryland's**  
**Minority Business Enterprise**  
**(MBE) Program**

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**Thursday**  
**March 28, 2024**

10 a.m.

**Navigating eMaryland**  
**Marketplace Advantage**  
**(eMMA)**



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**Thank You!**